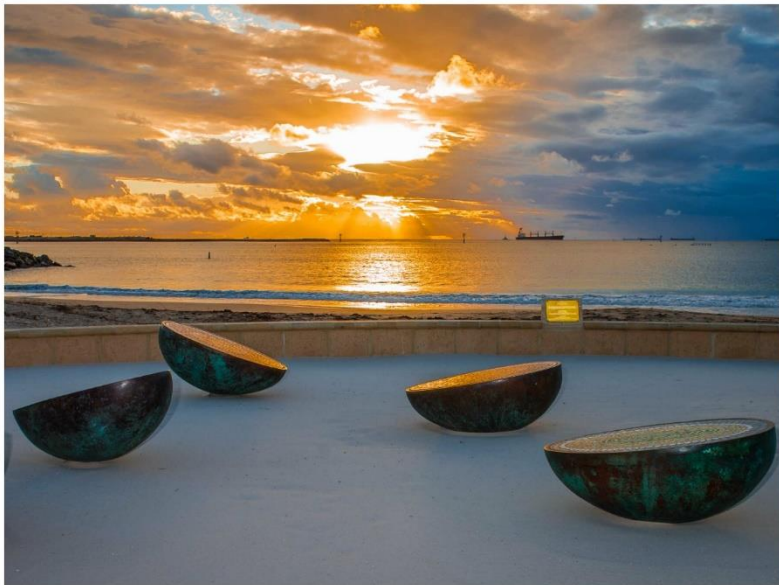




CITY OF GREATER GERALDTON MONTHLY MANAGEMENT REPORT



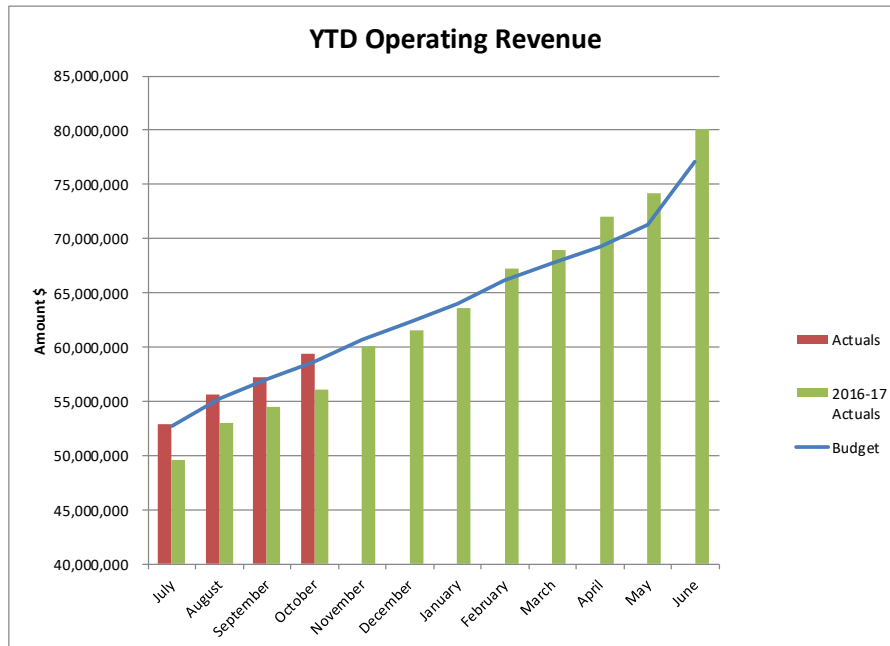
FOR THE PERIOD ENDED 31 October 2017

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ECONOMIC KEY PERFORMANCE INDICATORS



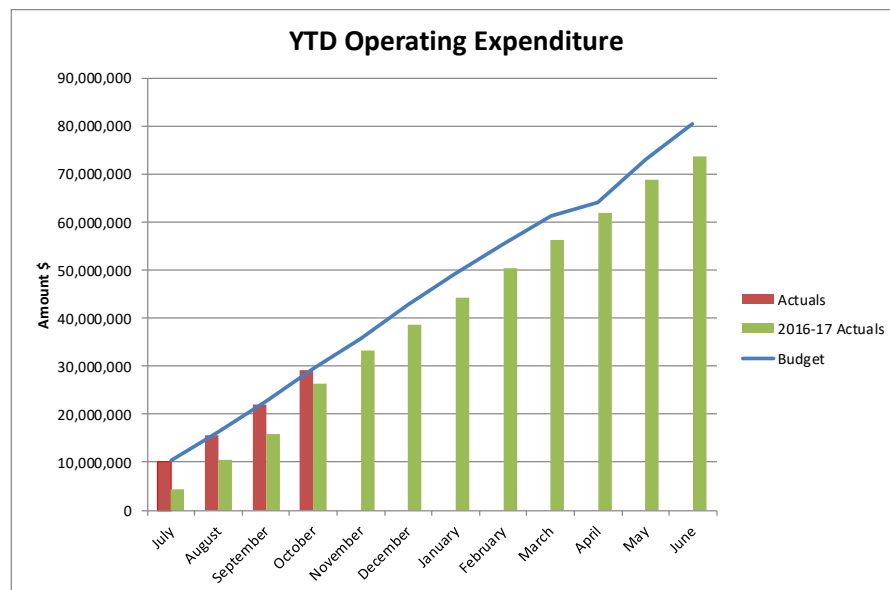
Comments:
Operating revenue recorded as at 31 October is \$58,946,152.

Operating Grants & Subsidies are \$206k less than YTD Budget due to state budget reduction in Main Road grants post CGG budget adoption.

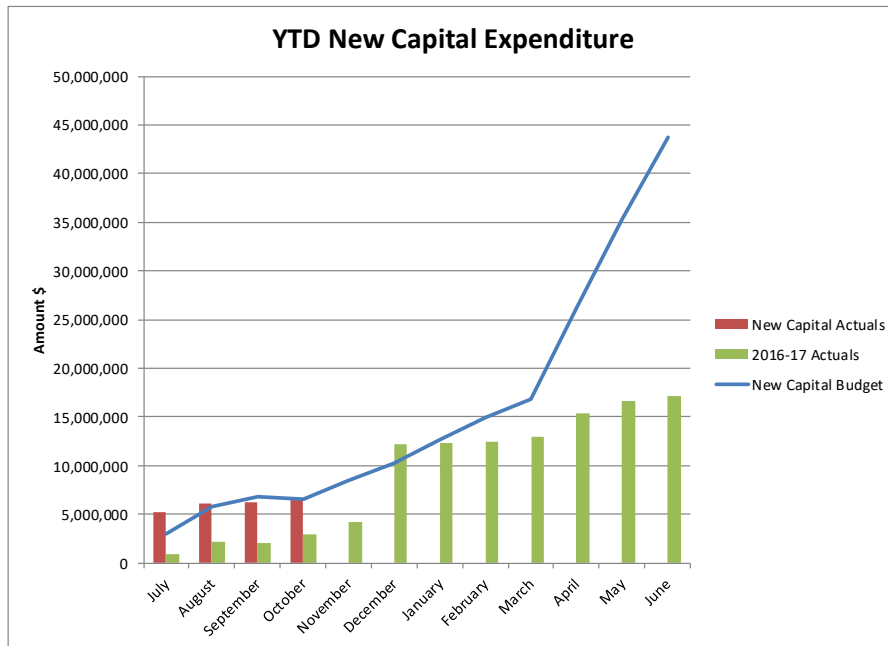
Contributions Reimbursements & Donations are \$65K more than budget due to additional and unbudgeted contributions received.

Variance of \$95k above budget in Fees & Charges is due to an increase in activity at Meru Landfill - scrap metal and general waste.

Other Revenue shows a positive variance as there has been an improved net return on QPT show activity.



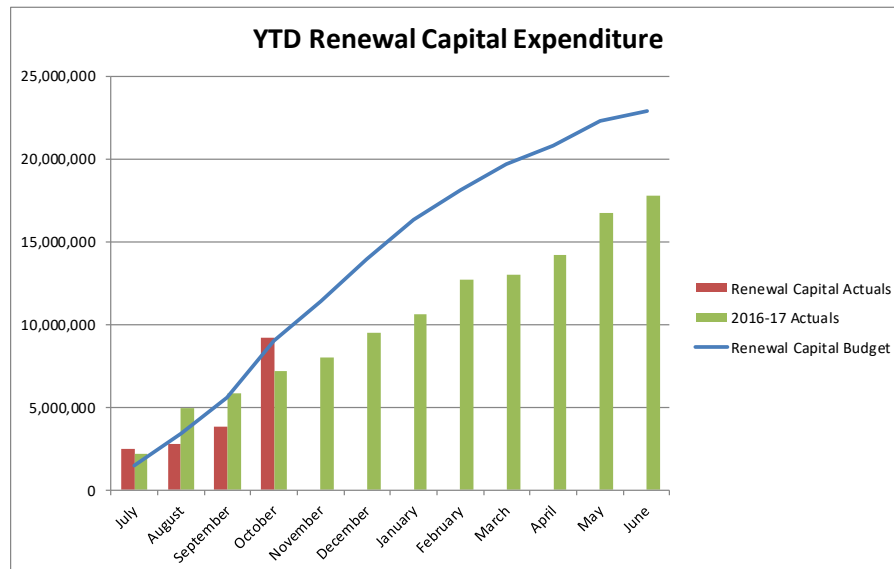
Comments:
Operating expenditure recorded as at 31 October is \$25,165,244 with commitments of \$4.48m. Employee costs has a positive variance of \$141k due to savings in Workers Compensation of \$50k YTD and some vacant positions. Materials & Contracts has a negative variance of \$487k due to timing of invoicing and late rains resulting in increased verge mtce activity to date. Utilities & Government charges has a positive variance of \$161k is due to the one month lag in the current billing cycle for street lighting. Insurance has a positive variance of \$36k as a result of new insurance arrangements with LGIS.

**Comments:**

New capital expenditure recorded as at 31 October is \$6,612,126 including commitments of \$1.8m.

A large proportion of commitments (\$1.2m) relate to the Beresford Foreshore project.

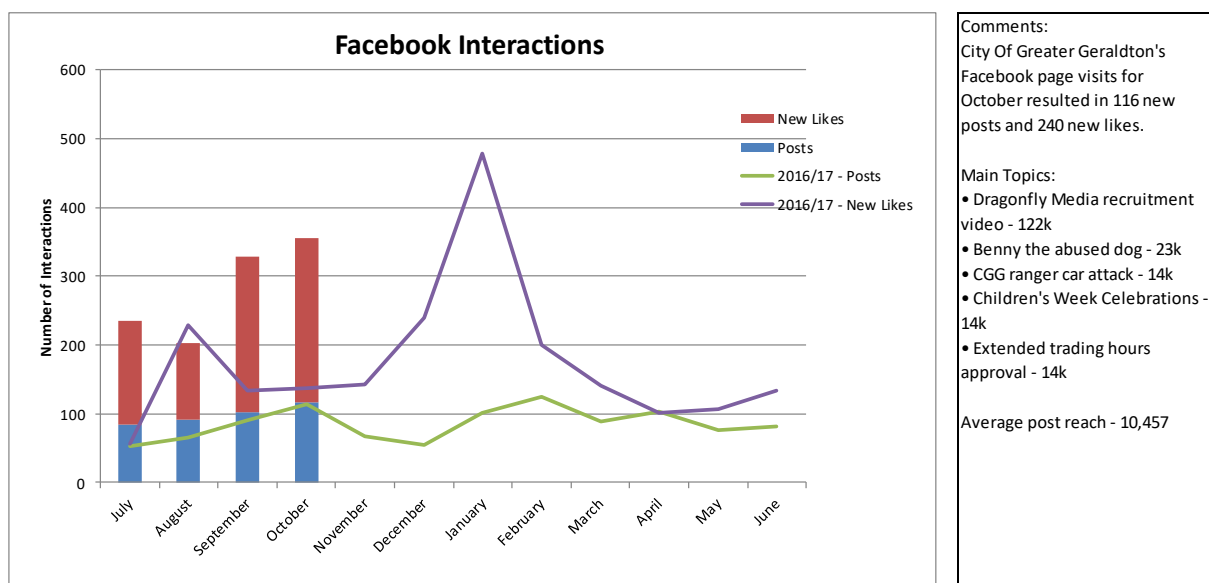
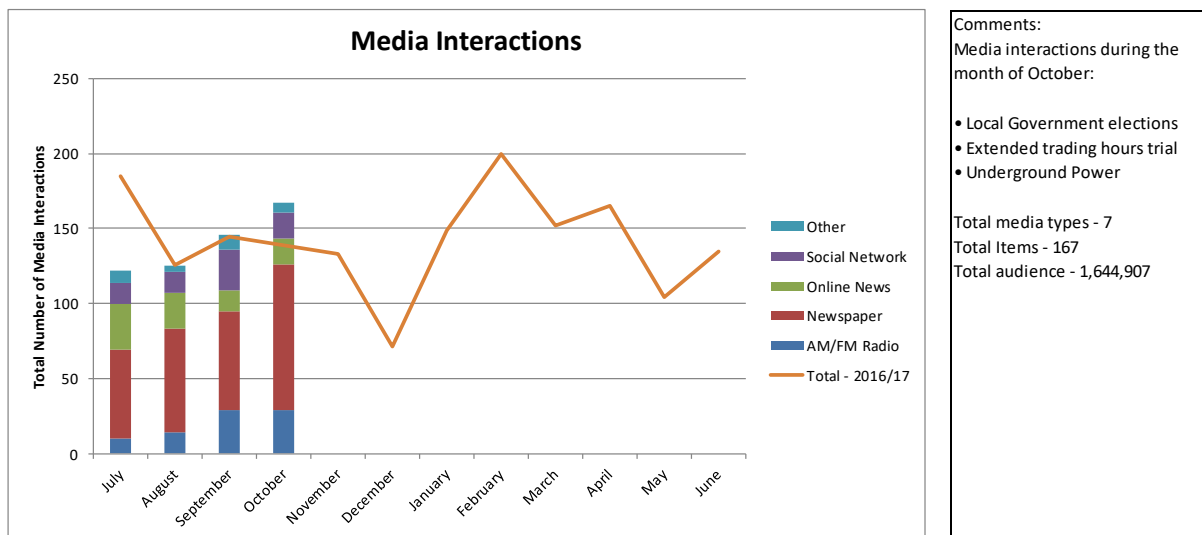
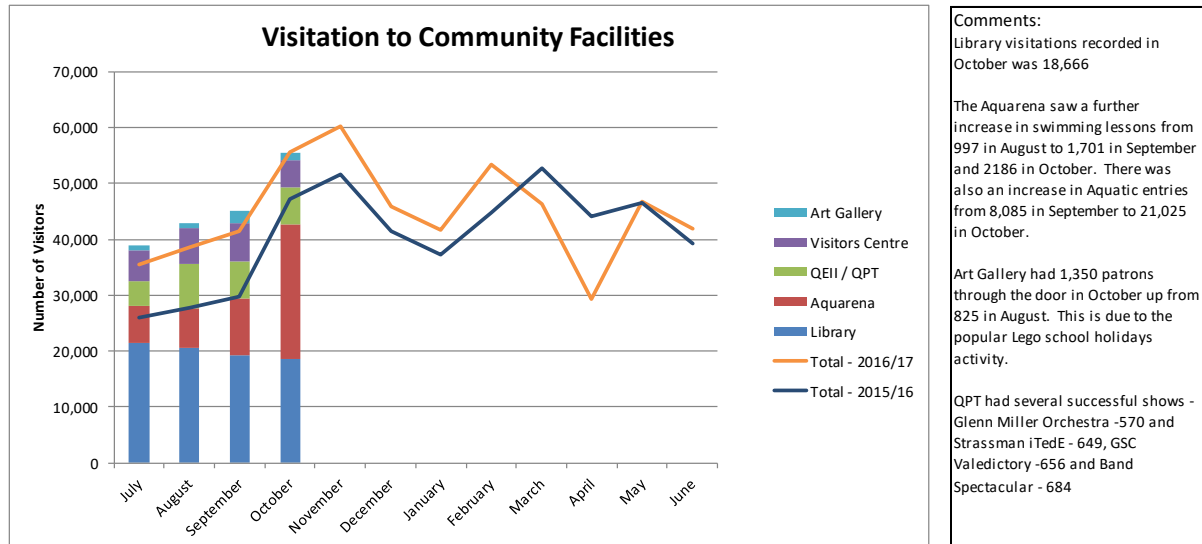
The period April to June includes provision of \$24m for the Airport project. This will be adjusted at the Mid Year Review to reflect the deferral of the project to 2018/19, awaiting outcome of Commonwealth funding submission.

**Comments:**

Renewal capital expenditure recorded as at 31 October is \$8,958,419 including commitments of \$5.68m.

A large proportion of the commitments (\$3.6m) relate to the WANDRRA Flood Damage works.

SOCIAL KEY PERFORMANCE INDICATORS



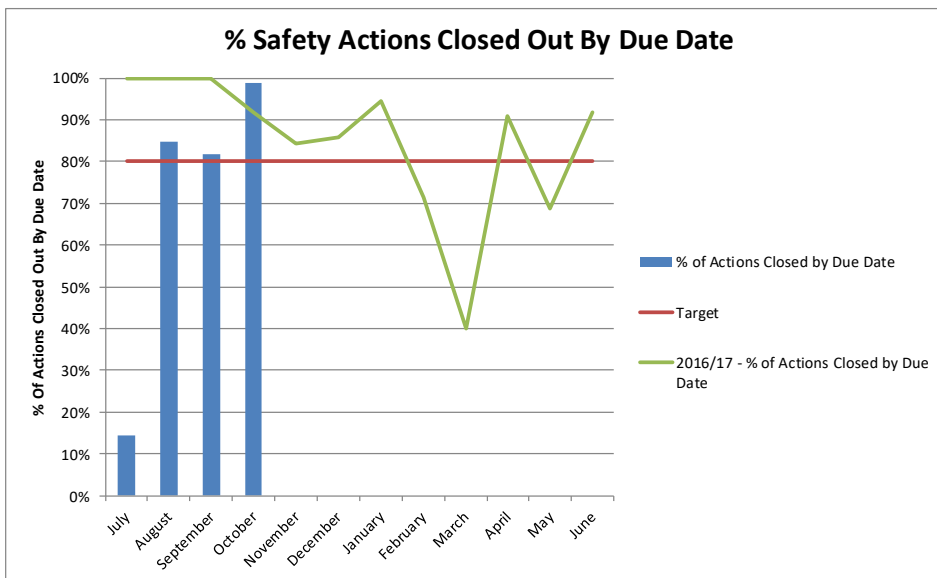
GOVERNANCE KEY PERFORMANCE INDICATORS



Comments:

There were 4 incidents with an injury and 2 incidents without injury in October.

3 x First Aid Incidents (FAI's) occurred in October.
1 x Lost Time Injury (LTI) occurred in October.
2 x Equipment Damage occurred in October.



Comments:

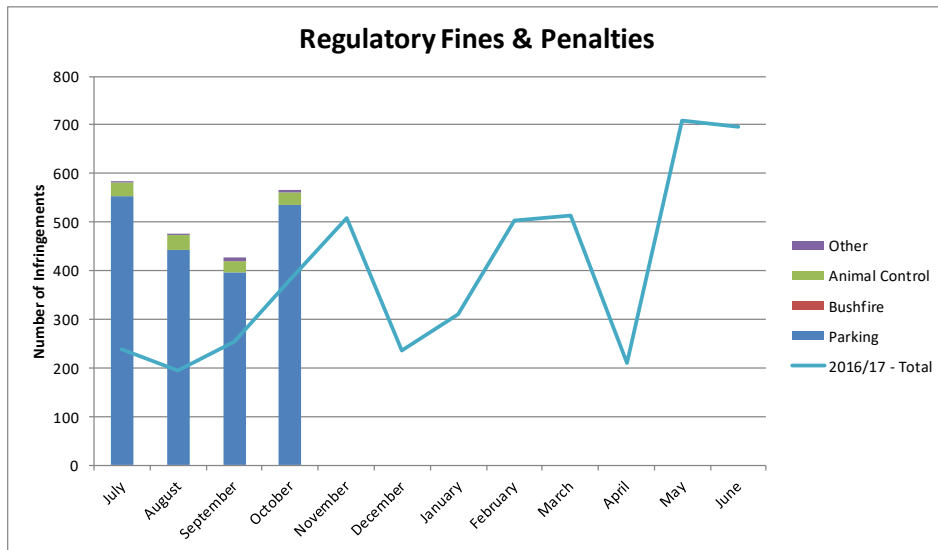
9 actions were closed in October and 1 action is currently overdue, however it is not more than 30 days overdue.



Comments:

11 inspections were planned in October and 9 were completed.

ENVIRONMENTAL KEY PERFORMANCE INDICATORS

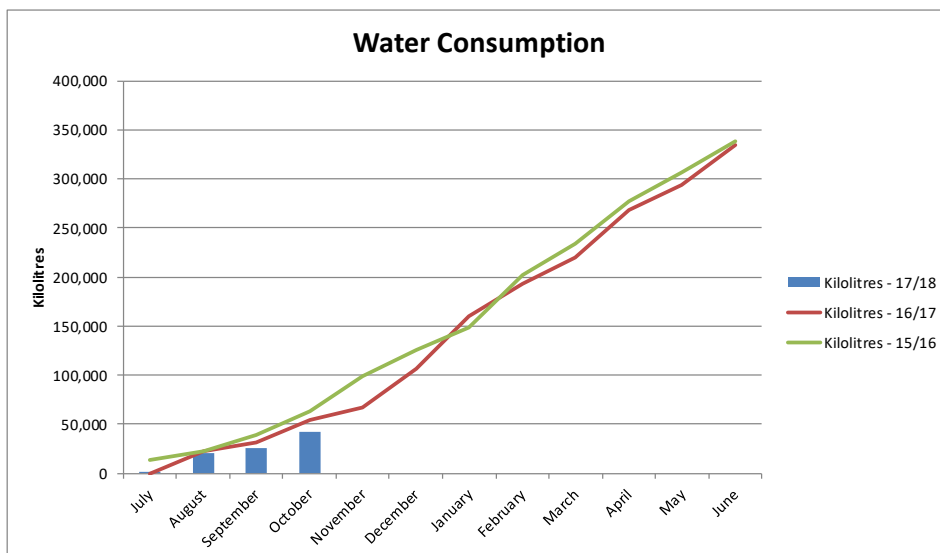


Comments:
Fines issued in October:

Parking: 535
Animal Control: 27
Property Local Law: 0
Litter Act: 3

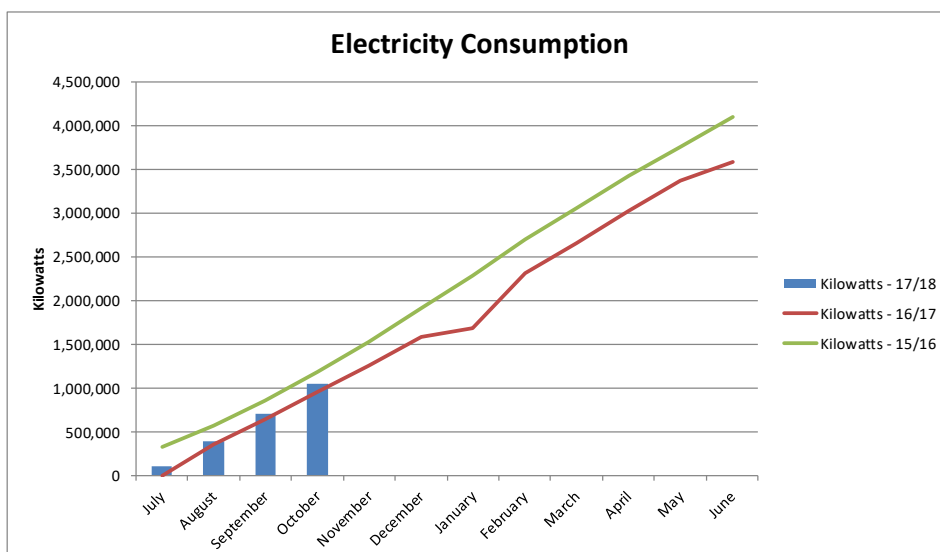
This compares to 382 for the same time last year.

Infringements issued will vary month to month and year to year depending on available ranger resources and the prioritising of ranger tasks for that individual month.



Comments:
Total kilolitres used up to 31 October is 42,362 compared to 54,736 last year.

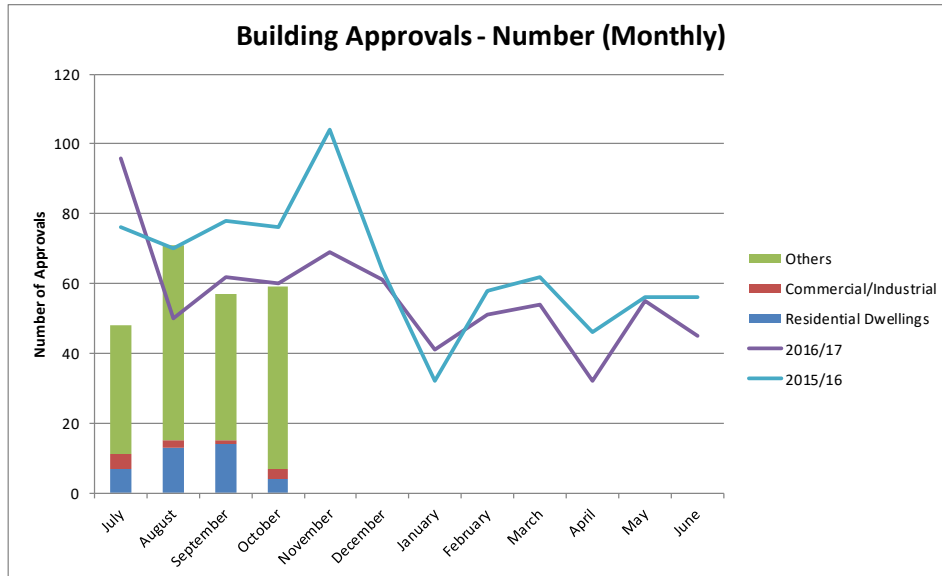
Variable billing periods do not allow for precise correlation to the previous financial year.



Comments:
Total kilowatts used up to 31 October is 1,038,029 compared to 948,423 last year.

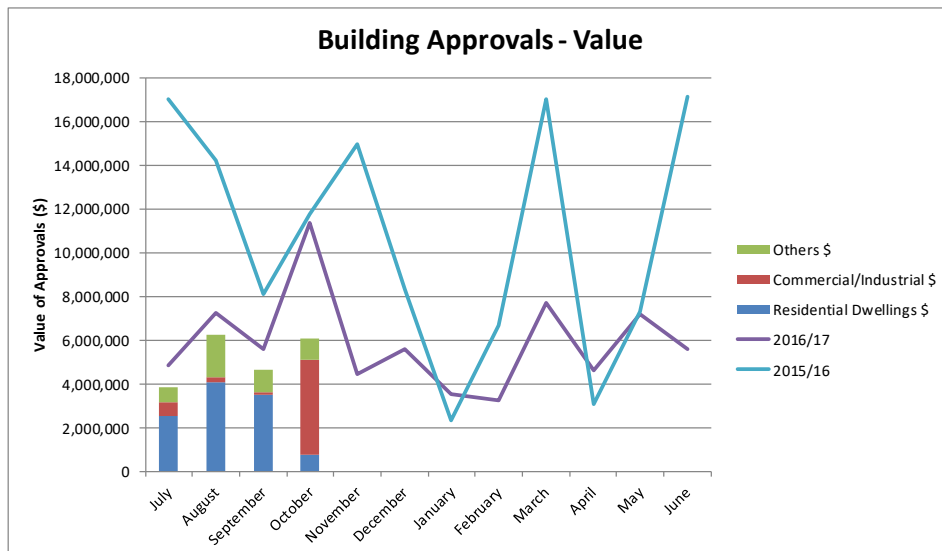
Variable billing periods do not allow for precise correlation to the previous financial year.

BUILDING APPROVAL STATISTICS



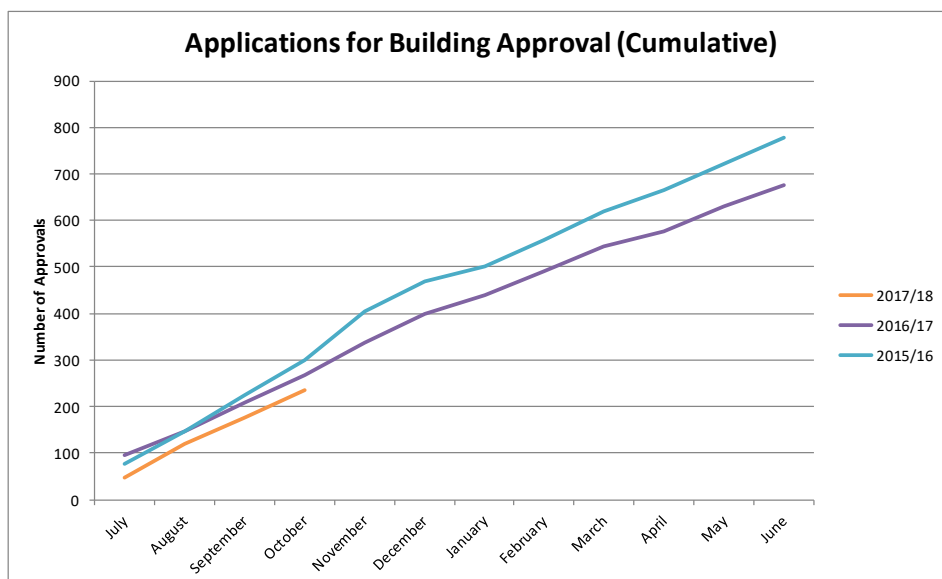
Comments:
"Others" classification includes buildings such as gazebo, patio, retaining walls, sheds, swimming pools etc.

Residential approvals for year to end of October were 38 compared with 32 at the same time last year. Commercial approvals are at 10 as at end of October compared to 13 at the same time last year.



Comments:
Residential dwellings came in at \$759,733 for the month of October compared with \$860,346 during the same period last year. Commercial values were \$4,350,317 for the month of October compared with \$9,154,800 for the same period last year.

Values are down on previous years due to the downturn in the building sector which has seen a decrease in the number and value of Building Applications.



Comments:
235 applications for building approvals were received year to date at the end of October. In the same period last year the City had received 268 applications.

CITY OF GREATER GERALDTON

STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 31st OCTOBER, 2017

	Current Budget	Current YTD Budget	YTD Actual	YTD Major Commitments	Variances (committments incl)	
					\$	%
Operating Income						
Rates	44,963,763	44,816,404	44,807,590		8,814	0.0% ✓
Operating Grants & Subsidies	7,727,534	1,504,166	1,297,220		206,946	13.8% ✗
Contributions Reimbursements & Donations	901,531	480,300	545,228		-64,928	-13.5% ✗
Fees & Charges	22,272,313	11,486,900	11,582,242		-95,342	-0.8% ✗
Interest Earnings	1,528,780	444,235	461,838		-17,603	-4.0% ✓
Other	740,564	161,809	203,238		-41,429	-25.6% ✗
Profit On Disposal Of Assets	127,816	42,604	48,796		-6,192	-14.5% ✗
	78,262,301	58,936,418	58,946,152		-9,734	0.0%
Operating Expenditure						
Employee Costs	-28,185,697	-8,823,185	-8,664,248	-17,787	-141,150	1.6% ✗
Materials & Contractors	-23,010,090	-10,856,956	-6,894,818	-4,449,611	487,473	-4.5% ✗
Utility & Govt Charges	-3,274,189	-942,949	-781,306		-161,643	17.1% ✗
Insurance	-813,167	-686,886	-650,633		-36,253	5.3% ✓
Interest/Borrowing Costs	-1,162,422	-270,236	-270,236		0	0.0% ✓
Other Expenditure	-2,122,298	-552,532	-584,664	-15,800	47,932	-8.7% ✓
Depreciation On Assets	-21,770,436	-7,335,562	-7,318,375		-17,187	0.2% ✓
Loss On Disposal Of Assets	-113,030	-2,676	-964		-1,712	64.0% ✗
	-80,451,329	-29,470,982	-25,165,244	-4,483,198	177,460	-0.6%
NET OPERATING	-2,189,028	29,465,436	33,780,908	-4,483,198	167,726	0.6%
Non-Cash Expenditure and Revenue						
(Profit) / Loss on Asset Disposals	-14,786	-39,928	-47,832		7,904	-19.8% ✗
Depreciation on Assets	21,770,436	7,335,562	7,318,375		17,187	0.2% ✓
Movement in Non-current staff leave provisions	0	0	0		0	0.0% Ⓢ
	21,755,650	7,295,634	7,270,543		25,091	0.3%
Capital Expenditure						
Purchase Land	-385,000	0	-10,900	0	10,900	0.0% Ⓢ
Purchase Buildings	-4,307,000	-665,609	-526,447	-202,612	63,450	-9.5% ✗
Purchase Plant and Equipment	-2,338,350	-830,332	-596,860	-228,158	-5,314	0.6% ✓
Purchase Furniture and Equipment	-823,000	-573,651	-198,513	-345,141	-29,997	5.2% ✓
Purchase Infrastructure Assets - Roads	-13,353,705	-5,595,616	-1,288,590	-4,235,779	-71,247	1.3% ✗
Purchase Infrastructure Assets - Parks	-16,841,983	-5,983,552	-4,499,605	-1,482,207	-1,740	0.0% ✓
Purchase Infrastructure Assets - Airport	-24,870,500	-199,258	-175,618	-99	-23,541	11.8% ✗
Purchase Infrastructure Assets - Meru	-527,000	-121,339	-31,375	-109,914	19,950	-16.4% ✗
Purchase Infrastructure Assets - Other	-3,215,530	-937,759	-729,570	-263,016	54,827	-5.8% ✗
Repayment of Debentures	-3,978,365	-919,657	-919,662	0	5	0.0% ✓
	-70,640,433	-15,826,773	-8,977,140	-6,866,926	17,293	-0.1%
Capital Revenue						
Non Operating Grants & Subsidies	29,779,277	280,056	294,629		-14,573	-5.2% ✓
Proceeds from Disposal of Assets	607,750	181,938	194,810		-12,872	-7.1% ✓
Proceeds from New Debentures	11,250,000	0	0		0	0.0% Ⓢ
Self-Supporting Loan Principal Income	71,014	13,895	13,895		0	0.0% ✓
Council Loan Principle Income	0	0	0		0	0.0% ✓
	41,708,041	475,889	503,334		-27,445	-5.8%
Reserves						
Transfers to Reserves	-7,317,175	0	0		0	0.0% ✓
Transfers from Reserves	14,971,506	0	0		0	0.0% ✓
	7,654,331	0	0		0	0.0%
Current Funding Surplus (Deficit)	-1,711,439					

MAJOR VARIANCES

Operating Revenue

Operating revenue recorded as at 31 October is \$58,946,152. Operating income is showing a minor overall positive variance of \$9,734. The variance consists of the following components: Operating Grants and Subsidies \$206k less than YTD Budget due to state budget reduction in Main Road grants post CGG budget adoption. Contributions, Reimbursements and Donations \$65k more than budget due to additional and unbudgeted contributions being received. Fees and Charges are above budget by \$95k because there has been an increase in activity at Meru Landfill. Other Revenue shows a positive variance, as there has been an improved net return on QPT show activity.

Operating Expenditure

Operating expenditure recorded as at 31 October is \$25,165,244 plus commitments of \$4,483,198. This is an overall variance of \$177,460. Employee Costs has a variance of \$141,150 due to savings in workers compensation costs of \$50k YTD, current vacancies and casual positions allowances. Materials and Contracts has a negative variance of \$487k due to timing of invoicing and late rains resulting in increased verge maintenance activity to date. Utilities and Government charges has a variance (less than budget) of \$161k due to the one-month lag in the current billing cycle. Insurance has a positive variance of \$36k because of new insurance arrangements with LGIS.

Capital Expenditure

Capital Expenditure recorded, as at 31 October is \$15,844,066 that includes commitments of \$6,866,926. This shows a minimal variance (more than budget) of \$17,293.

Capital Revenue

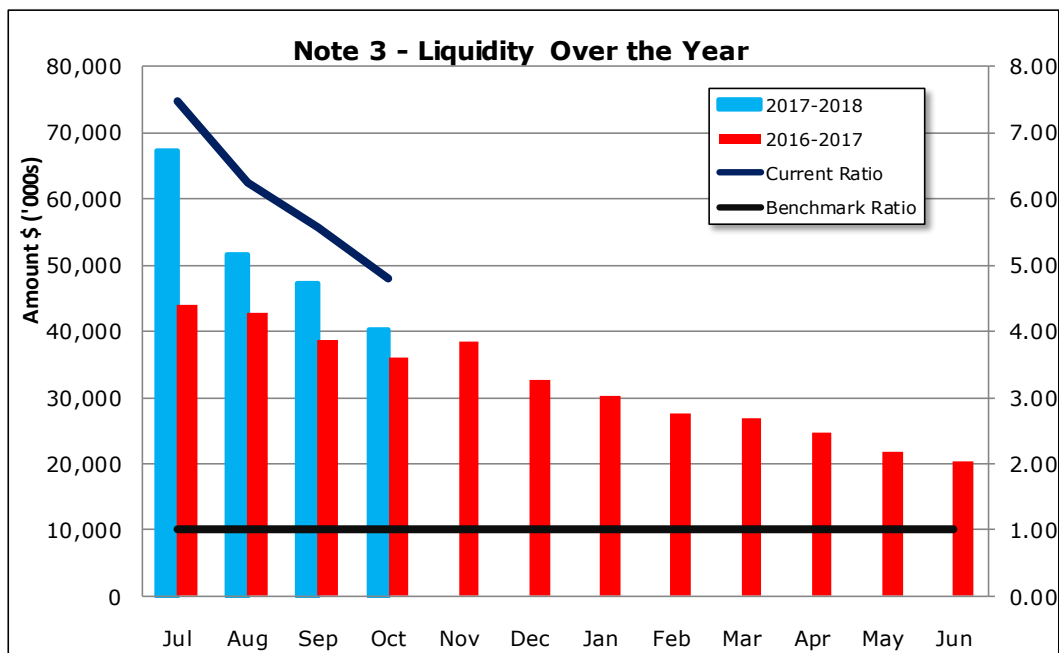
No significant variance to report.

NET CURRENT FUNDING POSITION

City of Greater Geraldton
NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY
For the Period Ended 31 October 2017

Note 3: NET CURRENT FUNDING POSITION

Positive=Surplus (Negative=Deficit)			
2017-2018		2016-2017	
This Period	Last Period	This Period	
\$	\$	\$	
Current Assets			
Cash at Bank			
Municipal Account	34,529,972	35,330,100	30,484,369
Reserve Account	22,318,463	22,318,463	10,327,730
Restricted Assets	9,025,085	9,014,342	16,681,787
Total Cash at Bank	65,873,519	66,662,905	57,493,885
Receivables			
Prepayments	67,338	137,841	7,222
Tax Recoverable	392,550	258,444	92,972
Sundry Debtors	1,037,579	987,846	1,661,412
Rates Receivable	14,252,222	20,032,240	13,150,062
Inventories	564,323	531,484	511,770
Total Current Assets	82,187,532	88,610,760	72,917,323
Less: Current Liabilities			
Creditors and Provisions	1,858,936	1,447,816	1,669,874
Current Borrowings	3,958,372	3,932,572	3,725,300
Employee Entitlements	4,699,852	4,697,225	4,495,496
	10,517,161	10,077,612	9,890,670
Less: Cash Restricted	(31,343,548)	(31,332,805)	(27,009,516)
Net Current Funding Position	40,326,824	47,200,343	36,017,137

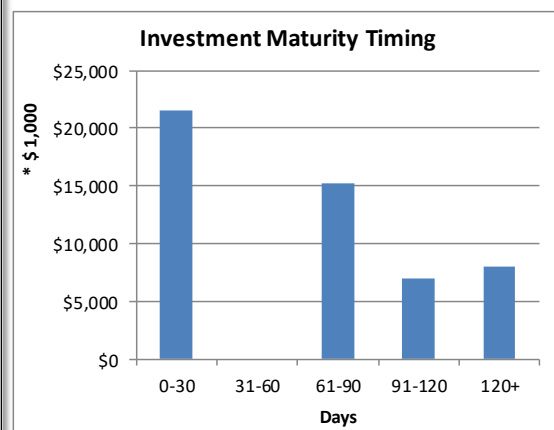
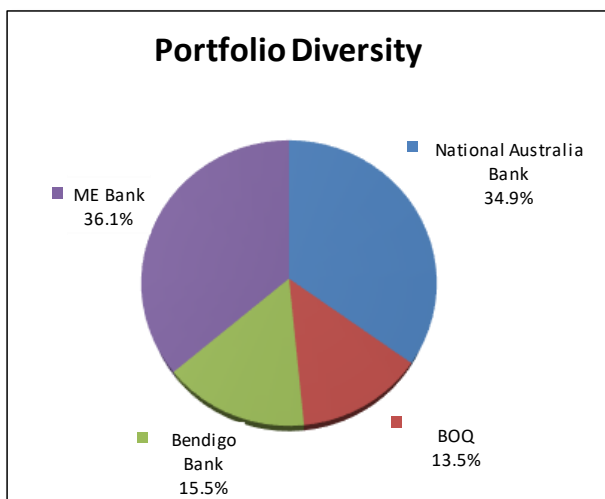


MONTHLY INVESTMENT REPORT

City of Greater Geraldton
NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY
For the Period Ended 31 October 2017

Note 4 - Monthly Investment Report

Deposit Ref	Current Credit Rating	Maturity/ Conversion	Invested Interest rates	Amount Invested	Interest Earned YTD	Current Value @31/10/2017	Percentage of Portfolio
National Australia Bank							
Municipal 270	A1+	29/1/2018	2.44%	6,000,000	30,042	6,030,042	
Municipal 271	A1+	15/11/2017	2.47%	12,000,000		12,000,000	
Subtotal				18,000,000	30,042	18,030,042	34.9%
BOQ							
Reserve 273	A2	16/2/2018	2.50%	2,000,000		2,000,000	
Muni 273	A2	16/2/2018	2.50%	5,000,000		5,000,000	
Subtotal				7,000,000	-	7,000,000	13.5%
Bendigo Bank							
Reserve 268	A2	27/4/2018	2.60%	8,000,000		8,000,000	
Subtotal				8,000,000	-	8,000,000	15.5%
ME Bank							
Reserve 190	A2	6/11/2017	2.70%	4,327,730	88,000	4,415,730	
Reserve 192	A2	4/1/2018	2.55%	4,148,038		4,148,038	
Municipal 259	A2	20/11/2017	2.50%	5,000,000	98,530	5,098,530	
Reserve 269	A2	24/1/2018	2.55%	3,754,695		3,754,695	
Municipal 269	A2	24/1/2018	2.55%	1,245,305		1,245,305	
Subtotal				18,475,768	186,530	18,662,298	36.1%
Total Funds Invested				51,475,768	216,573	51,692,341	100.0%



Graph Data - Portfolio Diversity		
National Australia Bank		34.9%
BOQ		13.5%
Bendigo Bank		15.5%
ME Bank		36.1%
		100.0%