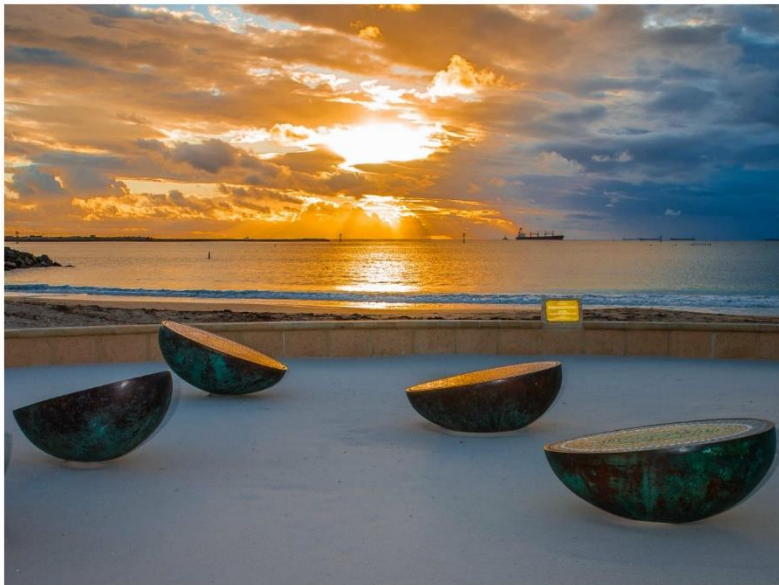




City of  
Greater Geraldton  
a vibrant future



## CITY OF GREATER GERALDTON MONTHLY MANAGEMENT REPORT



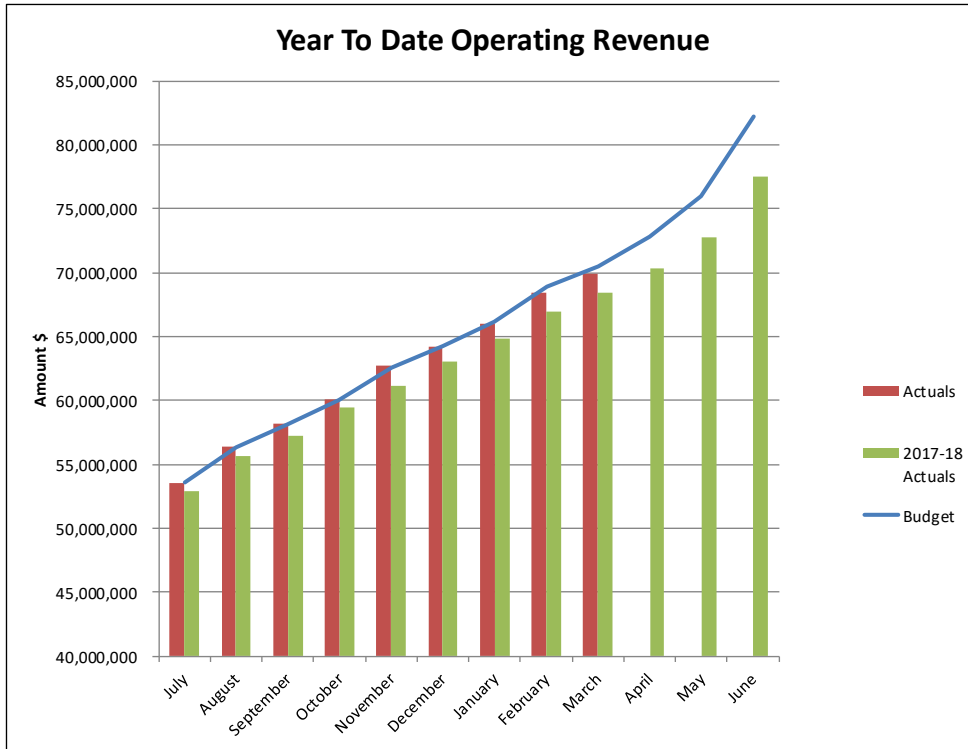
FOR THE PERIOD ENDED 31 March 2019

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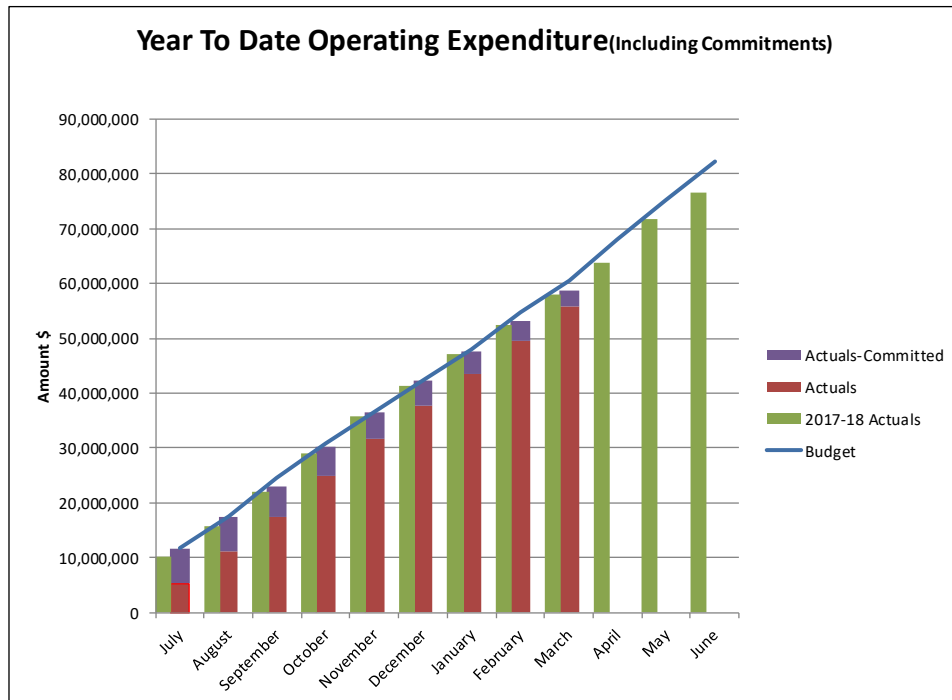
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**ECONOMIC KEY PERFORMANCE INDICATORS**



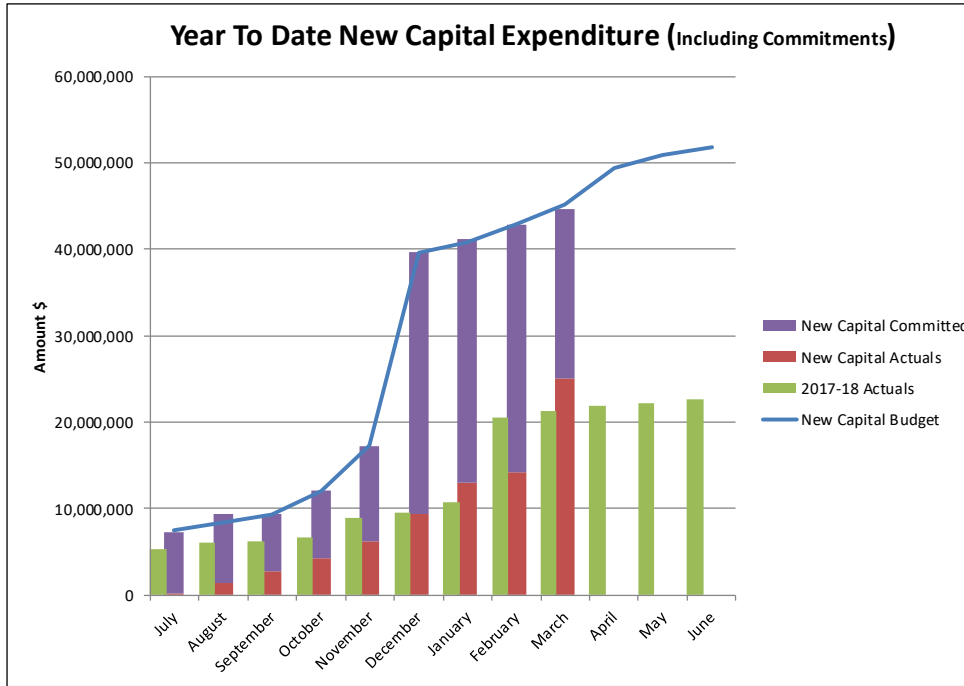
**Comments:**  
 \*Operating revenue recorded as at 31 March is \$69,865,947.

- Interim rates (growth factor) currently below YTD budget forecast and expected that this deficit will continue to increase for the rest of the financial year.
- QPT Show activity related income down by \$120k; Airport revenue down by \$80k; Parking related revenue down by \$72k; Aquarena down by \$31k.
- There are no other material variances to report on.



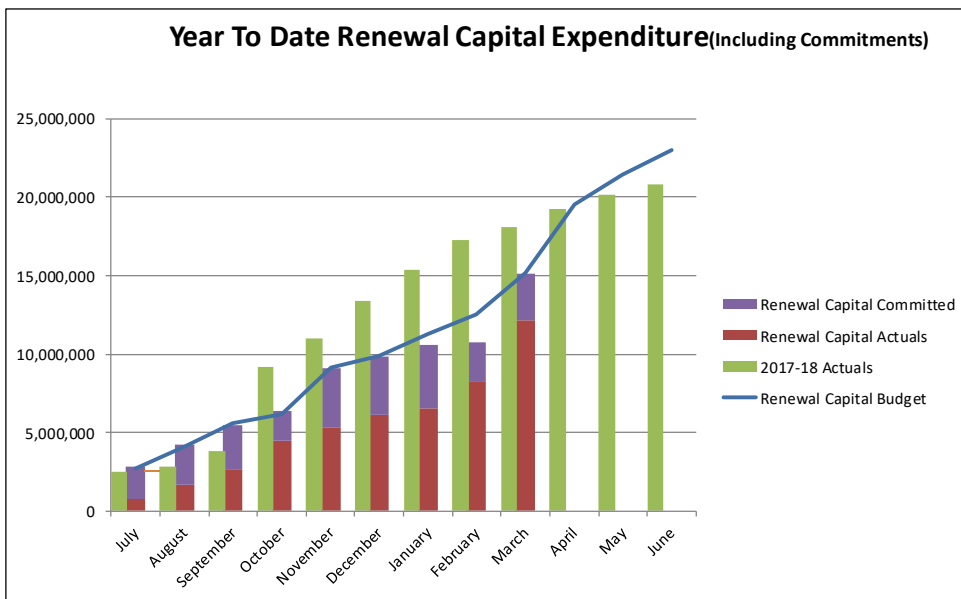
**Comments:**  
 \* Operating expenditure recorded as at 31 March is \$58,740,368 including commitments of \$2.9m.

- Variance on employee costs are due to EBA adjustments that are still to be processed - still awaiting sign off from the Commission.
- Operational expenditure on Roads continues to trend well below YTD budgeted forecast. QPT show activity related expenditure is down which correlates with show activity income also being lower.
- Utility & Government Charges - It is forecast that there will be savings achieved at year end. The City has recently entered into new Power Supply agreements where unit rates are lower than previous agreements for contestable sites.



**Comments:**

- \* New capital expenditure recorded as at 31 March is \$44,567,821 including commitments of \$19.5 mil.
- Development of Rock's Laneway commenced in March.
- Animal Management Facility due for completion end of April.
- Major commitments for capital projects include the following:
  - o \$9.9m Airport Runway Project
  - o \$3.7m New Cell Meru
  - o \$0.4m New SES Building
  - o \$0.2m Animal Management Facility

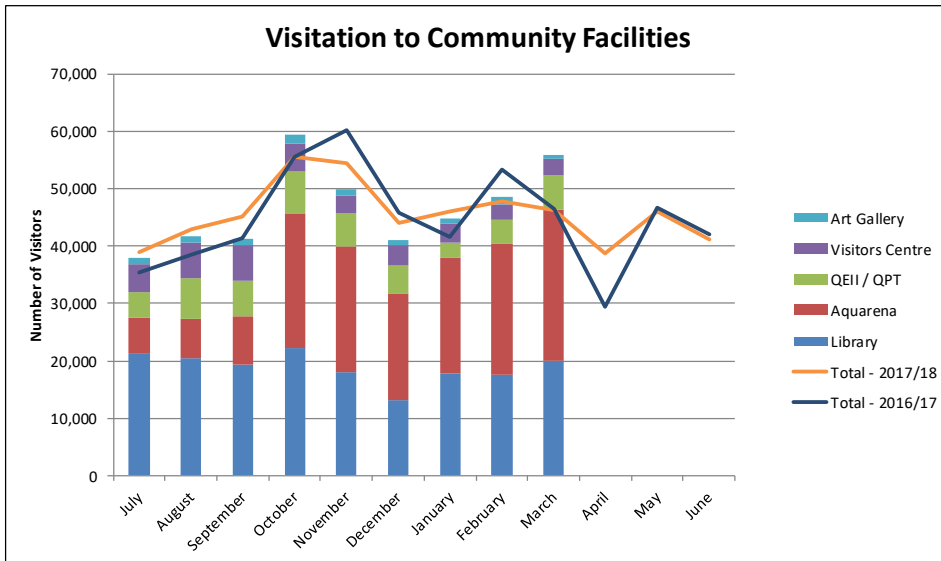


**Comments:**

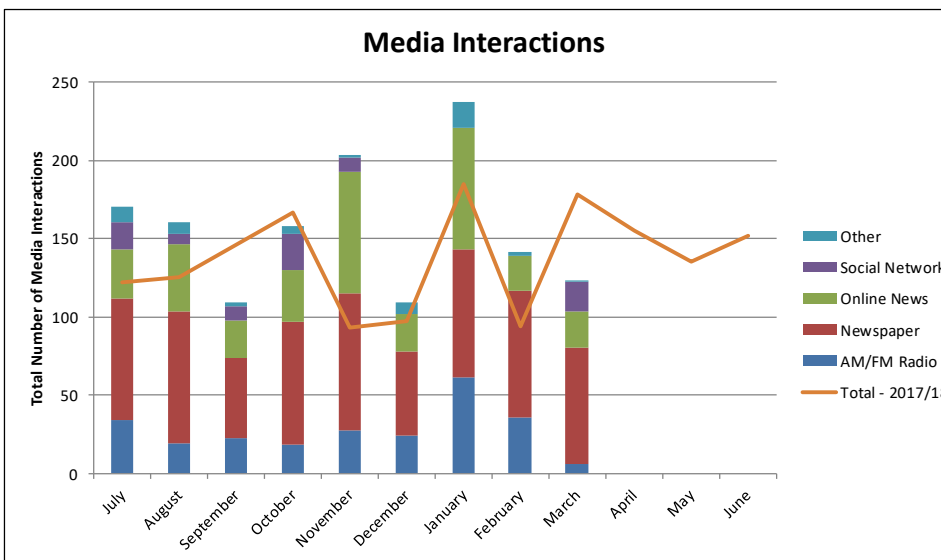
Renewal capital expenditure recorded as at 31 March is \$15,154,938 including commitments of \$3 mil.

- Parks - Spalding Urban Renewal Project to be rolled over into 19-20-\$453k.
- There are no other material variances to report on.

**SOCIAL KEY PERFORMANCE INDICATORS**



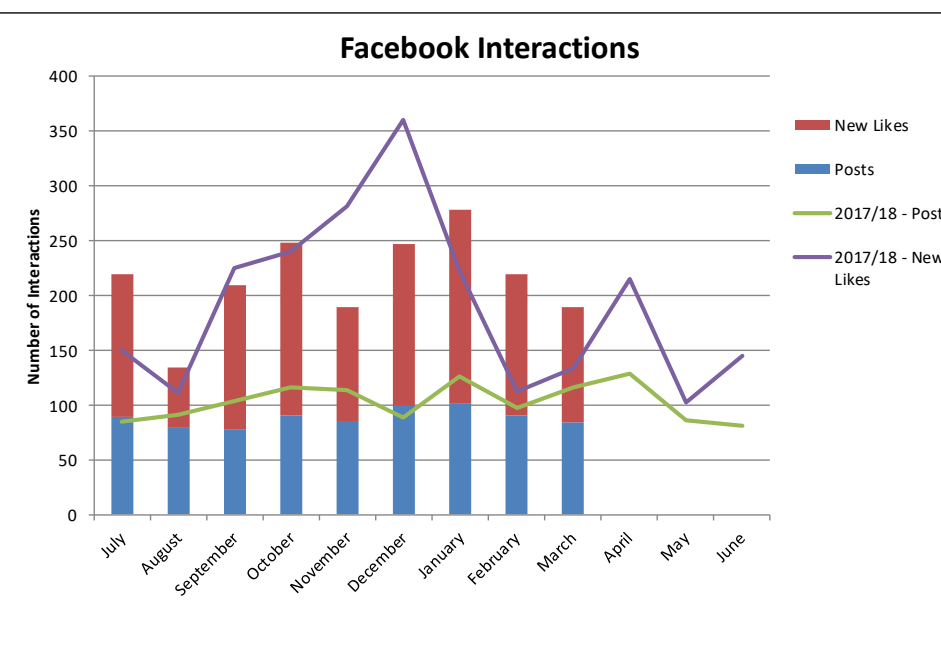
**Comments:**  
 Library visitations recorded in March was 20,097.  
  
 There was an increase in Aquarena visits from 22,968 in February to 26,282 in March.  
  
 Art Gallery had 813 patrons through the door in March compared to 1,293 in February.  
  
 QPT bookings in March:  
 Morning Melodies - 289  
 Ocean Film Festival World Tour - 397  
 The ABBA Show – 637  
 The Highwaymen - 331



**Comments:**  
 Media interactions during the month of March:  
  

- Asbestos roof/corella damage
- WoW Fest
- School parking
- Batavia Motor Inn
- Dog attacks

 Total media types -5  
 Total Items - 123  
 Total audience - 722,000



**Comments:**  
 City of Greater Geraldton's Facebook page visits for March resulted in 84 new posts and 109 new likes.  
  
**Main Topics:**  

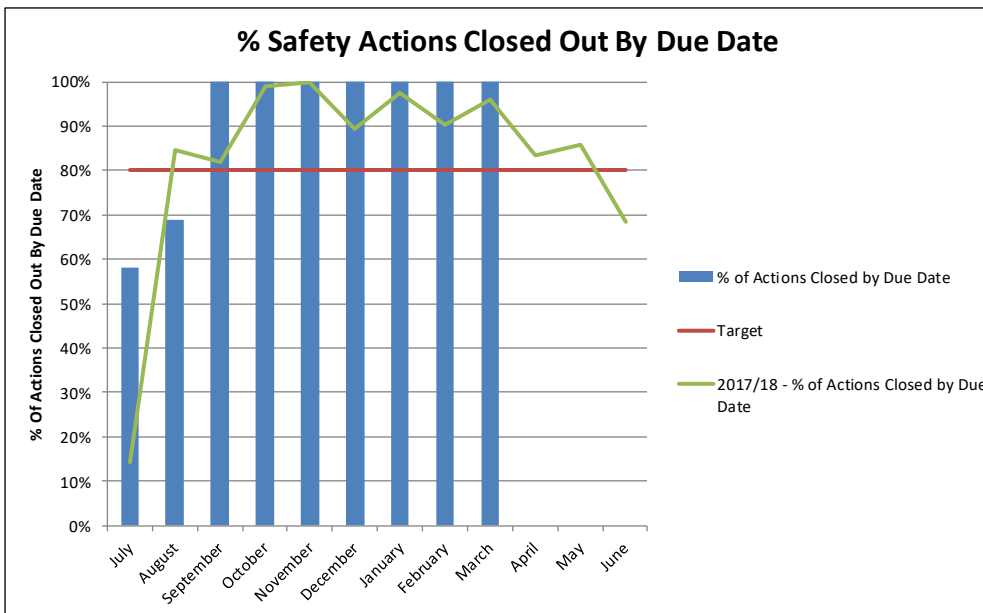
- Scam alert – 9.7k reach
- Cats for adoption – 8.8k
- Dog for adoption – 7.6k
- Community & Public Arts Officer – 7.2k
- Rocks Laneway construction to begin – 6.4k
- WoW Fest giveaway – 6.2k

 Average post reach - 5,665

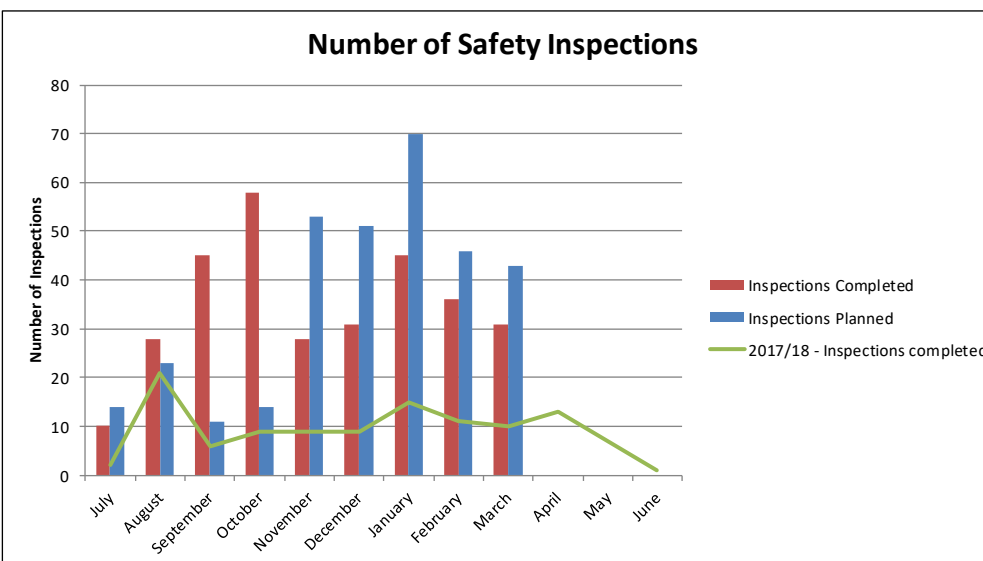
**GOVERNANCE KEY PERFORMANCE INDICATORS**



**Comments:**  
 There were 3 incidents with injury and 6 incidents without injury in March.  
  
 -Medical Treatment Injury -0  
 -Lost Time Injury - 1  
 -Restricted Work Injury - 0  
 -First Aid/Minor Injury -2  
 -Equipment Damage -2  
 -Security -0  
 -Near Miss -1  
 -Other - 3

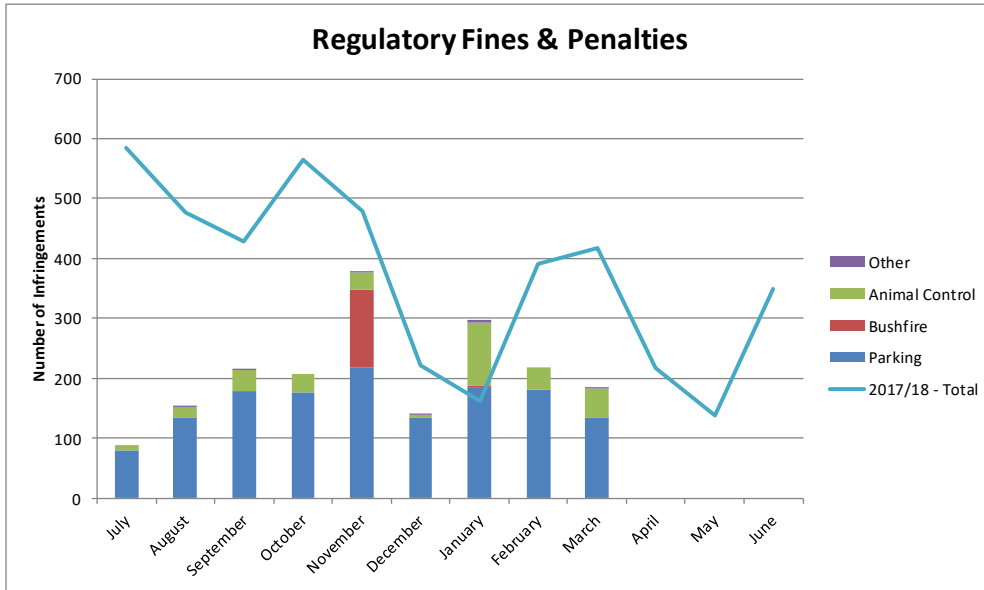


**Comments:**  
 14 actions were closed in March, 19 new actions were opened during the month and of the 5 open actions, 0 actions are currently overdue by more than 30 days.

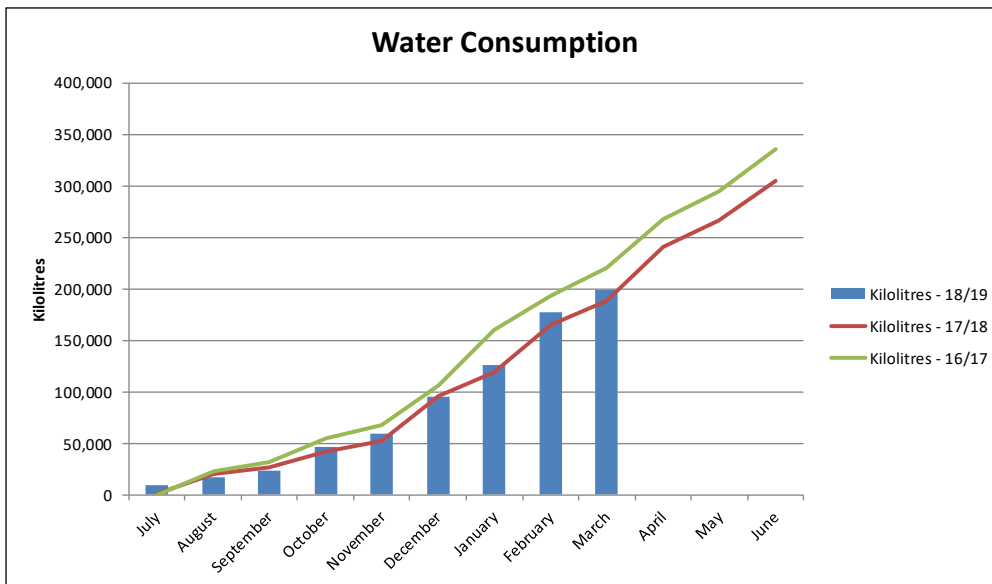


**Comments:**  
 43 inspections were scheduled in March and 31 inspections were completed.

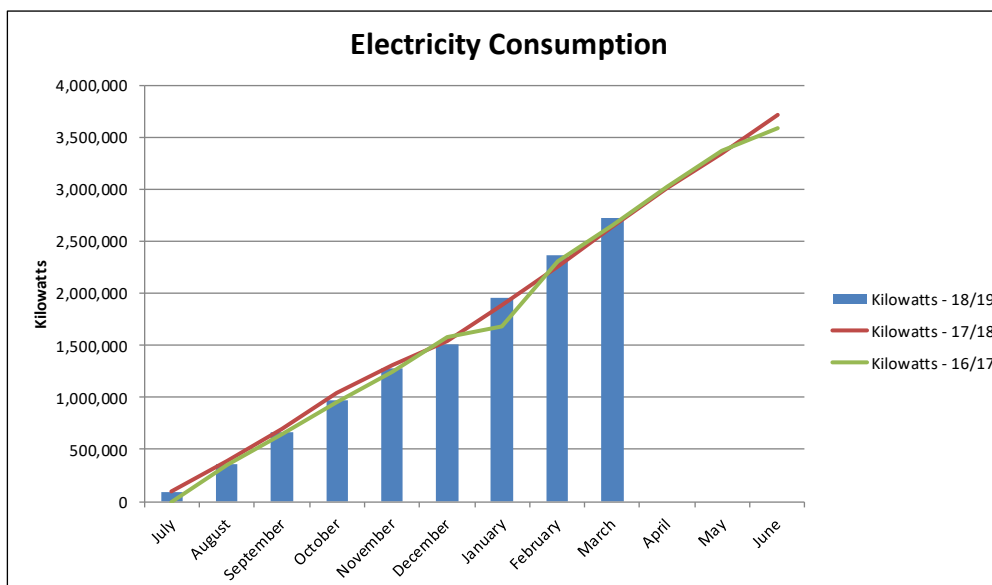
**ENVIRONMENTAL KEY PERFORMANCE INDICATORS**



**Comments:**  
 Fines issued in March:  
 Parking: 134  
 Animal Control: 49  
 Bushfires Act: 0  
 Other: 1  
 This compares to 418 for the same period last year.

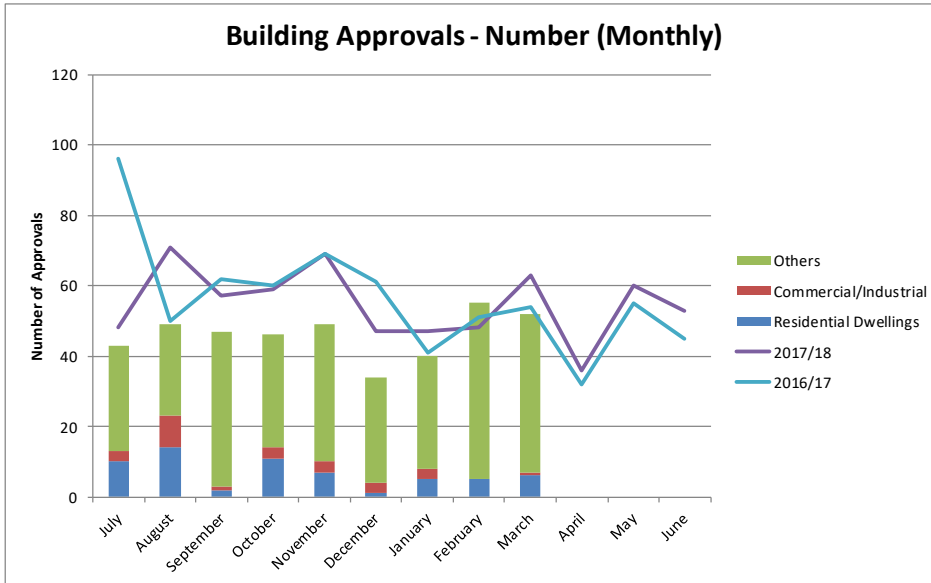


**Comments:**  
 Total kilolitres used up to 31 March is 198,614 compared to 188,212 last year.  
 Variable billing periods do not allow for precise correlation to the previous financial year.

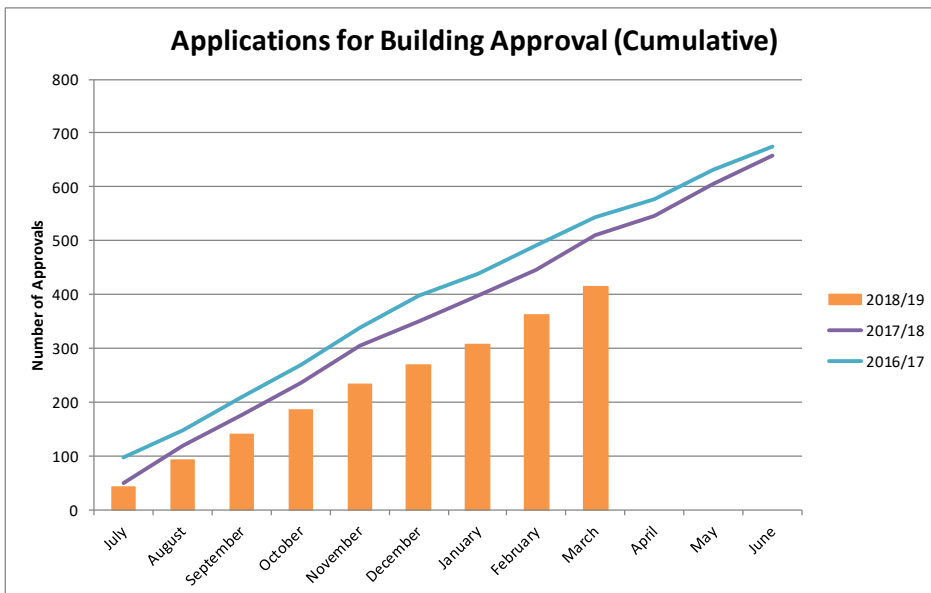


**Comments:**  
 Total kilowatts used up to 31 March is 2,724,004 compared to 2,638,682 last year.  
 Variable billing periods do not allow for precise correlation to the previous financial year.

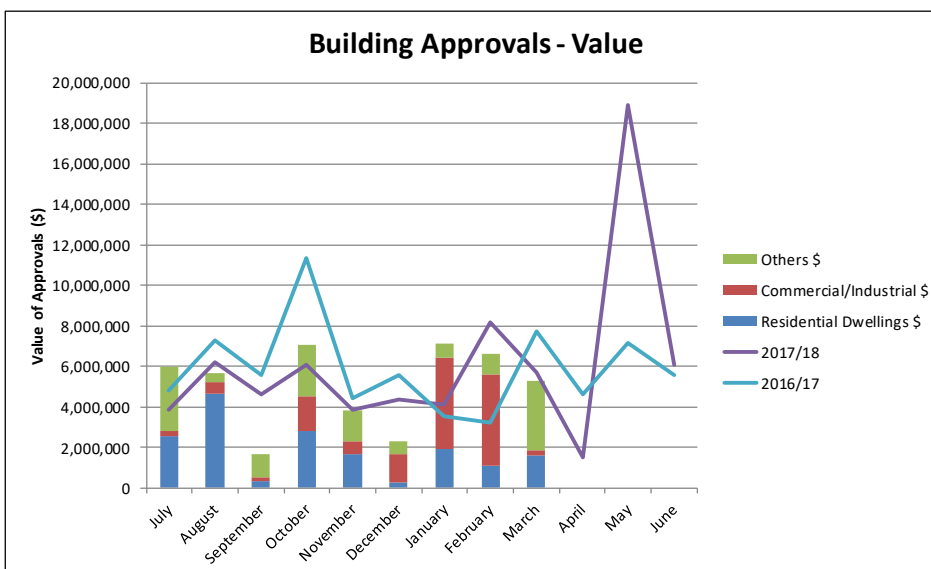
**BUILDING APPROVAL STATISTICS**



**Comments:**  
 "Others" classification includes buildings such as gazebo, patio, retaining walls, sheds, swimming pools etc.  
  
 Residential approvals for the year to the end of March were 61 compared with 79 at the same time last year. Commercial approvals are at 26 as at the end of March compared to 25 at the same time last year.



**Comments:**  
 415 applications for building approvals were received as at the end of March. During the same period last year the City received 509 applications.



**Comments:**  
 Residential dwellings came in at \$1,565,595 for the month of March compared with \$3,239,388 during the same period last year. Commercial values were \$274,130 for the month of March compared with \$370,957 for the same period last year.



## CITY OF GREATER GERALDTON

## STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 31 March 2019

	Current Budget	Current YTD Budget	YTD Actual	YTD Major Commitments	Variances (commtments incl)		
					\$	%	
<b>Operating Income</b>							
Rates	46,314,639	46,081,805	45,940,281		141,524	0.3%	✗
Operating Grants & Subsidies	7,491,632	3,375,896	3,344,387		31,509	0.9%	✓
Contributions Reimbursements & Donations	1,011,735	518,236	511,928		6,308	1.2%	✓
Fees & Charges	23,333,435	18,865,961	18,478,870		387,091	2.1%	✗
Interest Earnings	1,665,191	1,251,344	1,230,887		20,457	1.6%	✓
Other	2,346,563	393,744	352,034		41,710	10.6%	✗
Profit On Disposal Of Assets	54,728	8,000	7,560		440	5.5%	✓
	<b>82,217,923</b>	<b>70,494,986</b>	<b>69,865,947</b>		<b>629,039</b>	<b>0.89%</b>	
<b>Operating Expenditure</b>							
Employee Costs	-27,874,614	-20,075,753	-19,563,596	-22,625	-489,532	2.4%	✗
Materials & Contractors	-22,559,143	-17,268,628	-13,339,038	-2,908,916	-1,020,674	5.9%	✗
Utility & Govt Charges	-3,067,426	-2,254,235	-1,998,320	-5,929	-249,986	11.1%	✗
Insurance	-711,417	-711,417	-717,413	0	5,996	-0.8%	✓
Interest/Borrowing Costs	-1,019,983	-400,252	-400,252	0	-0	0.0%	✓
Other Expenditure	-3,024,853	-1,955,186	-1,920,776	-4,460	-29,950	1.5%	✓
Depreciation On Assets	-23,601,685	-17,716,981	-17,670,801	0	-46,180	0.3%	✓
Loss On Disposal Of Assets	-195,469	-188,244	-188,244		0	0.0%	✓
	<b>-82,054,590</b>	<b>-60,570,696</b>	<b>-55,798,438</b>	<b>-2,941,930</b>	<b>-1,830,328</b>	<b>3.0%</b>	
<b>NET OPERATING</b>	<b>163,333</b>	<b>9,924,290</b>	<b>14,067,509</b>	<b>-2,941,930</b>	<b>-1,201,289</b>	<b>-12.1%</b>	
<b>Non-Cash Expenditure and Revenue</b>							
(Profit) / Loss on Asset Disposals	140,741	180,244	180,684		-440	-0.2%	✓
Depreciation on Assets	23,601,685	17,716,981	17,670,801		46,180	0.3%	✓
	<b>23,742,426</b>	<b>17,897,225</b>	<b>17,851,485</b>		<b>45,740</b>	<b>0.3%</b>	
<b>Capital Expenditure</b>							
Purchase Land	-2,757,800	-1,928,800	-310,504	-1,597,492	-20,803	1.1%	✓
Purchase Buildings	-7,027,330	-5,267,999	-4,156,340	-1,136,780	25,121	-0.5%	✓
Purchase Plant and Equipment	-2,618,000	-2,515,135	-490,348	-2,007,193	-17,595	0.7%	✓
Purchase Furniture and Equipment	-936,669	-465,013	-281,996	-186,244	3,227	-0.7%	✓
Purchase Infrastructure Assets - Roads	-9,954,785	-7,970,027	-6,818,425	-1,111,898	-39,704	0.5%	✓
Purchase Infrastructure Assets - Parks	-13,906,950	-11,384,264	-8,892,948	-1,984,416	-506,901	4.5%	✗
Purchase Infrastructure Assets - Airport	-24,647,834	-22,617,371	-12,629,094	-9,976,209	-12,067	0.1%	✓
Purchase Infrastructure Assets - Meru	-7,752,000	-5,072,000	-1,316,360	-3,755,348	-291	0.0%	✓
Purchase Infrastructure Assets - Other	-5,138,175	-3,110,669	-2,215,126	-856,037	-39,505	1.3%	✓
Repayment of Debentures	-3,995,227	-2,216,560	-2,217,258	0	698	0.0%	✓
	<b>-78,734,770</b>	<b>-62,547,838</b>	<b>-39,328,400</b>	<b>-22,611,617</b>	<b>-607,822</b>	<b>1.0%</b>	
<b>Capital Revenue</b>							
Non Operating Grants & Subsidies	21,839,557	5,167,703	5,191,082		-23,379	-0.5%	✓
Proceeds from Disposal of Assets	594,000	250,000	245,686		4,314	1.7%	✓
Proceeds from New Debentures	18,250,000	0	0		0		
Self-Supporting Loan Principal Income	95,380	59,364	59,846		-482	-0.8%	✓
Council Loan Principle Income	0	0	0		0		
	<b>40,778,937</b>	<b>5,477,067</b>	<b>5,496,614</b>		<b>-19,547</b>	<b>-0.36%</b>	
<b>Reserves</b>							
Transfers to Reserves	-492,500	0	0		0		
Transfers from Reserves	9,952,454	0	0		0		
	<b>9,459,954</b>	<b>0</b>	<b>0</b>		<b>0</b>		✓
<b>Current Funding Surplus (Deficit)</b>	<b>-4,590,120</b>						

## **MAJOR VARIANCES**

### **Operating Revenue**

Operating income recorded as at 31 March is \$69,865,947. Operating income is showing an overall variance of \$629,039 under budget.

- Rates – Interim rates (growth factor) currently below YTD budget forecast and expected that this deficit will continue to increase for the rest of the financial year.
- Fees & Charges – Variance of \$387,091 below budget due to: - QPT Show activity related income down by \$120k; Airport revenue down by \$80k; Parking related revenue down by \$72k; Aquarena down by \$31k.

### **Operating Expenditure**

Operating expenditure recorded as at 31 March is \$58,740,368 including commitments of \$2,941,930. The overall variance for operating expenditure is \$1,830,328 under budget.

- Employee Costs – Variance on employee costs are due to EBA adjustments that are still to be processed - still awaiting sign off from the Commission.
- Materials & contracts has a variance of \$1,020,674 under budget- Operational expenditure on Roads continues to trend well below YTD budgeted forecast. QPT show activity related expenditure is down which correlates with show activity income also being lower.
- Utility & Government Charges have a variance of \$249,986 under budget - It is forecast that there will be savings achieved at year end. The City has recently entered into new Power Supply agreements where unit rates are lower than previous agreements for contestable sites.

### **Capital Expenditure**

Capital Expenditure recorded as at 31 March is \$59,722,758 including commitments of \$22,611,617. This shows a variance of \$607,822 under budget.

- Land - Development of Rock's Laneway commenced in March.
- Buildings - Animal Management Facility due for completion end of April.
- Parks - Spalding Urban Renewal Project to be rolled over into 19-20 - \$453k.
- Major commitments for capital projects include the following:
  - \$9.9m Airport Runway Project
  - \$3.7m New Cell Meru
  - \$0.4m New SES Building
  - \$0.2m Animal Management Facility

### **Capital Revenue**

Capital Revenue recorded as at 31 March is \$5,496,614. This shows a variance of \$19,547 over budget.

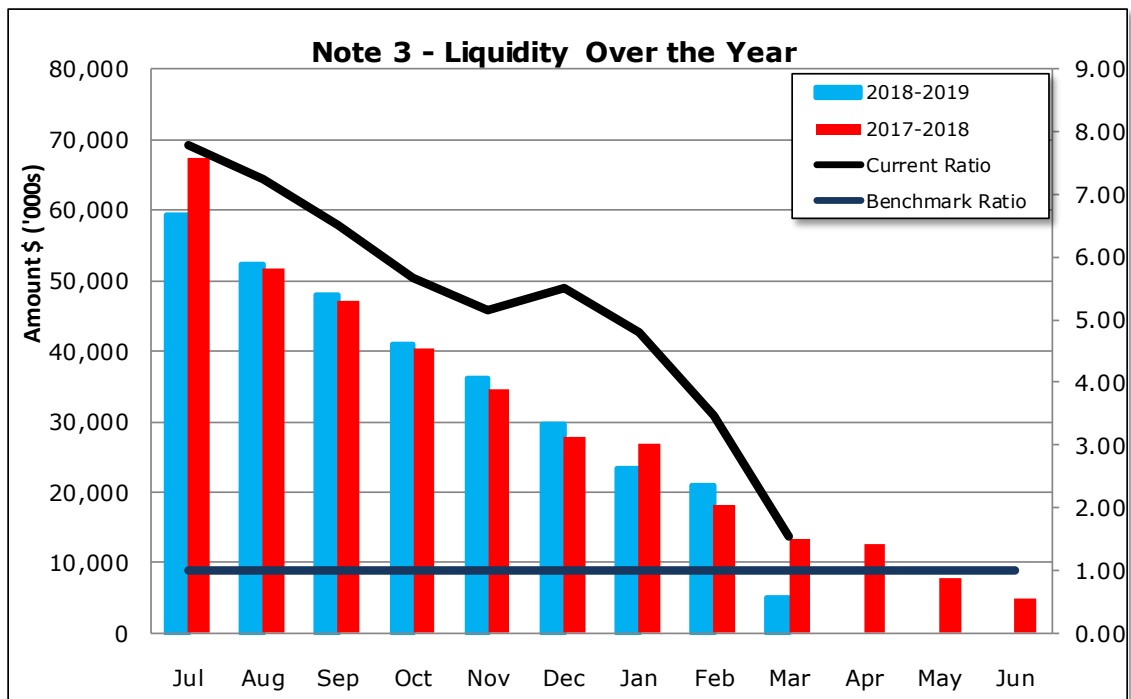
- Grants - Majority of grant funding profiled to be received May & June on practical completion of Airport Project.
- Loans - Loans to be activated in April.
- Reserves - \$4.6m recoup to Municipal funds from Reserve funds planned for April

**NET CURRENT FUNDING POSITION**

**City of Greater Geraldton  
NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY  
For the Period Ended 31 March 2019**

**Note 3: NET CURRENT FUNDING POSITION**

	Positive=Surplus (Negative=Deficit)		
	2018-2019		2017-2018
	This Period	Last Period	This Period
	\$	\$	\$
<b>Current Assets</b>			
Cash at Bank			
Municipal Account	13,798,333	22,514,164	16,698,378
Reserve Account	16,221,375	16,221,375	22,157,167
Restricted Assets	4,690,953	4,676,408	9,079,367
Total Cash at Bank	34,710,662	43,411,947	47,934,911
Receivables			
Prepayments	220,326	158,171	109,905
Tax Recoverable	1,321,356	94,190	500,183
Sundry Debtors	956,520	1,824,318	716,397
Rates Receivable	6,165,355	6,473,463	5,595,925
Inventories	482,882	445,133	525,624
<b>Total Current Assets</b>	43,857,101	52,407,222	55,382,946
<b>Less: Current Liabilities</b>			
Creditors and Provisions	8,874,817	1,513,657	2,114,093
Current Borrowings	3,945,913	3,953,947	3,948,428
Employee Entitlements	4,978,340	4,978,340	4,651,674
	17,799,069	10,445,944	10,714,195
Less: Cash Restricted	(20,912,328)	(20,897,783)	(31,236,533)
<b>Net Current Funding Position</b>	<b>5,145,703</b>	<b>21,063,495</b>	<b>13,432,218</b>



**MONTHLY INVESTMENT REPORT**

**City of Greater Geraldton  
NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY  
For the Period Ended 31 March 2019**

**Note 4 - Monthly Investment Report**

Deposit Ref	Current Credit Rating	Maturity/ Conversion	Invested Interest rates	Amount Invested	Interest Earned YTD	Current Value @28/02/2019	Percentage of Portfolio
<b>Commonwealth</b>							
BOS Call Account - Muni	A1+	On Demand	1.80%	7,027,306		7,027,306	
BOS Call Account - Reserve	A1+	On Demand	1.80%	4,613,293		4,613,293	
<b>Subtotal</b>				<b>11,640,599</b>	<b>-</b>	<b>11,640,599</b>	<b>39.08%</b>
<b>NAB</b>							
Reserve Investment 290	A1+	28/6/2019	2.75%	5,000,000		5,000,000	
<b>Subtotal</b>				<b>5,000,000</b>	<b>-</b>	<b>5,000,000</b>	<b>16.79%</b>
<b>Bankwest</b>							
Call Account	A1+	On Demand	1.80%	-	1,973	1,973	
Reserve Investment 289	A1+	5/6/2019	2.78%	4,541,416		4,541,416	
<b>Subtotal</b>				<b>4,541,416</b>	<b>1,973</b>	<b>4,543,389</b>	<b>15.25%</b>
<b>AMP Bank</b>							
Reserve Investment 282	A1	15/4/2019	2.75%	2,000,000		2,000,000	
Municipal Investment 282	A1	15/4/2019	2.75%	1,600,000		1,600,000	
<b>Subtotal</b>				<b>3,600,000</b>	<b>-</b>	<b>3,600,000</b>	<b>12.09%</b>
<b>ME Bank</b>							
Municipal Investment 291	A2	13/5/2019	2.74%	5,000,000		5,000,000	
<b>Subtotal</b>				<b>5,000,000</b>	<b>-</b>	<b>5,000,000</b>	<b>16.79%</b>
<b>Total Funds Invested</b>				<b>29,782,015</b>	<b>1,973</b>	<b>29,783,989</b>	<b>100.0%</b>

