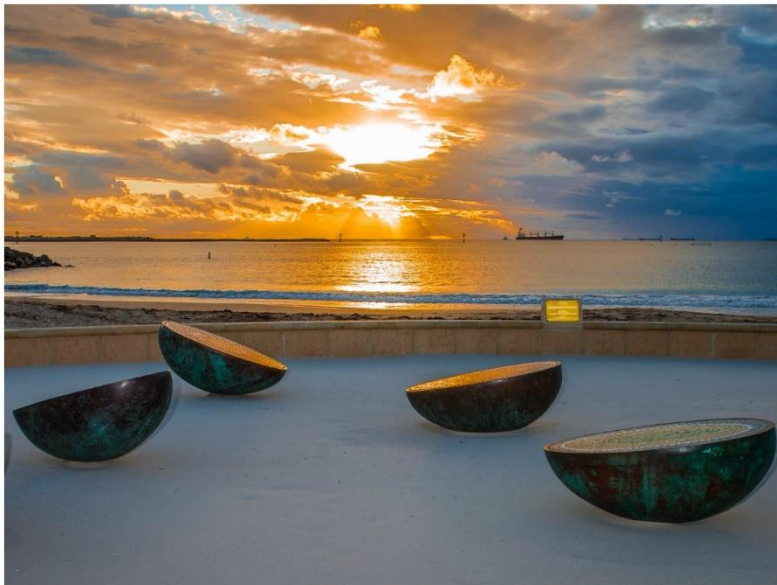




CITY OF GREATER GERALDTON MONTHLY MANAGEMENT REPORT



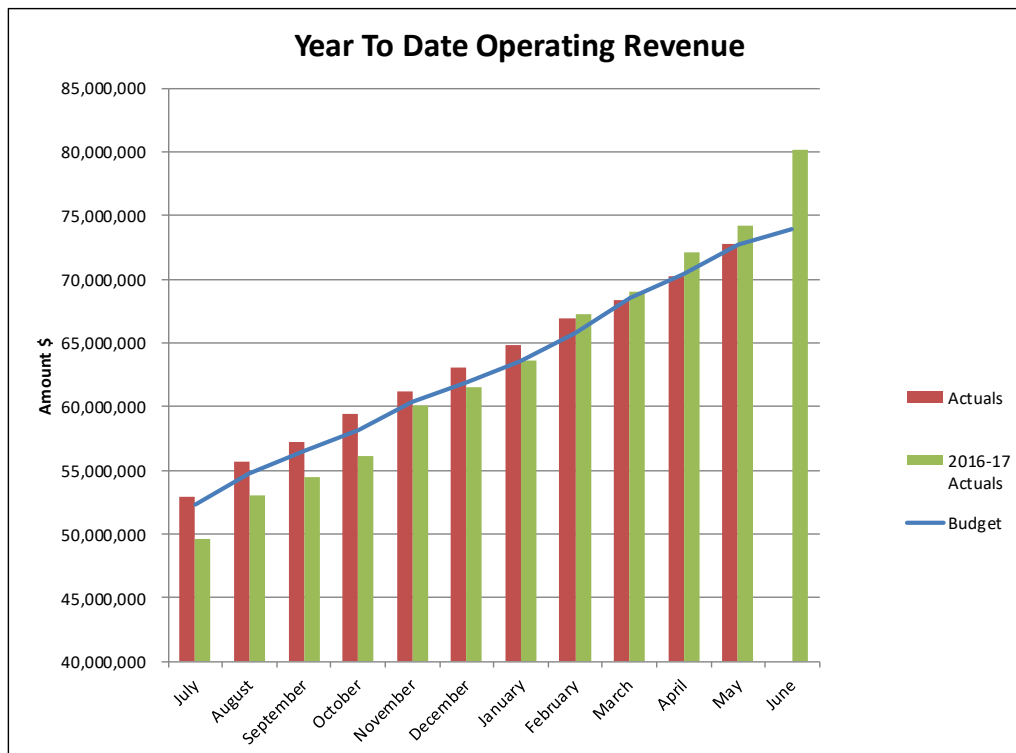
FOR THE PERIOD ENDED 31 May 2018

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ECONOMIC KEY PERFORMANCE INDICATORS

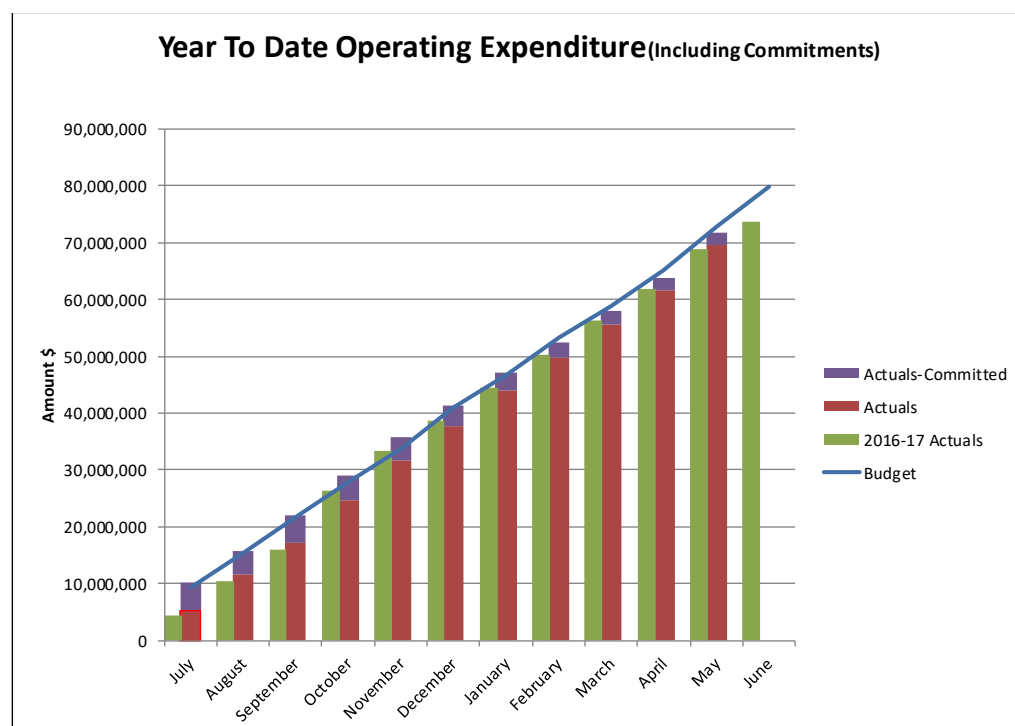


Comments:

* Operating revenue recorded as at 31 May is \$72,745,088

* Growth in rates revenue is expected to be below forecast due to council approved rates concessions.

* There are no other significant variances in operating revenue.



Comments:

* Operating expenditure recorded as at 31 May is \$71,852,278 including commitments of \$2.3mil.

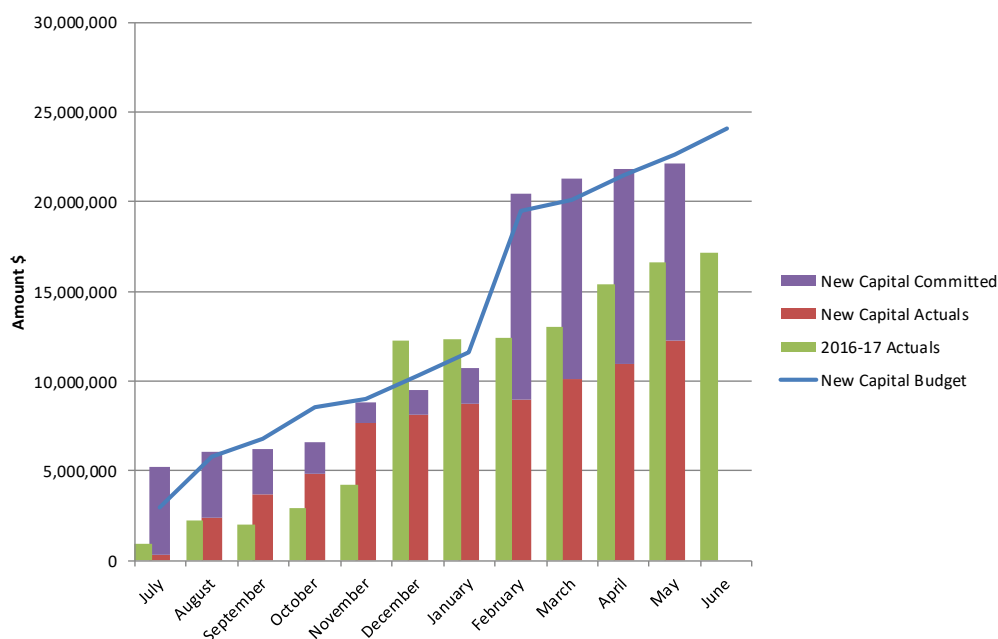
* Employee Costs has a positive variance due to Savings from lag in filling vacant positions and savings in Workers Comp premiums paid and including \$137k discount for prior year and performance base adjustments.

* Utilities and Government charges - Expected year-end savings. Achieved to date from new supply agreements and tariff adjustments. Solar installation completed and now on-line at 3 sites (GMC, QPT and Art Gallery).

* Materials & Contracts - Road operations actuals currently \$350k below YTD forecast. Timing of payment for new GRV & UV valuations also contributed to the variance

* Other Expenditure - The variance in other Expenditure is due to increase in recognition of costs for free tipping - offset in fees and charges as internal charge.

Year To Date New Capital Expenditure (Including Commitments)



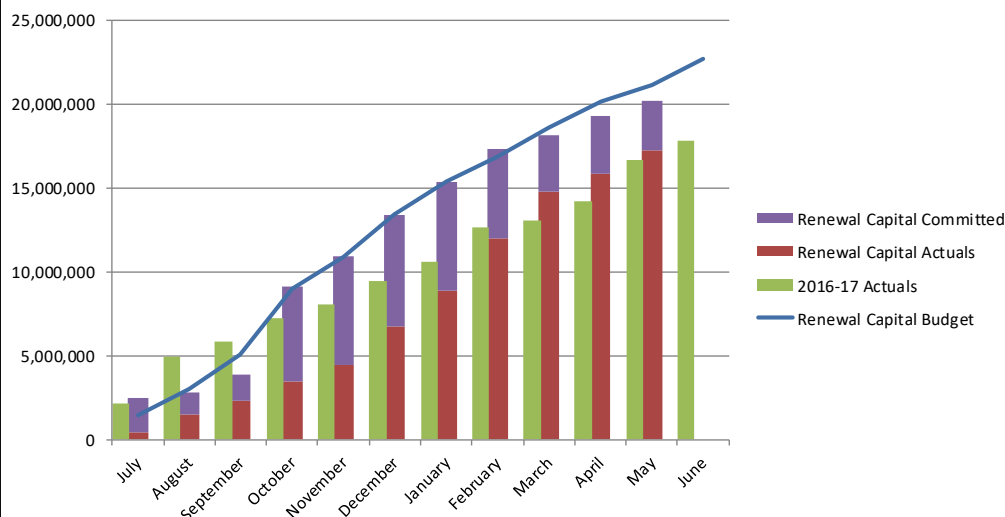
Comments:

* New capital expenditure recorded as at 31 May is \$22,157,126 including commitments of \$9.8mil.

* Commitments reflect full contract value for stage 2 Beresford Project whereas budget does not reflect total estimated project cost. The Mid Year Review shifted part of Beresford projects costs to 2018-19. Variance will continue to be identified for the balance of the full year.

* Stage 2 NorthWest Coastal Highway new pathway works now not due to be completed until end of June

Year To Date Renewal Capital Expenditure(Including Commitments)



Comments:

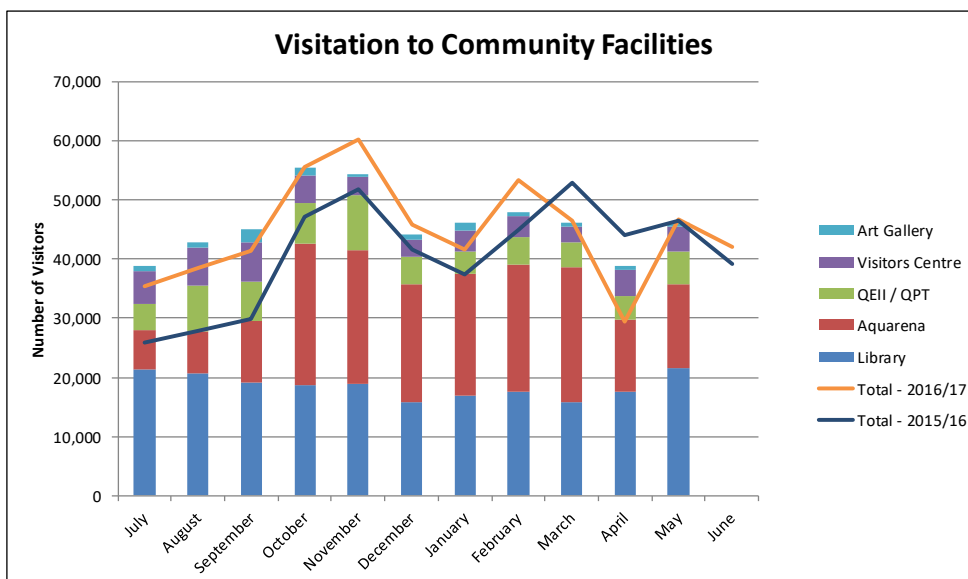
* Renewal capital expenditure recorded as at 31 May is \$20,182,038 including commitments of \$2.9mil.

* Timing of road renewal works shifted to June for Yuna-Tenindewa Rd . Completed road renewals projects to date overall spend \$570k under budget estimates

* Security Screening and Trace Detection Equipment - budget to be revised from \$651,500 to \$85,000 as now only required to upgrade Trace Detection equipment.

* QPT lighting upgrade - expected to "rollover" into 2018-19

SOCIAL KEY PERFORMANCE INDICATORS



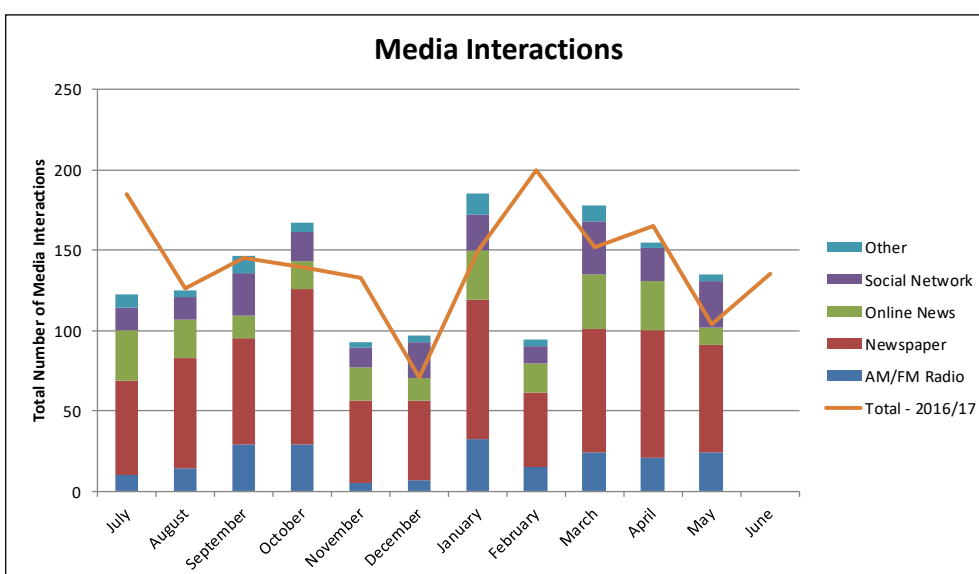
Comments:

Library visitations recorded in May was 21,478.

There was an increase in Aquarena visits from 12,246 in April to 14,259 in May.

Art Gallery had 629 patrons through the door in May compared to 743 in April.

QPT bookings in May:
 Reconciliation Concert 2018 - 499
 Lotterywest Live Broadcast - 450
 Arj Barker - Organic - 307
 The Sunny Cowgirls - Love & Land Tour - 330

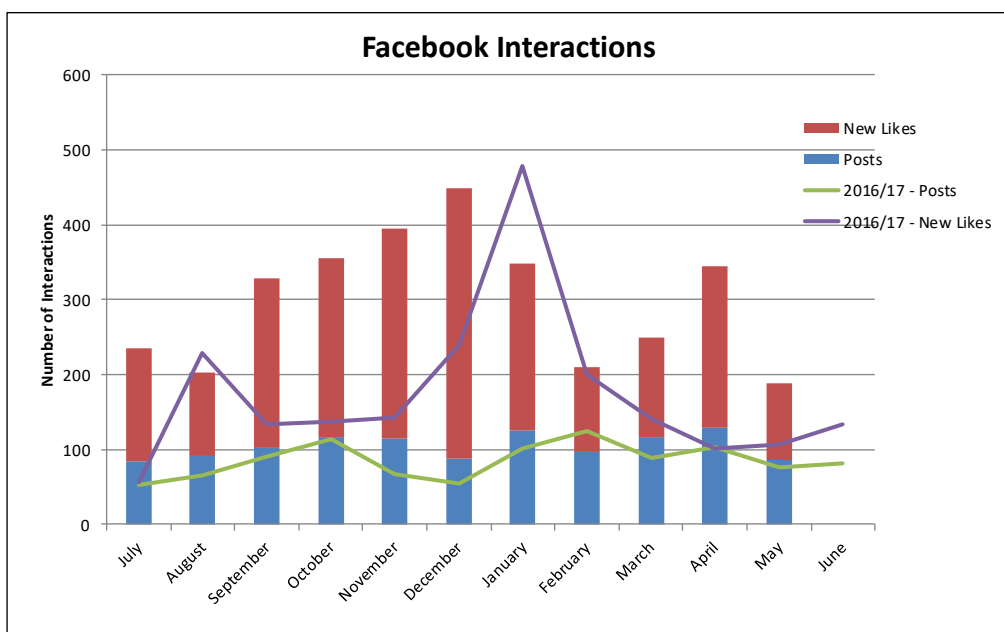


Comments:

Media interactions during the month of May:

Tourism Summit
 Qantas Charter
 Big Sky Festival
 Entry Signage
 Rates

Total media types - 6
 Total Items - 135
 Total audience - 1,296,984



Comments:

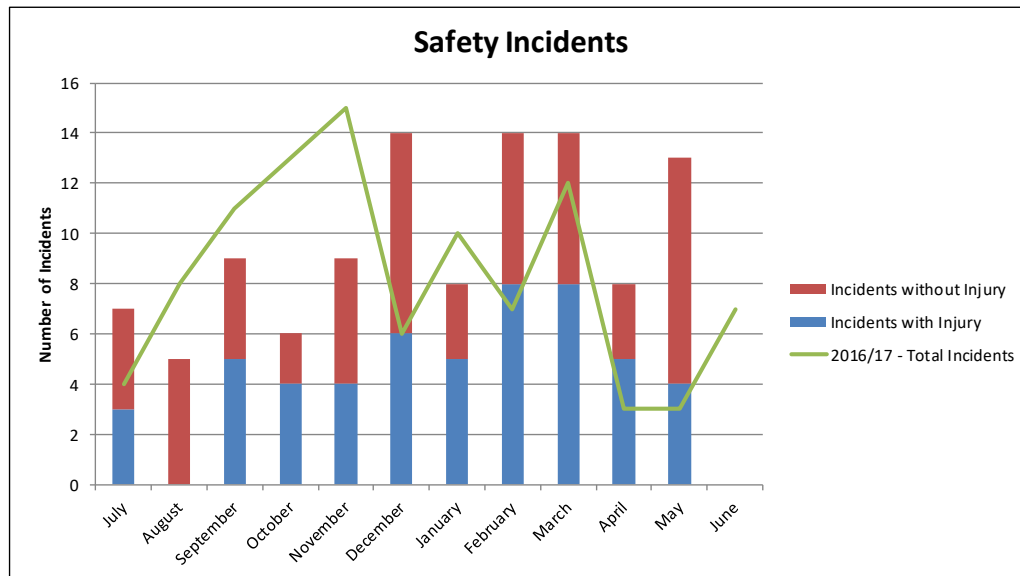
City of Greater Geraldton's Facebook page visits for May resulted in 86 new posts and 102 new likes.

Main Topics:

- Wow Fest highlight video – 20.9k
- Tag someone who needs to visit Geraldton – 15.3k
- Geraldton ranked second best school holiday destination – 12.5k
- Drummond Cove survey – 10.1k

Average post reach - 6,380

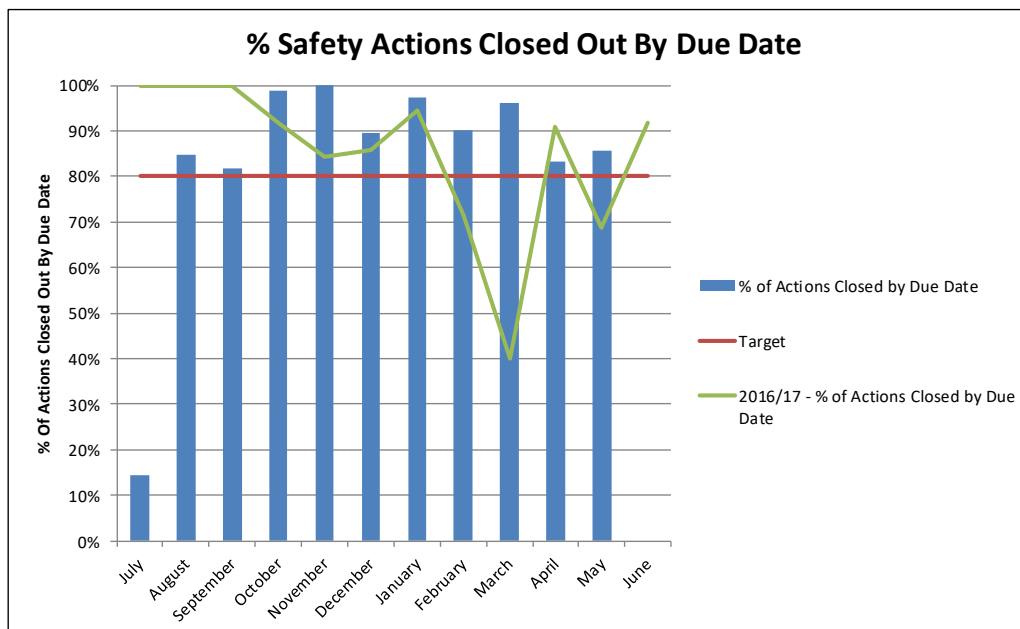
GOVERNANCE KEY PERFORMANCE INDICATORS



Comments:

There were 4 incidents with an injury and 9 incidents without injury in May.

- 1 x Lost Time Injury
- 1 x Medical Treatment Injury
- 2 x Minor Injury (where no first aid was administered)
- 4 x Equipment
- 2 x Security
- 3 x Near Miss



Comments:

6 actions were closed in May, 16 new actions were opened during the month and of the 56 open actions, 8 actions are currently overdue by more than 30 days.

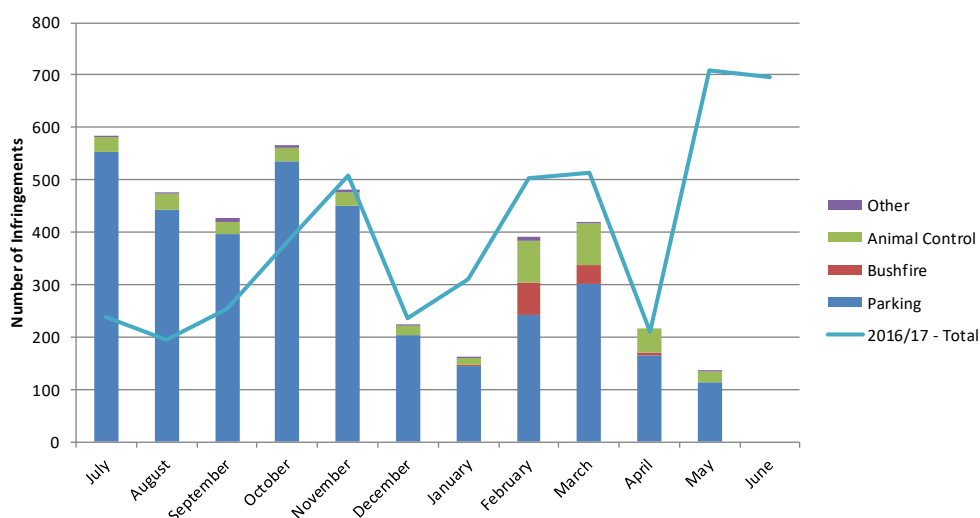


Comments:

11 inspections were scheduled in May and 7 were completed.

ENVIRONMENTAL KEY PERFORMANCE INDICATORS

Regulatory Fines & Penalties



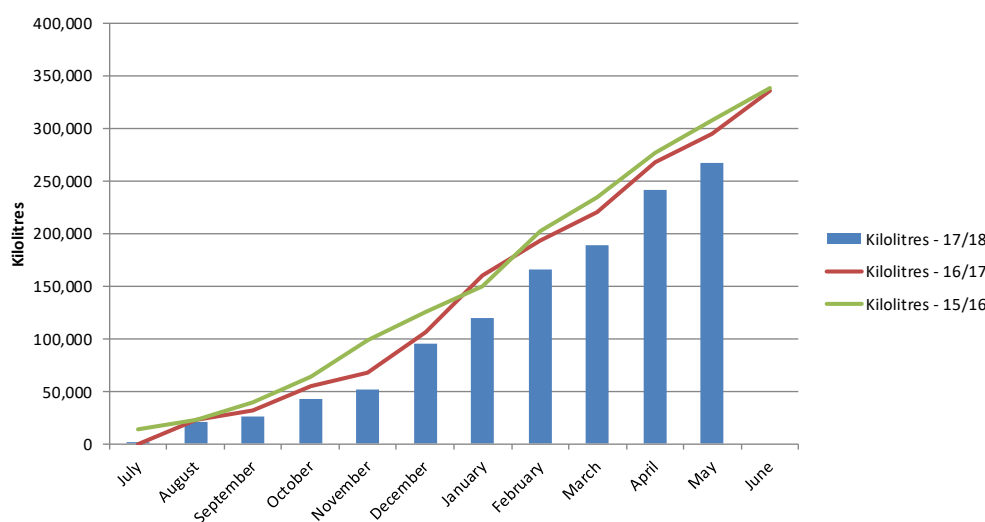
Comments:
Fines issued in May:

Parking: 113
Animal Control: 20
Bushfires Act: 0
Other: 4

This compares to 709 for the same time last year.

Infringements issued will vary month to month and year to year depending on available ranger resources and the prioritising of ranger tasks for that individual month.

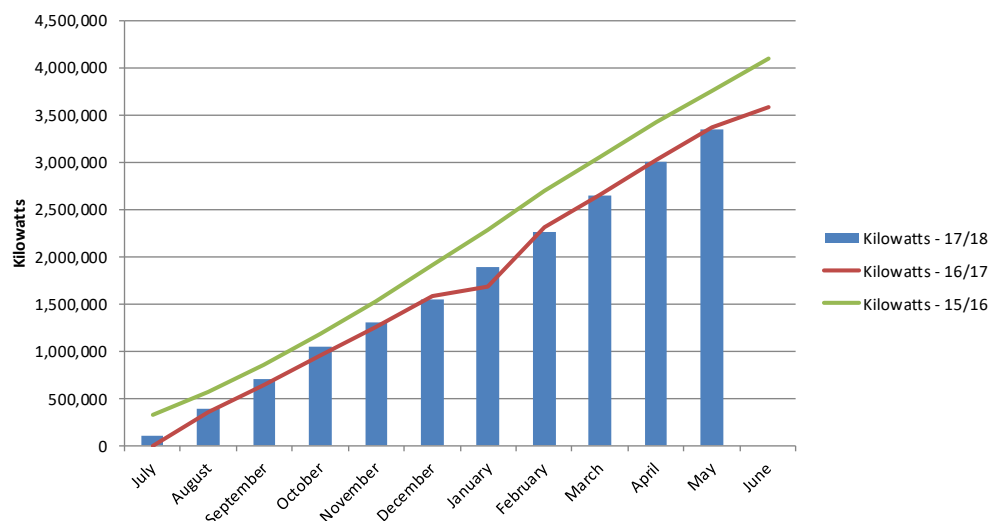
Water Consumption



Comments:
Total kilolitres used up to 31 May is 266,650 compared to 294,164 last year.

Variable billing periods do not allow for precise correlation to the previous financial year.

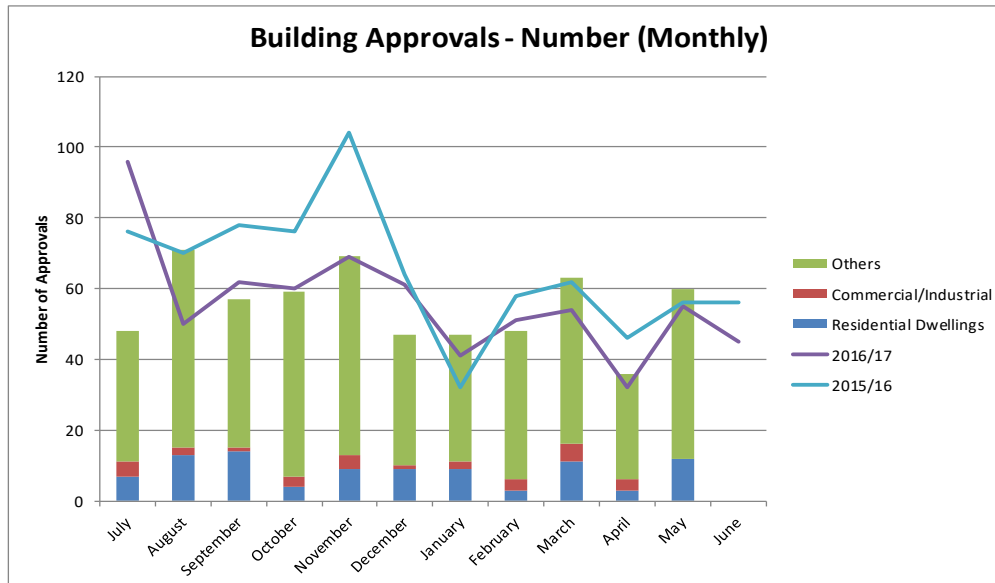
Electricity Consumption



Comments:
Total kilowatts used up to 31 May is 3,339,646 compared to 3,366,362 last year.

Variable billing periods do not allow for precise correlation to the previous financial year.

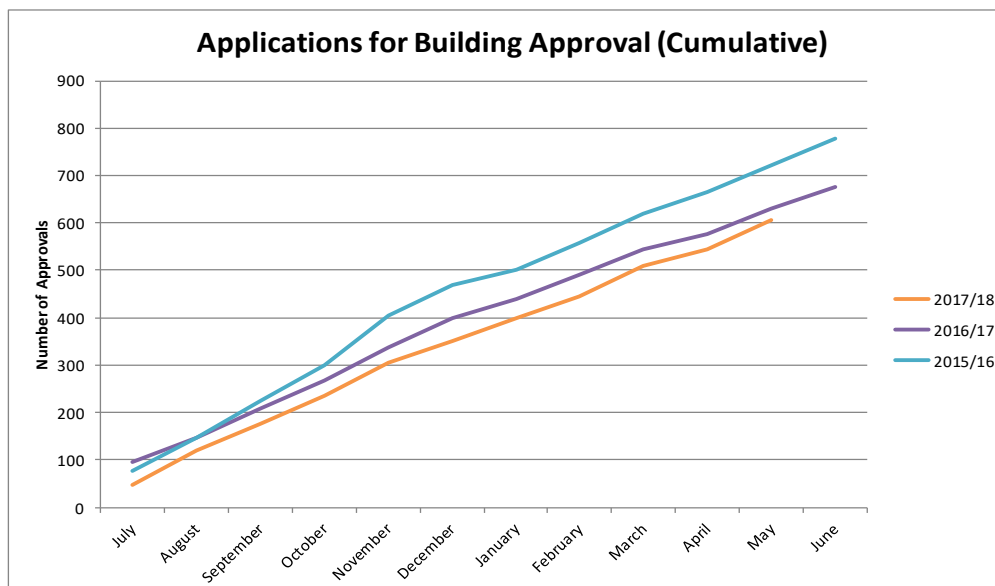
BUILDING APPROVAL STATISTICS



Comments:

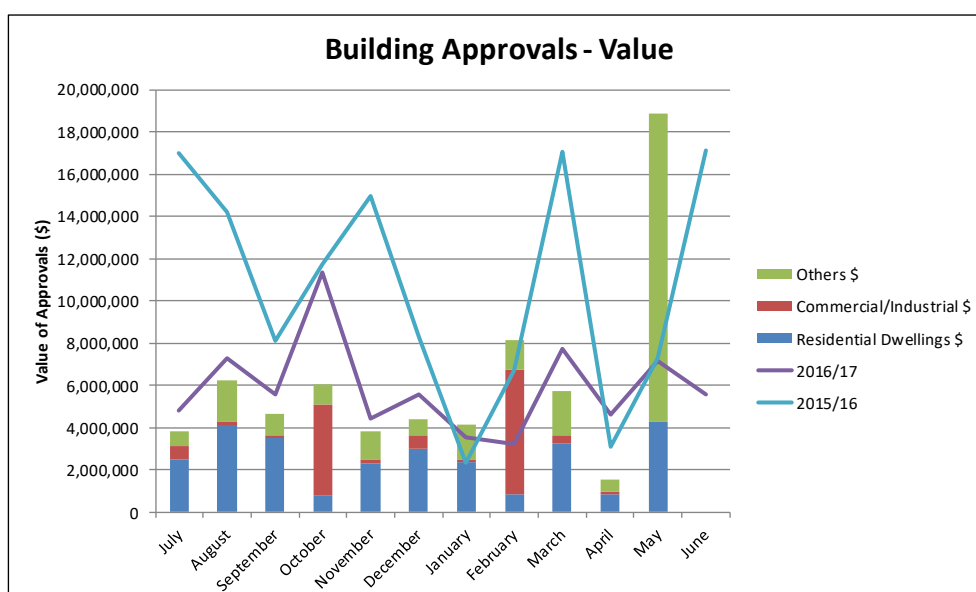
"Others" classification includes buildings such as gazebo, patio, retaining walls, sheds, swimming pools etc.

Residential approvals for the year to the end of May were 94 compared with 89 at the same time last year. Commercial approvals are at 28 as at the end of May compared to 37 at the same time last year.



Comments:

605 applications for building approvals were received year to date at the end of May. In the same period last year the City had received 631 applications.



Comments:

Residential dwellings came in at \$4,238,867 for the month of May compared with \$2,450,396 during the same period last year. Commercial values were \$0.00 for the month of May compared with \$991,467 for the same period last year.

There was a big increase in "Other Building Approval" dollar value due to the restoration works on silos at the port, estimated value \$13.8m.

Values are down on previous years due to the downturn in the building sector which has seen a decrease in the number and value of Building Applications.

CITY OF GREATER GERALDTON

STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 31 May 2018

	Current Budget	Current YTD Budget	YTD Actual	YTD Major Commitments	Variances (commtments incl)	
					\$	%
Operating Income						
Rates	44,963,763	44,933,513	44,878,143		55,370	0.1% ✗
Operating Grants & Subsidies	4,180,846	3,969,713	3,983,536		-13,823	-0.3% ✓
Contributions Reimbursements & Donations	1,000,524	954,123	966,577		-12,454	-1.3% ✓
Fees & Charges	22,514,828	20,525,364	20,571,379		-46,015	-0.2% ✓
Interest Earnings	1,648,332	1,565,097	1,612,635		-47,538	-3.0% ✓
Other	859,596	614,000	621,284		-7,284	-1.2% ✓
Profit On Disposal Of Assets	127,816	117,161	111,534		5,627	4.8% ✓
	75,295,705	72,678,971	72,745,088		-66,117	-0.1%
Operating Expenditure						
Employee Costs	-27,760,111	-25,228,422	-25,000,789	-59,240	-168,393	0.7% ✗
Materials & Contractors	-22,843,979	-20,868,451	-17,832,459	-2,225,043	-810,949	3.9% ✗
Utility & Govt Charges	-3,184,235	-2,809,406	-2,516,949	-18,356	-274,101	9.8% ✗
Insurance	-709,567	-691,081	-637,525	0	-53,556	7.7% ✗
Interest/Borrowing Costs	-1,162,422	-847,764	-812,593	0	-35,171	4.1% ✓
Other Expenditure	-2,322,801	-2,316,990	-2,565,284	-13,264	261,558	-11.3% ✗
Depreciation On Assets	-21,770,436	-19,980,528	-20,117,134	0	136,606	-0.7% ✗
Loss On Disposal Of Assets	-113,030	-103,609	-53,642	0	-49,967	48.2% ✗
	-79,866,581	-72,846,251	-69,536,375	-2,315,903	-993,973	1.4%
NET OPERATING	-4,570,876	-167,280	3,208,713	-2,315,903	-1,060,090	633.7%
Non-Cash Expenditure and Revenue						
(Profit) / Loss on Asset Disposals	-14,786	-13,552	-57,892		44,340	-327.2% ✗
Depreciation on Assets	21,770,436	19,980,528	20,117,134		-136,606	-0.7% ✗
	21,755,650	19,966,976	20,059,242		-92,266	-0.5%
Capital Expenditure						
Purchase Land	-3,021,753	-2,375,771	-2,369,949	-778	-5,044	0.2% ✓
Purchase Buildings	-2,406,076	-1,609,018	-1,126,850	-157,701	-324,467	20.2% ✗
Purchase Plant and Equipment	-2,940,714	-2,938,180	-2,211,851	-690,942	-35,387	1.2% ✓
Purchase Furniture and Equipment	-438,000	-277,989	-235,222	-10,040	-32,727	11.8% ✗
Purchase Infrastructure Assets - Roads	-13,462,985	-12,962,654	-10,504,946	-1,596,429	-861,279	6.6% ✗
Purchase Infrastructure Assets - Parks	-19,428,796	-19,124,362	-9,630,252	-9,826,208	332,098	-1.7% ✗
Purchase Infrastructure Assets - Airport	-870,500	-343,991	-284,169	0	-59,822	17.4% ✗
Purchase Infrastructure Assets - Meru	-527,000	-478,482	-165,569	-61,818	-251,095	52.5% ✗
Purchase Infrastructure Assets - Other	-3,280,254	-3,287,247	-2,605,220	-488,388	-193,639	5.9% ✗
Purchase Intangibles	-385,000	-385,000	-373,422	0	-11,578	3.0% ✓
Self Supporting Loan Paid Out	-250,000	0	0	0	0	0.0% Ⓢ
Repayment of Debentures	-3,978,365	-3,419,552	-3,419,568	0	16	0.0% ✓
	-50,989,443	-47,202,246	-32,927,018	-12,832,304	-1,442,924	3.1%
Capital Revenue						
Non Operating Grants & Subsidies	13,468,006	5,762,900	5,532,994		229,906	4.0% ✗
Proceeds from Disposal of Assets	620,950	620,952	660,560		-39,608	-6.4% ✓
Proceeds from New Debentures	250,000	250,000	250,000		0	0.0% ✓
Self-Supporting Loan Principal Income	71,014	63,336	63,334		2	0.0% ✓
Council Loan Principle Income	0	0	0		0	0.0%
	14,409,970	6,697,188	6,506,888		190,300	2.8%
Reserves						
Transfers to Reserves	-7,317,175	-4,780,510	-4,780,510		0	0.0%
Transfers from Reserves	21,579,531	8,535,205	8,535,205		0	0.0%
	14,262,356	3,754,695	3,754,695		0	0.0% ✓
Current Funding Surplus (Deficit)	-5,132,343					

MAJOR VARIANCES

Operating Revenue

Operating revenue recorded as at 31 May is \$72,745,088. Operating income is showing an overall variance of \$66,117 over budget.

- Growth in rates revenue is expected to be below forecast due to council approved rates concessions.

Operating Expenditure

Operating expenditure recorded as at 31 May is \$69,536,375 plus commitments of \$2,315,903. The overall variance for operating expenditure is \$993,973 under budget. The variance consists of the following components:

- Employee Costs has a positive variance of \$168,393 due to Savings from lag in filling vacant positions and savings in Workers Comp premiums paid and including \$137k discount for prior year and performance base adjustments.
- Materials & Contracts variance is \$810,949 under budget due to Road operations actuals currently \$350k below YTD forecast. Timing of payment for new GRV & UV valuations also contributed to the variance.
- Utilities and Government charges has a variance (less than budget) of \$274,101. Expected year-end savings achieved to date from new supply agreements and tariff adjustments. Solar installation completed and now on-line at 3 sites (GMC, QPT and Art Gallery).
- Other Expenditure has a variance of \$261,558 over budget - The variance is due to increase in recognition of costs for free tipping which is offset in fees and charges as an internal charge.

Capital Expenditure

Capital Expenditure recorded as at 31 May is \$42,339,754 that includes commitments of \$12,832,304. This shows a variance of \$1,442,924 under budget. The variance is due to the following:

Buildings - Timing of QPT lighting upgrade - expected to "rollover" into 2018-19.

Infrastructure Roads - Timing of road renewal works shifted to June for Yuna-Tenindewa Road. Completed road renewals projects to date overall spend \$570k under budget estimates.

Infrastructure Parks - Commitments reflect full contract value for stage 2 Beresford Project whereas budget does not reflect total estimated project cost. The Mid-Year Review shifted part of Beresford projects costs to 2018-19. Variance will continue to be identified for the balance of the full year.

Airport - Security Screening and Trace Detection Equipment - expenditure revised from \$651,500 to \$85,000 as now only required to upgrade Trace Detection equipment.

Meru - Lining and stabilisation of septage pond likely to "roll-over" to 2018-19 - design completed and Department of Water & Environmental Regulation approval received.

Pathways - Stage 2 North West Costal Highway and Barrett Drive new pathway works now not due to be completed until June

Capital Revenue

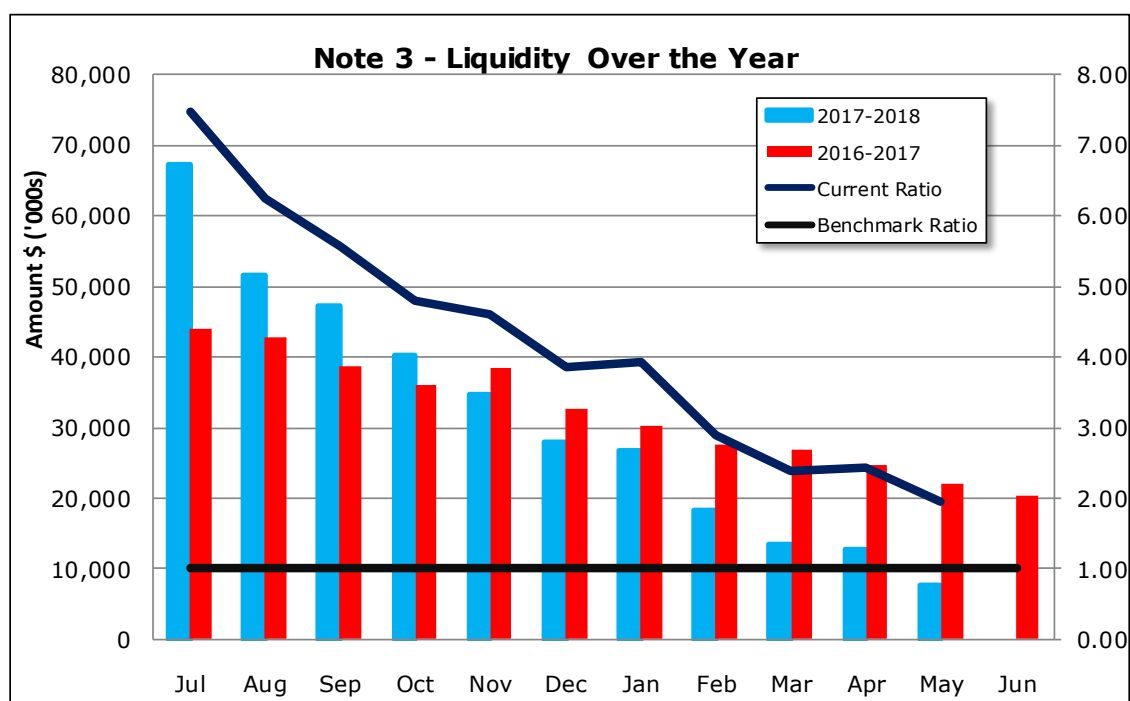
Non-operating Grants has a variance of \$229,906 under budget. This is related to grant funded flood damage repairs renewal works and the processing time of final claims - possible that final payments will not be received until 2018-19.

NET CURRENT FUNDING POSITION

City of Greater Geraldton NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY For the Period Ended 31 May 2018

Note 3: NET CURRENT FUNDING POSITION

Positive=Surplus (Negative=Deficit)			
2017-2018		2016-2017	
This Period	Last Period	This Period	
\$	\$	\$	
Current Assets			
Cash at Bank			
Municipal Account	12,145,358	16,171,795	26,561,573
Reserve Account	18,314,473	18,314,473	10,537,870
Restricted Assets	9,090,548	9,090,548	8,970,443
Total Cash at Bank	39,550,379	43,576,815	46,069,886
Receivables			
Prepayments	275,693	155,230	151,000
Tax Recoverable	373,270	272,787	381,123
Sundry Debtors	928,664	813,010	1,098,832
Rates Receivable	4,409,629	4,975,620	4,007,643
Inventories	544,446	500,966	569,246
Total Current Assets	46,082,081	50,294,429	52,277,729
Less: Current Liabilities			
Creditors and Provisions	2,044,834	1,582,792	2,338,663
Current Borrowings	4,212,581	3,974,745	3,796,869
Employee Entitlements	4,636,491	4,644,083	4,509,243
	10,893,906	10,201,619	10,644,775
Less: Cash Restricted	(27,405,020)	(27,405,020)	(19,508,313)
Net Current Funding Position	7,783,155	12,687,789	22,124,642



MONTHLY INVESTMENT REPORT

City of Greater Geraldton
NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY
For the Period Ended 31 May 2018

Note 4 - Monthly Investment Report

Deposit Ref	Current Credit Rating	Maturity/ Conversion	Invested Interest rates	Amount Invested	Interest Earned YTD	Current Value @31/05/2018	Percentage of Portfolio
Commonwealth							
BOS Call Account	A1+	On Demand	1.80%	2,755,394		2,755,394	
Subtotal				2,755,394	-	2,755,394	9.1%
Westpac							
Reserve Investment 278	A1+	6/6/2018	2.59%	4,511,961		4,511,961	
Reserve Investment 281	A1+	27/7/2018	2.79%	8,000,000		8,000,000	
Subtotal				12,511,961	-	12,511,961	41.5%
Bankwest							
Call Account	A1+	On Demand	1.80%	3,000,000	32,495	3,032,495	
Municipal Investment 279	A1+	6/8/2018	2.40%	6,000,000	24,460	6,024,460	
Subtotal				9,000,000	56,955	9,056,955	30.1%
AMP Bank							
Reserve Investment 282	A1	15/10/2018	2.75%	2,000,000		2,000,000	
Subtotal				2,000,000	-	2,000,000	6.6%
NAB							
Reserve Investments 280	A1+	25/6/2018	2.45%	3,801,912		3,801,912	
Subtotal				3,801,912	-	3,801,912	12.6%
Total Funds Invested				30,069,267	56,955	30,126,222	100.0%

