

CITY OF GREATER GERALDTON

MONTHLY MANAGEMENT REPORT



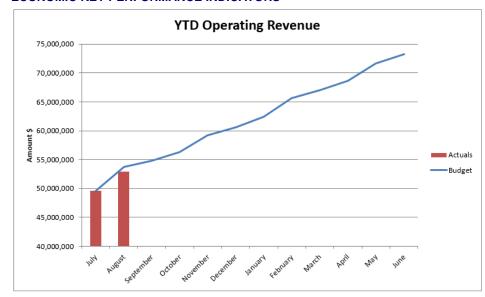
FOR THE PERIOD ENDED 31ST AUGUST 2016

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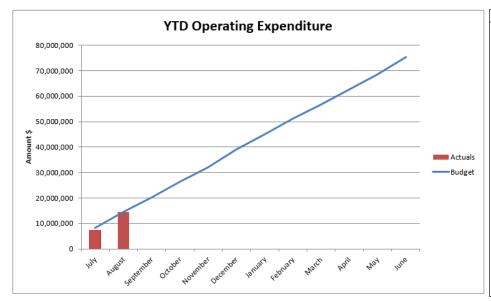
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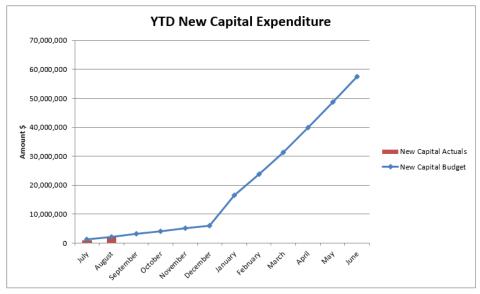
ECONOMIC KEY PERFORMANCE INDICATORS



Status: Comments: Operating revenue recorded as at 31 August is \$52,805,230. Fees and charges has a negative variance of \$407,824 due to timing of Airport Passenger Service Fees and Meru General Waste. Operating Grants and Subsidies has a negative variance of \$447,483 due to timing issues with Roads Grants, Contributions, Reimbursements and Donations has a positive variance of \$102,319 due to reimbursements of Workers Compensation claims and an increase in debt collection reimbursements.

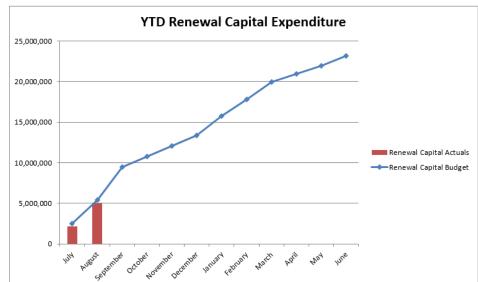


Status: Comments: Operating expenditure recorded as at 31 August is \$14,539,798 including major commitments of \$3,964,596. Employee Costs has a positive variance of \$334,514 due to vacant positions. Materials and contractors has a negative variance of \$168,740 due to timing issues. Interest / Borrowing Costs has a positive variance of \$130,161 due to interest accrued from 15/16, Utility. Government Charges has a positive variance of \$258,467 and Insurance has a negative variance of \$175,771 both due to timing issues.



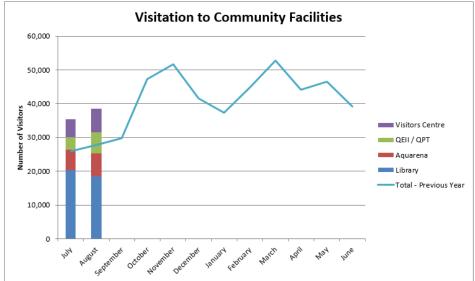
Status:

Comments:
New capital expenditure
recorded as at 31 August is
\$2,195,339 (including
\$1,418,017 committed).
Capital expenditure variances
are associated with the timing
of acquisitions and profiling
of cash outflows.

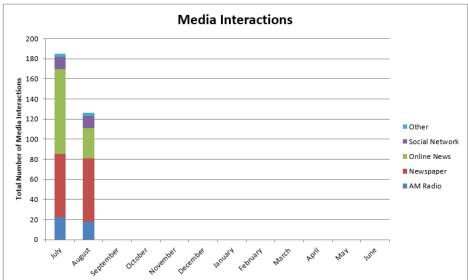




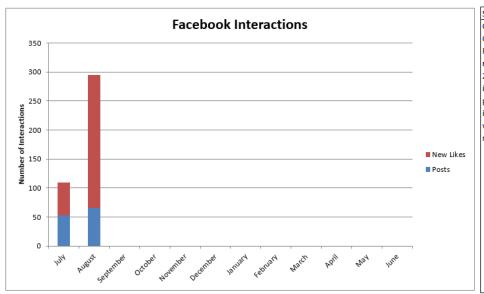
SOCIAL KEY PERFORMANCE INDICATORS







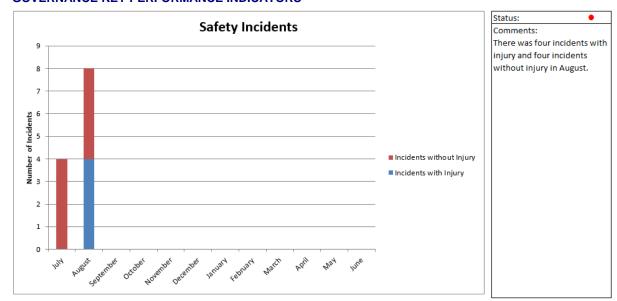


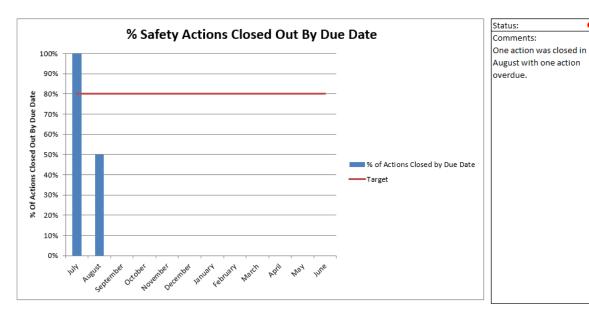


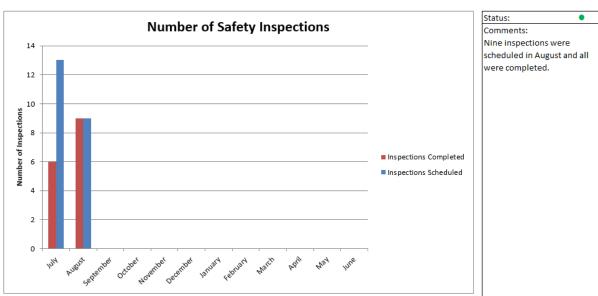
Status:

Comments:
City Of Greater Geraldton's
Facebook page for August
resulted in 66 new posts and
229 new likes. The large
increase in new likes is due to
putting in place a 'Paid Boost'
in Facebook so that our items
will appear higher on people's
news feeds.

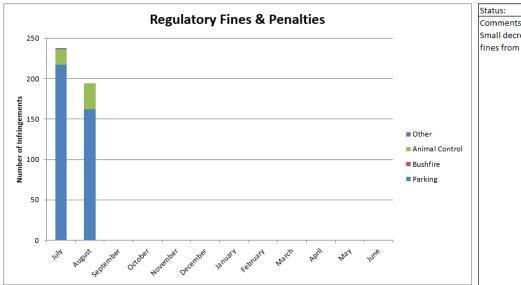
GOVERNANCE KEY PERFORMANCE INDICATORS

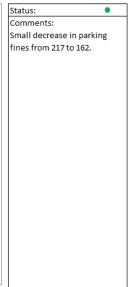


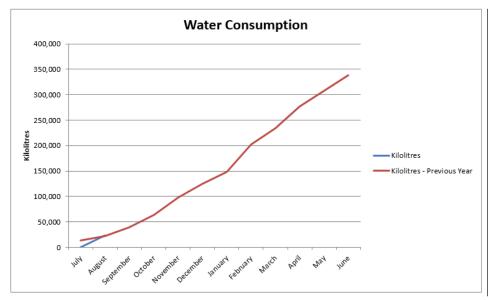




ENVIRONMENTAL KEY PERFORMANCE INDICATORS

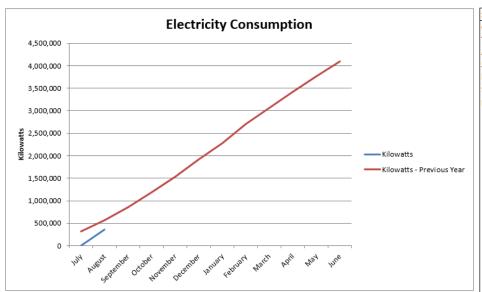






Status:

Comments:
Total kilolitres used up to 31
August is 22,953 compared to
22,684 last year. Variable
billing periods do not allow
for precise correlation to the
previous financial year.



Status:

Comments:
Total kilowatts used up to 31
August is 354,727 compared to 565,281 last year. Variable billing periods do not allow for precise correlation to the previous financial year.

CITY OF GREATER GERALDTON

STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 31ST AUGUST, 2016

| | Current | Current | YTD Actual | YTD Major | Variances (commttments incl) | | |
|--|----------------------------|-----------------------|-------------------------------|-------------|------------------------------|---------------------|---|
| | Budget | YTD Budget | TTD Actual | Commitments | \$ | % | |
| Operating Income | | | | | | | |
| Rates | 43,023,783 | 42,640,449 | 42,630,654 | | 9,795 | 0.0% | ~ |
| Operating Grants & Subsidies | 7,656,515 | 2,029,515 | 1,582,032 | | 447,483 | 22.0% | × |
| Contributions Reimbursements & Donations | 647,524 | 242,610 | 344,929 | | -102,319 | -42.2% | × |
| Fees & Charges | 20,812,260 | 8,409,164 | 8,001,340 | | 407,824 | 4.8% | × |
| Interest Earnings | 1,369,558 | 204,270 | 190,271 | | 13,999 | 6.9% | ~ |
| Other | 690,217 | 150,395 | 208,612 | | -58,217 | -38.7% | X |
| Profit On Disposal Of Assets | 122,452 | 20,408 | 2,351 | | 18,057 | 88.5% | X |
| | 74,322,309 | 53,696,811 | 52,960,189 | | 736,622 | 1.4% | |
| Operating Expenditure | | | | | | | |
| Employee Costs | -27,053,679 | -3,916,338 | -3,581,824 | | -334,514 | 8.5% | x |
| Materials & Contractors | -22,161,232 | -6,292,170 | -2,496,314 | -3,964,596 | 168,740 | -2.7% | × |
| Utility & Govt Charges | -3,368,899 | -519,144 | -260,677 | | -258,467 | 49.8% | |
| Insurance | -893,510 | -300,572 | -476,343 | | 175,771 | -58.5% | |
| Interest/Borrowing Costs | -1,154,735 | -24,134 | 106,027 | | -130,161 | 539.3% | |
| Other Expenditure | -1,288,916 | -98,450 | -208,566 | | 110,116 | -111.8% | |
| Depreciation On Assets | -20,979,104 | -3,496,524 | -3,635,572 | | 139,048 | -4.0% | |
| Loss On Disposal Of Assets | -50,338 | -8,390 | -21,933 | | 13,543 | -161.4% | |
| | -76,950,413 | -14,655,722 | -10,575,202 | -3,964,596 | -115,924 | 0.8% | |
| NET OPERATING | -2,628,104 | 39,041,089 | 42,384,987 | -3,964,596 | 620,698 | 1.6% | |
| Non-Cash Expenditure and Revenue | | | | | | | |
| (Profit) / Loss on Asset Disposals | -72,114 | -12,018 | 19,582 | | -31,600 | 262.9% | ¥ |
| Depreciation on Assets | 20,979,104 | 3,496,524 | 3,635,572 | | -139,048 | -4.0% | |
| Movement in Non-current staff leave provisions | 18,160 | 0, 100,021 | 0,000,072 | | 0 | 1.070 | ^ |
| motorion in Nort current stam leave provident | 20,925,150 | 3,484,506 | 3,655,154 | | -170,648 | -4.9% | |
| Capital Expenditure | | | | | | | |
| Purchase Land | -3,150,000 | 0 | 0 | | 0 | | |
| Purchase Buildings | -3,746,424 | -561,190 | -242,158 | -249,323 | -69,709 | 12.4% | v |
| Purchase Plant and Equipment | -2,450,650 | -401,816 | -242,130 | -382,879 | -18,937 | 4.7% | |
| | -2,450,050 | -39,416 | 0 | -47,172 | 7,756 | -19.7% | |
| Purchase Furniture and Equipment Purchase Infrastructure Assets - Roads | | -39,416 -4,290,154 | -1,290,263 | -3,341,849 | 341,958 | -8.0% | |
| Purchase Infrastructure Assets - Roads Purchase Infrastructure Assets - Parks | -13,060,493 -30,140,047 | -805,730 | -1,290,203 | -260,619 | -228,634 | 28.4% | |
| Purchase Infrastructure Assets - Parks Purchase Infrastructure Assets - Airport | -23,639,245 | -111,177 | -48,685 | -18,188 | -44,304 | 39.8% | |
| • | | | | | | | |
| Purchase Infrastructure Assets - Meru | -715,935 | -498,601 | -172,848 | -298,801 | -26,952 | | Ž |
| Purchase Infrastructure Assets - Other | -2,948,289 | -547,089 | -162,762 | -16,353 | -367,974 | 67.3% | |
| Repayment of Debentures | -3,749,553 | -296,740 | -296,736 -2,529,929 | -4,615,184 | -4 | 0.0% 5.4% | • |
| | -84,385,336 | -7,551,913 | -2,529,929 | -4,615,184 | -406,800 | 5.4% | |
| Capital Revenue | | | | | | | |
| Non Operating Grants & Subsidies | 42,348,599 | 530,000 | 532,334 | | -2,334 | -0.4% | ~ |
| Proceeds from Disposal of Assets | 3,773,400 | 37,000 | 36,473 | | 527 | 1.4% | ~ |
| Proceeds from New Debentures | 17,600,000 | 0 | 0 | | 0 | | |
| Self-Supporting Loan Principal Income | 86,625 | 12,230 | 11,074 | | 1,156 | 9.5% | ~ |
| Council Loan Principle Income | 0 | 0 | 0 | | 0 | | |
| | 63,808,624 | 579,230 | 579,881 | | -651 | -0.1% | |
| Reserves | | | | | | | |
| Transfers to Reserves | 0 | 0 | 0 | | 0 | | |
| Transfers from Reserves | 4,693,510 | 0 | 0 | | 0 | | |
| | 4,693,510 | 0 | 0 | | 0 | | • |
| Current Funding Surplus (Deficit) | 2,413,844 | 35,552,912 | 44,090,093 | -8,579,780 | -42,599 | | |

MAJOR VARIANCES

Operating Income

Operating income is showing a negative variance of 736,622 or 1.4%. Fees and charges has a negative variance of \$407,824 due to timing of Airport Passenger Service Fees and Meru General Waste. Operating Grants and Subsidies has a negative variance of \$447,483 due to timing issues with Roads Grants. Contributions, Reimbursements and Donations has a positive variance of \$102,319 due to reimbursements of Workers Compensation claims and an increase in debt collection reimbursements.

Operating Expenditure

Operating expenditure is showing a positive variance of \$115,924 or 0.8%. Employee Costs has a positive variance of \$334,514 due to vacant positions. Materials and contractors has a negative variance of \$168,740 due to timing issues. Interest / Borrowing Costs has a positive variance of \$130,161 due to interest accrued from 15/16, Utility. Government Charges has a positive variance of \$258,467 and Insurance has a negative variance of \$175,771 both due to timing issues.

Major commitments for materials and contractors as at end of August of \$3,964,596.

Capital Expenditure

Capital Expenditure is showing a positive under-spend of \$406,800 or 5.4%. Capital expenditure variances are associated with the timing of acquisitions and profiling of cash outflows.

Major Capital commitments end of August \$4,615,184.

Capital Revenue

Capital revenue is showing a negative variance of \$383,425 or 195.2%. Major variance due to timing of Non Operating Grants and Proceeds of Disposal of Assets.

NET CURRENT FUNDING POSITION

Current Assets

Cash at Bank
Municipal Account
Reserve Account
Restricted Assets
Total Cash at Bank

Receivables

Prepayments
Tax Recoverable
Sundry Debtors
Rates Receivable

Inventories

Total Current Assets

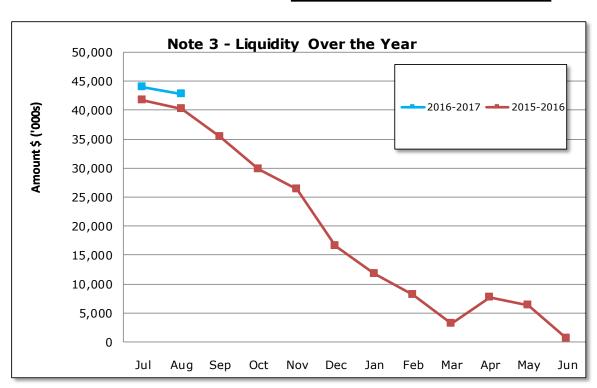
Less: Current Liabilities

Creditors and Provisions Current Borrowings Employee Entitlements

Less: Cash Restricted

Net Current Funding Position

| Positive=Surplus (Negative=Deficit) | | | | | | |
|-------------------------------------|--------------|--------------|--|--|--|--|
| 2016-2017 | 2015-2016 | | | | | |
| This Period | Last Period | This Period | | | | |
| \$ | \$ | \$ | | | | |
| | | | | | | |
| 20 171 506 | 1 544 704 | 27 102 071 | | | | |
| 28,171,506 | 1,544,794 | 27,193,861 | | | | |
| 10,327,730 | 11,616,900 | 16,816,900 | | | | |
| 18,636,342 | 18,609,473 | 266,241 | | | | |
| 57,135,578 | 31,771,167 | 44,277,002 | | | | |
| | | | | | | |
| 3,600 | 42,845 | | | | | |
| 291,510 | 124,957 | 192,330 | | | | |
| , | 2,055,034 | , | | | | |
| 1,687,554 | , , | 1,654,235 | | | | |
| 21,283,219 | 49,193,885 | 19,618,507 | | | | |
| 558,497 | 513,406 | 372,396 | | | | |
| 80,959,957 | 83,701,294 | 66,114,470 | | | | |
| | | | | | | |
| 979,946 | 1,327,452 | 1,014,725 | | | | |
| 3,703,669 | 3,698,132 | 3,049,890 | | | | |
| 4,495,496 | 4,492,078 | 4,699,055 | | | | |
| 9,179,112 | 9,517,662 | 8,763,670 | | | | |
| 7,1/7,112 | 9,317,002 | 0,703,670 | | | | |
| (28,964,072) | (30,226,373) | (17,083,141) | | | | |
| 42,816,773 | 43,957,259 | 40,267,659 | | | | |



MONTHLY INVESTMENT REPORT

| De | posit Ref | Current Credit Rating | Maturity/ Conversion | Invested Interest rates | Amount Invested | Interest Earned YTD | Current Value @31/08/2016 | Percentage of Portfolio |
|------------|---------------|--------------------------|-------------------------|----------------------------|-------------------------------|---|-------------------------------|----------------------------|
| Commonw | | | | | | | • | |
| | Municipal 253 | A1+ | 10/10/2016 | 2.58% | 4,000,000 | | 4,000,000 | |
| | Municipal 255 | A1+ | 28/9/2016 | 2.10% _ Subtotal | 5,000,000 9,000,000 | , | 5,000,000 9,000,000 | 34.2% |
| | | | | Subtotal | 9,000,000 | | 9,000,000 | 34.2% |
| National A | ustralia Bank | | | | | | | |
| | Reserve 189 | A1+ | 6/2/2017 | 2.79% | 6,000,000 | • | 6,000,000 | |
| | | | | | | | | |
| | | | | Subtotal | 6,000,000 | _ | 6,000,000 | 22.8% |
| | | | | Subtotal _ | 0,000,000 | | 0,000,000 | 22.0 /0 |
| Westpac | | | | | | | | |
| | Municipal 254 | A1+ | 23/11/2016 | 2.70% | 7,000,000 | 1 | 7,000,000 | |
| | | | | | | | | |
| | | | | Subtotal | 7,000,000 | | 7,000,000 | 26.6% |
| | | | | Subtotal_ | 2,000,000 | | 2,000,000 | 20.070 |
| | | | | | | | | |
| ME Bank | | | | | | | | |
| | Reserve 190 | A2 | 6/2/2017 | 2.75% | 4,327,730 | | 4,327,730 | |
| | | | | Subtotal | 4,327,730 | <u>-</u> | 4,327,730 | 16.4% |
| | | | | • | | • | | |
| | | | Total Fun | nds Invested | 26,327,730 | - | 26,327,730 | 100.0% |