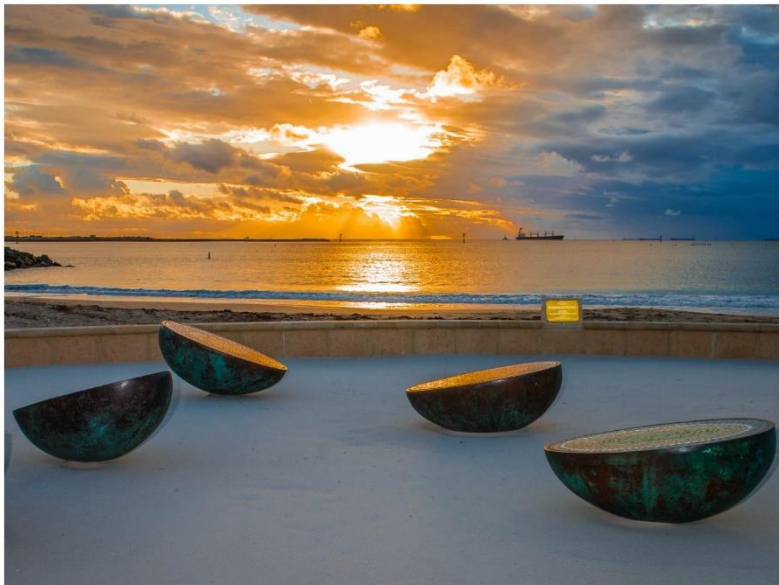




City of  
Greater Geraldton  
a vibrant future



## CITY OF GREATER GERALDTON MONTHLY MANAGEMENT REPORT

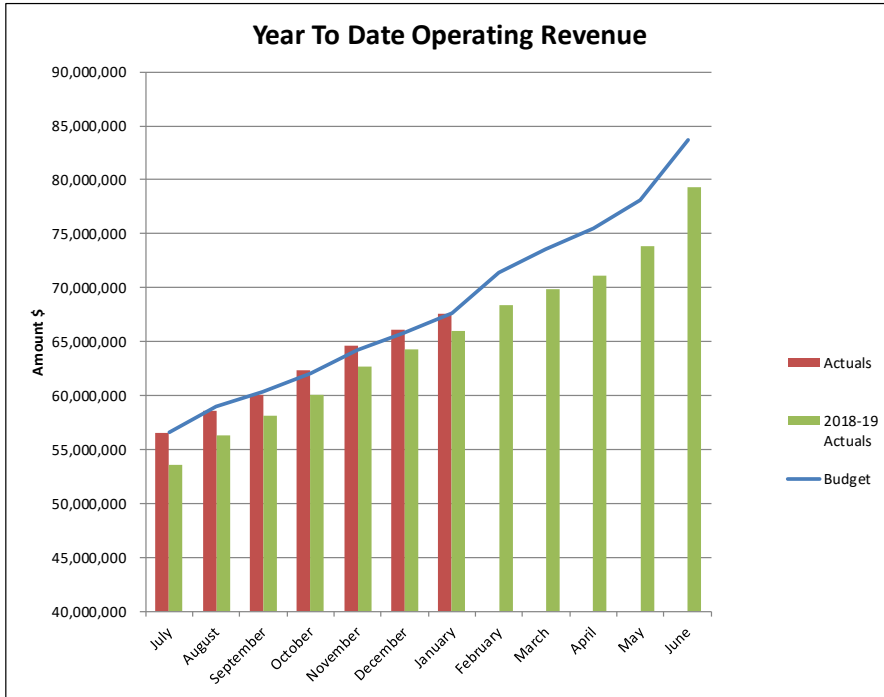


FOR THE PERIOD ENDED 31 January 2020

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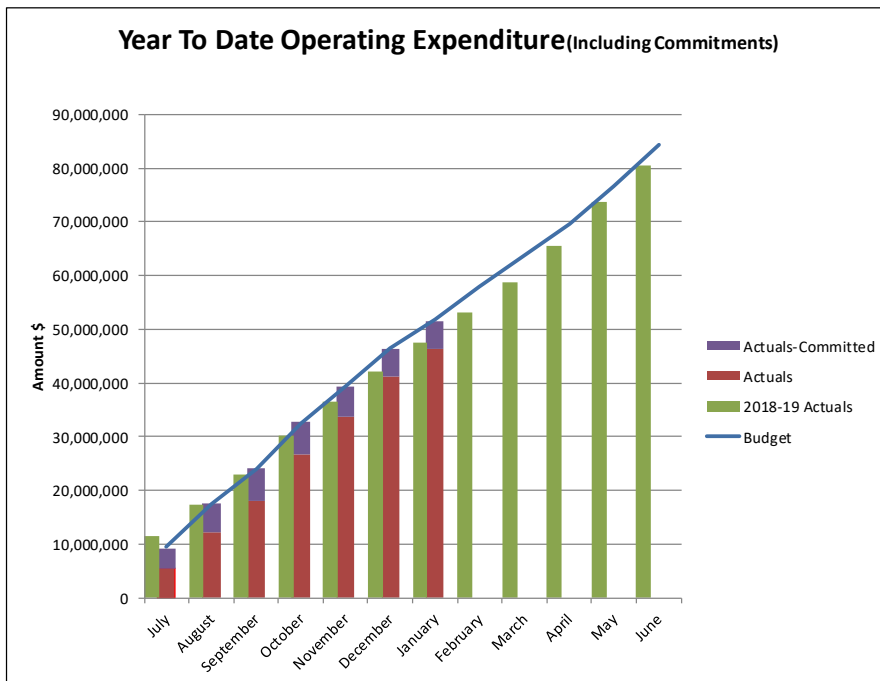
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**ECONOMIC KEY PERFORMANCE INDICATORS**



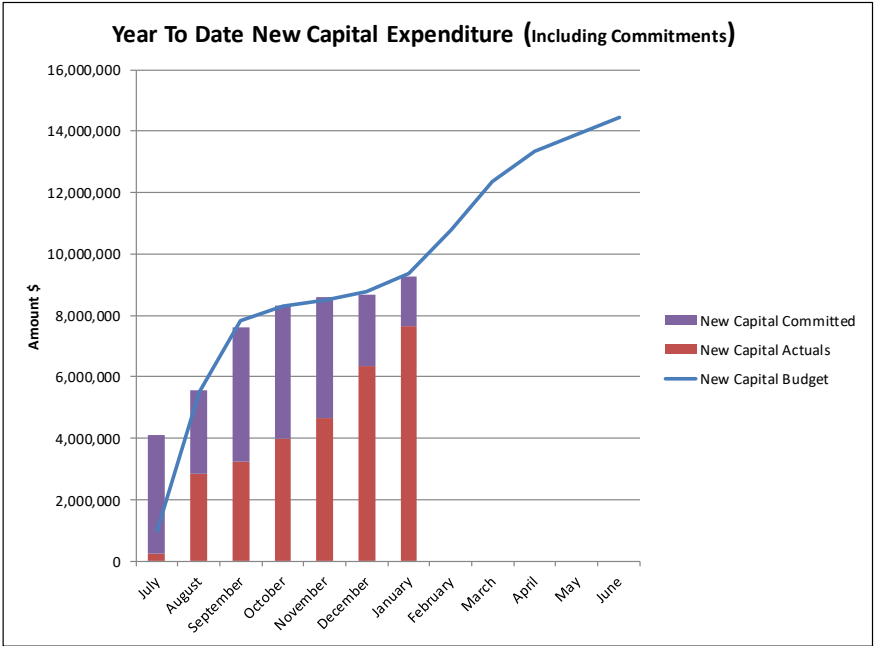
**Comments:**

- Operating revenue recorded as at 31 January is \$67,582,702.
- The variance on Rates reflects adjustment for rates concessions post levying of rates and low growth.
- The variance on Operating Grants & Subsidies is due to grants received for CBD Flood Study and Midwest Online Events Calendar and Travel Guide, this will be considered in the budget MYR.
- There is a negative variance on Fees & Charges of 1.1%. Fees & Charges for Parking Fees, Parking Fines and Airport Fees are down. However, ticket sales for WoW Festival have exceeded budget pushing Fees & Charges Actuals higher.
- The positive variance on Interest Earnings is due to a higher than anticipated interest income from Beresford Foreshore OCDF funds.
- There are no other material variances to report on.



**Comments:**

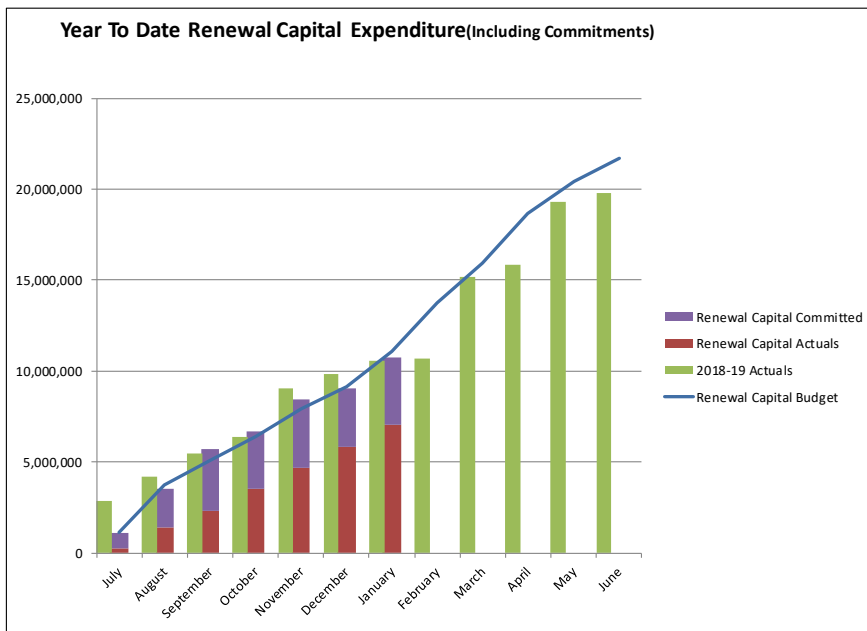
- Operating expenditure recorded as at 31 January is \$46,445,553 including commitments of \$5,003,179.
- Employee Costs variance is due to lag in filling vacant positions.
- Materials & Contractors YTD variance is due to timing of commitments.
- Other expenditure variance due to Project Delivery overhead created.
- There are no other material variances to report on.



**Comments:**

- New capital expenditure recorded as at 31 January is \$9,251,782 including commitments of \$1.6 mil.
- There are no material variances to report on.

**NOTE:** The comparative figures for 2018/2019 have been removed. This is due to the abnormally high figure for that year's New Capital Expenditure which made comparison between the years (current year and 2018-19) less meaningful.

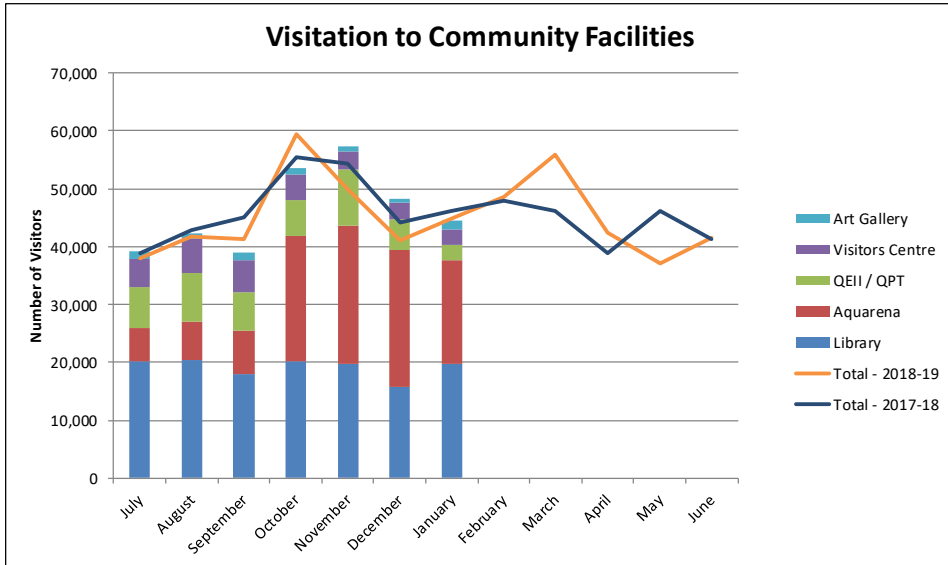


**Comments:**

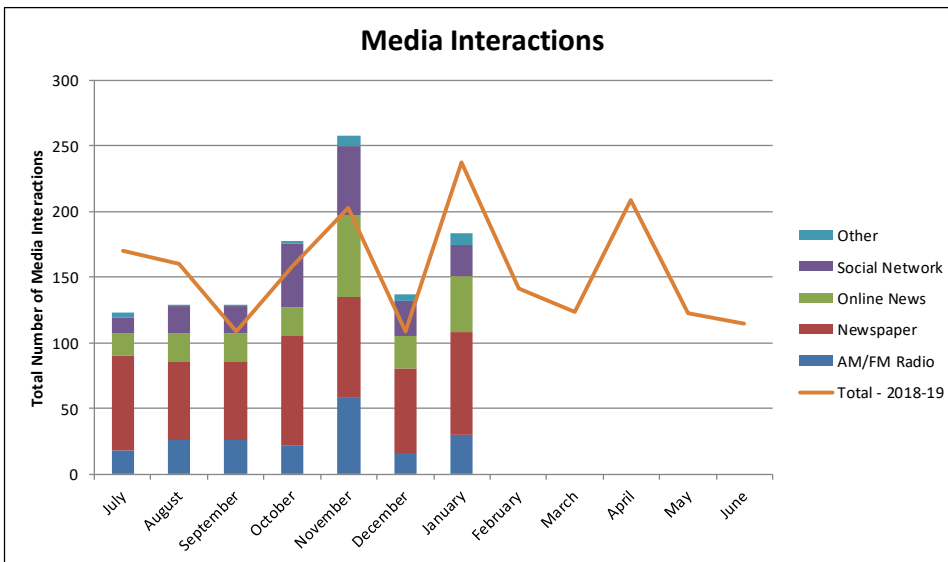
Renewal capital expenditure recorded as at 31 January is \$10,748,635 including commitments of \$3.1 mil.

- Plant & Equipment variance due to DFES fully funded replacement of Waggrakine fire truck.
- There are no other material variances to report on.

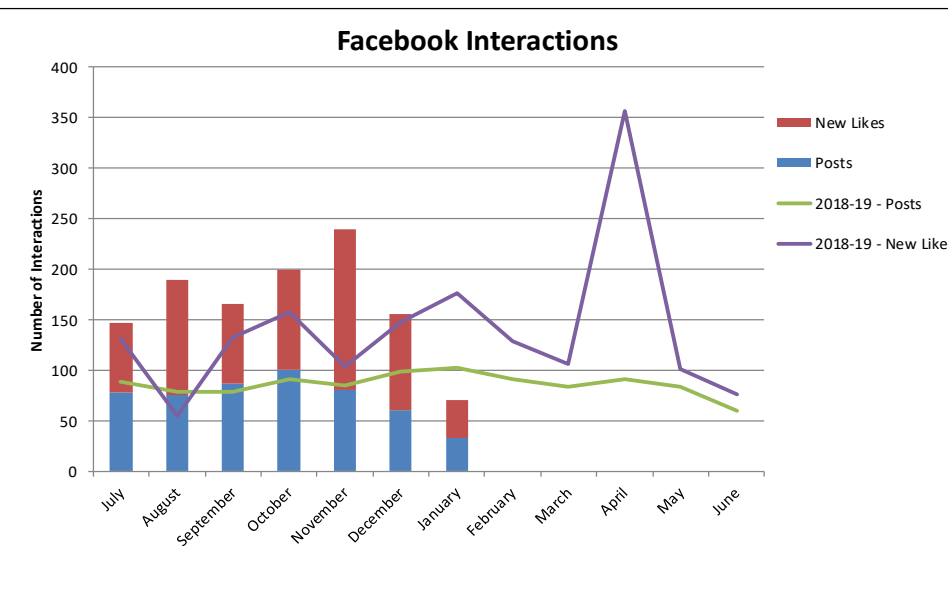
**SOCIAL KEY PERFORMANCE INDICATORS**



**Comments:**  
 Library visitations recorded in January was 19,823.  
 There was a decrease in Aquarena visits from 23,499 in December to 17,841 in January.  
 Art Gallery had 1,442 patrons through the door in January compared to 740 in December. 689 were general admittances with 753 for events with the main event being LEGO.  
 No shows at the QPT in the month of January, the first show for 2020 is the 1st February.

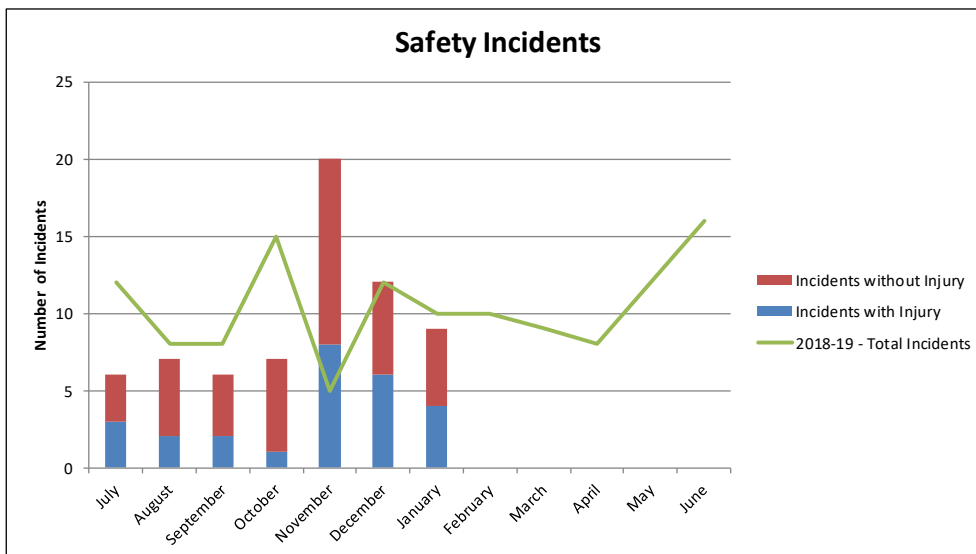


**Comments:**  
 Media interactions during the month of January:  
 • Driverless bus announced  
 • Australia Day coverage  
 • Corellas return  
 • Mayor offers \$1 for Firestation  
 • The Places We Go book GRAG project  
 Total media types - 5  
 Total Items - 183  
 Total Potential Reach - 1.77mil



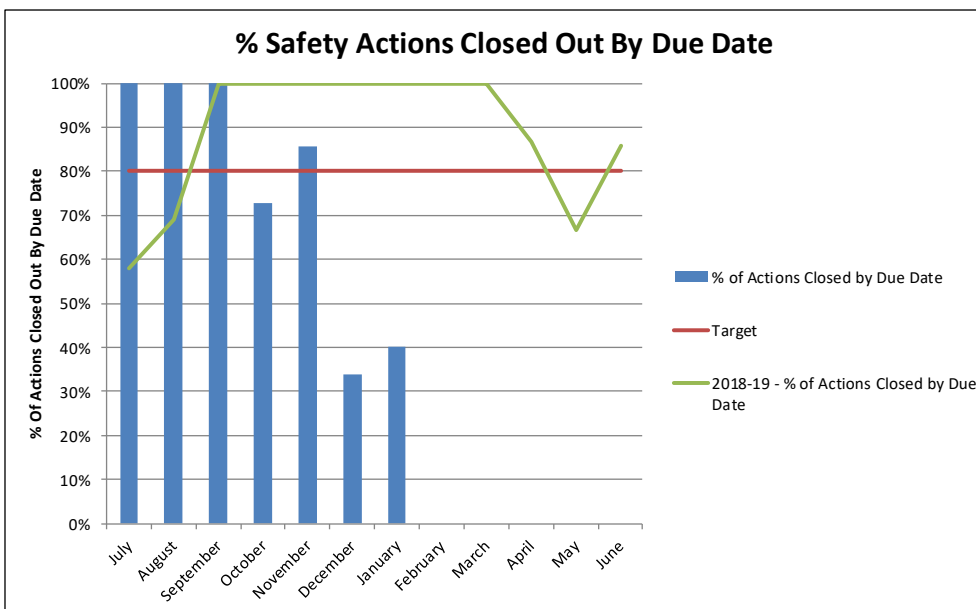
**Comments:**  
 City of Greater Geraldton's Facebook page visits for January resulted in 33 new posts and 37 new likes.  
 Main Topics:  
 • Australia Day recap video - 21.7k reach  
 • Five Star Food Safety Award winners - 20.9k  
 • Shark sighting beach closure - 16.2k  
 • WoW Fest Laser Light Show Announcement - 11.7k  
 • Australian of the Year Award nominees - 10k  
 Average post reach - 614

**GOVERNANCE KEY PERFORMANCE INDICATORS**



**Comments:**  
 There were 4 incidents with injury and 5 incidents without injury in January.

Incidents:  
 - Security - 3  
 - Near Miss - 1  
 - Report Only - 3  
 - Restricted work injury - 1  
 - Other - 1



**Comments:**  
 3 actions were closed in January, 1 new action was opened during the month, and of the 10 open actions, 6 actions are currently overdue by more than 30 days.

The fall in percentage of safety actions closed out by due date in January is on the back of low staffing levels over the holiday period.

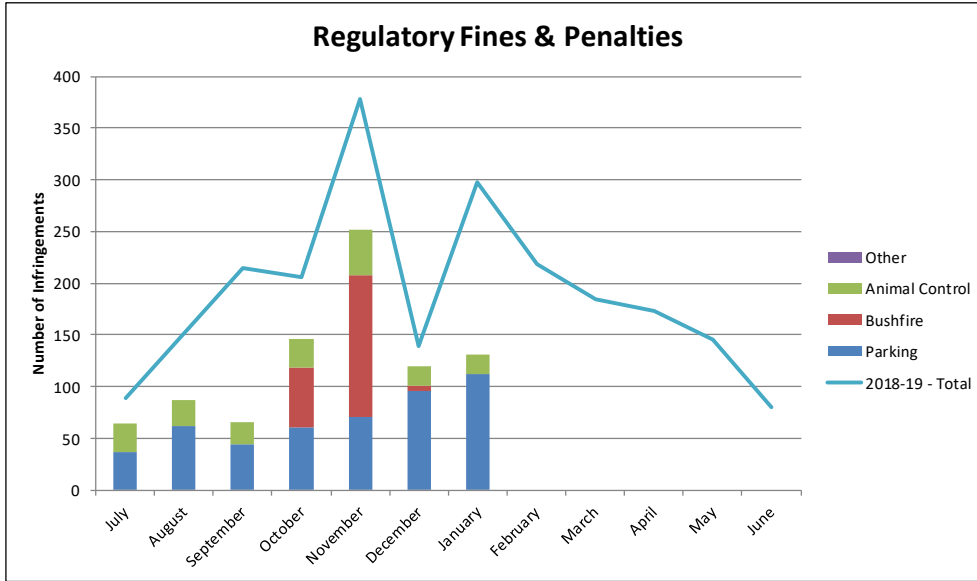


**Comments:**  
 27 inspections were scheduled in January and 10 inspections were completed.

During the month of January Safety consulted and established a new inspection calendar, this will be implemented in February.

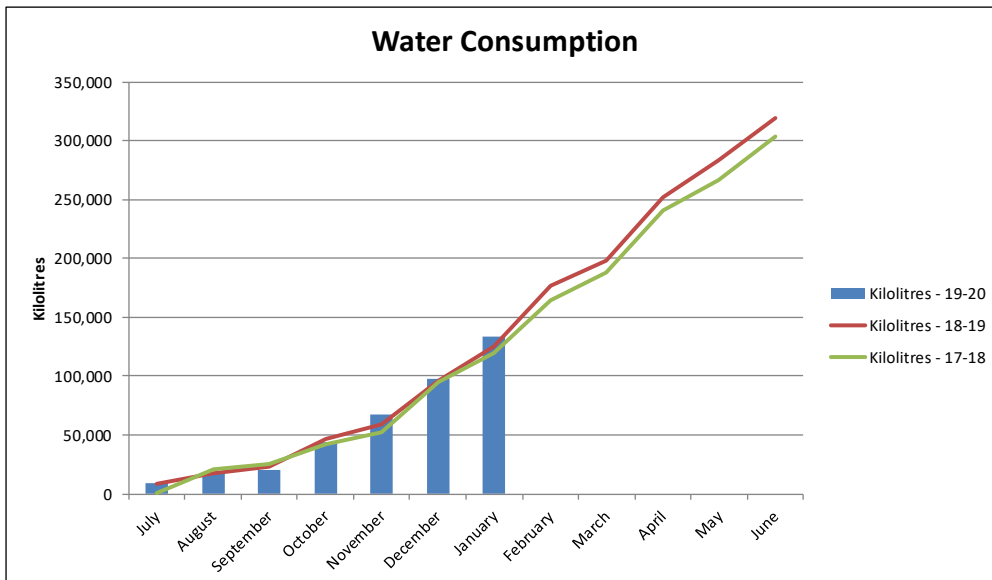
Due to complications with the Safety Management System there are no figures for September and October.

**ENVIRONMENTAL KEY PERFORMANCE INDICATORS**



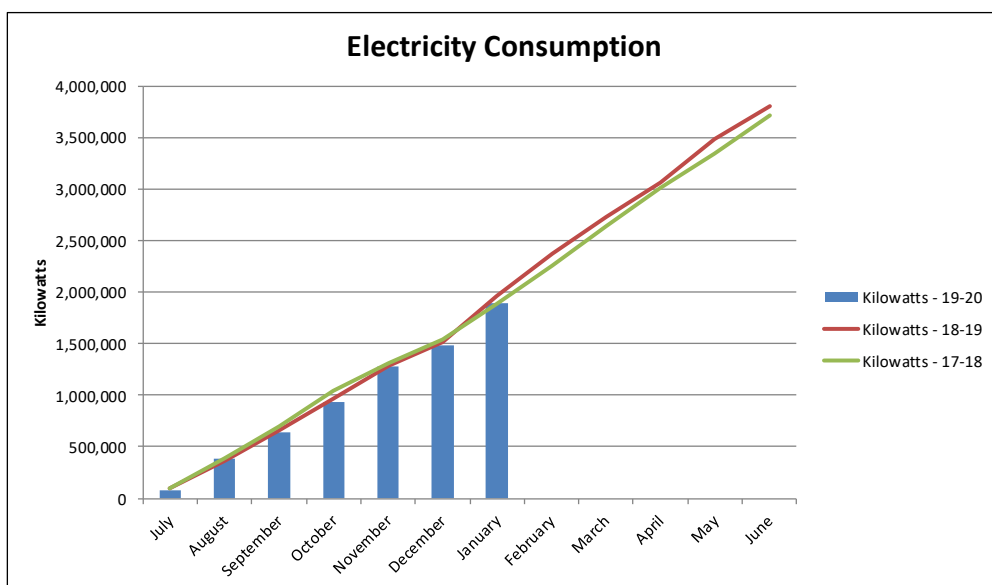
**Comments:**  
 Fines issued in January:  
 Parking: 112  
 Animal Control: 19  
 Bushfires Act: 0  
 Other: 0

This compares to 297 for the same period last year.



**Comments:**  
 Total kilolitres used up to 31 January is 134,052 compared to 125,732 for last year.

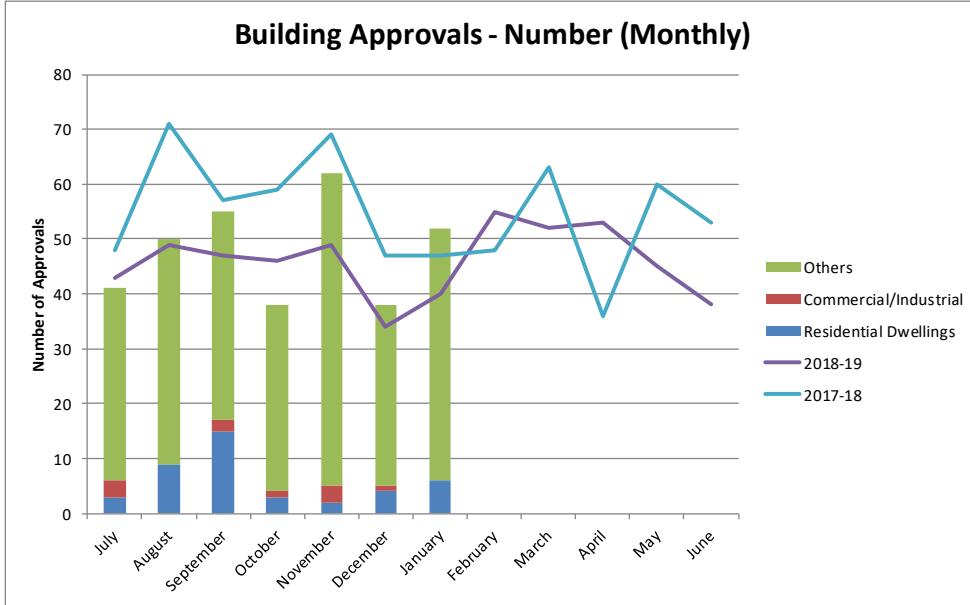
Variable billing periods do not allow for precise correlation to the previous financial year.



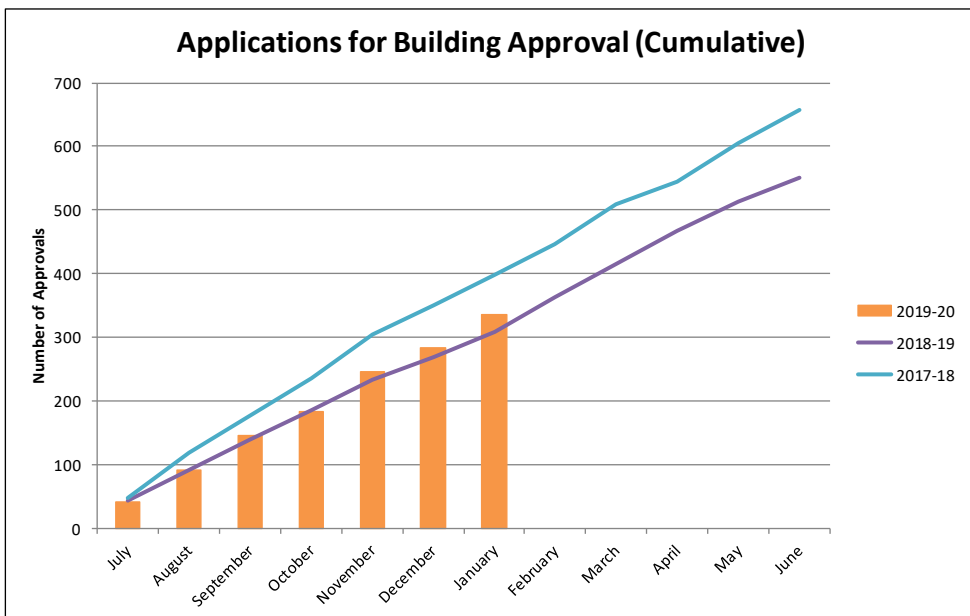
**Comments:**  
 Total kilowatts used up to 31 January is 1,889,955 compared to 1,959,864 for last year.

Variable billing periods do not allow for precise correlation to the previous financial year.

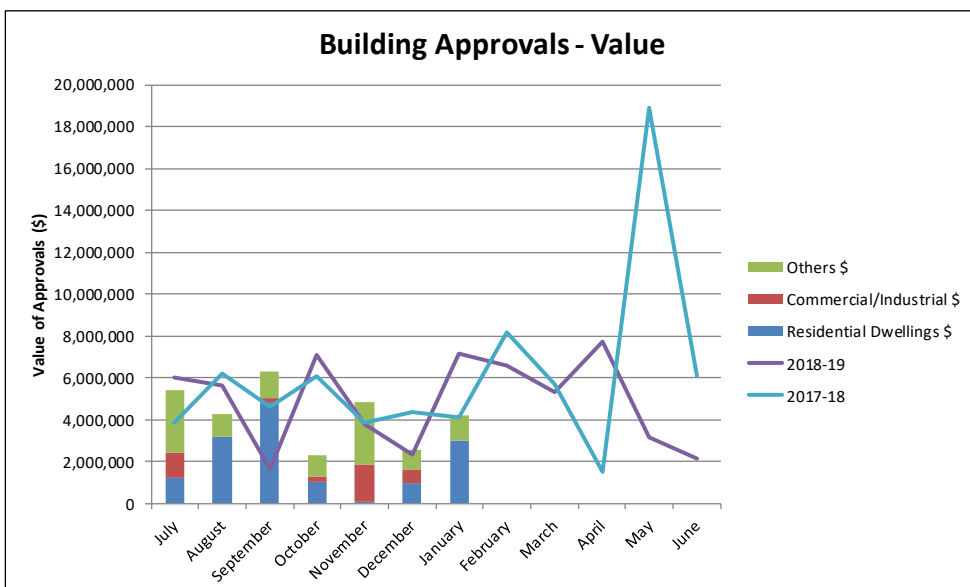
**BUILDING APPROVALS STATISTICS**



**Comments:**  
 "Others" classification includes buildings such as gazebo, patio, retaining walls, sheds, swimming pools etc.  
  
 Residential approvals for the month of January were 6 compared with 5 at the same time last year. Commercial approvals was 0 for the month of January compared to 3 for the same time last year.



**Comments:**  
 336 applications for building approvals were received as at the end of January. During the same period last year the City received 308 applications.



**Comments:**  
 Residential dwellings came in at \$3,010,156 for the month of January compared with \$1,909,548 during the same period last year. Commercial values were \$0 for the month of January compared with \$4,498,222 for the same period last year.



## CITY OF GREATER GERALDTON

## STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 31 January 2020

	Current Budget	Current YTD Budget	YTD Actual	YTD Major Commitments	Variances (commitments incl)	
					\$	%
<b>Operating Income</b>						
Rates	46,939,412	46,726,908	46,580,255		146,653	0.3%
Operating Grants & Subsidies	7,651,257	2,457,047	2,508,566		-51,519	-2.1%
Contributions Reimbursements & Donations	623,931	425,430	416,807		8,623	2.0%
Fees & Charges	24,674,970	16,566,618	16,380,539		186,079	1.1%
Interest Earnings	2,047,851	1,197,962	1,404,018		-206,056	-17.2%
Other	1,638,150	279,047	262,935		16,112	5.8%
Profit On Disposal Of Assets	74,898	31,687	29,582		2,105	6.6%
	<b>83,650,469</b>	<b>67,684,699</b>	<b>67,582,702</b>		<b>101,997</b>	<b>0.15%</b>
<b>Operating Expenditure</b>						
Employee Costs	-28,487,934	-16,153,893	-15,912,248	-66,536	-175,109	1.1%
Materials & Contractors	-22,378,848	-16,642,027	-11,524,793	-4,928,278	-188,956	1.1%
Utility & Govt Charges	-2,978,255	-1,501,871	-1,448,491	-4,480	-48,900	3.3%
Insurance	-739,321	-739,321	-728,408	0	-10,913	1.5%
Interest/Borrowing Costs	-1,373,139	-539,779	-539,779	0	0	0.0%
Other Expenditure	-2,853,573	-1,393,346	-1,286,969	-3,885	-102,492	7.4%
Depreciation On Assets	-24,679,101	-14,395,549	-14,436,770	0	41,221	-0.3%
Loss On Disposal Of Assets	-759,710	-572,219	-568,095		-4,124	0.7%
	<b>-84,249,881</b>	<b>-51,938,005</b>	<b>-46,445,553</b>	<b>-5,003,179</b>	<b>-489,273</b>	<b>0.9%</b>
<b>NET OPERATING</b>	<b>-599,412</b>	<b>15,746,694</b>	<b>21,137,149</b>	<b>-5,003,179</b>	<b>-387,276</b>	<b>-2.5%</b>
<b>Non-Cash Expenditure and Revenue</b>						
(Profit) / Loss on Asset Disposals	684,812	540,532	538,513		2,019	0.4%
Depreciation on Assets	24,679,101	14,395,549	14,436,770		-41,221	-0.3%
	<b>25,363,913</b>	<b>14,936,081</b>	<b>14,975,283</b>		<b>-39,202</b>	<b>-0.3%</b>
<b>Capital Expenditure</b>						
Purchase Land	-2,911,645	-2,890,395	-2,475,788	-786,461	371,854	-12.9%
Purchase Buildings	-2,443,341	-1,283,636	-708,909	-542,376	-32,351	2.5%
Purchase Plant and Equipment	-2,343,719	-788,712	-645,001	-529,325	385,614	-48.9%
Purchase Furniture and Equipment	-799,466	-361,677	-67,172	-261,283	-33,222	9.2%
Purchase Infrastructure Assets - Roads	-13,245,876	-6,870,677	-4,653,260	-2,173,347	-44,070	0.6%
Purchase Infrastructure Assets - Parks	-6,531,652	-2,583,334	-2,014,596	-525,445	-43,293	1.7%
Purchase Infrastructure Assets - Airport	-2,392,291	-1,072,928	-1,035,673	-65,685	28,430	-2.6%
Purchase Infrastructure Assets - Meru	-1,878,759	-1,687,413	-1,483,659	-192,865	-10,889	0.6%
Purchase Infrastructure Assets - Other	-3,597,466	-1,902,263	-1,605,249	-270,595	-26,419	1.4%
Repayment of Debentures	-5,296,122	-2,831,512	-2,831,554	0	42	0.0%
	<b>-41,440,337</b>	<b>-22,272,547</b>	<b>-17,520,861</b>	<b>-5,347,382</b>	<b>595,696</b>	<b>-2.7%</b>
<b>Capital Revenue</b>						
Non Operating Grants & Subsidies	6,897,482	1,243,562	2,731,384		-1,487,822	-119.6%
Proceeds from Disposal of Assets	1,901,500	248,400	236,545		11,855	4.8%
Proceeds from New Debentures	0	0	0		0	
Self-Supporting Loan Principal Income	69,939	44,244	44,244		0	0.0%
Council Loan Principle Income	0	0	0		0	
	<b>8,868,921</b>	<b>1,536,206</b>	<b>3,012,173</b>		<b>-1,475,967</b>	<b>-96.08%</b>
<b>Reserves</b>						
Transfers to Reserves	-2,809,000	0	0		0	
Transfers from Reserves	10,242,423	0	0		0	
	<b>7,433,423</b>	<b>0</b>	<b>0</b>		<b>0</b>	
<b>Current Funding Surplus (Deficit)</b>	<b>-373,492</b>					

## **MAJOR VARIANCES**

### **Operating Revenue**

Operating income recorded as at 31 January is \$67,582,702. Overall, the negative variance for operating income is \$101,997 under budget.

- The variance on Rates reflects adjustment for rates concessions post levying of rates and low interim rates growth.
- The variance on Operating Grants & Subsidies is due to grants received for CBD Flood Study & for Midwest Online Events Calendar & Travel Guide not budgeted for.
- The variance on Contributions, Reimbursement & Donations is due to residual contribution, not budgeted for, from Mt Gibson.
- A decline in revenue generated from Parking Fees, Parking Fines, Airport Passenger and Landing Fees and Meru which has been partially offset by a greater than anticipated ticket sales for the WoW Festival Concert.
- The positive variance on Interest Earnings is due to a higher than anticipated interest income from Beresford Foreshore OCDF fund.

### **Operating Expenditure**

Operating expenditure recorded as at 31 January is \$51,448,732 including commitments of \$5,003,179. The overall variance for operating expenditure is \$489,273 under budget.

- Employment expenses variance of actuals below budget is due to a lag in filling vacant positions.
- Materials & Contractors variance is due to timing of commitments.
- Other Expenditure is down due to the creation of the overhead for Project Delivery.

### **Capital Expenditure**

Capital Expenditure recorded as at 31 January is \$22,868,243 including commitments of \$5,347,382. This shows a variance of \$595,696 over budget.

- Variance is due to acquisition of Waggrakine new fire truck, which is fully funded by DFES. This will be included in the Mid-year budget review.
- Land is \$371,000 over budget due to the book entry to recognise Lot 9843 Chapman Road as a non-current asset, moved from land held for resale. This will also be addressed with Mid-Year Review amendments.
- An adjustment is required at Mid-Year review for budget allocation movement between asset categories (Land to Buildings) for the Rocks project expenditure.

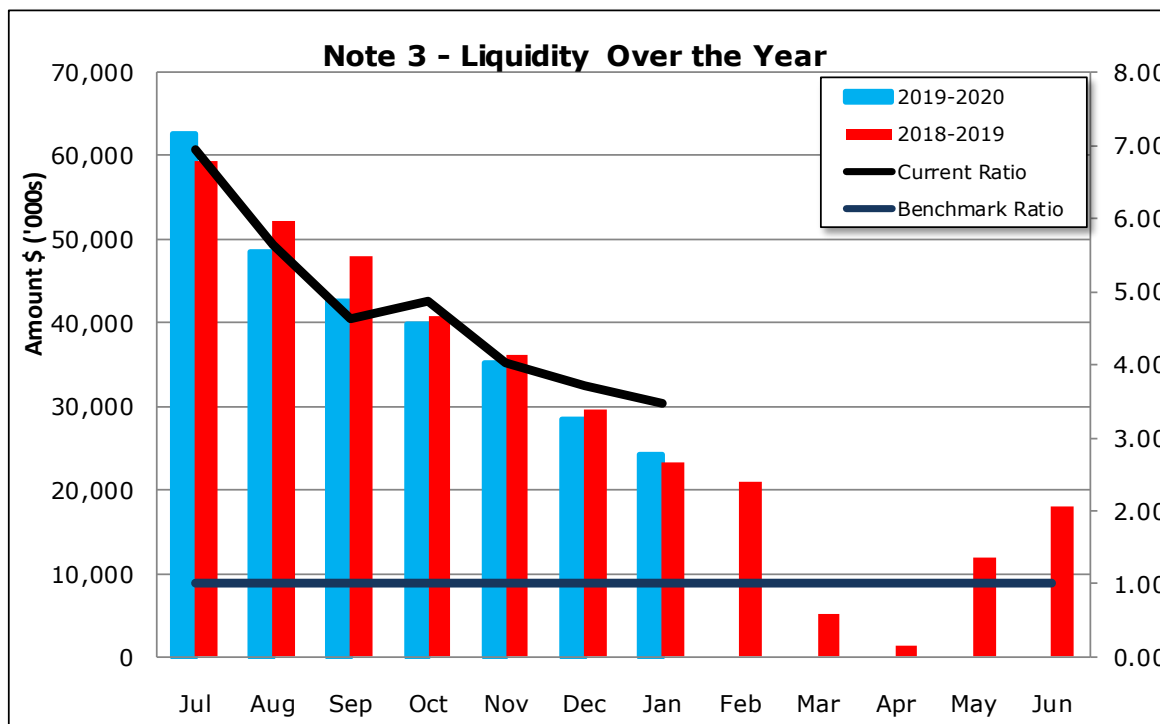
### **Capital Revenue**

Capital Revenue recorded as at 31 January is \$3,012,173. This shows a variance of \$1,475,967 over budget.

- Variance is due to the recognition of DFES grant funding associated with Waggrakine new fire truck and, the \$1mil final WA Treasury OCDF drawdown relating to the Beresford Foreshore Enhancement Project and the funding for the Airport Bodyscanner. This movement will be recognised in Mid-Year Review proposed adjustments.

**NET CURRENT FUNDING POSITION**

	Positive=Surplus (Negative=Deficit)		
	2019-2020		2018-2019
	This Period	Last Period	This Period
	\$	\$	\$
<b>Current Assets</b>			
Cash at Bank			
Municipal Account	22,436,716	25,757,317	19,675,882
Reserve Account	22,046,122	22,046,122	16,221,375
Restricted Assets	3,064,061	3,061,478	6,668,196
Total Cash at Bank	47,546,899	50,864,918	42,565,453
Receivables			
Prepayments	73,919	39,521	71,601
Tax Recoverable	337,130	354,614	209,175
Sundry Debtors	770,552	985,044	974,415
Rates Receivable	10,016,916	11,348,766	9,793,907
Inventories	420,225	482,365	429,197
<b>Total Current Assets</b>	59,165,641	64,075,227	54,043,748
<b>Less: Current Liabilities</b>			
Creditors and Provisions	786,694	786,694	889,158
Current Borrowings	3,958,795	4,680,935	2,011,080
Employee Entitlements	5,053,961	5,053,961	4,978,340
	9,799,450	10,521,590	7,878,578
Less: Cash Restricted	(25,110,183)	(25,107,601)	(22,889,571)
<b>Net Current Funding Position</b>	<b>24,256,007</b>	<b>28,446,036</b>	<b>23,275,599</b>



**MONTHLY INVESTMENT REPORT**

City of Greater Geraldton  
 NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY  
 For the Period Ended 31 January 2020

**Note 4 - Monthly Investment Report**

Deposit Ref	Current Credit Rating	Maturity/ Conversion	Invested Interest rates	Amount Invested	Interest Earned YTD	Current Value @ 31/01/2020	Percentage of Portfolio
<b>Commonwealth</b>							
BOS Call Account - Muni	A1+	On Demand	1.30%	5,892,517		5,892,517	
BOS Call Account - Reserve	A1+	On Demand	1.30%	4,608,082		4,608,082	
<b>Subtotal</b>				<b>10,500,599</b>	<b>-</b>	<b>10,500,599</b>	<b>23.86%</b>
<b>Bankwest</b>							
Bankwest call Account	A1+	On Demand	1.05%	5,245		5,245	
<b>Subtotal</b>				<b>5,245</b>	<b>-</b>	<b>5,245</b>	<b>0.01%</b>
<b>AMP Bank</b>							
Reserve Investment 297	A2	24/2/2020	2.00%	2,300,000		2,300,000	
Reserve Investment 301	A2	27/5/2020	1.90%	2,000,000		2,000,000	
<b>Subtotal</b>				<b>4,300,000</b>	<b>-</b>	<b>4,300,000</b>	<b>9.77%</b>
<b>BOQ</b>							
Municipal Investment 294	A2	20/2/2020	1.75%	3,000,000		3,000,000	
<b>Subtotal</b>				<b>3,000,000</b>	<b>-</b>	<b>3,000,000</b>	<b>6.82%</b>
<b>NAB</b>							
Municipal Investment 292	A1	5/2/2020	1.83%	8,000,000	46,671	8,046,671	
Municipal Investment 300	A1	16/4/2020	1.61%	5,000,000	20,164	5,020,164	
<b>Subtotal</b>				<b>13,000,000</b>	<b>66,835</b>	<b>13,066,835</b>	<b>29.69%</b>
<b>Judo Bank</b>							
Reserve Investment 296	Unrated	26/2/2020	2.10%	1,000,000	-	1,000,000	
Reserve Investment 298	Unrated	27/5/2020	2.01%	2,127,548	10,492	2,138,040	
<b>Subtotal</b>				<b>3,127,548</b>	<b>10,492</b>	<b>3,138,040</b>	<b>7.13%</b>
<b>Macquarie Bank Ltd</b>							
Reserve Investment 299	A1	6/4/2020	1.80%	5,000,000	-	5,000,000	
Reserve Investment 301	A1	26/5/2020	1.60%	5,000,000	-	5,000,000	
<b>Subtotal</b>				<b>10,000,000</b>	<b>-</b>	<b>10,000,000</b>	<b>22.72%</b>
<b>Total Funds Invested</b>				<b>43,933,393</b>	<b>77,327</b>	<b>44,010,720</b>	<b>100.0%</b>

