



City of  
Greater Geraldton  
a vibrant future



## CITY OF GREATER GERALDTON MONTHLY MANAGEMENT REPORT

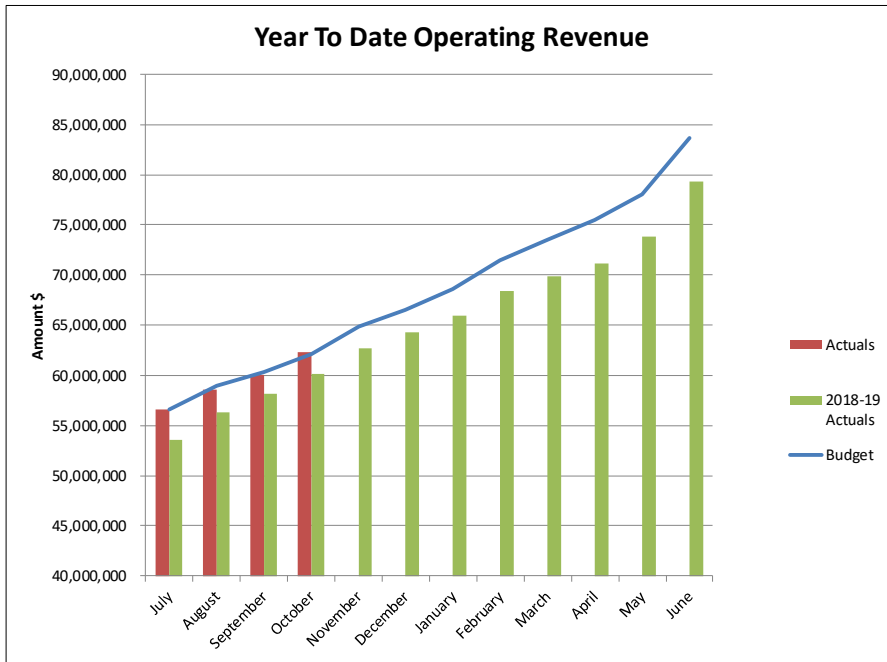


FOR THE PERIOD ENDED 31 October 2019

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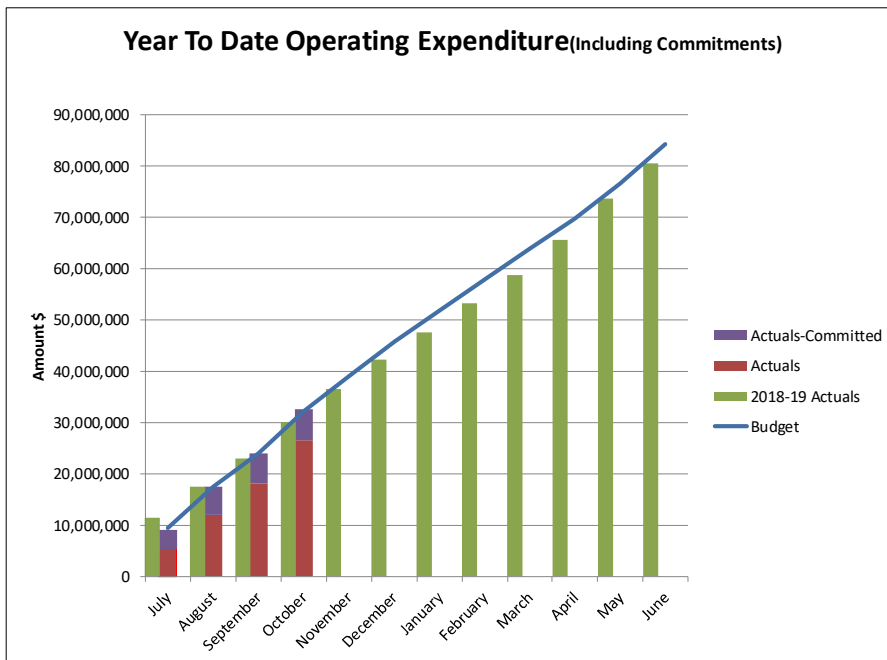
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**ECONOMIC KEY PERFORMANCE INDICATORS**



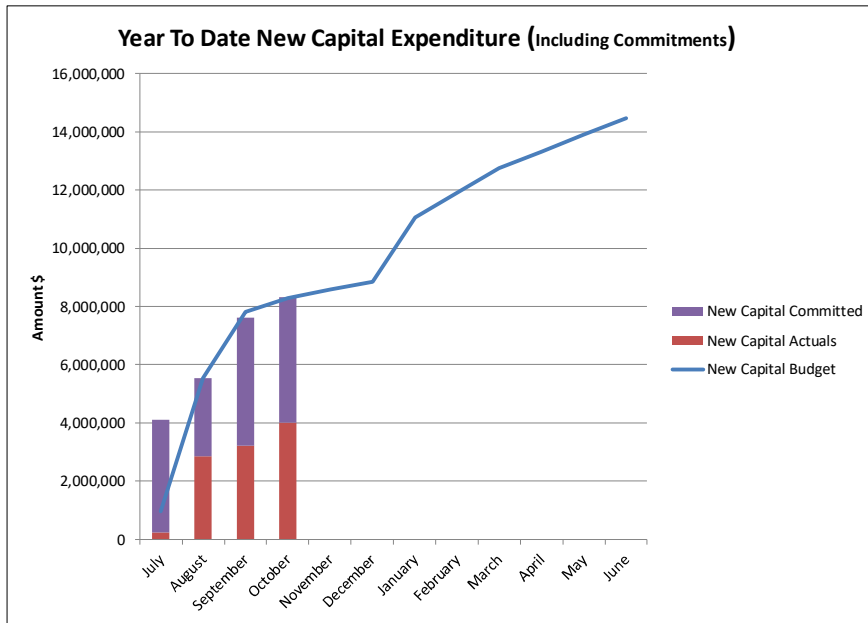
**Comments:**

- Operating revenue recorded as at 31 October is \$62,325,362.
- The variance on Rates reflects adjustment for rates concessions post levying of rates.
- The variance on Contributions, Reimbursement & Donations in October is due to residual contribution, not budgeted for, from Mt Gibson.
- The variance on Fees & Charges, though not significant at 0.4%, is due to the number of user pay income streams slightly under budget. Airport Landing Fees are down against budget.
- The positive variance on Interest Earnings is due to a higher than anticipated interest earnings from Beresford Foreshore OCFD funds
- There are no other material variances to report on.



**Comments:**

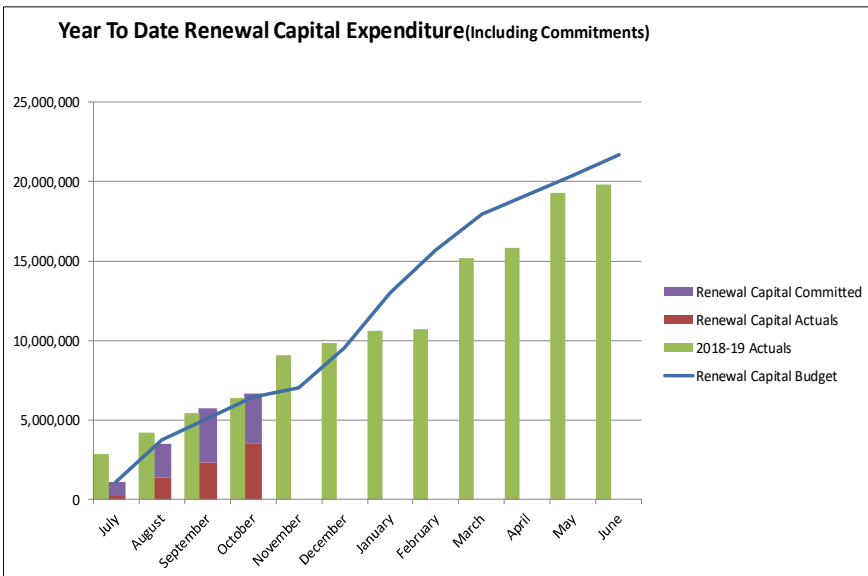
- Operating expenditure recorded as at 31 October is \$32,566,596 including commitments of \$6,085,977.
- Employee Costs variance is due to lag in filling vacant positions.
- Materials & Contractors YTD variance is due to timing of commitments.
- Utility & Govt. Charges variance is as a result of timing of the billing cycle, the actuals do not reflect the whole of October.
- There are no other material variances to report on.



**Comments:**

- New capital expenditure recorded as at 31 October is \$8,322,391 including commitments of \$4.3 mil.
- There are no material variances to report on

**NOTE:** The comparative figures for 2018/2019 have been removed. This is due to the abnormally high figure for that year's New Capital Expenditure which made comparison between the years (current year and 2018/19) less meaningful.



**Comments:**

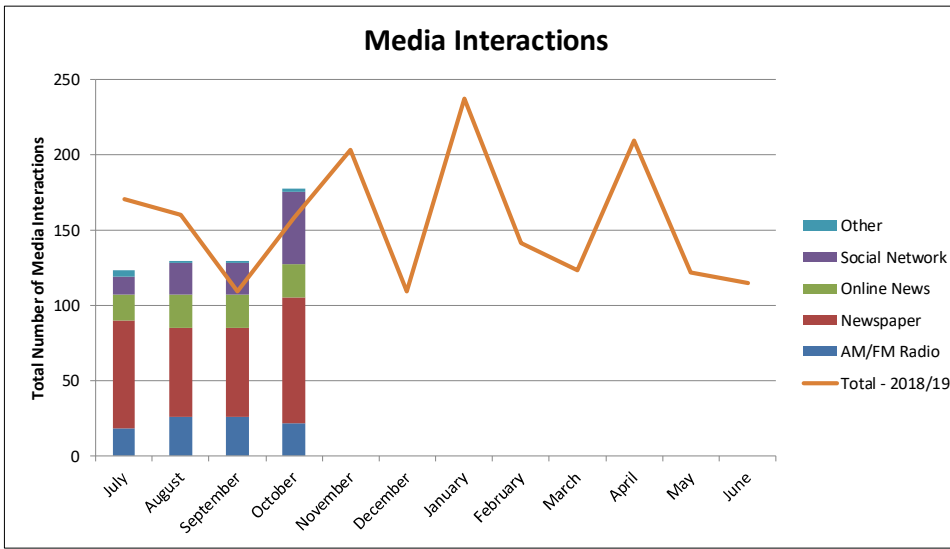
Renewal capital expenditure recorded as at 31 October is \$6,666,699 including commitments of \$3.1 mil.

- Plant & Equipment variance due to DFES fully funded replacement of Waggrakine fire truck reflected \$462k variance (including \$104k commitments).
- There are no other material variances to report on.

**SOCIAL KEY PERFORMANCE INDICATORS**



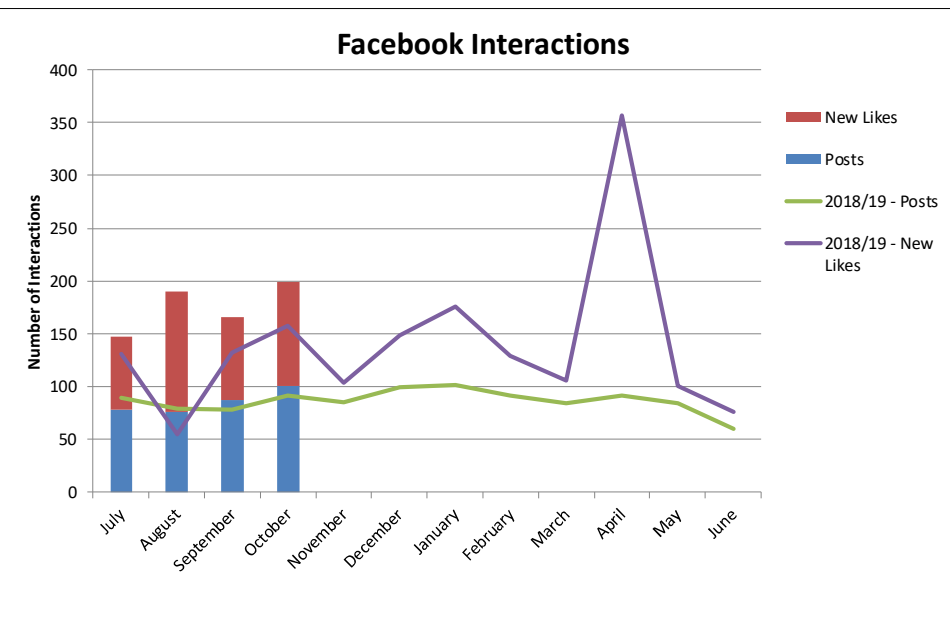
**Comments:**  
 Library visitations recorded in October was 20,132.  
 There was an increase in Aquarena visits from 7,704 in September to 21,695 in October.  
 Art Gallery had 979 patrons through the door in October compared to 1,403 in September.  
 QPT bookings in October:  
 Roald Dahl's The Twits by Spare Parts Puppet Theatre – 316  
 CGG - COAST (Raising The Roof) – 371  
 Band Spectacular 2019 – 358  
 CGG Battle of the Bands 2019 – 780  
 Geraldton Senior High School Valedictory 2019 – 580



**Comments:**  
 Media interactions during the month of October:  

- Council Elections
- Coast
- Hogs Breath
- Horizon
- Battle of the Bands

 Total media types - 5  
 Total Items - 177  
 Total Potential Reach - 929.06 k

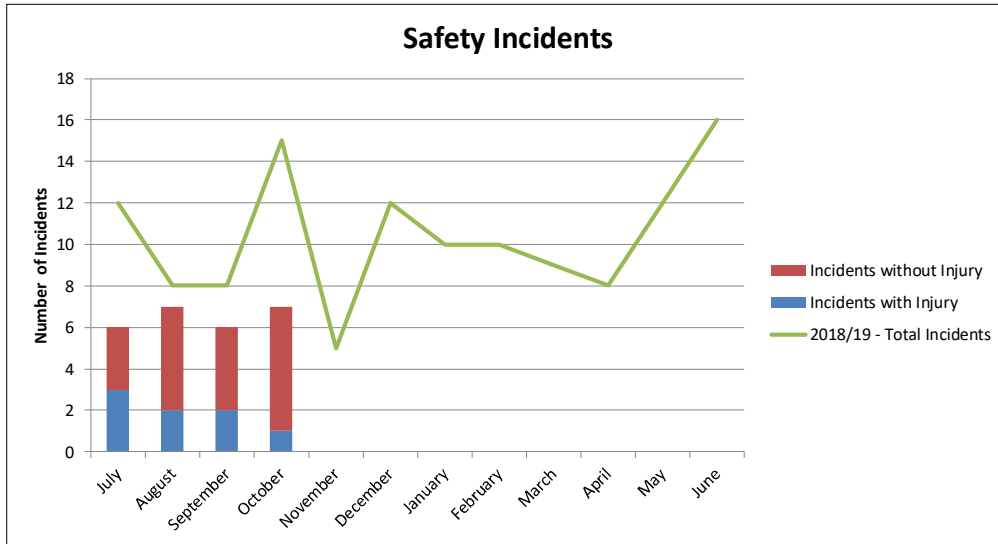


**Comments:**  
 City of Greater Geraldton's Facebook page visits for October resulted in 100 new posts and 99 new likes.  
 Main Topics:  

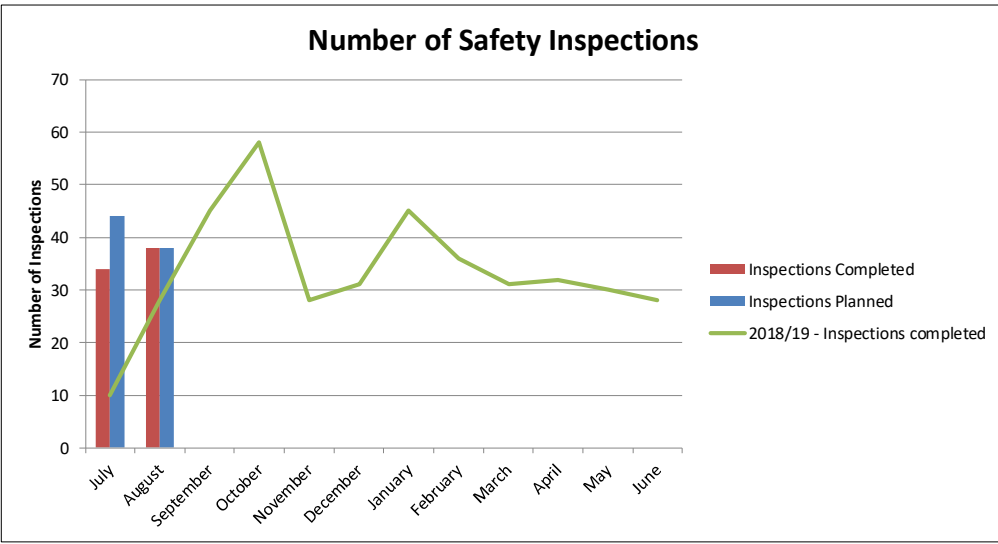
- Shane Van Styn re-elected as Mayor – 12.8k reach
- Call for Australia Day nominations – 8.7k
- Sunshine Festival promo – 8.4k
- Juniper bus revealed – 8k
- Result of council election – 8k

 Average post reach - 7,206

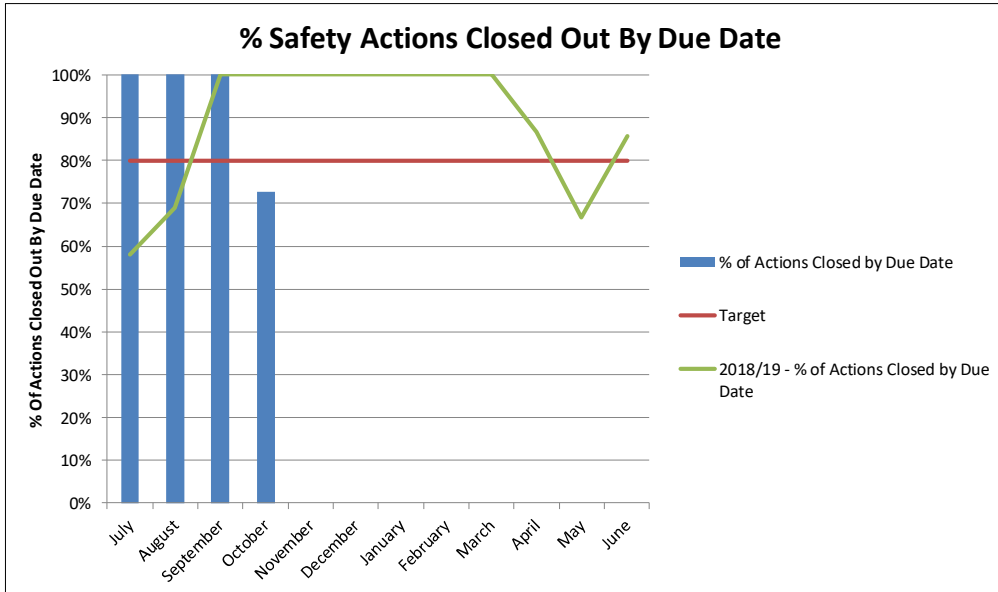
**GOVERNANCE KEY PERFORMANCE INDICATORS**



**Comments:**  
 There was 1 incident with injury and 6 incidents without injury in October.  
  
 Incidents:  
 - Medical Treatment Injury - 1  
 - Security - 6

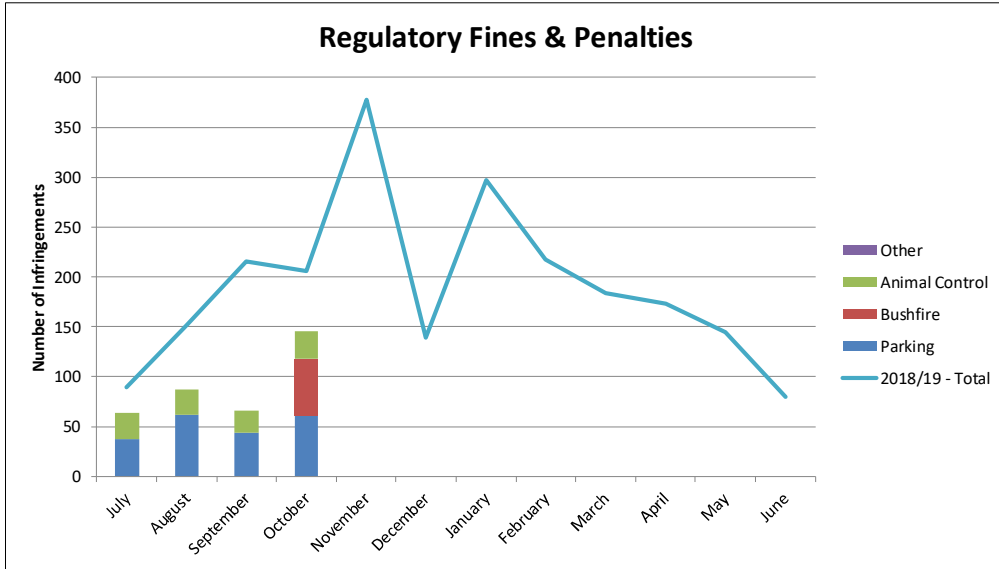


**Comments:**  
 Due to complications with the Safety Management System upgrade there has been a delay in updating figures for September and October.



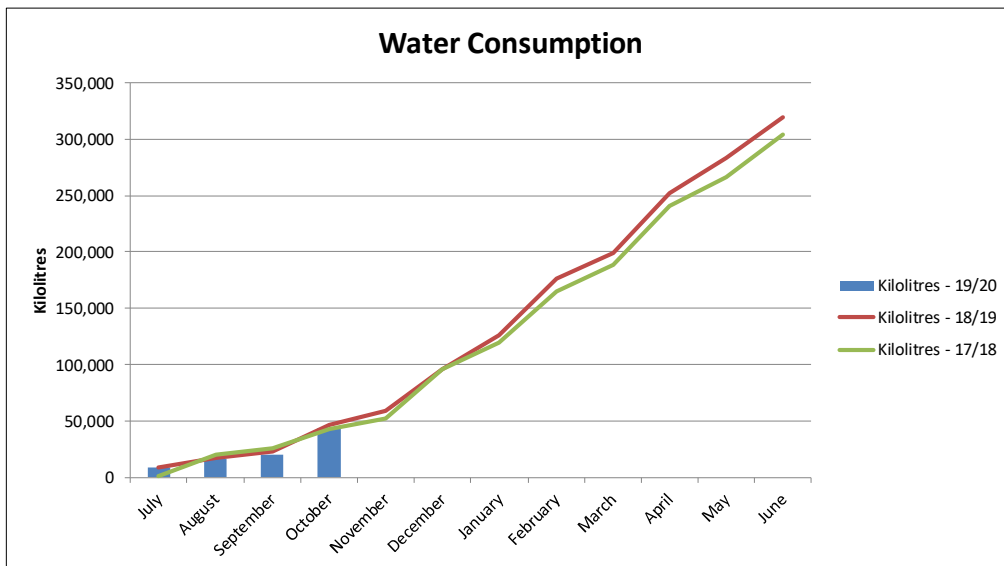
**Comments:**  
 4 actions were closed in October, 2 new actions were opened during the month, and of the 11 open actions, 3 actions are currently overdue by more than 30 days.

**ENVIRONMENTAL KEY PERFORMANCE INDICATORS**



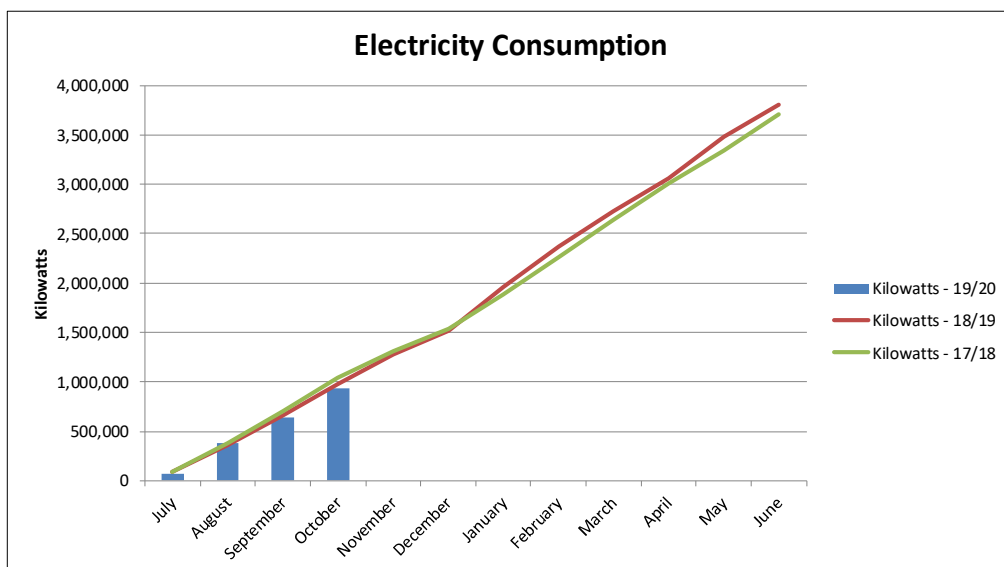
**Comments:**  
 Fines issued in October:  
 Parking: 61  
 Animal Control: 28  
 Bushfires Act: 57  
 Other: 0

This compares to 206 for the same period last year.



**Comments:**  
 Total kilolitres used up to 31 October is 43,941 compared to 46,524 for last year.

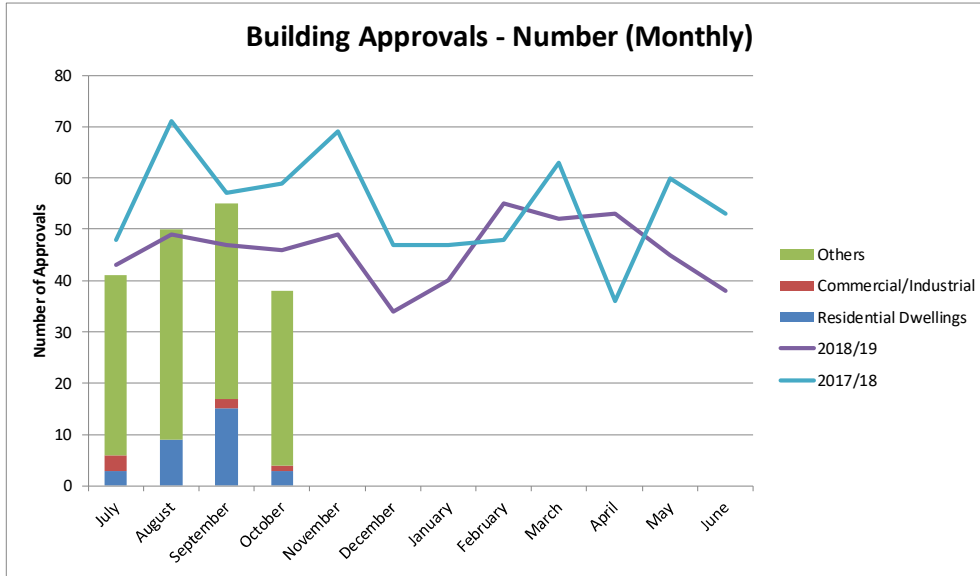
Variable billing periods do not allow for precise correlation to the previous financial year.



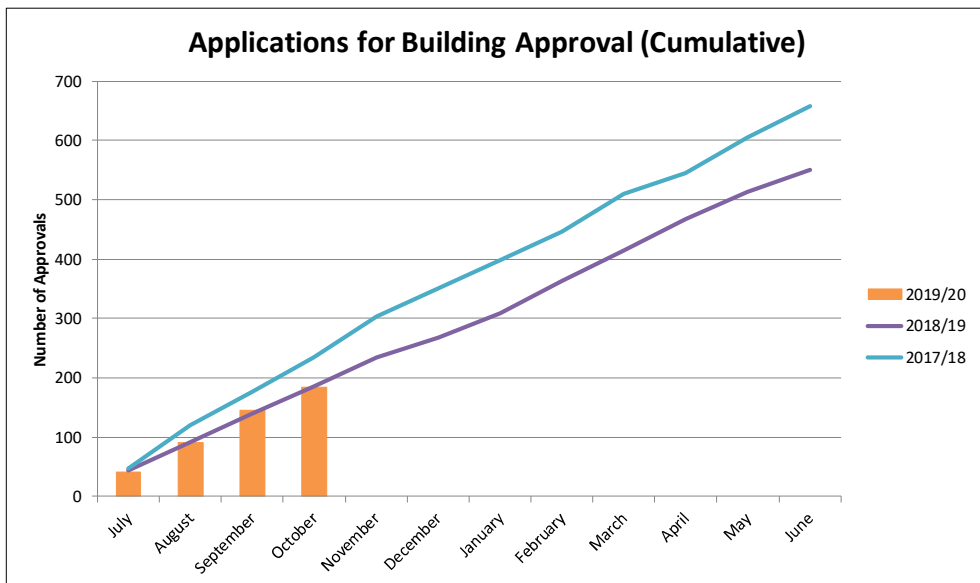
**Comments:**  
 Total kilowatts used up to 31 October is 928,886 compared to 971,548 for last year.

Variable billing periods do not allow for precise correlation to the previous financial year.

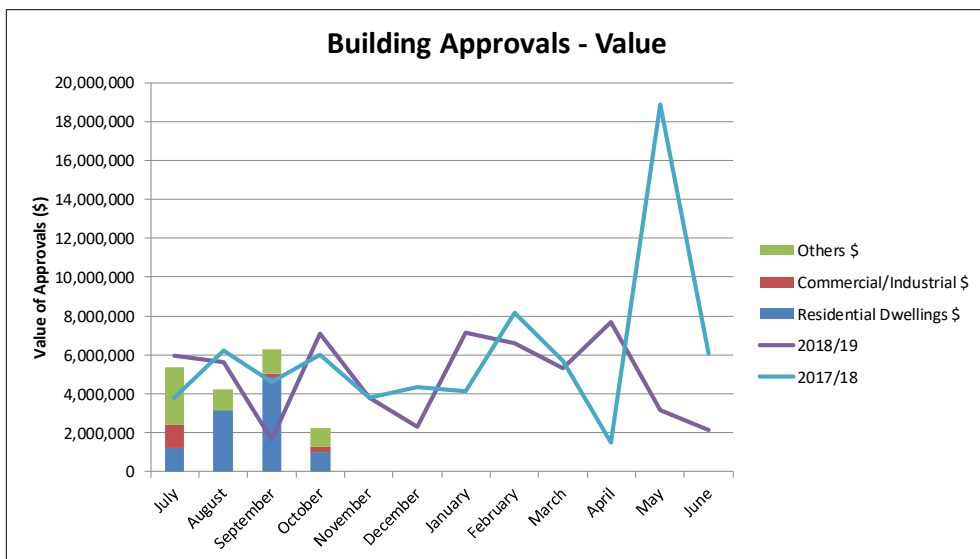
**BUILDING APPROVALS STATISTICS**



**Comments:**  
 "Others" classification includes buildings such as gazebo, patio, retaining walls, sheds, swimming pools etc.  
 Residential approvals for the month of October were 3 compared with 11 at the same time last year. Commercial approvals was 1 for the month of October compared to 3 for the same time last year.



**Comments:**  
 184 applications for building approvals were received as at the end of October. During the same period last year the City received 185 applications.



**Comments:**  
 Residential dwellings came in at \$1,010,000 for the month of October compared with \$2,784,177 during the same period last year. Commercial values were \$294,580 for the month of October compared with \$1,746,494 for the same period last year.



## CITY OF GREATER GERALDTON

## STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 31 October 2019

	Current Budget	Current YTD Budget	YTD Actual	YTD Major Commitments	Variances (commitments incl)	
					\$	%
<b>Operating Income</b>						
Rates	46,939,412	46,682,744	46,574,004		108,740	0.2%
Operating Grants & Subsidies	7,651,257	1,601,941	1,652,568		-50,627	-3.2%
Contributions Reimbursements & Donations	623,931	296,956	352,036		-55,080	-18.5%
Fees & Charges	24,674,970	12,555,484	12,507,083		48,401	0.4%
Interest Earnings	2,047,851	769,526	1,049,595		-280,069	-36.4%
Other	1,638,150	171,395	163,163		8,232	4.8%
Profit On Disposal Of Assets	74,898	24,964	26,913		-1,949	-7.8%
	<b>83,650,469</b>	<b>62,103,010</b>	<b>62,325,362</b>		<b>-222,352</b>	<b>-0.36%</b>
<b>Operating Expenditure</b>						
Employee Costs	-28,487,934	-9,442,320	-9,321,922	-61,830	-58,568	0.6%
Materials & Contractors	-22,378,848	-12,438,625	-7,008,174	-6,016,580	586,129	-4.7%
Utility & Govt Charges	-2,978,255	-834,040	-712,587	-1,869	-119,584	14.3%
Insurance	-739,321	-498,521	-499,991	0	1,470	-0.3%
Interest/Borrowing Costs	-1,373,139	-196,629	-196,629	0	0	0.0%
Other Expenditure	-2,853,573	-507,120	-462,985	-5,699	-38,436	7.6%
Depreciation On Assets	-24,679,101	-8,226,028	-8,242,611	0	16,583	-0.2%
Loss On Disposal Of Assets	-759,710	-33,250	-35,719		2,469	-7.4%
	<b>-84,249,881</b>	<b>-32,176,533</b>	<b>-26,480,618</b>	<b>-6,085,977</b>	<b>390,063</b>	<b>-1.2%</b>
<b>NET OPERATING</b>	<b>-599,412</b>	<b>29,926,477</b>	<b>35,844,743</b>	<b>-6,085,977</b>	<b>167,711</b>	<b>0.6%</b>
<b>Non-Cash Expenditure and Revenue</b>						
(Profit) / Loss on Asset Disposals	684,812	8,286	8,806		-520	-6.3%
Depreciation on Assets	24,679,101	8,226,028	8,242,611		-16,583	-0.2%
	<b>25,363,913</b>	<b>8,234,314</b>	<b>8,251,418</b>		<b>-17,104</b>	<b>-0.2%</b>
<b>Capital Expenditure</b>						
Purchase Land	-2,911,645	-2,877,645	-1,744,796	-1,144,393	11,544	-0.4%
Purchase Buildings	-2,443,341	-994,652	-377,647	-568,803	-48,202	4.8%
Purchase Plant and Equipment	-2,343,719	-175,689	-534,238	-104,268	462,817	-263.4%
Purchase Furniture and Equipment	-799,466	-184,432	-29,657	-137,437	-17,338	9.4%
Purchase Infrastructure Assets - Roads	-13,245,876	-4,888,500	-1,609,433	-3,312,193	33,126	-0.7%
Purchase Infrastructure Assets - Parks	-6,531,652	-1,736,875	-717,489	-1,012,175	-7,212	0.4%
Purchase Infrastructure Assets - Airport	-2,392,291	-874,000	-291,047	-549,932	-33,021	3.8%
Purchase Infrastructure Assets - Meru	-1,878,759	-1,412,612	-1,295,146	-138,256	20,789	-1.5%
Purchase Infrastructure Assets - Other	-3,597,466	-1,415,442	-915,342	-506,840	6,741	-0.5%
Repayment of Debentures	-5,296,122	-897,446	-897,487	0	41	0.0%
	<b>-41,440,337</b>	<b>-15,457,293</b>	<b>-8,412,280</b>	<b>-7,474,297</b>	<b>429,284</b>	<b>-2.8%</b>
<b>Capital Revenue</b>						
Non Operating Grants & Subsidies	6,897,482	738,950	2,479,947		-1,740,997	-235.6%
Proceeds from Disposal of Assets	1,901,500	240,650	225,909		14,741	6.1%
Proceeds from New Debentures	0	0	0		0	
Self-Supporting Loan Principal Income	69,939	15,732	15,732		0	0.0%
Council Loan Principle Income	0	0	0		0	
	<b>8,868,921</b>	<b>995,332</b>	<b>2,721,588</b>		<b>-1,726,256</b>	<b>-173.44%</b>
<b>Reserves</b>						
Transfers to Reserves	-2,809,000	0	0		0	
Transfers from Reserves	10,242,423	0	0		0	
	<b>7,433,423</b>	<b>0</b>	<b>0</b>		<b>0</b>	
<b>Current Funding Surplus (Deficit)</b>	<b>-373,492</b>					

## **MAJOR VARIANCES**

### **Operating Revenue**

Operating income recorded as at 31 October is \$62,325,362. Overall, the variance for operating income is \$222,352 over budget.

- The variance on Rates reflects adjustment for rates concessions post levying of rates.
- The variance on Operating Grants & Subsidies is due to grants received for CBD Flood Study & for Midwest Online Events Calendar & Travel Guide not budgeted for.
- The variance on Contributions, Reimbursement & Donations is due to residual contribution, not budgeted for, from Mt Gibson.
- The variance on Fees & Charges, though not significant at 0.4%, is due to the number of user pay income streams slightly under budget. Airport Landing Fees are currently under budget.

### **Operating Expenditure**

Operating expenditure recorded as at 31 October is \$32,566,596 including commitments of \$6,085,977. The overall variance for operating expenditure is \$390,063 over budget.

- Employment expenses variance of actuals below budget is due to a lag in filling out vacant positions.
- Materials & Contractors variance is due to timing of commitments.
- Utility & Govt. Charges variance is a result of timing of the billing cycle, the actuals do not reflect the whole of October.

### **Capital Expenditure**

Capital Expenditure recorded as at 31 October is \$15,886,577 including commitments of \$7,474,297. This shows a variance of \$429,284 over budget.

- Variance is due to acquisition of Waggrakine new fire truck, which is fully funded by DFES. This requires a budget amendment and will be included in the Mid-year budget review.

### **Capital Revenue**

Capital Revenue recorded as at 31 October is \$2,721,588. This shows a variance of \$1,726,256 over budget.

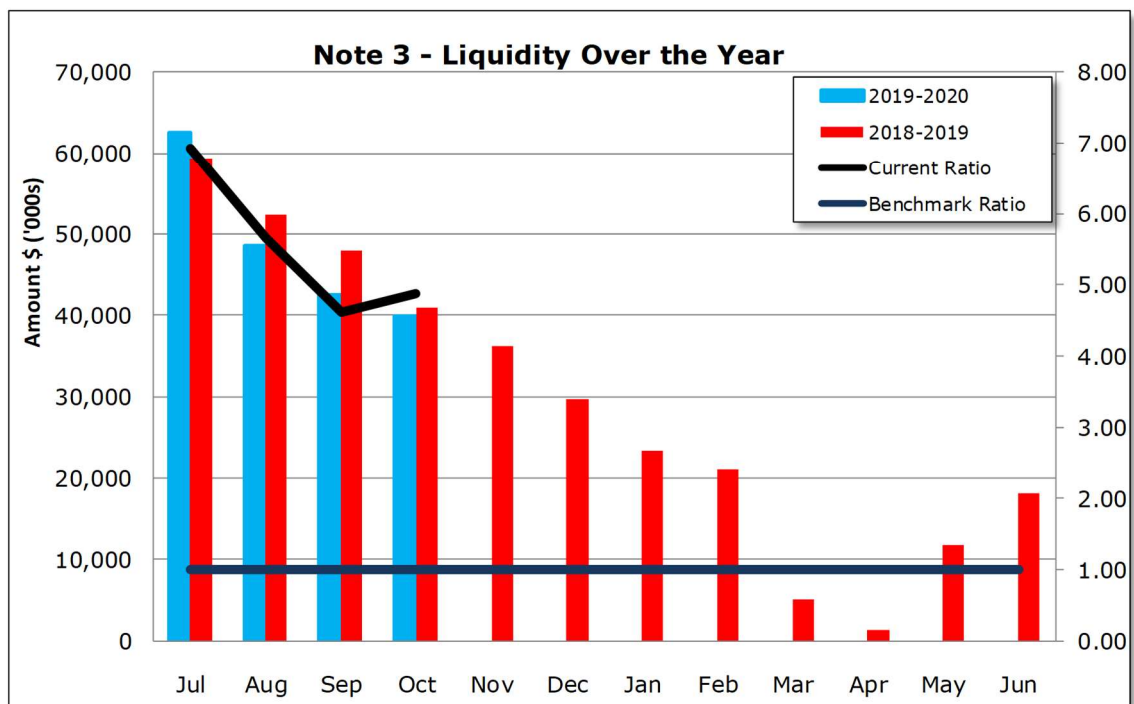
- Variance is due to the recognition of DFES grant funding associated with Waggrakine new fire truck and, the \$1mil final WA Treasury OCDF drawdown relating to the Beresford Foreshore Enhancement Project.

## NET CURRENT FUNDING POSITION

City of Greater Geraldton  
NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY  
For the Period Ended 31 October 2019

**Note 3: NET CURRENT FUNDING POSITION**

	Positive=Surplus (Negative=Deficit)		
	2019-2020		2018-2019
	This Period	Last Period	This Period
	\$	\$	\$
<b>Current Assets</b>			
Cash at Bank			
Municipal Account	33,769,013	32,881,456	34,439,074
Reserve Account	22,168,565	22,161,370	16,221,375
Restricted Assets	3,055,015	4,708,118	6,644,148
Total Cash at Bank	58,992,593	59,750,943	57,304,597
Receivables			
Prepayments	22,966	22,966	6,121
Tax Recoverable	186,951	402,931	427,309
Sundry Debtors	969,996	1,073,566	1,085,767
Rates Receivable	14,722,360	20,867,924	14,712,541
Inventories	479,409	417,057	390,705
<b>Total Current Assets</b>	75,374,276	82,535,387	73,927,039
<b>Less: Current Liabilities</b>			
Creditors and Provisions	840,934	2,922,332	1,896,400
Current Borrowings	4,398,677	5,111,627	3,281,794
Employee Entitlements	5,053,961	5,053,961	4,996,851
	10,293,572	13,087,920	10,175,045
Less: Cash Restricted	(25,223,580)	(26,869,488)	(22,865,523)
<b>Net Current Funding Position</b>	<b>39,857,123</b>	<b>42,577,979</b>	<b>40,886,471</b>



**MONTHLY INVESTMENT REPORT**

**City of Greater Geraldton  
NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY  
For the Period Ended 31 October 2019**

**Note 4 - Monthly Investment Report**

Deposit Ref	Current Credit Rating	Maturity/ Conversion	Invested Interest rates	Amount Invested	Interest Earned YTD	Current Value @ 31/10/2019	Percentage of Portfolio	
<b>Commonwealth</b>								
BOS Call Account - Muni	A1+	On Demand	1.30%	10,490,599		10,490,599		
				<b>Subtotal</b>	<b>10,490,599</b>	<b>10,490,599</b>	<b>18.80%</b>	
<b>Bankwest</b>								
Call Account - Reserve	A1+	On Demand	1.55%	6,796,249	38,851	6,835,099		
				<b>Subtotal</b>	<b>6,796,249</b>	<b>6,835,099</b>	<b>12.25%</b>	
<b>AMP Bank</b>								
Reserve Investment 297	A2	24/2/2020	2.00%	2,300,000		2,300,000		
				<b>Subtotal</b>	<b>2,300,000</b>	<b>2,300,000</b>	<b>4.12%</b>	
<b>BOQ</b>								
Reserve Investment 293	A2	28/11/2019	2.10%	5,000,000		5,000,000		
Municipal Investment 294	A2	20/2/2020	1.75%	3,000,000		3,000,000		
				<b>Subtotal</b>	<b>8,000,000</b>	<b>8,000,000</b>	<b>14.34%</b>	
<b>NAB</b>								
Municipal Investment 292	A1	5/2/2020	1.83%	8,000,000	46,671	8,046,671		
Municipal Investment 300	A1	17/1/2020	1.60%	5,000,000		5,000,000		
				<b>Subtotal</b>	<b>13,000,000</b>	<b>13,046,671</b>	<b>23.38%</b>	
<b>Judo Bank</b>								
Reserve Investment 296	Unrated	26/2/2020	2.10%	1,000,000		1,000,000		
Reserve Investment 298	Unrated	27/11/2019	2.00%	2,127,548		2,127,548		
				<b>Subtotal</b>	<b>3,127,548</b>	<b>3,127,548</b>	<b>5.60%</b>	
<b>Westpac</b>								
Municipal Investment 295	A1	6/1/2020	1.75%	7,000,000		7,000,000		
				<b>Subtotal</b>	<b>7,000,000</b>	<b>7,000,000</b>	<b>12.54%</b>	
<b>Macquarie</b>								
Reserve Investment 299	A1	7/1/2020	1.80%	5,000,000		5,000,000		
				<b>Subtotal</b>	<b>5,000,000</b>	<b>5,000,000</b>	<b>8.96%</b>	
				<b>Total Funds Invested</b>	<b>55,714,396</b>	<b>85,522</b>	<b>55,799,918</b>	<b>100.0%</b>

