

**WONTHELLA BOWLING CLUB Inc**

PO BOX 489 GERALDTON WA 6531

Phone (08) 99212970 Fax (08) 99645970

Email: wonthellabowlingclub@westnet.com.aumatchroom.wbc@westnet.com.auWebsite: www.clubwonthella.bowls.com.au**RE: SELF SUPPORTING LOAN**

Dear Nita

Further to our recent discussions regarding the above loan for the purposed of installing a second synthetic green we enclose your completed application and additional documentation to support this request.

The supporting documentation includes the following;

- Minutes of our 2020 Annual General Meeting
- The Clubs Strategic Plan
- Certificate of Incorporation
- Photos of the existing green to be replaced
- Latest audited statement
- Business and forward plan
- Supporting letters
- Names of two guarantors

If there is anything else you require please contact us.

We thank you for the opportunity to apply for the loan.

Yours sincerely

Kevin Exten
President
Wonthella Bowling Club

8 October 2020

06/08/2020

Attention: Mr Kevin Exten

President Wonthella Bowling Club

Dear Kevin,

We have audited the financial records of Wonthella Bowling Club from the 01/04/2019 to the 31/03/2020.

Our audit has been conducted in accordance with the Auditing Standards to provide reasonable assurance as to whether the financial statements are free of material misstatement. Our procedures included examination on a test basis, of evidence supporting the amounts and other disclosures in the financial statements, and the evaluation of significant accounting estimates. These procedures have been undertaken to form an opinion as to whether in all material respects, the financial report is presented fairly in accordance with the requirements of Australian Accounting Standards and other mandatory professional reporting requirements, so as present a view of the association which is consistent with our understanding of its financial position and the results of its operations and cash flows.

The audit opinion expressed in this report has been formed on the above basis.

AUDIT OPINION

In our opinion the financial report of Wonthella Bowling Club presents fairly in accordance with applicable Accounting Standards the financial position as at the 31/03/2020.

Yours faithfully

N HOBBS
Director
Allure Accounting

Self-Supporting Loan Application Form



Self-Supporting Loan Guidelines:

The City is not a lender-of-last-resort for community or sporting groups and will only provide access to self-supporting loans in exceptional circumstances, when financial circumstances permit, and when there is compelling evidence of positive benefits to the community. Council will only ever consider providing self-supporting loans to community or sporting groups:

1. In exceptional circumstances to mitigate serious risk and/or meet urgent capital requirements that will deliver substantial benefits to the community consistent with the City's Strategic Community Plan and priorities identified in the Corporate Business Plan.
2. Where the self-supporting loan forms part of a matching community grant component (e.g. CSRFF).
3. Where in the view of the Council, the use of City borrowings for the intended purpose will deliver benefits to the community materially outweighing likely benefits from the alternative purposes from which the said borrowings would have to be diverted.
4. Where in the view of Council, there is compelling justification for the City to act as lender instead of a bank or other financial institution.
5. Funding to any one (1) applicant is to be limited to \$200,000 at any time.
6. The term of borrowing will be limited to a ten (10) year period or such lesser period as may be determined by the prevailing terms of the City's debt financier.

Assessment:

The application will be assessed based on the following:

1. Provision of a fully completed, and signed, application form.
2. Provision of proof of incorporation.
3. Provision of latest audited financial statements (Operating, Cash Flow & Financial Position Statements).
4. Provision of a forward financial plan in relation to the required term of borrowing.
5. Provision of compelling evidence of ongoing capacity to service and repay the loan from its operations.
6. Provision of a Business Case in support of the asset acquisition or development proposal to be financed by the requested self-supporting loan.
7. Financial projections must demonstrate financial capacity to renew the asset at the end of its useful life.

Please direct all queries regarding Self-Supporting Loans to:

Renee Doughty
Chief Financial Officer
08 9956 6994
paulr@cgg.wa.gov.au

Self-Supporting Loan Application Form



City of
Greater Geraldton
a vibrant future



PROJECT NAME

Installation of 2nd Synthetic Green

APPLICANT DETAILS

Organisation Name	Wonthella Bowling Club Incorporated
Postal Address	PO Box 489 Geraldton WA 6530
Street Address (If different from Postal)	258 Eighth Street Wonthella WA 6530
Contact Person	Kevin Exten
Position Held	President
Phone / Mobile	0428 471 370
Email	kevinexten@bigpond.com

President / Treasurer

Name	Joe Beaver
Position	Treasurer
Phone / Mobile	0439 278 381
Email	Jb1936@bigpond.net.au

Guarantor 1

Name	Dennis Marsden
Position	Director
Postal Address	10 Foxglove Place Strathalbyn WA 6530
Email	Dennis.marsden762@gmail.com

Guarantor 2

Name	Kevin Exten
Position	President
Postal Address	Unit 11, 285, Foreshore Drive Geraldton WA 6530
Email	kevinexten@bigpond.com

DOES YOUR ORGANISATION HAVE AN ABN?

Yes ABN 45 929 341 680
 No

IS YOUR ORGANISATION REGISTERED FOR GST?

Yes
 No

IS YOUR ORGANISATION NOT-FOR-PROFIT?

Yes
 No

IS YOUR ORGANISATION INCORPORATED?

Yes Incorporation Number A0650055X
 No

PROJECT LOCATION

258 Eighth Street Wonthella

LOAN FUNDING
REQUIRED

\$200,000

LOAN TERM
Maximum 10 years

5 Years

Self-Supporting Loan Application Form



City of
Greater Geraldton
a vibrant future



EXPECTED START DATE

November 2020

EXPECTED
COMPLETION
DATE

January 2020

BRIEF DESCRIPTION OF
THE PROJECT

Installation of a 2ND Synthetic Green

WHAT SPECIFICALLY IS
THE FUNDING TO BE
USED FOR?

Removal of existing grass green and installation of graded fill, Mega- Flo drainage, concrete plinths, Flobind Polymer base and synthetic grass. Installation of synthetic surrounds.

DETAIL THE OBJECTIVES
OF THIS PROJECT

To provide a long-term sustainable club by reducing the need for a Green Keeper, expensive fertilisers and chemicals and basic services including water and power.

HOW DID YOUR
ORGANISATION
IDENTIFY THE NEED FOR
THIS PROJECT?

Provide photos,
reports, strategic or
operational plans,
statistics, consultation
etc. to support this

The project was identified in our Strategic Business Plan completed in 2018. It has had to be fast track due to current greens having a turf disease that consultants have advised could take 3 years to rectified. They are in a bad state of repair and without greens the club cannot exist.

At our recent AGM (August 2020) the members moved that we replace the current B green with synthetic.

Currently the grass greens cost for management and maintenance is \$140,000 annually and this will be reduced by over \$100,000 with the 2nd synthetic green.

It is an economic decision and one which 90% of all regional bowling clubs have done in WA.

DEMONSTRATE THE
IMPACT THE PROJECT
WILL HAVE ON THE
RESIDENTS OF GREATER
GERALDTON

With the huge savings annually membership fees could be reduced substantially allowing opportunities for increased membership particularly from the suburb of Wonthella. It will offer another inexpensive physical recreation opportunity for people currently not involved in outdoor activities.

It will also see the a current grass green put into "maintenance" which could be used by Croquet, Junior Soccer (they already use our 5th Green) or there is also an opportunity to develop a Mini Putt facility, something Geraldton does not have. Opportunities are limitless.

DESCRIBE THE MAIN
PURPOSE OF YOUR
ORGANISATION AND
THE SERVICE/S IT
PROVIDES

We provide a physical recreation option for all age groups and particularly seniors. We also provide a headquarters for the Chapman Valley Football Club, The Geraldton Junior Soccer Association Futsal program and Walking Soccer.

We see our venue and premises as multi use and purpose.

Self-Supporting Loan Application Form



DESCRIBE HOW YOUR ORGANISATION OPERATES

I.e. by volunteers, paid
staff or a combination.
Also indicate the
number of staff /
volunteers involved

We operate under the auspices of Bowls Australia and Bowls WA and manage our club through an Executive Management Committee made up of Directors who work with sub-committees. We have 2 full time staff, a Green Keeper and Bar Manager and 4 part-time staff, Bar Staff, Cleaner, Accounts Clerk and Secretary. The club also has well over 50 Volunteers who take on a range of duties on a daily basis.

Self-Supporting Loan Application Form



HAS YOUR ORGANISATION PREVIOUSLY RECEIVED A SELF SUPPORTING LOAN FROM THE CITY OF GREATER GERALDTON?
 Includes previous City of Geraldton, Shire of Greenough, City of Geraldton – Greenough or Shire of Mullewa

YEAR	AMOUNT	PURPOSE
		N/A

DOES YOUR ORGANISATION RECEIVE ANY OTHER SUPPORT OR ASSISTANCE FROM THE CITY OF GREATER GERALDTON?

Yes Please provide details below
 No

Year Received	2018
Value	\$67,000
Description of Support / Assistance Received	Installation of our 1st Synthetic Green through the State CSRFF funding program on a 1/3, 1/3, 1/3 basis

LIST ANY GRANTS THAT YOU HAVE APPLIED FOR / OR WILL FOR THIS PROJECT

Funding Agency	Amount	Status
N/A		<input type="checkbox"/> Approved <input type="checkbox"/> Rejected <input type="checkbox"/> Pending
		<input type="checkbox"/> Approved <input type="checkbox"/> Rejected <input type="checkbox"/> Pending
		<input type="checkbox"/> Approved <input type="checkbox"/> Rejected <input type="checkbox"/> Pending

Self-Supporting Loan Application Form



City of
Greater Geraldton
a vibrant future



Please provide the total budget for this project

All amounts are to be exclusive of GST.

CASH SOURCES <i>(The project should not show a deficit – if it does this amount should be shown as your contribution. If there is a surplus please provide details of how the surplus will be utilised below)</i>		
INCOME		
City of Greater Geraldton Self-Supporting Loan		\$ 200,000
Applicant Cash		\$ 20,000
Please list other Cash and Contribution Sources (e.g. additional grants, sponsorships, donations, etc.)		
		\$
		\$
		\$
		\$
TOTAL CASH INCOME	A	\$ 220,000
EXPENDITURE		
		\$ 200,000
		\$ 20,000
		\$
		\$
		\$
		\$
		\$
		\$
		\$
		\$
		\$
		\$
		\$
		\$
TOTAL CASH EXPENDITURE	B	\$ 220,000
NET CASH SURPLUS / (DEFICIT) (A - B)	C	\$ 0

IN KIND SOURCES <i>(In Kind Income and In Kind Expenditure should balance out – there should be no surplus or deficit)</i>		
INCOME		
Applicant In Kind		\$ 10,000
Please list other In Kind Sources		
		\$
		\$
		\$
		\$
TOTAL IN KIND INCOME	D	\$
EXPENDITURE		
		\$ 10,000
		\$
		\$
		\$
		\$
		\$
TOTAL IN KIND EXPENDITURE	E	\$ 10,000
NET IN KIND SURPLUS / (DEFICIT)	F	\$ NIL
NET PROJECT SURPLUS / (DEFICIT) (C + F)	G	\$ NIL

Self-Supporting Loan Application Form




YOU MUST PROVIDE THE FOLLOWING: (Please tick once attached)

Note: Applications which do not provide the additional information as requested will not be assessed.

- A copy of your Certificate of Incorporation
- A copy of your latest audited financial statements (Operating, Cash Flow and Financial Position Statements)
- A copy of your Forward Financial Plan in relation to the required term of borrowing
- Provision of compelling evidence of ongoing capacity to service and repay the loan from its operations
- Provision of a Business Case in support of the asset acquisition or development proposal to be financed by the requested self-supporting loan
- Provision of the Annual General Meeting Minutes or Board Recommendation endorsing the submission of a Self-Supporting Loan Application to the City and the delegation of the authorised officer
- Letters of support from groups etc. relevant to your project *(please note that if your project directly relates to a specific group or organisation a Letter of Support must be provided from them. Any Letters of Support from any City of Greater Geraldton Officer or Councillor provided as part of your application will automatically be disregarded)*

DECLARATION

I, the undersigned, certify that I have been authorised as per the attached minutes of the Executive Management Committee (Annual General Meeting Minutes / Board Recommendation) to submit this application and that the information contained herein and attached is to the best of my knowledge true and correct. I have noted the above requirements and agree to abide by them.

Name	Kevin Exten	Position Held	President
Signed		Date	1 st Oct. 2020.

Forward completed application marked "Self Supporting Loan Application" to:

POST

Chief Financial Officer
City of Greater Geraldton
PO Box 101
Geraldton WA 6531

DELIVER

Chief Financial Officer
City of Greater Geraldton
63 Cathedral Avenue
Geraldton WA 6530

EMAIL

council@cgg.wa.gov.au



**WONTHELLA BOWLING CLUB
(INC)**

ANNUAL GENERAL MEETING

Saturday 8th August 2020

The Friendliest Club in the West

WONTHELLA BOWLING CLUB INCORPORATED

ANNUAL GENERAL MEETING

SATURDAY 8TH AUGUST 2020

MINUTES

The chair declared the meeting open at 9.30am and confirmed that a quorum was present. There were 18 Apologies. These are registered in a separate attachment. (Annexure 1)

Minutes of the previous meeting and matters arising

- In relation to the constitution and voting rights, limited members don't have the right to vote.
- Gary Clark put forward the motion that it be changed as follows; That under section 5 Membership on pages 5, 5.2 Membership of the club, (b), (i). Limited Members the following be removed or vote on any Ballot or at a General Meeting of the club and adjustments be made on Page 8, under (a), (b), (c), page 29, 18.2 accordingly.
- The motion was basically to amend that the same privileges be given to all members with regards to voting with the following exception.
- The difference between a full member and a limited member is that the Affiliation fee paid is to represent the club at championships and BBL events. If you are a limited member you cannot represent the club at these events, however you can choose to upgrade.

Moved by: Joe Beaver Seconded by: Pat Rowell

Decision: All in Favour - none against CARRIED

Minutes from Previous meeting were passed.

Moved by: Kelvin Pearce Seconded by: Joe Beaver

BUSINESS ARISING:

- Rob Hammond noted that as per members request the following matters have been addressed and actioned.
- Smoking areas and signage
- Newsletter
- RSA
- Lights
- Take away beer
- The box for the new green should we try again with this.
- Mullewa is to stay with the Geraldton Bowling club.
- New stencil for the no smoking brought up by Pat Rowell, Kelvin to address this.

STRATEGIC BUSINESS PLAN

The plan is to leave it as is however if anyone wishes to put forward **any** changes it can be brought up with the committee at any time for the benefit of the club. The plan has been read by politicians and Government agencies with positive feedback and is moving forward to the next phase. It is paramount the Plan is reviewed on a regular basis

With regards to putting a roof on a second synthetic green, it is estimated that the government could contribute $\frac{3}{4}$ of the cost. B Green is to be converted into another synthetic green at this point due to its long-term bad state of repair, however this is open to change as the aim is any changes to be made must benefit the club and the members.

Moved by: Ray Sloan

Seconded by: Pat Rowell

All in Favour CARRIED

COMMITTEE REPORTS:**CLUB DEVELOPMENT REPORT**

See attached (Annexure 2)

LADIES CAPTAINS REPORT

See attached (Annexure 3)

HOUSE

Dennis Marsden explained that the club is looking really good, the painting in the dining room has been completed, the veranda doesn't leak anymore, and the gutters and roofing has been repaired.

All COVID requirements within the club have been actioned. The cool rooms have been repainted and disinfected and the compressor repaired. The plumbing in the men's and ladies toilet have been repaired as well as the hot water system. Due to the grant received of \$5,000.00 for a disabled toilet it has now been completed at a cost to the club of \$3,000.00 thanks to the volunteers who helped carry out these works.

SOCIAL

Brad Preston said that it had been a reasonable year considering the impact of COVID and that Friday nights seemed to be struggling. He gave thanks to Vince and Dotti for their help and support.

COACHES REPORT

See attached (Annexure 4)

CRAFT LADIES REPORT

See attached (Annexure 5)

SPONSORSHIP/PROMOTIONS REPORT

See attached (Annexure 6)

PRESIDENTS REPORT

See attached (Annexure 7)

Moved by: Kelvin Pearce

Seconded by: Brad Preston

All in Favour CARRIED

FINANCIAL REPORT

See attached (Annexure 8)

Moved by: Joe Beaver

Seconded by: Gary Clark

All in Favour CARRIED

AUDIT REPORT

See attached (Annexure 9)

Moved by: Kevin Pearce

Seconded by: Dennis Marsden

All in Favour CARRIED

DECLARE POSITIONS VACANT

Returning Officer - John Lucas: All Vacant

Also mentioned that everyone appreciates what the past Executive Committee have done over the past year especially under COVID.

Nominations as per agenda.

Nominations elected as attached (Annexure 10)

Moved by: Pat Neill

Seconded by: Andrew Dixon

CLUB PATRONS NOMINATED

Men's: Wally Kimel

Ladies: Dulcie Valenti

Moved by: Pat Rowell

Seconded by: Val Exten

All in Favour CARRIED

CLUB AUDITOR

Nicole Hobbs

Moved by: John Lucas

Seconded by: Kevin Exten

All in Favour CARRIED

SPECIAL BUSINESS

- Gary Clark stated that Radd the green keeper has not been well but is now out of hospital and is recovering in Perth. It is unknown whether he will be returning to work therefore the club needs a plan for the future with regards to the greens and their upkeep.
Kevin Exten and Nicole Hobbs have been in contact with Employsure as to where the club stands with Radd's position and once more information comes to hand the members will be notified.
- It was noted that the new synthetic green has worked really well and that the club needs to look to the future and replace the grass greens as well as removing chemicals that are currently being used.

The suggested plan moving to the future is to go ahead with applying for funding to put in another synthetic green as currently the 3 grass greens are in poor shape.

Perhaps the club could borrow money to install a 2nd synthetic green and the offset to this would be the club could save on the cost of a green keeper, chemicals, fertilisers, power and water which could in turn reduce memberships fees in the longer term. There was general agreement to this scenario.

An application had been prepared for submission to the states Dept of Sport and Recreation and there is a chance they could provide 50% of the funding for a second synthetic green with structural steel cover. However there needs to be further negotiations and discussions with the relevant authorities, including the City of Greater Geraldton to ascertain what will be funded and what extra costs would be incurred by the club. So, there is still work to be done, getting all the information together, finalising costings, etc. Once this is done a special meeting will be arranged to update members on the finer details of the proposed 2nd synthetic green, final costings and timelines. This will also allow members to have some final input on the proposal

All members agreed to go forward with applications for a 2nd synthetic green and cover, including investigating all other funding options and that they be updated with the progress accordingly. Initially this will be done via emails and updates on club notice boards.

GENERAL BUSINESS

- Kelvin Pearce apologised for having to resign from the Captaincy position and thanked everyone for all their help.
- Gary Preston made the suggestion to finish off the corporate bowls and for Nick Waldon to still run it and return some of the sponsorship money that had been received.

Meeting Closed 10.48am.

Annexure 1

2

2020 AGM 8th AUG.

ATTENDANCE - FULL NAME	
KEV ROWELL.	Kelvin Beaman
PAT. ROWELL	Lynette Beaman
JOHN LUCAS.	Jenny Gray
Jim. Drogan	MAX ARRILL
PETER SWAN	John Belotti
Eunice. Duns	J. Beaver
Julie Clark	M. STONER.
Gary Clark	Aulie Valeri
WALLY KIMEL	Beryl Greece
BEAD PRESTON	Brian Kelly
Mal Euxen	Sandra Brown
Kevin Euxen	Wayne Brown
Dennis Marsden	Bob Pallatun
Bill Andrew	AZITA BONE
Sylvia Halder	DAVID BRAGER
John Halder	Andrew Dickson
KIM TRIGWELC	J. Bouffler
GARY PRESTON	EDDIE DODD
Bethaney Ertzen.	ROS DODD
Pat Neal	KERRY EMSTON
Margaret Kupch	Kim CROSS
Jack Killoch	Paulla Briggs
Ailsa Craicu	Maurice Eastaugh
Laurel Harlan	* Cherie Perrottine
Anne Butler	(54)
Alan Stagg.	
Paul Williamson	+ BILL ALFORD
Geoff. Duncan	+ JUNE BEAVER.
Colin Duns	
RAY GOAN	(51)
Jeanette Elliott	

 APOLOGIES.

DAVE ALLEN

CHEERIE PIRROTTA, attended.

JUDY CREAM

PADDY CREAM.

ANGIE STAGG

MARILYN LOPE

CAROLE ARMSTRONG

IRENE TREVASKIS

ROZ BARKER

LYN PASSMORE

CAROL CRIPPS

Blaine Blad,

KEITH VINCE

MARG KELLY

GAYLE WILSON

Lyn Sutton

Marilyn Lope

Pia Oliveri

 (18)

Annexure 2

WONTHELLA BOWLING CLUB INCORPORATED

2019-20 CLUB DEVELOPMENT REPORT

As this is the first Annual Report for the newly created position of Club Development, I thought it pertinent to outline mine and the Management Committees understanding of what the role entails.

The duties and tasks to include;

- Strategic and Risk Management planning
- Club Governance and Constitution management
- Grant applications and acquittals
- Policies, Procedures, Code of Conduct and By-Laws review/update
- Government Liaison
- Master Maintenance Plan in conjunction with all Directors.
- Periodically survey of members
- Annual review of all club Policy and Governance documents and procedures

The following tasks have been undertaken since the AGM

- *Policies, Procedures and Guidelines manual*
The review of this document was completed and updated. The Secretary advised all members that a copy with changes was available for viewing and feed-back. Members were given 2 weeks to respond and it has since been endorsement by the Management Committee.
- *Code of Conduct and By-Laws document.*
The review of this document was also completed and updated. As above it was made available for viewing and has since been endorsed by Management
- *Toilet for People with Disabilities*
After an unsuccessful submission through our Federal Member a successful response was received from ATCO for \$5,000 and the project after numerous holdups has now been completed. Thanks, is extended to our Chairman of House, Dennis Marsden for his efforts in getting this conversion done.
- *5 Year Strategic Business Plan*
After many hours of work this document has been completed and endorsed by the Management Committee. It has been available for members viewing now for some months and will be table today for adoption.
Thanks, is extended to those members that provided valuable feed-back through the club questionnaire which formed part of the Needs Analysis.

This Plan will help guide the future direction of the Club and should be reviewed annually to maintain its relevance. It should be treated as a moving document with progress examined and continually monitored

- *Amendments to Club Constitution*

These were completed at the request of the Associations Branch of the Dept of Mines, Industry Regulation and Safety. Whilst the constitution was based on that of the Gosnells Bowling Club and recommended by Bowls WA it does still need some work and feed-back is welcomed.

- *Corporate liaison and contact*

Draft thankyou letters prepared for the many business that assisted with the installation of the synthetic green. Their input was valued at over \$40k and was greatly appreciated.

Further letters requesting consideration of support through their grant funding forwarded to the Geraldton Fisherman's Coop and Qube Logistics Australia. Due to the Corona Virus these are still pending.

Lotterywest, Event Cancellation Financial Relief for Sports and Community Groups. A 27-page document was submitted for lost revenue due to the cancellation of our May and June carnivals. Advice was received in late July that we were unsuccessful. The request was for \$20k. There may be a further opportunity for financial support and this is being investigated.

Draft letters prepared for all our club sponsors advising we were going into recess during COVID. Further letters prepared and forwarded to all sponsors once the club resumed.

- *Lighting to 'D' Green*

Attended various meetings to investigate lighting options, schedule and costs to install lighting to D Green. This installation has now been completed providing 'state of the art' lighting.

My thanks is extended to all other Management Committee members for their support and hard work to keep your Club profitable and relevant through continual planning and reviewing progress.

Gary Clark
Club Development

Annexure 3

WONTHELLA BOWLING CLUB LADIES CAPTAIN'S REPORT 2019-20

Prepared by: Pat Rowell

I was voted in as Ladies Captain during May 2019. It was with some reservation that I agreed to take on the roll for season 2019-20. It has been a busy year and at times, the role has been challenging, but admittedly, accepting the Ladies Captain position has been a fulfilling experience.

Special thanks must go to Mary Fenton and Lorraine Sartori for their unquestionable support and guidance. Additionally, thank you to Marilyn Cope (Vice Captain), Val Exten and Lyn Passmore for their assistance.

MAY/JUNE CARNIVAL

Eighteen teams participated in the May/June Carnival and while it would have been great to see higher numbers participate, the carnival ran smoothly. As I was out of the state at this time many thanks go to Val and all the ladies who assisted over the five days

- > Annually, numbers for this event have been on the decline and I suggest to attract more players the length of the carnival must be re-assessed.

AUGUST CLASSIC

Sixteen teams nominated for the August Classic and it was pleasing to see several visiting teams and local clubs support the event. The 'Under the Sea' theme was well received with many of the ladies dressing up in costumes. Once more, huge accolades must go to Marlene Chaushs, Lyn Passmore and Ray Sloan for the tremendous effort they put in to making all the props and decorations for the event. They were awesome.

- > In previous minutes (January 2018) it was decided the event's name would be changed to 'Wonthella Ladies Open'. I support this move and would like it noted in the minutes that the 2021 August Classic will be re-named the Wonthella Ladies Open.

WEDNESDAY LADIES SOCIAL BOWLS

Although numbers are sometimes low, ladies social bowls play a very important role at the club.

It is here friendships are made, new bowlers are nurtured and laughter can be heard as members play for the enjoyment of the game and the company. Thank you to those ladies

who have worked tirelessly on Wednesdays in matchroom – Jan Sheehan, Sylvia Halden, Caroline Criddle, Maureen Eastough, Angie Stagg, Pia Oliveri and Judy Cream. We must look at attracting more lady bowlers to join the club.

PENNANTS

Although this year's selection committee faced some hard decisions, and criticism, for their decisions—it is important to note that the committee always acted with the clubs best interest at heart. The goal was to make the 2019-20 pennants season a successful one for Wonthella and ultimately win a Division One flag. That plan exceeded all expectations, resulting in the club winning flags in both divisions. Congratulations and well done to those ladies in both maroon teams. To all the ladies who nominated to play pennants, thank you. Sadly we can't all be in the winning teams but your contribution to the game was greatly appreciated. To those ladies who participated on the selection committee, thank you for your loyalty and constructive points of view throughout the season.

- > Grading and placing players in teams worked well, and training proved to be very beneficial. We saw ladies step up to the task and take the opportunity to develop in new roles and grow in confidence; all of which contributed to the successful end result. I encourage a continuance of this approach for future pennants seasons.

CHAMPIONSHIPS

Congratulations and well done to the ladies who are club championship winners and those who qualified through to the BBL championships. Throughout all of our club championship events, we witnessed some excellent standards of bowling from both our more experienced bowlers through to our relatively newer members.

It is disappointing to see a decline in the numbers of nominations for ladies club championships and events. It is important that the club encourages all members to get involved and give these types of events a go.

- > I encourage the mentoring of newer bowlers by experienced club members and stepping away from the mentality of having to consistently be 'in the best team'. It's not always about winning, but about participating and enjoying the game of bowls for what it is and good companionship.

CLUB AWARDS

Congratulations to all winners and runner ups of club events, both individuals and teams. Also thank you to those members and businesses for their financial support these awards.

SPECIAL MENTIONS TO:

- > Mary Fenton—for your leadership, knowledge and guidance as Ladies Chairperson, BBL Delegate, Umpire Coordinator and League Selector and friend. Your loyalty and commitment to the club over many years is greatly appreciated.
- > Dulcie Valenti—for being our Patroness and showing your support throughout the year. I look forward to having you continue your role for a further 12-months.
- > Dorothy Stokes and her wonderful team of ladies—for keeping our tearoom running smoothly and making sure there was always something yummy to go with that cuppa.
- > Irene Trevaskis – secretary and Julie Sims- Vice Chairperson, your assistance much appreciated.
- > Margaret Kupsch, Sue Waldon and Gary Cairn—for their coaching skills and nurturing our new players
- > Sue Moir—for doing a wonderful job in making sure we had raffle items for all events etc. It is not an easy task trying to organise.
- > Kelvin Pearce and David Gibbs—it has been my pleasure to work alongside both Kelvin, (Men’s Captain), and David, (Friday’s matchroom), this year. Thank you both for your support and encouragement.
- > Umpires and measurers—thank you to all involved who have assisted throughout the year with various events and helped make them a success. I hope more ladies are inspired to take up the challenge to qualify as umpires / measurers and assist in overseeing future events.
- > The craft ladies—once again, you work tirelessly and contribute enormously to several projects; your donated wares are incredibly valuable to the Club.
- > Brad Preston and Allan Hagg for their assistance during ladies carnivals.

CONCLUSION

While COVID-19 had a huge bearing on the final end of the 2019-20 season, I am proud of the Wonthella Ladies for their resilience and maturity in approaching our activities and events in a positive and focused manner.

Big thank you to the outgoing office bearers also those ladies who have offered their time and assistance throughout the year and if I have inadvertently forgotten someone, I do apologise. To the new incoming committee, I wish you all a very successful 2020-21 bowling season.

Pat Rowell

Annexure 4

COACHES REPORT

WONTHELLA BOWLING CLUB AGM 2020

This is a difficult report to write, we have had a very interrupted bowls year.

I was not required to skills training during pennant season as all teams had their own training schedule.

This has paid off with wins to first and second division.

School introduction to bowls continued in 2019.

Individual coaching continued; however organized community bowls was unable to be achieved.

The future for 2020 is still uncertain because of COVID-19.

If anyone has any suggestions for the year please talk to me

Thank you

Sue Waldon

Annexure 5

CRAFT REPORT

WONTHELLA BOWLING CLUB – AGM 2020

\$2000 for the new bowling mats

Purchased the new material for the new corner flags

They were made by Delma Attrill

Donation towards the new rink markers for the greens \$2000

Thanks to everyone who helped in any way towards our stalls.

Good bowling

Shirley Brockwell

Annexure 6

SPONSORSHIP / PROMOTIONS REPORT

AGM 2020

WONTHELLA BOWLING CLUB

This has been a tumultuous year, with many ups and downs and changes.

The Sponsorship / Promotions portfolio was taken on initially by Lyn Sutton, but due to personal circumstances she was unable to continue. So in the meantime this was picked up by the office staff, mainly my myself, along with assistance from Gary Clark and Chelsea McConkey, thank you for both helping.

It was a swift learning curve to grasp many aspects of the portfolio, however I hope I have done enough to keep the important aspect of Sponsorship running smoothly and together ready for the next season. With out Sponsorship the club would not be able to hold events as we do, and it remains a very critical part of the running of the club.

When the club closed we made it a priority to communicate to our sponsors to ensure they were made aware of any changes and developments to do with the club so they knew what was happening going forward.

Thankfully it appears the club will survive coming out the other side of the Coronavirus Pandemic.

Once the club was closed in March, unfortunately a few sponsors have pulled out of sponsoring events for the coming season.

This was to be expected as many business and individuals have suffered financially due to the virus.

Once the club closed, we offered refunds to all the sponsors for events that were to due to be held, but didn't go ahead, and their refunds were all honoured to those who wanted it.

The Sponsors that are now regretfully not sponsoring at all going forward are:

Geraldton Orthopaedics

Specsavers Geraldton

They are large sponsors of the club so this will leave a big gap in the funding for our very popular events that they sponsored.

We will need to work hard as a team to get a couple of large sponsors on board this year. If we cant get the sponsors events cannot go ahead unfortunately. They are integral to the success of our events.

The majority of current sponsors are thankfully still on board for this season, meaning most events are still on track to go ahead.

Our major Sponsors have agreed to continue are:

Giudice and Barndon Funeral Directors

PS Chester & Sons and Amplimesh

Hon Darren West & Hon Laurie Graham

We have also been lucky to have other sponsors come on board providing funds for additional items around the club.

Geraldton Rubber and Conveyer sponsored new rubber linings around C Green

Glen Schofield Painting sponsored painting and sealing of the cool rooms in the bar

Tyrepower Geraldton sponsored new tyres for the roller trolley for the greens.

As well as sponsorship from the craft ladies for the bowling mats, corner flags and rink markers.

We are sincerely grateful.

Leanne Higgins

(Acting Promotions Chairperson / Club Secretary)

Annexure 7

2020 PRESIDENTS REPORT WONTHELLA BOWLING CLUB

It is once again my pleasure to submit the Presidents Report for 2019-20. These are exceptionally times and circumstances we find ourselves in, to this end I have decided to present the Presidents report now, because we are unsure when we can hold the AGM. due to the COVID 19 restrictions currently in place. We commenced the Clubs financial year on 1st April 2019 with the installation of a Synthetic Green and finished in March 2020 with the unprecedented virus COVID 19. During the year we developed a healthy balance sheet and this was mainly due to constant bowls fixtures and events, dedicated staff and a very enthusiastic group of volunteers.

Junior Sports Programme

This was continued with the Geraldton Grammar School for Year 9's. in the first and fourth school terms. Many thanks to all the helpers for their time and effort with this important school programme.

Club Captains

A huge thankyou to Pat Rowell, the Ladies Captain and Kelvin Pearce, the Men's Captain and their Vice Captains, who kept us bowling most of the year, usually under some pressure for various reasons. They were successful in securing the Club THREE pennant flags. First and Second Division in the Ladies and a Second Division in the men. This is a great achievement for our Club. Thanks also to Nick Waldon and his helpers for managing the Corporate bowls program. We must keep this competition going as it continues to make progress and grow.

Club Coaches

To Gary Cairns and Sue Waldon, many thanks for your ongoing support with the coaching. You are making headway with numerous new bowlers coming through. John Lucas and John Craig have also been coaching players to use the bowling arm to try to eliminate dumping. Many thanks to you both, a job well done. During the year several of our members were accredited as umpires and markers, both ladies and men. An important role and my thanks to you all.

Junior Soccer Association.

Have now entered into a 10-year Lease of E Green. Five plus five. The poles have been installed, and the nets were about to be constructed when the COVID 19 hit. This has delayed the operation, but I'm sure it will commence again just as soon as the restrictions are lifted.

City of Greater Geraldton

We acknowledge their contribution of \$73,000 or one third to the provision of the Synthetic Green and for permission to use their water sump to dispose of the drainage from the new Green. The City have also replaced the back fence on the

Southern boundary of the Club at an approximate cost of \$14,000.

On October 4th, 2019 was the Official Opening our new Synthetic Green. This would not have been possible without the generous support we received from three major sponsors including; Red Dust Holdings (Josh and Tania Johnson), Patience Sandilands (John and Michael Patience and Ross Johnson) and Holcim Quarries (Neil McIwainne). This project culminated in the opening of the Synthetic green by the Mayor Shane Van Styn of City of Geraldton and Darren West MLC. with many dignitaries in attendance, a great event for the Club.

SMOKING Policy

As directed at the 2019 AGM, a Smoking Policy was formulated and actioned with the Construction of a dedicated smoking shelter between A and B Green and appropriately signposted.

Social Bowls

In October, November and December there were large bookings from Clubs and Business's around town who wished to play Social bowls for their end of Year Christmas shows. The running of Social Bowls was a huge reward to the Club, cheap drinks, good food from Taste Budds and enthusiastic Club members. Many thanks to Ernie Ainsworth and Kelvin Pearce who headed up this programme along with many Club volunteers, both ladies and men. Well done to you all.

Club Development Officer, Gary Clark.

The Policies, procedures and guideline Manuel has been reviewed and updated with consultation of the Executive Committee. Also, the Code of Conduct and By Laws document has been updated and a 10-year Strategic Plan has been formulated. This plan is ongoing, will be continually reviewed and help guide the future direction of the Club over the next 5 years. It will be available for members input as soon as the pandemic allows social and club gatherings again and with your blessing be adopted by the Management Committee. Gary has also drawn up plans for the disable toilet, this is one of his trades. On behalf of the Executive Committee, many thanks Gary for your expertise, and valuable input, this has not gone unnoticed.

Maintenance to the Club

The men's toilet has had two new systems for the Urinals, also minor repairs to the ladies toilets. Gates, security lights, trolley carts, have been repaired and lots of small incidentals. The leak on the front verandah which has been evident for a very long time has finally been fixed and no longer causing grief. During the COVID 19 shut down, we took the opportunity of sealing and painting a cool room. Many thanks to Dennis Marsden for a job well done.

The storeroom outside the kitchen door has now been converted to a cool rooms with a new motor installed through an Insurance claim.

GREENS

With the installation of the Synthetic green, extra apron grass was installed around all sides. New rink markers and score board numbers were purchased

and in December the Committee gave the go ahead for two new lights on the Southern side of the Synthetic green. This is currently in progress and should be completed in June 2020. This green is now a huge asset to this Club.

C Green has been a problem. We have eventually found that the soil is too alkaline, (in laymen terms..... when nutrients are applied and penetrate the soil, the soil locks up the nutrient, which in turn is not available to the plant leading to root pruning, (root rot). The green has been renovated and we are endeavouring to bring the grass up to a suitable playing surface. This will take time. I wish to thank Radd our greenkeeper for his tireless work all year.

A and B Green both have been renovated and will be suitable for play when the COVID 19 restrictions have eased. I must recognise the tireless efforts of Jeff Duncan, John Murdoch, Ricky Culshaw, Keith Vince and all the other volunteers who help with the greens throughout the year. Not forgetting Garry Cripps who is able to turn his hand at any task.

Kitchen

The Senior Environmental Health Officer of the City of Geraldton has approved our Kitchen health standards.

Many thanks to Georgie Bowtell "Taste Budds" who has contributed significantly with the supplying of meals during Carnivals and most Friday nights and especially the treats during Social Bowls. Also with the extra functions during the year, Taste Budds has made a huge contribution to the Bar Sales. Many thanks to Georgie and her staff for attracting additional patrons to our Club.

Bar

A huge thankyou to Ray Sloan our Bar chairperson for his managing skills in conjunction with Debbie Hood the Bar Manager. Ray keeps things running very smoothly with the inclusion of some casuals and new RSA volunteers. Ray has spent many hours in a voluntary capacity behind the bar, serving, building shelves and general maintenance. Thankyou Debbie our Bar Manager for your efficiency in keeping us well watered, nothing is too much trouble. Looking forward to seeing you back when we are able to open the Clubhouse again.

Social Committee

Thanks must go out to Brad Preston and Keith Vince for conducting the social activities in particular the raffles throughout the year. Every Club needs a Brad and a Keith, they are good entertainment!!!

Auditing

Thank you to Nicole Hobbs for your expert advice when things get a little 'tough'. It's great to have somebody to lean on! Nicole has completed the Club Audit for the Year with the help of Chelsea.

Staff

Accounts Officer: With great efficiency, Chelsea McConkey is able to produce the Club financial position within a very short space of time. The Club values your services. Well done Chelsea and thank you for your smiling face and cheerful

attitude.

Club Secretary: It's a pleasure to walk into the office to such a positive person, thankyou Leanne Higgins. Your work ethic and thinking outside the box has been a great help, you are a breath of fresh air.

Cleaner: Thanks to Tracy Smythe for Cleaning our Clubhouse and keeping it neat and tidy. Also to Pia Oliveri on the odd occasion when required.

Vice President

Every Club needs a Joe Beaver. Joe is at the Club most days with his finger on the pulse. He can smell trouble coming from a long way off, and usually he is not far off the mark!! Joe as my Vice, I can't thank you enough. We have many discussions before the problems arise. He is a man of many talents, he found the alkaline soil in the Greens. Joe loves that little Thatcher to regenerate the Greens under Radd's watchful eye., and because he is a mechanic engineer by trade, he can fix most pieces of machinery. Thank you June for letting the Bowling Club have Joe!!

Volunteers

For all the volunteers who put up shades, clean windows, empty bins, keep the garden tidy and thriving, help to renovate greens, participate in fundraising and the kitchen girls for making sure the morning tea is abundant for the daily Volunteers who love a bit of fellowship at morning tea time. This Club like many others would not survive without volunteers. I would like to sincerely thank my wife Val, firstly for putting up with me when things are tough, secondly for many hours on the computer typing, bouncing ideas, keeping my filing system in order and so on. I couldn't do this job without her support.... Val and Leanne are also responsible for the Newsletters keeping you all up to date. Lastly, many thanks to all members, our Club is a great place to congregate and have a little fellowship. Hope to see you all on the Bowling Green soon and in good health.

Next AGM for 2020

The Executive has resolved to hold the AGM for the Wonthella Bowling Club as soon as it is practicable. We suggest and sincerely hope the Club will re-open immediately restrictions of the COVID 19 are lifted, but we will be in touch. If you wish to assist your Bowling Club and wish to nominate for any positions, please feel free to do so. We have one nomination for Mens Captain already. Nomination forms can be obtained from the office.

Lastly, we have sent out memberships invoices for 2020-21 which you should all have received by now. Like all clubs without membership fees coming in we cannot survive. As a good will gesture and due to the forced shut-down we have reduced the fees by \$30.

Kevin Exten
PRESIDENT
WONTHELLA BOWLING CLUB
27th May 2020

Annexure 8

FINANCIAL REPORT / TREASURERS REPORT

TEAROOMS	
Tea Room	
Tearoom Income	\$ 1,220.25
Tearoom Expense	\$ (841.70)
Nett Profit	\$ 378.55
SOCIAL	
Ladies Raffle Income	\$ 4,478.05
Ladies Raffle Expense	\$ (21.55)
	\$ 4,456.50
Mens Raffle Income	\$ 3,536.00
Mens Raffle Expense	\$ (1,053.77)
	\$ 2,482.23
Mixed Raffle Income	\$ 11,994.33
Mixed Raffle Expense	\$ 3,414.31
	\$ 15,408.64
Raffle Income Xmas	\$ 1,394.45
Raffle Payout xmas	\$ (1,208.25)
	\$ 186.20
Corporate Raffle Income	\$ 4,793.63
Corporate Bowls raffle Expense	\$ (166.43)
	\$ 4,627.20
Footy Tipping	
Income	\$ 2,311.84
Prizemoney	\$ (1,495.00)
Footy tipping expense	\$ (298.15)
	\$ 518.69
Lucky Threes	
Income	\$ 4,408.50
Payout	\$ (2,250.00)
	\$ 2,158.50
Melbourne Cup	
Income	\$ 6,467.46
Expenses	\$ (3,806.36)
	\$ 2,661.10
Eagles night	
Eagles Night income	\$ 1,581.87
Eagles Expenses	\$ (3,409.09)
	\$ (1,827.22)
VLT	
VLT Income	\$ 2,038.37
VLT Payout	\$ (1,068.00)
VLT Expense	\$ (373.18)
	\$ 597.19
BUSH FIRE APPEAL	\$ (3.35)
PERMIT AND FEES	\$ (70.00)
TROPHIES	\$ (90.00)
Social Expense	\$ (147.06)
Social Stationery	\$ (19.95)
BARRY MORGAN	\$ 240.00
NETT PROFIT	\$ 31,178.67

BAR	
Income Bar	\$ 311,596.94
DONATION INCOME	\$ 144.00
Bar Purchases	\$ (117,192.31)
BAR FLEXI RENT	\$ (2,507.57)
Wages and Superannuation	\$ (85,753.92)
Bank charges	\$ (3.55)
Computer Costs	\$ (54.55)
Electricity Bar	\$ (4,225.97)
Employsure	\$ (971.57)
Freight	\$ (2,382.01)
Gas	\$ (1,268.84)
Merchant Fees	\$ (1,947.02)
Licences & permits	\$ (725.00)
Insurance	\$ (4,710.88)
Repairs Bar	\$ (6,362.58)
Rubbish Removal	\$ (1,473.09)
Security	\$ (1,531.63)
Staff Training	\$ (495.45)
Stationery	\$ (165.94)
Water	\$ (490.88)
Stock on Hand	\$ 7,206.74
Nett Profit Bar	\$ 86,684.92

ADMIN	
Bank Interest	\$ 3,247.71
Membership Income	\$ 57,057.91
Member Reimbursement	\$ 130.00
Donation Income	\$ 22.00
Advertising	\$ (142.55)
Wages and Superannuation	\$ (17,043.82)
Audit Fees	\$ (3,000.00)
Bank Fees	\$ (159.07)
Bookkeeping	\$ (15,038.50)
Bowls WA Affiliation	\$ (8,206.36)
Computer Expenses	\$ (1,365.46)
Electricity	\$ (4,225.97)
Insurance	\$ (4,710.88)
Employsure	\$ (971.57)
Lease Expenses	\$ (1,818.39)
Postage	\$ (465.90)
Printing	\$ (900.47)
Stationery	\$ (2,619.79)
Telephone	\$ (1,179.19)
Rates	\$ (1,523.16)
INTERNET	\$ (45.45)
LIC & PERMITS	\$ (784.49)
MERCHANT FEES 20%	\$ (583.82)
NETT LOSS	\$ (4,327.22)

GROUNDS	
Grounds	
Insurance Recovery	\$ 10,450.58
ladies craft donation	\$ 2,000.00
Electricity	\$ (4,225.97)
Employsure	\$ (485.78)
Insurance	\$ (4,710.88)
Repairs Grounds	\$ (26,840.46)
Fertilizer and Chemicals	\$ (4,898.43)
Freight	\$ (82.09)
Fuel	\$ (905.08)
Rubbish Removal	\$ (1,473.05)
Security	\$ (1,600.69)
Water	\$ (5,637.06)
Wages and Superannuation	\$ (74,505.90)
Nett Loss	\$ (112,914.81)

TASTEBUDDS	
Kitchen Rent	\$ 12,545.45
SUNDRY INCOME	\$ 477.73
Electricity	\$ (1,408.66)
Gas	\$ (367.42)
Repairs Kitchen	\$ (1,105.46)
Water	\$ (490.87)
Nett Profit	\$ 9,650.77

HOUSE	
Hall Hire Income	\$ 6,670.37
donation income	\$ 195.00
grant for disabled toilet	\$ 5,000.00
Insurance claims	\$ 3,187.64
wages & super	\$ (14,964.31)
cleaning expenses	\$ (2,912.25)
R & M	\$ (150.00)
GAS	\$ (136.82)
Repairs Club Rooms	\$ (18,063.85)
water	\$ (490.86)
telephone	\$ (1,957.24)
Electricity 30%	\$ (4,225.97)
Security	\$ (1,600.73)
Rates & Taxes	\$ (102.73)
Employsure	\$ (485.78)
Insurance	\$ (4,710.88)
Nett Loss	\$ (34,748.41)

Bridge Club & Soccer Club	
(Only income from Bridge club)	
Income	\$ 1,880.56
Water	\$ (304.80)
Soccer Club expenses	\$ (219.00)
Electricity	\$ (1,808.71)
NET LOSS	\$ (451.95)

SYNTHETIC TURF	
Bank Interest	\$ 333.47
General Cosmetic	\$ (12,657.23)
Bank Charges	\$ (9.09)
Catering Expenses open day	\$ (1,275.00)
Freight & Postage	\$ (19.18)
NETT LOSS	\$ (13,627.03)

BOWLING ACCESSORIES & CLOTHING	
Income	\$ 1,231.44
CLOTHING INCOME	\$ 1,778.16
Stock on Hand Clothing	\$ 8,461.12
Stock Accessories	\$ 2,003.04
Clothing Expense	\$ (3,286.20)
Nett Profit	\$ 10,187.56

Ladies Events	
Ladies Green Fees 100%	\$ 22,728.00
Sponsorship Ladies Income	\$ 7,533.62
Ladies Catering income (Catered)	\$ 1,786.36
Ladies Catering Income (inclub)	\$ 846.00
Ladies Pennant Expense	\$ (9.09)
Ladies Classic Expense	\$ (2,270.81)
Ladies Carnival Expense	\$ (275.93)
Ladies Expense Other	\$ (1,546.50)
Ladies Sponsorship Expense	\$ (7,105.00)
Ladies Prize Money wbc 30%	\$ (1,320.00)
Ladies Payout	\$ (1,084.79)
Nett Profit	\$ 19,281.86
Mens Events	
Mens Green Fees 100%	\$ 40,989.40
Mens Events Sponsorship Income	\$ 8,510.00
Mens Catering income (catered)	\$ 745.46
Mens Catering income (in club)	\$ 657.60
Mens Pennant Expense	\$ (771.17)
Mens Carnival Expense	\$ (21.28)
Mens Classic Expense	\$ (222.35)
Mens Catering Expense	\$ (4,317.03)
Mens Expense Other (useage of 30%)	\$ (2,641.10)
Mens Prize Money wbc 30%	\$ (3,020.00)
Mens Payout	\$ (6,418.00)
Mens Sponsorship Expense	\$ (7,590.00)
Nett Profit	\$ 25,901.53
Mixed Events	
Green Fee Mixed Events	\$ 24,958.00
Mixed Events Sponsorship Income	\$ 9,560.00
Mixed Payout	\$ (3,786.00)
Mixed Sponsorship Expense	\$ (2,805.00)
Mixed Events Expense	\$ (772.99)
Nett Profit Mixed Events	\$ 27,154.01
Corporate Bowls	
Green Fee Corporate 100 %	\$ 10,212.50
Corporate Bowls Sponsorship	\$ 1,700.00
Corporate Bowls Expense other	\$ (4,277.69)
Nett Profit Corporate Bowls	\$ 7,634.81
BBL	
BBL Income	\$ 4,935.00
BBL Prize Money	\$ 260.00
BBL Expenses	\$ (2,140.00)
Nett profit	\$ 3,055.00
Fixture book & neon sign sponsor	\$ 965.79
Uniform	\$ (49.58)
Accreditation	\$ (130.00)
Travel	\$ (1,040.00)
bowls wa	\$ (60.00)
social bowls group	\$ 6,070.00
Donation income	\$ 570.60
Members Reimbursement	\$ 130.00
syn turf sponsor advertising	\$ (270.00)
General Expense	\$ (27.27)
R & M General	\$ (4.55)
computer costs	\$ (1,490.91)
Donation to Variety Club	\$ (241.00)
licences & permits	\$ (54.36)
Printing & trophies	\$ (2,541.72)
wbc prize money donation to club	\$ (85.00)
Stationery	\$ (529.69)
Nett Profit	\$ 84,239.52

\$ 57,096.57

NETT PROFIT

Annexure 9

Auditors Report

06/08/2020
Attention: Mr Kevin Exten
President Wonthella Bowling Club
Dear Kevin,

ALLURE



ACCOUNTING

ABN: 75 109 706 998
PO Box 2071
Geraldton WA 6531
P: 9921 5616
E: lee-anne@allureaccounting.com.au

We have audited the financial records of Wonthella Bowling Club from the 01/04/2019 to the 31/03/2020.

Our audit has been conducted in accordance with the Auditing Standards to provide reasonable assurance as to whether the financial statements are free of material misstatement. Our procedures included examination on a test basis, of evidence supporting the amounts and other disclosures in the financial statements, and the evaluation of significant accounting estimates. These procedures have been undertaken to form an opinion as to whether in all material respects, the financial report is presented fairly in accordance with the requirements of Australian Accounting Standards and other mandatory professional reporting requirements, so as present a view of the association which is consistent with our understanding of its financial position and the results of its operations and cash flows.

The audit opinion expressed in this report has been formed on the above basis.

AUDIT OPINION

In our opinion the financial report of Wonthella Bowling Club presents fairly in accordance with applicable Accounting Standards the financial position as at the 31/03/2020.

Yours faithfully

NHOBBS

Director

Allure Accounting



ABN: 75 109 706 998

PO Box 2071
Geraldton WA 6531

P: 9921 5616

E: lee-anne@allureaccounting.com.au

06/08/2020

Attention: Mr Kevin Exten

President Wonthella Bowling Club

Dear Kevin,

We have audited the financial records of Wonthella Bowling Club from the 01/04/2019 to the 31/03/2020.

Our audit has been conducted in accordance with the Auditing Standards to provide reasonable assurance as to whether the financial statements are free of material misstatement. Our procedures included examination on a test basis, of evidence supporting the amounts and other disclosures in the financial statements, and the evaluation of significant accounting estimates. These procedures have been undertaken to form an opinion as to whether in all material respects, the financial report is presented fairly in accordance with the requirements of Australian Accounting Standards and other mandatory professional reporting requirements, so as present a view of the association which is consistent with our understanding of its financial position and the results of its operations and cash flows.

The audit opinion expressed in this report has been formed on the above basis.

AUDIT OPINION

In our opinion the financial report of Wonthella Bowling Club presents fairly in accordance with applicable Accounting Standards the financial position as at the 31/03/2020.

Yours faithfully

N HOBBS
Director
Allure Accounting



WONTHELLA BOWLING CLUB Inc
Since 1965

**STRATEGIC BUSINESS
PLAN
2020 – 2025**

Adopted May 2019

Table of Contents:	Page No.
Preamble	3
Introduction and Background	3
Commitment to the Plan	5
Membership	6
Key Issues	6
Major Assumptions	7
SWOT Analysis	8
Vision and Mission statements	10
Objectives and Focus areas	10
Evaluation and Reporting process	18
Five Year Action Plan	19
Appendix 1	31
Appendix 2	32

WONTHELLA BOWLING CLUB INC STRATEGIC BUSINESS PLAN

PREAMBLE:

The culture of an organisation is determined by the values, beliefs and behaviours of both its leaders and members. These values and beliefs underpin the policies, systems, processes, structures and procedures of the organisation. Therefore, understanding the culture of an organisation is important when developing Strategic Plans or implementing any changes. The following Strategic Plan is intended to carry this Club into the next five years or more and address the key issues as identified by the Management Committee, Members, user groups and our Partners

Following approval by the Management Committee the Draft Strategic Business Plan will be sent out for comment by the general membership. Once feedback is received and considered the Strategic Business Plan will be amended accordingly and endorsed by the Management Committee. It will then be presented at the 2020 Annual General Meeting for adoption.

The document is "live". This means that it will be reviewed on an ongoing basis and updated if and when required. Obviously, there are still many challenges ahead however we feel confident that we can continue to attain goals that are set, and that the Club's future is in good hands for this to be achieved.

Introduction and Background

The Wonthella Bowling Club has been a highly progressive and successful club since its establishment in 1965. From very humble beginnings where a group of enthusiastic 'working class' volunteers got together with support from the Wonthella Progress Association and prepared two bowling greens on land bequeathed to the Council. Initially they constructed a small shed which became the match room, kitchen and social area.

Whilst there was already an established club in the City, the Geraldton Bowling Club, there was always going to be a need for a second club and memberships quickly grew to over 600, justifying the decision.

In the early days the club became known as the "Friendliest Club in the West", a trademark and motto that is still promoted today. From these humble beginning's progression to the construction of the brick Clubhouse and a further 3 bowling greens, then extensions to the Clubhouse in recent years and a strong and stable membership the club continues to thrive.

The club leases the land and car park from the City of Greater-Geraldton and owns the buildings, facilities and fences. The greens are maintained by the club's full-time Green Keeper with assistance from a strong and regular group of volunteers.

Over the past 54 years, the club has often been at the forefront of the changes needed to not only progress the Club, but the sport of lawn bowls itself. However, over the past two decades, lawn bowls has been subjected to enormous change Australia-wide. Membership has been in a steady decline, forcing Clubs to

assess management styles, plus find ways to engage the community and attract new members.

In 2016 the Management Committee embarked on a two to three-year Business Development Plan due to the clubs declining membership, difficulties being experienced in maintaining club assets, a need to tighten club expenditure and bowls generally witnessing this decline across the State.

A strategic approach was required, and the Management Committee elected in 2016 brought in a new management style that would engage the community, improve governance and develop sound business structures and practices.

Some of the immediate issues facing the Management Committee included; The decline in membership from the hey days of 600 in the 60's to 300 in 2016 was highlighted above as a trend across the State and strategies needed to be developed to turn it around.

Operating and recurrent cost to manage our club had not followed the membership trend, and in fact had escalated. The costs to run our club is running at \$16,000 per month and required a sound business plan to meet these expenses and challenges. Together with this, our financial track record was not good but is now improving with some of the strategies implemented from 2016.

Some of the Business Planning Strategies implemented and adopted by the Management Committee in recent years to rectify this situation include;

- Invitation to Chapman Football Club to utilise our facilities
- Invitation to the Geraldton Soccer Assoc to sub-lease 'E' Green.
- Appointment of a Club Auditor, part-time Club Accountant and development and delivery of an annual budget.
- Administrative staffing restructure saw a saving of over \$30k annually in wages alone
- Installation of modern register machines to account for every dollar received and to keep an accurate stock take.
- Appointment of our own commercial catering business through 'Taste Budds'
- Installation of the Club and Geraldton's first Synthetic Green with an annual recurrent cost of just \$12,000 (includes replacement) as against \$42,000 for current costing to each turf green.
- Letter drop through the suburb of Wonthella to encourage new members
- Coaching for High School students every Thurs during school terms to create an inter-school competition and encourage junior membership.
- Instigated a Saturday morning radio show "On the Green" to promote the sport of Bowls.
- New club shirts with the design of the Australian recognised and iconic HMAS Sydney II memorial displayed on the back. People that did not

know the location of the Wonthella Bowling Club are certainly aware of our whereabouts now.

- Following persistent liaison with Bowls WA through our President, Kevin Exten, Treasurer Joe Beaver and then BBL President John Lucas we were able to negotiate a better deal to have club capitation fees reduced for country bowlers. This alone has seen a reduction of \$8,000 for our club. A huge win for country clubs.

The message from Bowls WA to all clubs is that you can no longer survive as Bowling clubs. You must develop partnerships with other community organisations. This was also reiterated by the City of Greater Geraldton at the official opening of our new synthetic green and they congratulated the club on our vision. This advice from Bowls WA was taken on board as highlighted above and numerous plans and policies adopted in the short term with a view to producing a 5-year strategic plan to put in place strategies, priorities and actions for implementation to guarantee a sustainable future for our club

Commitment to the Plan

Once adopted by the Management Committee and general membership of the Wonthella Bowling Club the strategic plan will help guide the future direction of the Club for at least the next 5 years. It will be critical to the success of the Club that the executive and all members take ownership of the actions detailed in the plan. It is recommended the strategic plan be reviewed annually in order to maintain its relevance. It should be treated as a moving document with progress examined and monitored continually.

The Strategic Plan process involved 6 key steps:

1. Survey to all members, social and corporate users of the Club to establish preferences opinions on current conditions and future aspirations
2. The feedback of members was used to develop a SWOT analysis and lay the foundation for strategic objectives
3. Members of the Executive, developed Vision and Mission statements to encapsulate the Club's future direction
4. Key result areas for improvement were established and objectives for achieving the Club's future vision developed
5. Action plans developed with timing and responsibility
6. Strategic Plan being developed for presentation to members and to be tabled at 2020 AGM for endorsement

The Management Committee has reviewed the suggestions and results of the recent Survey, Corporate/Social Bowls Survey and also included the 2017 Club Survey conducted prior to the installation of the Synthetic Green.

We have developed a number of recommendations from the various studies and in making these decisions have taken into account our financial position,

appropriateness in the short to medium term and also prioritised all proposals for inclusion in the Strategic Plan.

Summaries and analysis of the surveys can be found under Appendix 1 and 2 at the conclusion of this report:

Club Membership for the 2019-20 season

Total club membership 240 – 145 men and 95 women.

Total social members 77

Ages of Playing Members in Percentages for the 2019-20 season

Under 44 years 2%

45 – 54 years 5%

55 – 64 years 11%

65 – 74 years 47%

75 – 84 years 30%

Over 85 years 5%

Largest age group born 1944 or 75 years 8%

Average age across the club 72 Years

NINE KEY ISSUES FACING THE CLUB

The following represents the most important issues facing the Club over the next five years.

These issues must be dealt with as they directly influence how successful the Club can be. Consequently, each of the issues will be dealt with in detail in the final Strategic Plan.

Key Issue Number 1: Long Term Financial Viability

Key Issue Number 2: Effective Governance and Administration

Key Issue Number 3: Building and Facility Development

Key Issue Number 4: Membership Growth and Club Culture

Key Issue Number 5: Effective Usage of Facilities

Key Issue Number 6: Friendly Supportive Club and Community Inclusiveness

Key Issue Number 7: Bowling Membership skills, Pennant Participation and Competitiveness

Key Issue Number 8: Club Members' and Staff Professional Development

Key Issue Number 9: Volunteer Management, Recognition and Growth

MAJOR ASSUMPTIONS

In preparing this Plan it has been necessary to make some assumptions about the future environment in which the Club will operate for the next five years. The major assumptions underpinning this plan are:

- The club will continue with one synthetic and three turf greens
- Improved lighting will extend bowling opportunities and community interest and support
- Financial viability can be maintained and improved by growing the Club's reach on and off the greens, by attracting more members, arranging more social activities and promoting the Club, in order to achieve greater level of community use
- Volunteers will continue to make a significant contribution to the effective operation of the club.
- The indicated timelines and success indicators outlined in the strategic business plan are ambitious and may need to be adjusted given they can be influenced by external factors, such as grant funding which is beyond the Club's control.

SWOT - an Environmental Analysis

The SWOT (Strengths, Weaknesses, Opportunities and Threats) analysis has been compiled from input from club members who completed the survey, user groups surveys and also through one on one interviews and meetings with members, corporate and community partners.

Strengths (Internal)	Weaknesses (Internal)
Professional staff Sound governance Sound financial reserves and cash flow Large versatile Clubhouse Long lease with City of Greater-Geraldton Sound club structure Prominent geographic location and catchment Good sponsor management Core group of strong club members Quality greens Public visibility Financially sound Strong Constitution and By-laws Strong Management Committee Club licence Qualified bar staff and Volunteers Competitive male and female bowls teams Recognised as Friendliest club in WA Lighting to 2 greens Strong relationship with City of Great- G'ton Quality shades for players and spectators Strong volunteer support base Strong and reliable group of Lady volunteers Strong Corporate Bowls program New synthetic green Multi use approach with community groups Plenty of parking Club Newsletter Being part of a major sporting precinct Revamped kitchen/lounge/dining room Professional caterer Established tournament programme Increase club social programme Increase publicity and public relations	Location of synthetic green No under-cover bowling Club high performance program No ablutions for people with disabilities Building and surrounds require maintenance High age profile of members Lack of younger players Lack member recruitment target plan Many of our members live only for today (no perception of future for the Club) Greens lighting inadequate Wonthella is a low socio-economic area Limited alarm system

Opportunities (External)	Threats (External)
<p>Build and strengthen relationships with Federal, State and Local Governments</p> <p>Continue to utilise club as a community centre</p> <p>Host "Younger People" events</p> <p>Create Communication, Recruitment and Marketing positions</p> <p>Target athletes from other clubs finishing their Grass Roots careers</p> <p>Attract additional coaching and umpiring staff</p> <p>Evening tournaments/mixed teams</p> <p>Expand and extend our web page and Facebook</p> <p>Expand junior development through schools</p> <p>Mentoring and training programs for new and existing bowlers</p> <p>Night Bowls</p> <p>Other sports activities close by</p> <p>Increase number of women players</p> <p>Current venue to raise revenue</p> <p>Sunday family days</p> <p>Evening tournaments/mixed teams</p> <p>Attract one-off paying tournaments</p>	<p>Clubhouse maintenance and old equipment</p> <p>Declining membership</p> <p>Maintaining lower age profile</p> <p>Complacency</p> <p>Length of the pennant season</p> <p>Loss of interest in tournaments and events</p> <p>Increasing costs</p> <p>Maintaining volunteer numbers</p> <p>Unauthorised visits after hours by young people</p> <p>Wilful damage to greens and clubhouse</p> <p>Increasing level of responsibility for committee</p> <p>Breach of liquor license</p>

Vision Statement:

The Wonthella Bowling Club Inc provides members, the local community and visitors to our Club with a first-class bowling experience, a welcoming and vibrant social environment, and an attractive venue option for meetings, events and functions.

Mission Statement:

To manage our Club in a financially responsible manner, ensuring we provide a valued local opportunity for social connection and physical activity, now and in the future.

To implement innovative initiatives designed to increase membership, attract visitation and generate revenue, so that we can continue to deliver the best possible Bowling Club experience.

To operate in a friendly, positive and forward-thinking manner, creating a sustainable future and an atmosphere of harmony and belonging.

SHORT, MEDIUM AND LONG TERM OBJECTIVES AND FOCUS AREAS

1 Establish Administrative Systems which achieve Operating Excellence, Financial Viability and Develop Sound Governance Practices.

- **Communication:**

Continue with monthly Club Newsletter through email, notice boards, website and Facebook. Maintain information flow to members on decision making and all other aspects of the club via notice boards and addressing members where appropriate on competition days and social occasions.

As per the constitution set up Standing Committees (sub-committees) under all portfolios to share the workload and involve more members in the decision-making processes.

Appoint a sub-committee to liaise with the Geraldton Bowling Club to promote the game of bowls and develop a friendly partnership to progress a range of initiatives for juniors, competition, short and long-term planning.

- **Administrative systems:**
Review Policies Procedures and Guidelines annually.
Review Code of Conduct and By-Laws annually.

Conduct a Risk Management assessment and develop a Risk Management and Health and Safety plan.

Review, and amend where necessary, the club constitution to ensure its consistency with Bowls WA model and to maintain an up-to-date and current version.

Review contracted caterer, Taste Budds business arrangements and club satisfaction on a regular basis

Conduct a review of all office equipment and plan for replacement where required

- Finance:

Continue with the development of an annual budget and audit process ensuring effective and efficient cost management procedures and reporting.

Continue with the effective and efficient financial management processes adopted recently including tills, financial recording and stock checks. Continue to train staff and volunteers with these systems.

Develop a five-year financial model.

Continually address appointment of paid staff versus volunteers where possible to reduce costs but maintaining efficiencies.

Investigate recycling opportunities for cans, bottles, etc and other potential income sources including TAB, Bingo, etc

2 Maximize the use of all club facilities, including Clubrooms, Greens, surrounds and continue to expand and maintain to members satisfaction.

- Greens

Investigate shelters for wind protection to the South end of A and D Greens.

Investigate the upgrading of lighting to all greens to accommodate more night bowls, including pennants.

Medium to long term - explore need and opportunities for a second Synthetic Green.

Long term - investigate the feasibility of covering D green.

Medium to long term - explore the viability of proceeding with remodelling of clubrooms adjacent to D green to accommodate spectator viewing.

Replace rink numbers and scoreboards to A, B and C greens and remove existing blue bins.

Medium term - replace ditches and backing of A, B and C greens.

Purchase additional coloured bowls

- Clubrooms

Develop a maintenance and replacement schedule with dates, costs and responsibilities.

Investigate funding opportunities to convert existing outside Male toilet into a Unisex toilet for people with disabilities.

Investigate the replacement of existing tables and chairs to lounge area to create additional space and improve comfort.

Medium to long term - Improve access to kitchen and consider refurbishment.

Short term - Widen Dining Room/Bar servery window and medium-term upgrade bar area.

- General

Commence the development of an asset management plan to ensure existing and new assets and equipment remain in good condition. All Directors to also prepare an annual plan for all aspects of their portfolio and evaluate all events under their jurisdictions for the following years planning.

3 Grow club membership through effective research, marketing and promotion

- Promotion

Continually promote Wonthella Bowling Club as a great place to go to.

Develop and deliver products and services that are attractive and appropriate for our membership and potential membership base.

Strive to achieve a more diverse range of people of all ages playing bowls and using the Club excellent facilities.

Play more social bowls, involve other clubs and associations and promote more twilight bowls during the summer months.

Investigate the purchase of a bus and other transport options for members, potential members and visitors.

- Membership Drives

Promote "Come and Try Days", free Coaching sessions, Open/Bring a Friend days, free roll-up days and continue with letter drops to encourage social members.

Liaise with the Geraldton Bowling Club to develop an inter-school competition and to consider other joint initiatives. Seek sponsors for annual school cup and incentives for the young players.

Consider shorter games, be more flexible with rules to encourage new members.

Advertise at other sporting venues, radio, social media and schools and consider Dance groups, Dart clubs, Bingo and other indoor activities

Entice Corporate Bowlers to continue beyond the 6-week program and conduct surveys on their experiences with a view to accommodating their needs and recommendations.

- Culture

Develop a positive club culture through addressing some of the dynamics that seems to be manifesting behind the scenes by being honest with each other, working together to alleviate some of the high levels of negative stress that we are often experiencing. To bring the club back to being recognised as the Friendliest Club in the West by all members, opposition clubs and the community. We can only do this through open communication and acceptable behaviour by all members to each other. This in turn will assist in developing a strong and positive culture we can all be proud of. The Management Committee is committed to address this issue which was highlighted by numerous members in the recent survey.

Develop a vibrant environment to ensure an enjoyable and positive experience by our members and their guests; one that is happy, entertaining and safe, inclusive and fulfilling.

Develop and maintain a friendly, supportive atmosphere that members and visitors' value highly.

Maintain effective communication channels to all members, partners and sponsors.

Appoint a mentor or welcoming person to encourage and support new members.

Consider and investigate opportunities for more social activities, including bingo, chase the ace, table tennis, indoor bowls, etc

4 Provide a range of competitions and events to meet the needs and skills of all members

Review the suitability of the existing programs competition formats, tournaments and club social bowls events to meet club objectives and adjust where necessary.

- Pennants, Championships and Carnivals

Actively encourage members to aspire to play in these competitions and encourage elite players to share their skills and competition strategies with other club members to improve the overall competitiveness of all Wonthealla players.

Encourage team and skill training and team meetings. Assign coaches and umpires to each faction to improve skills and formalize practice sessions with an emphasis on skill development.

With the recommended improvement in lighting to all greens Friday night Pennants should be put on the BBL agenda and a push for Ladies Pennants to be held on a Saturday to improve numbers and attract younger players.

Consider a revamp of the Men's Pennant structure to improve standard and encourage more members to play e.g. 2 factions and a third division and/or have 2 first division teams.

In the true spirit of the game and to retain harmony within the Club stacking of one faction should be avoided at all times.

Consider combining the Men's and Ladies August Classic.

When appointing Men's and Ladies Captains make sure they are provided with assistance and support by providing committees for major events, throughout year, including Pennants, Carnivals, Corporate Bowls, etc

- Social Bowls

Friday Scroungers needs to be reviewed and members are recommending the Management Committee change the format and investigate other options to improve numbers.

Some of the recommendations have included;

With prizes and numbers down suggest handicaps be considered.

Change scroungers to mixed pairs and 2-4-2. (Perhaps run a trial)

Start earlier and draw pop sticks for 2 x 10 ends

Play scroungers later to encourage players to stay for a meal.

Offer different competitions with faster games and play more night games and/or twilight bowls in summer

Commence Ladies social bowls at 2pm with no break and consider moving to Tuesday.

To maximise financial return the Club must plan to never have a Saturday without a competition or event.

5 The Club aims to increase on green performance by providing a structured approach to Coaching and Umpiring.

- Coaching

There are currently insufficient Men's and Ladies Coaches in the Club and we need to encourage more senior players to take on Coaching roles.

More Coaching accreditation courses to be arranged to increase both Men's and Ladies coaches.

Increase the number of accredited coaches and support their continued up-skilling

Develop a plan to provide a structured approach to training and development for both Men's and Lady bowlers

Target potential elite coach candidates and provide opportunities for their development.

Increase the number of coaching courses and participants for both established and new bowlers.

Invite elite coaches and players from Perth to conduct clinics and training sessions.

- **Umpiring**

Increase the number of accredited Umpires and support their continued up-skilling

There are also currently insufficient Men's and Ladies Umpires in the Club and we need to encourage more senior players to take on Umpiring roles.

Target potential Umpires and provide opportunities for them to attend accredited courses.

6 Volunteers Recruitment, Management and Recognition

To successfully run a club like ours, we need support from volunteers. Fortunately, we have had great support in the past with volunteers working on the greens and grounds, in the kitchen, in match rooms, behind the bar, on committees, social functions, coaching and around the Club generally.

Volunteers are integral to the success of all clubs bringing valuable skills, energy, experience and new ideas to the running of the Club. It would appear at the Wonthella Bowling Club there is an over reliance of the same volunteers to cover a large range of duties. With this in mind the Management Committee is keen to instigate the following initiatives many of which were raised by members during the recent survey.

Ensure the club has adequate numbers of volunteers in each area of the club (e.g. coaching, social function organisers, bar staff, greens, grounds, clubhouse, etc).

Consider the appointment of a volunteer coordinator. Duties may include liaising with volunteers, selection and placement of volunteers for specific tasks and roles, recognition program and general management of volunteers. They would also be responsible for listing all tasks requiring assistance around the club and allocating volunteers to specific jobs taking into account skill set, availability and age of members offering to assist.

As part of the above develop a Volunteer recognition program by offering incentives and/or rewards.

Investigate new roles and activities that some members might want to assist with including, window cleaning, working bees, organising Bingo, Table Tennis, Indoor Bowls, Board Games, letter drops, etc. Make sure all volunteers have an induction and/or handout to explain their role, duties and provide training where required.

Continue with training and Responsible Serving of Alcohol accreditation for those interested in assisting with bar duties.

Initiate Police checks, Working with Children checks, etc where required.

Evaluation and Reporting Process

The Strategic Plan will provide the Club with a framework for the future, enabling it to achieve its vision.

The important thing to remember is that the Plan is not static, an end in itself, but rather a means of achieving its purpose.

The people implementing the Strategic Plan need to have the flexibility and authority to be creative and responsive to new developments, both locally and state-wide. This may mean changing the activities that have previously been selected to achieve the club's mission, due to new opportunities or challenges.

The process is helpful only if it assists the Club to be honest in assessing old attitudes in light of new information about the present, and anticipate the environment in which the Club will be working in the future.

It is Management's responsibility to keep its finger on the pulse and ensure that everything in the Plan is still relevant to fulfilling the Club's Mission and achieving its Vision.

Short term initiatives and actions indicated in the Plan will form a major part of the Club's day-to-day business.

However, medium- and long-term initiatives and actions must be reviewed for their continuing future relevance.

In these reviews, new or looming opportunities and challenges should also be assessed to see if they need to be considered for inclusion into the Strategic Plan.

Adjustments to timings, responsibilities and financial impacts must also be considered.

It is suggested that Management meets every six months and undergoes a detailed review of all items that are not currently listed as part of the day-to-day business.

A meaningful and relevant Strategic Plan is one that continues to evolve according to the changing environment that the Club is operating within.

The Management Committee of the Wonthella Bowling Club formally endorse the Plan and ask all members to assist in its implementation.

5 Year Action Plan

Establish Administrative Systems which achieve Operating Excellence, Financial Viability and Develop Sound Governance Practices.

No.	Strategy	Actions	Timeframe	Responsibility	Budget
1	Communication with Members	Club Newsletter. Email, notice boards, website, Facebook, at competition days and social occasions where appropriate.	Monthly and Weekly	Management and Club Secretary	Nil
		Appoint Standing sub-committees under all portfolios.	Immediate and Ongoing	Management. (Individual Directors)	Nil
		Appoint a sub-committee to liaise with the Geraldton Bowling Club	Immediate and Ongoing	Management	Nil
2	Administrative systems	Review Policies Procedures and Guidelines and Code of Conduct and By-Laws.	Annually.	Management (Club Development Director)	Nil
		Develop a Risk Management and Health and Safety plan.	Immediate and Bi-Annual	Management (House, Grounds and Club Devel.)	Nil
		Review, club constitution	Annually	Management (Club Devel.)	Nil
		Review Taste Budds business arrangements.	Annually	Management (President and Treasurer)	Nil

		Review of all office equipment	Bi-Annual	Management (President and Treasurer)	\$1k
3	Finance	Prepare budget and conduct audit	Annually	Management (President and Treasurer)	Nil
		Continue with financial management processes including tills, financial recording and stock checks. Continue to train staff and volunteers with these systems.	Ongoing	Management (President and Treasurer)	Nil
		Develop a five-year financial model.	2020	Management (President and Treasurer)	Nil
		Continually address appointment of paid staff versus volunteers to reduce costs	Ongoing	Management (President and Treasurer)	Nil
		Investigate recycling opportunities and other potential income sources including TAB, Bingo, etc	Ongoing	Management (President, Treasurer and House))	Nil

Maximize the use of all club facilities, including Clubrooms, Greens, surrounds and continue to expand and maintain to members satisfaction.

1	Greens	Shelters for wind protection to the South end of A and D Greens.	2020	Management (Grounds)	\$1K
		Lighting to D Green	2020	Management (Grounds)	\$30K
		Upgrade of lighting to A, B and C Greens	2021	Management (Grounds)	\$100K (Grant)
		Explore need and opportunities for a second Synthetic Green and Cover.	2025	Management	\$200K/500k (Grant)
		Investigate the feasibility of covering D green.	Long Term	Management	\$1M (Grant)
		Explore the remodelling of clubrooms adjacent to D green	Long Term	Management (Grounds) Management (Grounds)	\$500K (Grant)
		Replace rink numbers and scoreboards to A, B and C greens and remove existing blue bins.	2020	Management (Grounds)	\$1.5K

		Replace ditches and backing of A, B and C greens.	Medium Term	Management	\$5K
		Establish a Maintenance Schedule for all greens.	2020	Management	Nil
		Purchase additional coloured bowls	2020	Management	\$6K
2	Clubrooms	Develop a maintenance and replacement schedule	2020	Management (House and Grounds)	Nil
		Convert existing outside Male toilet into a Unisex toilet for people with disabilities.	2020	Management (House and Club Devel)	\$10K
		Investigate the replacement of existing tables and chairs to lounge area.	Medium term	Management (House)	\$10K
		Improve access to kitchen and consider commercial dishwasher	2020	Management (House)	\$1K& \$10K
		Widen Dining Room/Bar servery window and upgrade bar area.	Medium term	Management (House)	\$500 & \$10K
3	General	Development of an asset management plan.	2020	Management (House)	Nil

Grow club membership through effective research, marketing and promotion

1	Promotion	Continually promote Wonthella Bowling Club as a great place to go to.	Ongoing	Management and Members	Nil
		Deliver products and services that are attractive and appropriate for our membership and potential membership base.	Ongoing	Management	Nil
		Strive to attract diverse range of people of all ages playing bowls and using the Club excellent facilities.	Ongoing	Management	Nil
		Play more social bowls and twilight bowls during the summer months.	2020	Management	Nil
		Investigate the purchase of a bus and other transport options for members, potential members and visitors.	Long Term	Management	Unknown

2	Membership Drives	Promote "Come and Try Days", free Coaching sessions, Open/Bring a Friend days, free roll-up days and continue with letter drops to encourage social members.	2020 and Ongoing	Management	Nil
		Liaised with the Geraldton Bowling Club to develop an inter-school competition and consider other joint initiatives.	2020	Management	Nil
		Consider shorter games, be more flexible with rules to encourage new members.	2020	Management	Nil
		Advertise at other sporting venues, radio, social media and school. Consider Dance groups, Dart clubs, Bingo and other indoor activities	2020	Management	Nil
		Entice Corporate Bowlers to continue beyond the 6-week program and conduct annual surveys.	2020 and Ongoing	Management	Nil
3	Culture	Develop a positive club culture by working together to bring the club back to being recognised as the Friendliest Club in the West.	2020 and Ongoing	Management	Nil
		Maintain effective communication channels to all members, partners and sponsors.	Ongoing	Management	Nil

		Appoint a mentor or welcoming person to encourage and support new members	2020	Management	Nil
		Investigate opportunities for more social activities, including bingo, chase the ace, table tennis, indoor bowls, etc.	2020	Management	Nil

Provide a range of competitions and events to meet the needs and skills of all members

1	Pennants, Championships and Carnivals	Review the suitability of the existing programs competition formats, tournaments and club social bowls events.	Ongoing	Match Committees	Nil
		Actively encourage members to aspire to play in these competitions and encourage elite players to share their skills	Ongoing	Match Committees	Nil
		Encourage team and skill training and team meetings. Assign coaches and umpires to each Pennant faction.	Ongoing	Match Committees	Nil
		With improved lighting to all greens night Pennants to be put on the BBL agenda. And consider moving Ladies Pennants to a Saturday.	2020-21	Management and Match Committees	Nil

		Reconsider the Men's Pennant structure to improve standard and encourage more members to play.	2020-21	Management and Match Committees	Nil
		Consider combining the Men's and Ladies August Classic.	2020-21	Management and Match Committees	Nil
		Support Men's and Ladies Captains by providing committees for major events, throughout year, including Pennants, Carnivals, Corporate Bowls, etc	Ongoing	Management and Match Committees	Nil
2	Social Bowls	Revisit Friday Scroungers format and investigate options to improve numbers. Consider handicaps, 2-4-2 format or play later in day	2020	Management and Match Committees	Nil
		More night or twilight bowls in summer	2020-21	Management	Nil
		Consider commencing Ladies social bowls at 2pm with no break and consider moving to Tuesday.	2020	Ladies Match Committee	Nil
		To maximise financial return the Club must plan to never have a Saturday without a competition or event.	Ongoing	Management and Match Committees	Nil

The Club aims to increase on green performance by providing a structured approach to Coaching and Umpiring.

1	Coaching	Encourage more senior players to take on Coaching roles.	2020 and Ongoing	Management, Match Committees and Coaches	Nil
		More Coaching accreditation courses to be arranged to increase both Men's and Ladies coaches.	2020 and Ongoing	Management, Match Committees and Coaches	Nil
		Increase the number of accredited coaches and support their continued up-skilling	2020 and Ongoing	Management, Match Committees and Coaches	Nil
		Target potential elite coach candidates and provide opportunities for their development.	2020 and Ongoing	Management, Match Committees and Coaches	Nil
		Increase the number of coaching courses and participants for both established and new bowlers.	2020 and Ongoing	Management, Match Committees and Coaches	Nil
		Invite elite coaches and players from Perth to conduct clinics and training sessions.	2020 and Ongoing	Management, Match Committees and Coaches	Nil (Grant)

				Management, Match Committees and Coaches	
2	Umpiring	<p>Increase the number of accredited umpires and support their continued up-skilling</p> <p>Encourage more senior players to take on Umpiring roles.</p> <p>Target potential umpires and provide opportunities for them to attend accredited courses.</p>	<p>2020 and Ongoing</p> <p>2020 and Ongoing</p> <p>2020 and Ongoing</p>	<p>Management, Match Committees and Umpires</p> <p>Management, Match Committees and Umpires</p> <p>Management, Match Committees and Umpires</p>	<p>Nil</p> <p>Nil</p> <p>Nil</p>

Volunteers Recruitment, Management and Recognition

1	Volunteers	<p>To successfully run a club like ours, we need support from volunteers. Fortunately, we have had great support in the past with volunteers taking on numerous roles and tasks.</p> <p>Volunteers are integral to the success of all clubs bringing valuable skills, energy, experience and new ideas to the running of the club.</p> <p>The club needs to ensure it has adequate numbers of volunteers in each area (e.g. coaching, social function organisers, bar staff, greens, grounds, clubhouse, etc).</p> <p>Appointment of a volunteer coordinator. Duties to include, liaising with volunteers, selection and placement of volunteers for specific tasks and roles, recognition program and general management of volunteers. Together with the appropriate Director they would also be responsible for listing all tasks requiring assistance around the club and allocating volunteers to specific jobs taking into account</p>	2020 and Ongoing	Management and appropriate Director	Nil
			2020 and Ongoing	Management	Nil

		<p>skill set, availability and age of members offering to assist.</p> <p>As part of the above develop a Volunteer recognition program by offering incentives and/or rewards, including Volunteers Days February and September each year</p> <p>Investigate new roles and activities that some members might want to assist with including, window cleaning, working bees, organising Bingo, Table Tennis, Indoor Bowls, Board Games, letter drops, etc. Make sure all volunteers have an induction and/or handout to explain their role, duties and provide training where required.</p> <p>Continue with training and Responsible Serving of Alcohol accreditation for those interested in assisting with bar duties.</p> <p>Initiate Police checks, Working with Children checks, etc where required.</p>	<p>2020 and Ongoing</p> <p>2020 and Ongoing</p> <p>2020 and Ongoing</p> <p>2020 and Ongoing</p>	<p>Management</p> <p>Management and appropriate Director</p> <p>Management and appropriate Director</p> <p>Management</p>	<p>\$500 (Feb) & Nil (Sept) (Grant)</p> <p>Nil</p> <p>\$1k</p> <p>\$1k</p>
--	--	---	---	---	--

APPENDIX 1

Significant outcomes from the Corporate and Social Bowls survey.

A total of 38 responses were received representing over 200 visitors.

Quality of Experience	<i>22 Exceptional</i>	<i>16 Excellent</i>	
Quality of Service	<i>25 Exceptional</i>	<i>12 Excellent</i>	<i>1 Good</i>
Quality of Food	<i>11 Exceptional</i>	<i>18 Excellent</i>	<i>6 Good</i>
	<i><u>(Note some did not have a meal)</u></i>		
Quality of Beverage	<i>23 Exceptional</i>	<i>10 Excellent</i>	<i>6 Good</i>
Cleanliness of Club	<i>28 Exceptional</i>	<i>10 Excellent</i>	
Bowls Experience	<i>23 Exceptional</i>	<i>12 Excellent</i>	<i>3 Good</i>
Planning to return	<i>34 or 90%</i>		
Would you recommend Club	<i>32 or 84%</i>		
Additional comments	<p><i>Bring back Money Wheel and Bingo Tickets</i> <i>More Chickens, Prawns and Sausages</i> <i>Bowls and Food great, loved everything</i> <i>Thanks, great night, good fun, happy days</i> <i>Great, very friendly, great Bowls, great people</i> <i>Food and Bowls great/amazing</i> <i>Ernie, Kelvin and Ken were fantastic</i> <i>Will be coming back, great atmosphere</i> <i>Warm and positive people</i> <i>Hall Hire Expensive with bowls hire and using your catering. Need to consider reductions.</i></p>		

APPENDIX 2

Significant outcomes from the Club survey

Last 2-3 years Feed-back

The Positives

- Impressive list of achievements and many positive results
- Financial position and controls in place to be commended
- Big tick for forward planning

Areas for improvement

- Profits not to be to the detriment of members
- Recycling of cans and bottles should be investigated
- Need to put bowls first and work with other clubs particularly Geraldton
- Shelter A green from sea breeze
- Require more new coloured bowls for visitors, corporate bowls, etc
- Need more volunteers for a range of task around the club
- Investigate/trial different competitions – faster games

Clubs Standing in Community?

- | | |
|-------------------|-----|
| - Very happy | 85% |
| - Not happy | 4% |
| - Did not comment | 8% |

Continue school coaching?

- | | |
|-------|-----|
| - Yes | 96% |
| - No | 4% |

Continue to build partnerships with community?

- | | |
|---------|-----|
| - Yes | 92% |
| - Maybe | 4% |
| - No | 4% |

How do we improve club's performance in Pennants?

- Team skill training and team meetings
- Team stability and compatibility to be considered
- Assign coach to each faction to improve skills
- Reduced number of factions in 1st division
- Change Ladies Pennants to Sat as numbers decreasing
- Stacking one faction in Pennants is not the way to go

Do we have sufficient coaches and umpires?

- Yes 47%
- No 47%
- Not sure 6%

Are you interested in becoming a coach/umpire?

- Yes 30%
- No 66%
- No comment 4%

Should we have regular club training sessions?

- Yes 63%
- No 22%
- No comment 11%
- Up to individuals 4%

Are current facilities satisfactory?

- Yes 75%
- No 15%
- No comment 10%

What could be done to improve our facilities?

- Toilet for people with a disability a priority
- More shade facilities
- Kitchen needs to be refurbished and improve members access
- Improved lights for night pennants and competitions
- Upgrade chairs & round tables in bar/lounge to open up area

Support for improved lighting?

- Yes 93%
- No 7%

Support for indoor facility if funds available?

- Yes 88%
- No 12%

Ideas on how to recruit new members?

- Yes 58%
- No 20%
- No comment 22%

Comments and ideas from above question

- Come and try days, open days bring a friend day
- Ladies pennants on a Saturday`
- Coaching clinics
- Entice corporate bowlers
- Need a welcoming person and mentor for new members
- Advertise at other sporting venues, radio & social media
- Investigate transport/bus
- Another letter-drop
- Keep school program going and commence interschool competition
- Shorter games as we see on TV to attract younger bowlers
- More social activities, bingo, chase the ace, table tennis, etc

Management Committee meets expectations?

- Yes 68%
- No 20%
- No comment 12%

Are you a current volunteer?

- Yes 35%
- No 37%
- No comment 28%

Are you interested in becoming a volunteer?

- Yes 35%
- No 30%
- No comment 35%

From above question, what capacity?

- Corporate bowls
- Working bees
- Thurs Scroungers
- Bar duties
- Schools Coaching
- Anything if asked
- Any light duties

Does the club meet your social need?

- | | |
|--------------|-----|
| - Yes | 61% |
| - No | 26% |
| - Yes and No | 1 |
| - No comment | 12% |

From above question, what do you suggest?

(Examples - Xmas in July, Easter, Aust Day, Armister's Day, etc competitions/functions)

- All of the above
- Invite other Sports Associations for a Sports Day
- Approach Dance groups to use our club
- Get Friday nights sorted, and the rest will follow
- Go back to having proper Friday bowls
- Musical evenings, Bands, etc
- Special Aust Day comp, celebration, flags, dress-up mixed comp
- Indoor bowls, bingo, quiz nights, etc
- Grandparents evening on Fri with a burger and chips
- Anzac Day fun day 1 and/or Xmas in July

Ladies or Men's member?

- | | |
|----------|-----|
| - Ladies | 40% |
| - Men | 60% |

How often do you play on the WBC greens?

- | | |
|------------------------------|-----|
| - Once or twice a week | 21% |
| - Two to Three times a week | 41% |
| - Three to four times a week | 36% |
| - Five + | 2% |

Are you happy with the new synthetic green?

- Yes 94%
- No 4%
- No comment 2%

From above rate your experience out of 100?

- 40%/100% 1%
- 50%/100% 9%
- 80%/100% 12%
- 85%/100% 1%
- 90%/100% 19%
- 95%/100% 16%
- 100%/100% 42%

Other Suggestions?

- Address trip hazards around club
- Remove all blue buckets from greens
- Reduce length of pennant season
- Need to stop the winging and gossiping and work together...stay united
- Need shade cloth barrier on South side of synthetic

Form 5

Western



Australia

Certificate of Incorporation

Associations Incorporation Act, 1895-1962

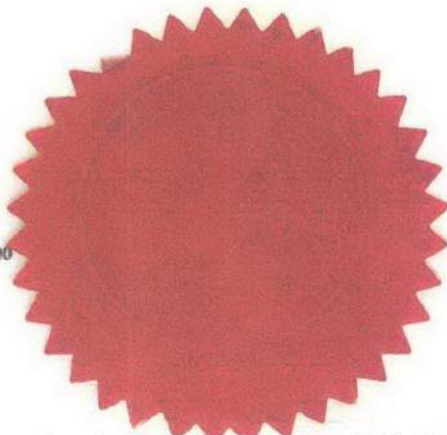
Section 3 (3)

These are to Certify that

.. THE WONTHELLA BOWLING CLUB INCORPORATED ..

has this day been incorporated as an Association under the provisions of
the Associations Incorporation Act, 1895-1962.

Dated this seventh day of December, 19 65.



J. Kaufman
REGISTRAR OF COMPANIES.

94709/3/65-500

**WONTHELLA BOWLING CLUB INCORPORATED
DETERMINATION AND FACTORS TAKEN INTO ACCOUNT
FOR THE INSTALLATION OF A 2ND SYNTHETIC GREEN**

- 1 Advise from soil consultants on the 3 existing grass greens concluded they were in a bad state of repair and could take up to 3 years to rectify. There was also no guarantee that they could in fact be repaired to an acceptable standard for playing competition bowls.
- 2 During the consultation period and needs analysis for the Clubs 5 Year Strategic Plan, it was very evident there were concerns about the club's survival. The Plan was endorsed by the members at the 2019 AGM to address all the ongoing issues relevant to the Clubs future.
- 3 Members at the 2020 AGM conducted on the 28 August unanimously voted for the installation of a 2nd Synthetic Green on the existing B Green.
- 4 It was resolved the Club would also then close A green as it would be superfluous to our needs. We would then operate off 2 synthetic greens and one grass green to be maintained by volunteers until the 3rd synthetic green was installed on C Green.
- 5 There was real concern by the members about the Clubs long term sustainability with the continual reduction in membership from up to 350 some 5 years ago, down to 220 this year, making the above decisions paramount to our survival.
- 6 The committee made the decision to close B Green due to continual deterioration which has been an issue for some years. (Many members advised over the last 5 years they have not had the opportunity to play on this green). It was at a state where it could not be brought up to an acceptable playing standard and had become a costly burden to simply keep it alive.
- 7 A Cost Benefit Analysis was conducted by the Club which produced facts to support the members decision i.e.
 - Annual maintenance cost per green Turf \$38,744 and Synthetic \$13,600 (includes \$10,000 sinking fund)
 - Cost per game for members, Turf \$39.90 and Synthetic \$14.00
 - Cost per member, Turf \$136.40 and Synthetic \$47.90This validated the members decision to revert to Synthetic.
- 8 Research and case studies reviewed across WA indicated over 90% of Regional Clubs now have synthetic greens. This was an economic decision by them, all due to reduced memberships and increased cost to run a club and maintain grass greens.

WONTHELLA BOWLING CLUB INCORPORATED BUSINESS CASE TO SUPPORT LOAN FOR THE INSTALLATION OF A 2ND SYNTHETIC GREEN

BACKGROUND

The Wonthella Bowling Club has recently completed a Strategic Business Plan to take it into the next 5 years. The main purpose was to allow the club to plan into the future and develop a sustainable Club.

The first stage of the plan was to install a synthetic green to provide a consistent all-year round playing surface and to reduce maintenance costs. **THIS WAS COMPLETED IN JUNE 2019**

The second stage was to light the green with state-of-the-art lighting to provide a 24/7 facility and more importantly to allow for more night bowls. **THIS WAS COMPLETED IN JUNE 2020**

Stage 3 was to install a second synthetic green to make the Green Keeper position redundant (a saving of over \$90k annually) and reduce, water, power, maintenance, chemicals and machinery cost totalling \$135k annually.

STAGE 3 RATIONALE

- With the support of the City of Greater-Geraldton through the provision of a self-supporting loan the Club will complete stage 3 of its facility development plan and be placed in a sound financial position.
- It will guarantee sustainability and reduce the Clubs need for services, including power and water.
- It will provide the opportunity to place our Club at the leading edge of bowls excellence in West Aust.
- There is an urgency as the 3 current grass greens are in a bad state of repair and may not be able to be restored to an acceptable standard.

ADDITIONAL BENEFITS

- Provide a show green to the front of Club.
- Opportunity to provide a viewing gallery, again at the front of the Club.
- Will not require the expensive grass greens.
- Estimated saving of \$135k annually.
- Could reduce Club membership fees and increase membership numbers.
- It will also free up another green as currently used by the Geraldton Junior Soccer Assoc and the Geraldton Sporting Aboriginal Association for their use or another community group use i.e. Croquet, Mini Golf or such

ADDITIONAL FACTORS SUPPORTING THE URGENCY OF THE INSTALLATION

- 1 Recent advice from soil consultants on the 3 existing grass greens concluded they were in a bad state of repair and could take up to 3 years to rectify. There was also no guarantee that they could be repaired to an acceptable standard for playing competition bowls.
- 2 During the consultation period and needs analysis for the Clubs 5 Year Strategic Plan, it was very evident there were concerns about the club's survival. The Plan was endorsed by the members at the 2019 AGM to address all the ongoing issues relevant to the Clubs future.
- 3 Members at the 2020 AGM conducted on the 28 August unanimously voted for the installation of a 2nd Synthetic Green on the existing B Green.
- 4 It was resolved the Club would also then close A green as it would be superfluous to our needs. We would then operate off 2 synthetic greens and one grass green to be maintained by volunteers until the 3rd synthetic green was installed on C Green.
- 5 There was real concern by the members about the Clubs long term sustainability with the reduction in membership in recent years, making the above decisions paramount to our survival. (This is a trend that is evident across Australia)
- 6 A Cost Benefit Analysis was conducted by the Club which produced facts to support the members decision i.e.
 - Annual maintenance cost per green Turf \$38,744 and Synthetic \$13,600 (includes \$10,000 sinking fund)
 - Cost per game for members, Turf \$39.90 and Synthetic \$14.00
 - Cost per member, Turf \$136.40 and Synthetic \$47.90This validated the members decision to revert to Synthetic.
- 7 Research and case studies reviewed across WA indicated over 90% of Regional Clubs now have synthetic greens. This was an economic decision by them, all due to reduced memberships and increased cost to run a club and maintain grass greens.



Management Committee
Wonthella Bowling Club
September 2020



30th September 2020

ABN: 75 109 706 998

PO Box 2071
Geraldton WA 6531

P: 9921 5616

E: lee-anne@allureaccounting.com.au

To Whom It May Concern,

As the Auditor of the Wonthella Bowling Clubs financial affairs over the last 3 years, I can certify that they have the ability to service a \$200,000.00 self supporting loan over the requested 5 year term.

The club is in a strong financial position, is well managed and has developed a 5 year Strategic Business Plan which will ensure its long term viability and future moving forward for the club.

Much of this depends on the Club converting from grass greens to synthetic greens, which will ultimately reduce overall maintenance and operational costs to the club and the loan will help support this vision.

Yours Sincerely

A handwritten signature in black ink that reads 'N. Hobbs'.

Nicole Hobbs

Accountant

J G Beaver
 2 Trigg st
 Geraldton WA 6530

With regards to the request for self supporting loan to install a second synthetic green .

At the 30th /08/20 our bank accounts stand at.

Main cheque acc	\$101,108.15
Saving acc	\$ 27,949.17
Term deposit	\$ 68,738.41
Term deposit	\$68,346.68
All up	\$266,142.41
Our synthetic green replacement accs	\$18,174.18

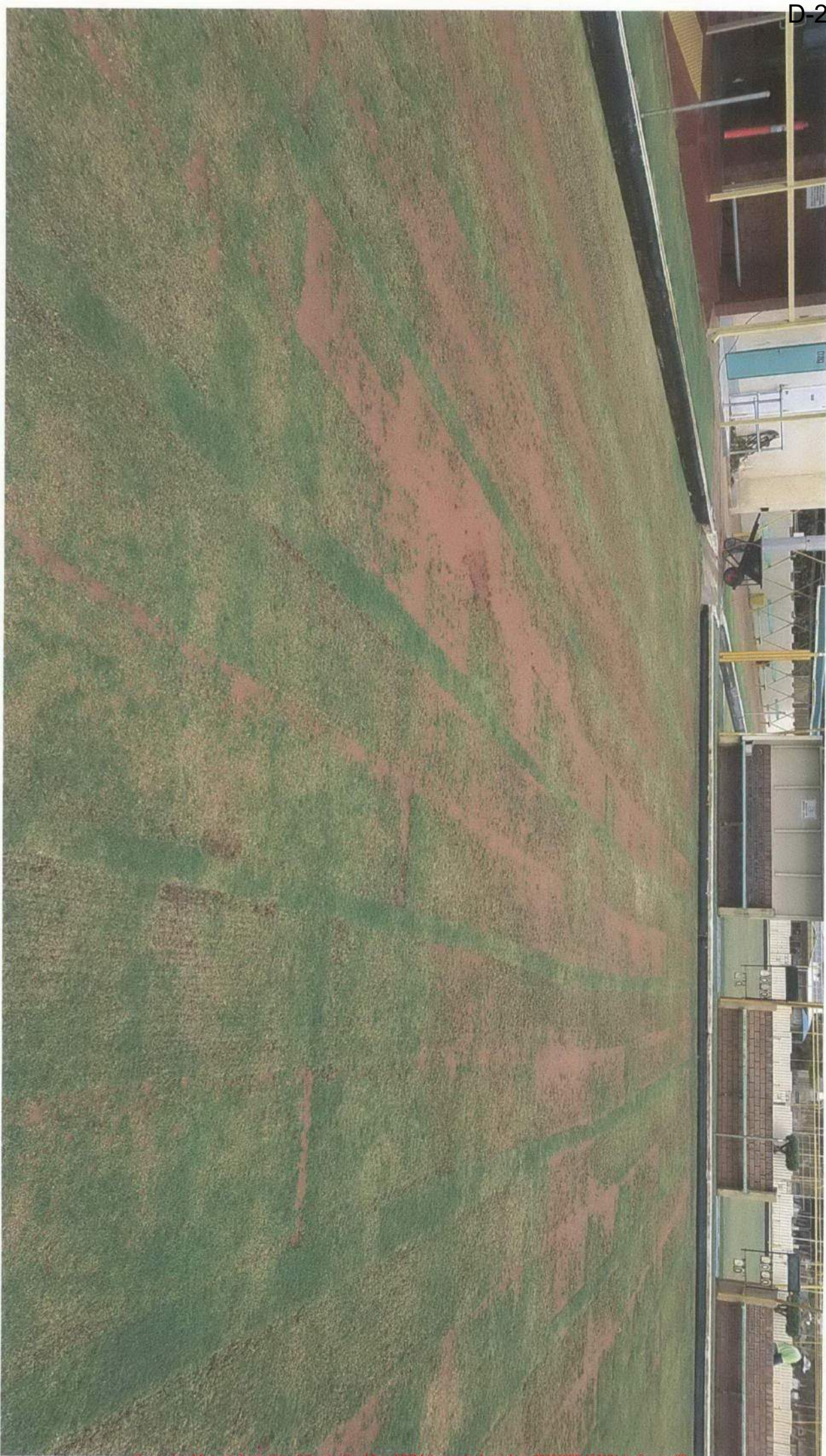
It is our intention to fund this loan in this manner.

To reduce our wage bill by	\$67,744.00
Reduce our power bill	\$1,200.00
Reduce or water bill by	\$1,000.00
Reduce our chemical and fertilizer bill by	\$10,000.00 per year
Total reduction	\$79,944.00
This would allow for A repayment of app	\$60,000 per year
With	\$12,000 put into a fund for replacement
Total	\$72,000 per year

This loan is to be treated as a stand alone project on the figures supplied.

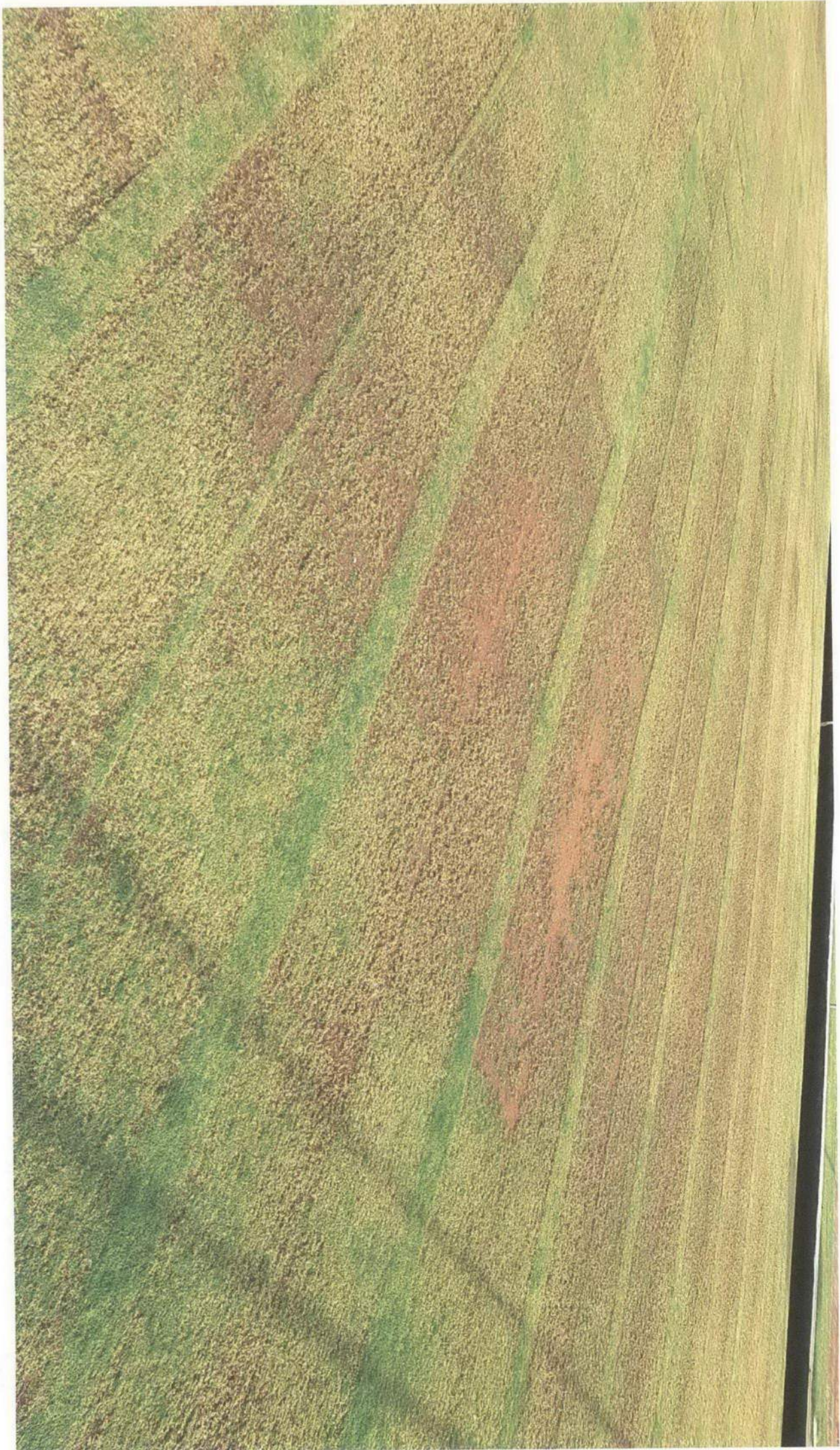
J G Beaver

We may be better off using \$4,500.00 per month not \$5,000.











Green Planet
GRASS

Quotation: Wonthella Bowling Club

Supply and Install of one (1) new synthetic bowling green to B Green.

Scope of Works:

- Remove the existing grass surface and base to a depth of 150mm and dispose of. \$9,180
- Compact and grade the sub-base. \$2,250
- Supply and install Mega flow drainage to the sub-base and take to a nominated point 2m from the green. \$7,830
- Supply and import 120mm of 7mm special mix new base material and bind using a Flobind polymer. \$21,800
- Supply and import 30mm of 4mm washed dust and bind using the Polymer Flobind. \$5,850
- Compaction of the two new base levels and a three stage laser levelling of the green to Bowls Australia tolerances. \$38,488
- Supply and install your choice of synthetic grass surfaces; Dry Max Pro or Excel/Ultramax. All seams and adhesives used are industry specific products. \$98,502. If Monarch Pro is chosen please add \$3,450 to the price. Prices include the supply and install of a fine silica sand infill to the surface of the green to manufacturers specification.
- Freight of all products to site. \$12,450
- Provision of a maintenance manual to the Club and handover.
- Tidy up. \$1,000
-

3,450.

Total Price: 197,350 plus GST.

Exclusions:

- Asbestos removal

Regards

Tony Crockett

15th September 2020

	Apr 19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	TOTAL
Ordinary Income/Expense													
Income													
Bowls WA - Affiliation Fee	2,500.00	2,500.00	2,000.00	300.00	300.00	300.00	100.00				20.00	0.00	8,020.00
Bar Sales	24,500.00	24,500.00	22,500.00	17,000.00	34,000.00	29,000.00	25,000.00	41,000.00	35,700.00	20,000.00	27,000.00	3,600.00	303,800.00
Bowling Aecessories Income	88.00	88.00	88.00	88.00	88.00	88.00	88.00	88.00	88.00	88.00	60.00	80.00	1,020.00
Bowls Social Group Income	0.00	0.00	0.00	0.00	0.00	0.00	50.00	50.00	50.00	0.00	200.00	0.00	350.00
Bridge Club Fee/Water	0.00	200.00	0.00	130.00	200.00	0.00	230.00	105.00	265.00	550.00	240.00	200.00	2,120.00
Catering Income	115.00	400.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30.00	0.00	1,145.00
Clothing Income	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	1,680.00
Club Entertainment Income	50.00	50.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
Corporate Bowls	0.00	0.00	0.00	0.00	0.00	110.00	970.00	110.00	0.00	0.00	300.00	550.00	2,040.00
Donation Income	1,240.00	147.00	2,050.00	10.00	0.00	5,150.00	0.00	50.00	4,410.00	80.00	180.00	4,000.00	17,317.00
Green fees - 30%													0.00
Friday Scroungers 30%	260.00	250.00	250.00	250.00	260.00	250.00	250.00	350.00	285.00	290.00	275.00	150.00	3,120.00
Corporate Bowls 30%	0.00	0.00	0.00	0.00	0.00	0.00	650.00	860.00	290.00	0.00	100.00	250.00	2,150.00
Footy Tipping Income	200.00	160.00	160.00	200.00	200.00	160.00	160.00	160.00	0.00	0.00	0.00	160.00	1,560.00
Grants													0.00
Green Fees - 70%													0.00
Green Fees - Donation 100%	5,200.00	8,450.00	6,630.00	3,450.00	8,580.00	5,600.00	9,790.00	11,000.00	7,000.00	8,060.00	9,430.00	7,800.00	90,990.00
Hall Hire Income	750.00	750.00	750.00	750.00	750.00	750.00	750.00	1,000.00	500.00	500.00	500.00	500.00	8,250.00
Kitchen Catering Income													0.00
Kitchen Rent	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	13,200.00
Ladies Events	850.00	1,470.00	515.00	1,100.00	745.00	250.00	1,275.00	950.00	480.00	395.00	540.00	1,200.00	9,770.00
Locker Hire	370.00	390.00	140.00	50.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	950.00
Lucky Threes Income	300.00	300.00	385.00	350.00	515.00	450.00	460.00	365.00	645.00	475.00	530.00	500.00	5,275.00
Members - Reimbursement	120.00	340.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	460.00
Membership - Junior	14.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14.00
Membership - Social	165.00	875.00	355.00	65.00	80.00	65.00	30.00	520.00	120.00	30.00	10.00	10.00	2,325.00
Memberships - Full	17,820.00	17,975.00	9,000.00	1,180.00	380.00	1,360.00	200.00	100.00	100.00	0.00	60.00	0.00	48,175.00
Mens Events	0.00	2,660.00	0.00	325.00	1,415.00	1,150.00	1,610.00	1,100.00	880.00	1,410.00	900.00	200.00	11,650.00
Mixed Events	900.00	420.00	1,850.00	1,810.00	1,230.00	600.00	185.00	110.00	110.00	110.00	300.00	300.00	7,925.00
Outside Catering Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Private Function	0.00	0.00	0.00	0.00	0.00	220.00	3,600.00	740.00	5,890.00	190.00	1,770.00	0.00	12,410.00
Raffle Income	3,200.00	2,900.00	4,900.00	3,200.00	5,000.00	5,300.00	4,450.00	8,800.00	6,500.00	2,800.00	2,840.00	3,800.00	53,690.00
Sponsorship Income	535.00	850.00	3,200.00	3,050.00	3,410.00	1,650.00	1,820.00	0.00	0.00	1,610.00	350.00	850.00	17,325.00
Sundry Income	900.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,050.00	0.00	0.00	100.00	2,050.00
Tearoom Income	90.00	180.00	110.00	55.00	75.00	75.00	205.00	175.00	60.00	145.00	515.00	130.00	1,815.00
VLT Income	150.00	260.00	210.00	475.00	130.00	25.00	185.00	225.00	710.00	125.00	220.00	260.00	2,975.00
WBC Promotional Income	10.00	10.00	3.00	3.00	0.00	22.00	0.00	2.00	0.00	0.00	5.00	0.00	55.00
Total Income	61,567.00	67,365.00	56,936.00	35,081.00	58,598.00	53,815.00	53,298.00	69,100.00	66,373.00	38,098.00	47,615.00	25,880.00	633,726.00

Expense

Matchroom Expenses R&M	0.00	0.00	0.00	100.00	0.00	0.00	200.00	0.00	100.00	0.00	450.00	65.00	915.00
Bowls WA Affiliation Fee	0.00	0.00	0.00	0.00	0.00	0.00	8,000.00	0.00	0.00	0.00	0.00	0.00	8,000.00
Uniform & Safety	10.00	10.00	10.00	10.00	10.00	10.00	0.00	10.00	0.00	0.00	280.00	50.00	390.00
BBL EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	160.00	0.00	264.00	100.00	150.00	674.00
Gifts & Donations	0.00	0.00	0.00	0.00	0.00	50.00	40.00	0.00	0.00	0.00	0.00	0.00	90.00
Other Bar Purchases	1,120.00	575.00	510.00	50.00	2,830.00	775.00	845.00	510.00	1,130.00	1,760.00	885.00	500.00	11,290.00
Bar Purchases	9,840.00	7,910.00	5,000.00	5,000.00	3,950.00	16,000.00	7,090.00	8,715.00	15,100.00	9,340.00	9,170.00	9,000.00	106,115.00
Synthetic Turf Expenses	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	12,000.00
Repairs & Maintenance													0.00
Soccer Field Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	165.00	0.00	0.00	165.00
FUEL	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	100.00	70.00	670.00
Fertilizer/Chemicals	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	2,100.00
General R & M	1,510.00	1,555.00	50.00	2,040.00	635.00	1,220.00	2,200.00	1,290.00	6,045.00	35.00	530.00	1,100.00	18,210.00
Grounds R & M	100.00	100.00	100.00	100.00	100.00	2,500.00	610.00	150.00	1,425.00	475.00	450.00	950.00	7,060.00
Accreditation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	90.00	0.00	0.00	0.00	90.00
Advertising	145.00	215.00	0.00	0.00	30.00	390.00	0.00	0.00	120.00	0.00	240.00	400.00	1,540.00
Auditors Fees	0.00	2,730.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,730.00
Bank Charges	18.00	18.00	18.00	18.00	18.00	18.00	18.00	18.00	18.00	18.00	18.00	14.00	212.00
Bookkeeping	1,812.00	1,812.00	1,812.00	1,812.00	1,812.00	1,812.00	1,812.00	1,812.00	1,812.00	1,812.00	1,812.00	1,350.00	21,282.00
Bowling Accessories	80.00	80.00	70.00	80.00	90.00	90.00	90.00	80.00	70.00	80.00	80.00	80.00	970.00
Employer sure	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	2,700.00
Cleaning	155.00	155.00	155.00	155.00	155.00	155.00	155.00	155.00	155.00	155.00	160.00	160.00	1,870.00
Clothing Expense	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	50.00	1,370.00
Club Entertainment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00	300.00	135.00	300.00	50.00	885.00
Computer Costs	165.00	165.00	165.00	165.00	165.00	165.00	165.00	165.00	165.00	165.00	175.00	165.00	1,990.00
Corporate Bowls Expense	340.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	595.00	45.00	0.00	100.00	1,080.00
Donations	0.00	0.00	253.00	0.00	100.00	0.00	0.00	0.00	0.00	0.00	2,150.00	0.00	2,503.00
Electricity	0.00	2,295.00	0.00	1,140.00	915.00	1,025.00	1,095.00	715.00	870.00	1,190.00	1,100.00	1,350.00	11,695.00
Food Purchases	1,000.00	40.00	135.00	0.00	0.00	0.00	0.00	130.00	0.00	0.00	0.00	50.00	1,355.00
Freight	570.00	445.00	0.00	17.00	0.00	415.00	430.00	345.00	205.00	445.00	185.00	320.00	3,377.00
Gas	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	100.00	310.00	1,660.00
Gas Service Charge	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	144.00
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	205.00	14,740.00	0.00	202.00	15,147.00
Insurance Claim	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Internet Expense	9.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00	108.00
Ladies Events Expense	120.00	235.00	970.00	0.00	55.00	4,035.00	150.00	0.00	100.00	10.00	55.00	200.00	5,930.00
Lease Expense	210.00	210.00	210.00	210.00	210.00	250.00	215.00	210.00	210.00	210.00	210.00	210.00	2,565.00
License/Permits/Reg Fees	0.00	10.00	0.00	615.00	0.00	50.00	135.00	605.00	0.00	50.00	95.00	0.00	1,560.00
Members Reimbursement	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Mens Events Expense	85.00	2,450.00	115.00	0.00	10.00	1,965.00	995.00	0.00	0.00	1,050.00	0.00	100.00	6,770.00
Merchant Fees	115.00	220.00	265.00	150.00	130.00	165.00	155.00	120.00	210.00	215.00	110.00	160.00	2,015.00
Mixed Events Expense	40.00	0.00	920.00	65.00	280.00	40.00	40.00	40.00	120.00	40.00	130.00	50.00	1,765.00
Postage	86.00	86.00	86.00	86.00	86.00	86.00	86.00	86.00	86.00	86.00	86.00	86.00	1,026.00

Printing														0.00
	Printing - cards/books etc	0.00	0.00	0.00	0.00	0.00	0.00	240.00	0.00	110.00	0.00	0.00	130.00	480.00
	Copier	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	100.00	180.00	1,680.00
	Trophies & Boards	0.00	200.00	0.00	0.00	20.00	30.00	880.00	0.00	250.00	0.00	70.00	50.00	1,500.00
	Printing - Other	0.00	640.00	580.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,220.00
Prizemoney														0.00
	Clubs 30%	1,560.00	2,535.00	1,990.00	1,030.00	2,570.00	1,680.00	2,930.00	3,300.00	2,100.00	2,420.00	2,830.00	2,340.00	27,285.00
	Donations	1,550.00	200.00	20.00	0.00	10.00	0.00	20.00	0.00	0.00	0.00	0.00	1,100.00	2,900.00
	Social	1,180.00	1,540.00	1,130.00	1,410.00	2,370.00	750.00	820.00	3,430.00	3,600.00	1,140.00	830.00	1,600.00	19,800.00
	Sponsorship	4,640.00	4,890.00	0.00	0.00	7,030.00	2,080.00	370.00	0.00	0.00	330.00	350.00	1,070.00	20,760.00
Raffle Expense		1,500.00	2,000.00	2,000.00	2,110.00	1,500.00	3,000.00	2,000.00	6,360.00	5,600.00	1,500.00	1,500.00	1,500.00	30,570.00
Rates & Taxes		0.00	0.00	0.00	0.00	1,140.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	1,640.00
Rubbish Removal		240.00	240.00	240.00	240.00	240.00	240.00	240.00	240.00	240.00	240.00	240.00	260.00	2,900.00
School Bowling Program		55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	0.00	605.00
Security		80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	960.00
Social Expense														0.00
	Melbourne Cup Expenses	0.00	0.00	0.00	0.00	0.00	0.00	60.00	5,065.00	0.00	0.00	0.00	0.00	5,125.00
	Social Expense - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.00	0.00	220.00		225.00
Sponsorship		0.00	0.00	0.00	0.00	0.00	740.00	0.00	0.00	0.00	0.00	0.00	0.00	740.00
Staff Training		150.00	0.00	0.00	0.00	0.00	70.00	0.00	0.00	0.00	0.00	0.00	0.00	220.00
Stationary		70.00	70.00	315.00	10.00	210.00	370.00	100.00	340.00	520.00	0.00	290.00	80.00	2,375.00
Sundry Purchases		290.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	290.00
Superannuation		1,545.00	1,980.00	2,430.00	1,000.00	1,640.00	1,330.00	1,350.00	1,620.00	1,350.00	1,590.00	1,575.00	1,500.00	18,910.00
Tearooms Purchases		130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	80.00	70.00	1,450.00
Telephone		180.00	180.00	180.00	180.00	180.00	180.00	180.00	180.00	180.00	180.00	250.00	180.00	2,230.00
Travel		0.00	0.00	0.00	0.00	0.00	0.00	270.00	315.00	230.00	50.00	400.00	125.00	1,390.00
VLT		65.00	55.00	0.00	0.00	150.00	20.00	20.00	70.00	35.00	0.00	75.00	50.00	540.00
Wages		15,545.00	18,580.00	25,035.00	19,000.00	19,450.00	11,730.00	12,410.00	15,700.00	12,450.00	14,720.00	16,770.00	15,000.00	196,390.00
Water Service Charge		0.00	340.00	0.00	0.00	370.00	300.00	0.00	360.00	0.00	0.00	350.00	300.00	2,020.00
Water Usage		0.00	720.00	200.00	0.00	555.00	370.00	155.00	780.00	0.00	380.00	500.00	200.00	3,860.00
Total Expense		48,157.00	57,607.00	48,085.00	38,914.00	51,137.00	56,217.00	48,992.00	55,297.00	57,922.00	57,156.00	47,077.00	44,522.00	611,083.00

Net Ordinary Income

Other Income/Expense

Other Income

Bank Interest

Insurance Claims

Total Other Income

Net Income

	13,410.00	9,758.00	8,851.00	-3,833.00	7,461.00	-2,402.00	4,306.00	13,803.00	8,451.00	-19,058.00	538.00	-18,642.00	22,643.00
	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	4,200.00
													0.00
	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	4,200.00
	13,760.00	10,108.00	9,201.00	-3,483.00	7,811.00	-2,052.00	4,656.00	14,153.00	8,801.00	-18,708.00	888.00	-18,292.00	26,843.00

AMENDED 15/4/19

Wonthella Bowling Club Inc
Profit & Loss

April 1, 2018 through February 14, 2019

Apr 18 May 18 Jun 18 Jul 18 Aug 18 Sep 18 Oct 18 Nov 18 Dec 18 Jan 19 Feb 1 - 14, 19 TOTAL

Ordinary Income/Expense

Income	sub account	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 1 - 14, 19	TOTAL
Bowls WA - Affiliation Fee		4,745.73	4,575.30	1,728.83	293.00	96.36	337.26	48.18	48.18	0.00	0.00	-0.02	11,872.82
Bar Sales		21,727.61	21,849.99	19,588.86	13,535.87	30,262.99	26,319.72	21,768.82	36,987.72	32,461.93	17,861.02	7,456.00	249,820.53
Bowling Aecessories Income		20.00	52.00	71.32	69.97	312.47	163.26	156.34	94.33	31.26	71.34	4.09	1,046.38
Bowls Social Group Income		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36.36	0.00	36.36
Bridge Club Fee/Water		0.00	193.70	0.00	128.19	202.04	0.00	229.31	101.92	264.74	53.38	0.00	1,173.28
Catering Income		114.00	438.00	959.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,511.00
Clothing Income		0.00	292.69	581.83	83.55	133.63	116.36	146.82	58.18	0.00	145.46	134.55	1,693.07
Club Entertainment Income		94.22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	94.22
Corporate Bowls		0.00	0.00	0.00	0.00	0.00	109.08	964.51	109.09	0.00	0.00	0.00	1,182.68
Donation Income		1,250.00	137.50	2,040.10	9.55	0.33	5,148.15	0.00	50.00	4,402.00	80.00	40.00	13,157.63
Green fees - 30%													0.00
	Friday Scroungers 30%	0.00	0.00	0.00	0.00	0.00	0.00	233.63	386.36	285.82	290.00	120.00	1,315.81
	Corporate Bowls 30%	0.00	0.00	0.00	0.00	0.00	0.00	651.82	857.04	286.36	0.00	0.00	1,795.22
Footy Tipping Income		177.27	181.82	272.73	363.64	409.09	181.82	0.00	127.27	0.00	0.00	0.00	1,713.64
Grants		0.00	0.00	0.00	3,000.00	0.00	0.00	0.00	66,519.00	66,519.00	0.00	0.00	136,038.00
Green Fees - 70%		1,582.55	350.00	210.00	782.69	591.80	0.00	0.00	0.00	0.00	0.00	0.00	3,517.04
Green Fees - Donation 70%		3,927.00	6,474.38	5,092.82	2,642.18	6,551.35	4,601.00	7,527.11	8,428.61	5,367.40	6,191.01	2,811.27	59,614.13
Hall Hire Income		545.46	545.46	545.46	727.28	727.28	181.82	909.10	727.28	363.64	363.64	181.82	5,818.24
Kitchen Catering Income		0.00	1,640.13	344.20	2,100.00	0.00	1,590.90	0.00	1,636.36	0.00	0.00	0.00	7,311.59
Kitchen Rent		0.00	595.86	121.38	800.00	0.00	727.28	0.00	727.28	0.00	0.00	0.00	2,971.80
Ladies Events		849.82	1,469.56	511.23	1,092.45	745.73	246.35	1,272.18	941.89	483.82	392.59	267.99	8,273.61
Locker Hire		370.39	390.01	140.00	49.64	0.00	30.00	0.00	0.00	0.00	0.00	0.00	980.04
Lucky Threes Income		0.00	0.00	384.55	354.09	515.55	390.00	461.00	362.73	643.74	473.78	303.64	3,889.08
Members - Reimbursement		120.45	338.63	0.00	0.00	0.00	0.00	0.00	0.00	100.00	124.00	0.00	683.08
Membership - Junior		13.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13.64
Membership - Social		163.62	872.64	354.51	63.63	81.81	63.63	27.27	518.18	118.17	27.27	9.09	2,299.82
Memberships - Full		17,818.35	17,974.30	6,680.05	1,180.02	381.81	1,359.06	195.45	97.73	90.91	0.00	0.02	45,777.70
Mens Events		0.00	2,659.82	0.00	327.63	1,415.46	1,148.18	1,608.01	1,098.19	879.82	1,410.00	240.00	10,787.11
Mixed Events		900.00	418.00	1,851.02	1,809.75	1,228.82	601.63	183.27	108.00	0.00	0.00	307.20	7,407.69
Outside Catering Income		0.00	0.00	0.00	1,118.17	845.45	0.00	0.00	0.00	0.00	0.00	0.00	1,963.62
Private Function		0.00	0.00	0.00	0.00	0.00	218.18	3,600.07	736.37	5,890.99	190.91	409.10	11,045.62
Raffle Income		2,281.99	2,414.54	3,827.42	2,203.53	6,701.96	1,932.72	3,627.27	11,821.43	6,543.33	2,793.64	1,148.18	45,296.01
Sponsorship Income		533.68	850.00	3,200.00	3,050.00	3,409.09	1,650.00	1,822.73	0.00	0.00	1,609.91	0.00	16,125.41
Sundry Income		900.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,050.00	0.00	0.00	1,950.00
Tearoom Income		88.00	180.50	107.15	56.00	74.40	74.85	203.50	172.35	57.00	144.80	0.00	1,158.55
VLT Income		150.91	259.10	212.71	476.37	128.18	22.73	182.73	224.56	710.91	122.73	97.28	2,588.21
WBC Promotional Income		8.73	9.09	3.64	3.64	0.00	21.82	0.00	2.73	0.00	0.00	0.00	49.65
Total Income		58,383.42	65,163.02	48,828.81	36,320.84	54,815.60	47,235.80	45,819.12	132,942.78	126,550.84	32,381.84	13,530.21	661,972.28

Wonthealla Bowling Club Inc
Profit & Loss

April 1, 2018 through February 14, 2019

Expense	sub account	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 1 - 14, 19	TOTAL
Matchroom Expenses R&M		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.00	400.00
Bowls WA Affiliation Fee		0.00	0.00	0.00	0.00	0.00	0.00	7,445.45	0.00	0.00	1,719.39	0.00	9,164.84
Uniform & Safety		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	57.75	57.75
BBL EXPENSES		0.00	0.00	0.00	0.00	0.00	0.00	0.00	160.00	0.00	264.00	0.00	424.00
Gifts & Donations		0.00	0.00	0.00	0.00	0.00	0.00	45.45	40.91	0.00	0.00	0.00	86.36
Other Bar Purchases		1,118.43	576.18	501.97	-50.91	2,831.19	776.72	642.92	510.01	1,129.96	1,757.71	713.55	10,507.73
Bar Purchases		9,837.44	7,911.02	4,362.27	3,444.07	3,949.17	15,991.80	7,088.71	8,712.32	15,097.54	9,337.27	5,095.11	90,826.72
Synthetic Turf Expenses		0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	30,000.00	0.00	0.00	35,000.00
Repairs & Maintenance													0.00
	Soccer Field Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	162.45	0.00	162.45
	FUEL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	201.19	0.00	69.48	270.67
	Fertilizer/Chemicals	0.00	254.10	0.00	249.91	0.00	309.90	554.61	0.00	19.92	688.65	0.00	2,077.09
	General R & M	1,508.89	1,554.66	51.15	2,039.12	636.88	1,218.87	2,190.18	1,286.17	6,044.62	36.00	335.52	16,902.06
	Grounds R & M	0.00	0.00	0.00	106.13	30.00	2,995.69	611.02	150.52	1,423.33	475.46	387.20	6,179.35
Accreditation		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	90.00	0.00	0.00	90.00
Advertising		142.91	213.82	0.00	-0.01	30.55	390.00	0.00	0.00	120.00	0.00	0.00	897.27
Auditors Fees		0.00	2,727.27	1,000.00	0.00	0.00	318.18	0.00	500.00	420.00	0.00	0.00	4,965.45
Bank Charges		33.46	23.04	24.96	12.18	19.20	33.28	21.63	15.56	15.54	13.01	0.00	211.86
Bookkeeping		0.00	0.00	0.00	1,368.00	3,049.50	1,444.00	1,833.50	2,166.00	1,358.50	1,615.00	190.00	13,024.50
Bowling Accessories		0.00	0.00	0.00	0.00	0.00	220.00	0.00	352.64	324.54	960.00	0.00	1,857.18
Catering - incidentals		0.00	102.90	0.00	0.00	25.20	0.00	0.00	0.00	0.00	0.00	0.00	128.10
Cleaning		24.27	401.64	49.91	0.00	11.14	536.25	0.00	319.39	513.43	0.00	0.00	1,856.03
Clothing Expense		0.00	1,211.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	152.00	0.00	1,363.50
Club Entertainment		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,954.14	135.91	100.00	4,190.05
Computer Costs		0.00	0.00	0.00	167.27	127.27	674.54	200.00	804.54	0.00	0.00	0.00	1,973.62
Corporate Bowls Expense		337.24	0.00	0.00	0.00	0.00	0.00	0.00	-0.54	591.77	43.18	0.00	971.65
Donations		0.00	0.00	253.00	0.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00	353.00
Electricity		0.00	2,293.06	0.00	1,139.13	915.28	1,024.27	1,091.56	713.69	869.10	1,189.08	0.00	9,235.17
Food Purchases		29.97	38.00	135.69	0.00	0.00	0.00	0.00	130.22	0.00	0.00	0.00	333.88
Freight		570.79	445.06	0.00	16.59	0.00	414.90	428.08	341.07	202.77	442.03	14.41	2,875.70
Gas		70.05	70.05	74.95	330.14	74.95	305.50	74.95	74.95	308.09	0.00	0.00	1,383.63
Gas Service Charge		0.00	23.67	0.00	23.67	0.00	24.06	11.68	12.03	11.64	12.03	0.00	118.78
Insurance		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	202.41	14,737.04	0.00	14,939.45
Insurance Claim		0.00	0.00	0.00	0.00	6,200.00	0.00	0.00	0.00	0.00	0.00	0.00	6,200.00
Internet Expense		98.18	52.73	0.00	52.73	-101.61	0.00	0.00	0.00	0.00	0.00	0.00	102.03
Ladies Events Expense		118.19	234.17	969.14	0.00	54.32	4,035.25	149.05	0.00	97.61	7.99	0.00	5,665.72
Lease Expense		210.11	210.11	210.11	210.11	210.11	509.66	210.11	210.11	210.11	210.11	0.00	2,400.65
License/Permits/Reg Fees		0.00	9.54	0.00	615.22	0.00	45.45	134.59	603.00	0.00	45.45	90.91	1,544.16
Members Reimbursement		0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
Mens Events Expense		81.82	2,449.41	114.45	0.00	9.09	1,963.64	994.54	0.00	0.00	1,048.18	0.00	6,661.13
Merchant Fees		114.97	220.91	264.67	150.60	130.24	166.58	153.91	117.30	209.95	216.05	0.00	1,745.18
Mixed Events Expense		40.00	-310.00	918.68	62.00	278.72	40.00	40.00	40.00	120.63	40.00	113.35	1,383.38
Postage		210.91	537.49	400.58	0.00	-245.50	0.00	0.00	0.00	0.00	45.45	0.00	948.93

Wonthella Bowling Club Inc
Profit & Loss

April 1, 2018 through February 14, 2019

	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 1 - 14, 19	TOTAL
Printing												0.00
Printing - cards/books etc	0.00	0.00	0.00	0.00	0.00	0.00	240.91	0.00	109.09	0.00	0.00	350.00
Copier	0.00	523.40	0.00	229.22	127.50	267.43	0.00	209.06	82.87	0.00	65.15	1,504.63
Trophies & Boards	0.00	198.18	0.00	0.00	18.73	25.00	881.82	0.00	245.45	0.00	39.55	1,408.73
Printing - Other	0.00	636.37	579.59	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,215.96
Prizemoney												0.00
Clubs 30%	759.56	803.20	1,327.84	178.56	1,671.82	600.10	503.61	549.07	1,677.89	2,339.97	201.81	10,613.43
Donations	1,545.00	200.00	15.00	0.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00	1,765.00
Social	1,182.37	1,531.00	1,127.00	1,411.55	2,370.00	745.00	823.00	3,432.00	3,602.97	1,138.00	404.00	17,766.89
Sponsorship	4,635.00	4,890.00	0.00	0.00	7,025.37	2,079.09	372.73	0.00	0.00	327.27	350.00	19,679.46
Raffle Expense	90.91	0.00	0.00	8.18	1,640.79	1,147.01	1,442.01	3,385.92	1,655.44	1,116.70	846.01	11,332.97
Rates & Taxes	0.00	0.00	0.00	0.00	1,138.80	0.00	449.33	0.00	0.00	0.00	0.00	1,588.13
Rubbish Removal	262.13	180.53	0.00	524.26	0.00	442.69	262.13	262.13	343.73	262.13	0.00	2,539.73
School Bowling Program	0.00	0.00	0.00	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00
Security	52.00	315.55	0.00	0.00	104.00	159.55	0.00	52.00	209.55	0.00	0.00	892.65
Social Expense												0.00
Melbourne Cup Expenses	0.00	0.00	0.00	0.00	0.00	0.00	53.00	5,065.09	0.00	0.00	0.00	5,118.09
Social Expense - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4.50	0.00	0.00	80.36	84.86
Sponsorship	0.00	0.00	0.00	0.00	0.00	735.36	0.00	0.00	0.00	0.00	0.00	735.36
Staff Training	131.82	0.00	0.00	0.00	0.00	63.18	0.00	0.00	0.00	0.00	0.00	195.00
Stationary	65.16	75.59	312.51	9.95	205.97	371.87	92.59	335.50	522.31	0.00	37.59	2,029.04
Sundry Purchases	286.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	286.36
Superannuation	1,544.17	1,980.44	2,430.94	996.89	1,640.63	1,323.44	1,348.90	1,619.27	1,347.02	1,587.51	288.11	16,107.32
Tearooms Purchases	245.00	57.25	33.44	0.00	99.07	111.00	83.78	244.75	258.93	169.51	77.18	1,379.91
Telephone	192.83	184.38	0.00	196.20	363.49	139.38	173.48	352.79	0.00	172.30	172.39	1,947.24
Travel	0.00	0.00	0.00	0.00	0.00	0.00	265.00	315.00	230.00	50.00	325.00	1,185.00
VLT	62.55	53.50	0.00	0.00	148.56	15.73	18.50	66.69	33.50	0.00	40.23	439.26
Wages	18,105.24	21,138.99	27,592.67	11,584.06	21,909.59	14,287.89	14,945.93	18,252.55	15,091.11	17,273.37	3,768.91	183,950.31
Water Service Charge	0.00	339.28	0.00	0.00	365.54	293.94	0.00	359.65	0.00	0.00	347.86	1,706.27
Water Usage	0.00	715.27	190.81	0.00	551.45	361.88	154.13	775.55	0.00	375.74	509.33	3,634.16
Total Expense	43,707.73	55,073.26	43,441.33	28,074.82	62,727.01	56,608.08	46,047.79	52,541.41	88,946.65	60,165.94	15,120.76	552,454.78
Net Ordinary Income	14,675.69	10,089.76	5,387.48	8,246.02	-7,911.41	-9,372.28	-228.67	80,401.37	37,604.19	-27,784.10	-1,590.55	109,517.50
Other Income/Expense												
Other Income												
Bank Interest	199.73	1,039.51	197.04	139.19	81.55	74.84	64.51	852.77	915.68	977.49	144.44	4,686.75
Insurance Claims	0.00	0.00	0.00	3,070.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,070.00
Total Other Income	199.73	1,039.51	197.04	3,209.19	81.55	74.84	64.51	852.77	915.68	977.49	144.44	7,756.75
Net Income	14,875.42	11,129.27	5,584.52	11,455.21	-7,829.86	-9,297.44	-164.16	81,254.14	38,519.87	-26,806.61	-1,446.11	117,274.25