

# International Relations Development Advisory Committee (IRDAC)

## Meeting Minutes

<b>Meeting Name.</b>	International Relations Development Advisory Committee Meeting	<b>Meeting No.</b>	3
<b>Meeting Date</b>	16 Sep 2013		
<b>Meeting Time</b>	3:38pm - 4:45pm		
<b>Meeting Location</b>	South Wing Conference Room, Civic Centre, 63 Cathedral Ave		
<b>Attendees</b>	Cr Chris Gabelish Chairman of IRDAC;	<b>By Invitation</b>	Darren Lee, Managing Director, Market Creations;
	Cr Ron Ashplant Deputy Chairman of IRDAC;		Karen Godfrey, Secretary ACBC Midwest Branch;
	Ian Carpenter Mayor of CGG;		Neil McIlwaine, Deputy Mayor, CGG
	Gavin Treasure CEO Mid West Development Committee;		Mark Heron, Regional Development Officer, Geraldton Amateur Basketball Association (GABA)
Rob Jefferies, CEO Geraldton Iron Ore Alliance, CEO of MWCCI; and	<b>Apologies</b>	Peter Klein, CEO Geraldton Port Authority;	
Meredith Wills, Director Geraldton Universities Centre		Bert Beevers, Managing Director Durack Institute of Technology; and Ken Diehm, CEO of CGG	
		<b>Staff</b>	Brian Robartson, Acting Manager, Marketing, Economic & Property Development, CGG; and Han Jie Davis, Officer Economic Development and Foreign Affairs, CGG
		<b>Distribution</b>	as above

### 1. Welcome

The Chair welcomed all members and advised that permission had been given to record audio from this meeting for the purpose of taking meeting minutes.

### 2. Confirmation of the Minutes of the Previous Meeting

#### RECOMMENDATION

THAT the International Relations Development Advisory Committee RESOLVES that the Minutes of the Meeting held on the 20<sup>th</sup> May 2013, as previously circulated, be adopted as a true and correct record of proceedings (*attachment 1*).

**Moved Ron Ashplant, Seconded Meredith Wills.**

#### MOTION

THAT the International Relations Development Advisory Committee RESOLVES that the Minutes of the Meeting held on the 20<sup>th</sup> May 2013, as previously circulated, be adopted as a true and correct record of proceedings (as attached).

**CARRIED BY CONSENSUS**

**3. Discussion on the plan for the GABA's basketball tour to China in July 2014.**

**RECOMMENDATION**

**THAT** the Committee recommends the City lends support in preparation for the itinerary of the proposed basketball game tour in Beijing, Shanghai, Zhoushan, Zhanjiang and possibly Yueqing in July 2014.

**Moved Ron Ashplant, Seconded Meredith Wills**

**MOTION**

**THAT** the Committee recommends the City lends support in preparation for the itinerary of the proposed basketball game tour in Beijing, Shanghai, Zhoushan, Zhanjiang and possibly Yueqing in July 2014.

**CARRIED BY CONSENSUS**

**4. Discussion on how to maximise the outcome of the proposed visit by the Chinese business delegation led by Mr Wu Xiaonian (Chairman, Top Iron Pty Ltd; Deputy Chairman, Linfen Chamber of Commerce & Industry; Deputy Chairman, Shanxi Province Chamber of Commerce & Industry) in Mid – November 2013.**

**RECOMMENDATION**

**THAT** the Committee recommends the City staff liaise with Mr Wu regarding the focal areas of the visit. Special IRDAC meetings will be held accordingly to discuss detailed plan.

**Moved Ian Carpenter, Seconded Chris Gabelish**

**MOTION**

**THAT** the Committee recommends the City staff liaise with Mr Wu regarding the focal areas of the visit. Special IRDAC meetings will be held accordingly to discuss detailed plan.

**CARRIED BY CONSENSUS**

**5. Briefing by the Mayor and Cr Gabelish on the outcomes of the visit to Bukittinggi from 8 Sep to 14 Sep 2013.**

The following cooperation areas are identified through the visit:

- Environment & Health;
- Tourism;
- Education;
- Personnel Exchange; and
- Business Development

## RECOMMENDATION

It is recommended that the City staff follow up with Mayor's office of Bukittinggi, in regard to the goods and services they provide, so that the Midwest Chamber of Commerce and Industry (MWCCI) can promote these opportunities by circulating the information to its members.

**Moved Ian Carpenter, Seconded Rob Jefferies**

## MOTION

**It is recommended that the City follow up with Mayor's office of Bukittinggi, in regard to the goods and services they provide, so that the Midwest Chamber of Commerce and Industry (MWCCI) can promote these opportunities by circulating the information to its members.**

**CARRIED BY CONSENSUS**

## **6. General Business**

6.1 **Briefing:** the City will be receiving a delegation visit by Yueqing City Government (5-6 delegates, headed by a Deputy Mayor) in Nov or beginning of Dec 2013. Please refer to the *attachment 2* for the name list of the delegates.

6.2 **Information:** Chamber of Commerce and Industry of Western Australia (CCIWA) will be leading a group of Western Australian businesses on a sourcing mission to the Canton Fair in Guangzhou, China from 13 -19 October, 2013. Please refer to the *attachment 3* for more information.

6.3 **Information:** Invited by the Rotary Club, Cr Gabelish will be a guest speaker to deliver information regarding the City's relations with China.

6.4 **Information:** Australian International Trade Associations & Associates is organising a delegation to China from the 21<sup>st</sup> to the 27<sup>th</sup> of October to attend the 14<sup>th</sup> Western China International Fair. Please refer to the *attachment 4* for more information.

## **7. Next meeting**

It is scheduled for Mon 18th Nov 2013, 3 – 5pm, at Committee Meeting Room, Cathedral Ave, but it may be rescheduled pending on the dates of Mr Wu's visit.

## **8. Closure**

There being no further business the Chair closed the meeting at 4:45pm.



# International Relations Development Advisory Committee (IRDAC)

## Meeting Minutes

<b>Meeting Name.</b>	Sister City Economic & Cultural Development Advisory Committee Meeting	<b>Meeting No.</b>	2
<b>Meeting Date</b>	20 May 2013		
<b>Meeting Time</b>	3:08pm - 4:33pm		
<b>Meeting Location</b>	South Wing Conference Room, Civic Centre, 63 Cathedral Ave		
<b>Attendees</b>	Cr Chris Gabelish (Chair);	<b>By Invitation</b>	Darren Lee, Managing Director, Market Creations,
	Cr Ron Ashplant (Deputy Chair);	<b>Apologies</b>	Peter Klein, CEO Geraldton Port Authority Rob Jefferies, CEO Geraldton Iron Ore Alliance; Bert Beevers, Managing Director Durack Institute of Technology;
	Ian Carpenter, Mayor;	<b>Staff</b>	Ken Diehm, CEO CGG; Cheryl Wood, Director Department of Organizational Performance; Robert Smallwood, Manager Economy, Innovation & Technology; Han Jie Davis, Officer Economic Development & Foreign Affairs
	Meredith Wills, Director Geraldton Universities Centre;	<b>Distribution</b>	as above
Gavin Treasure, CEO Mid West Development Commission			

### 1) Welcome

The Chair welcomed all members and advised that permission had been given to record audio from this meeting for the purpose of taking meeting minutes.

### 2) Confirmation of the Minutes of the Previous Meeting

#### RECOMMENDATION

THAT the Sister City Economic & Cultural Development Advisory Committee RESOLVES that the Minutes of the Meeting held on the 18<sup>th</sup> February 2013, as previously circulated, be adopted as a true and correct record of proceedings (as attached).

Moved Chris Gabelish, Seconded Meredith Wills.

#### MOTION

THAT the Sister City Economic & Cultural Development Advisory Committee RESOLVES that the Minutes of the Meeting held on the 18<sup>th</sup> February 2013, as previously circulated, be adopted as a true and correct record of proceedings (as attached).

**CARRIED BY CONSENSUS**

**3. Presentation to the Committee by Mr. Darren Lee, Basketball Australia on the China and Australia National Basketball Teams "Dine with the Giants" luncheon.**

Mr Lee discussed with the Committee an opportunity for the City to participate in and contribute \$4,000 in support of a luncheon with China and Australian players in Perth to be held on 4 June 2013. Mr Lee advised that other organisations in the Geraldton area including Market Creations and Durack Institute of Technology, amongst others, had committed sponsorship. The Committee was advised that this sponsorship could possibly lead to Geraldton hosting an internationally-televised basketball game between Australia and China in the future, which would be watched by millions of viewers around the world and would raise Geraldton's profile on the international stage.

**Moved Meredith Wills, Seconded Mayor Ian Carpenter**

**MOTION**

**THAT the Committee recommends to Council to contribute sponsorship to the value of \$4,000 towards the proposed China-Australia National Basketball Teams luncheon to be held in Perth on Tuesday 4 June 2013.**

**CARRIED BY CONSENSUS**

**4. Briefings**

- 4.1 City's delegations tour to China in March/April 2013
- 4.2 Ongoing developments of Chinese relations including Zhanjiang, Zhoushan and Linfen City
  - 4.3.1 Japan Sister Cities Forum
- 4.4 Proposed Indonesia visit in Aug/Sep 2013.

**5. Other Business**

- 5.1 "Swimming Across China"

Cr Gabelish discussed with the Committee the concept of the 'Swimming Across China' initiative which is similar to an initiative called 'Swimming across Australia' that was carried out across Australia (launched from Geraldton) nine years ago. The committee agreed to allow for informal investigative discussions about the potential for running the activity, noting that should there be interest by China that Council would need to endorse any proposed action.

**6. Next meeting**

The next meeting of the Committee will be held on Monday 19th Aug 2013 in the Committee Meeting Room, Civic Centre, 63 Cathedral Ave commencing at 3pm.

**7. Closure**

There being no further business the Chair closed the meeting at 4:33pm.

## Name list of Yueqing City Government Delegation

November/December 2013

<b>Name</b>	<b>Sex</b>	<b>Position</b>
Ye Weiqiong	Male	Deputy Mayor of Yueqing Municipal People's Government
Peng Chengrong	Male	Director of the Office of Yueqing Ethnic and Religions Bureau
Yang Xiaoyang	Male	Vice Director of Yueqing Development and Reform Bureau
Hu Qingkai	Male	Director of Yueqing Highway Construction Office
Bao Guangxu	Male	Chief of Liushi Town Government of Yueqing
Kong Ningju	Male	President of Yueqing Transportation Group







## China Sourcing Mission: Canton Fair, Guangzhou, China

### Expressions of interest now being sought for 13 - 19 October 2013

Explore business opportunities by attending the Chinese Import and Export Commodities Fair (Canton Fair) in Guangzhou, the largest trade fair in the Asia-Pacific, if not the world. This renowned trade fair and the assistance provided by CCI will allow delegates to develop relationships through face-to-face contact with representatives of Chinese manufacturers.

CCI will guide delegates through the challenges of sourcing product from China by organising informative briefings in Guangzhou and through the introduction to contacts who can assist in ensuring you find the right product at the right price.

These contacts can also organise shipping for you and ensure that the product ordered is the product shipped. CCI can also provide ongoing assistance once the mission is over to facilitate successful future business.

#### Mission price includes:

- ▶ International airfare – Premium Economy (Business Class available for an additional charge) \*
- ▶ 6 nights at Guangzhou Grand International Hotel including breakfast
- ▶ Airport transfers
- ▶ CCI tour management fee
- ▶ Assistance with China visa application if required
- ▶ Registration Canton Fair
- ▶ Pre-departure assistance
- ▶ Briefings in Guangzhou
- ▶ 2 gala dinners

Cost \$4950.00 + any applicable GST. \*Add \$2500 for business class travel.  
Partner accommodation price available.

Places are limited so please register to participate now.

**To discuss your individual requirements in detail or for further information please contact Keith Seed, Manager, CCI International Trade Services on (08) 9365 7637 or email [keith.seed@cciwa.com](mailto:keith.seed@cciwa.com).**



# China Sourcing Mission: Canton Fair, Guangzhou, China

## Price includes:

- ▶ International flights (premium economy)
- ▶ Single accommodation (5 star)
- ▶ Guidance and assistance from CCI staff
- ▶ 2 gala dinners
- ▶ Pre-departure assistance

For more information contact Keith Seed at CCI on (08) 9365 7637 or email [keith.seed@cciwa.com](mailto:keith.seed@cciwa.com).

## How to book

**Cost:** \$4950.00 (inclusive of applicable GST)

Full payment required (including 10% GST where applicable). This fee includes premium economy air travel as per itinerary, single accommodation, breakfast, taxes and ground transport (Business Class airfares and partner price available).

**PLEASE SEND TO: CCI Business Mission to China Tour Manager,  
c/o Chamber of Commerce and Industry of Western Australia, PO Box 6209, East Perth WA 6892**

**I wish to book the following on the CCI Sourcing Mission to China**

**To be held on 13 - 19 October 2013**

**Company name:** \_\_\_\_\_

**Contact name:** \_\_\_\_\_

**Position:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Postcode:** \_\_\_\_\_

**Phone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**A cheque of \$ \_\_\_\_\_ is enclosed** (includes non-refundable down-payment of \$4,950 + any applicable GST)

*Please make cheques payable to the Chamber of Commerce and Industry of WA*

**Payment by credit card (please tick):**

Bank Card

Mastercard

Visa

Card No.             CVV No.

**Expiry Date** / /

**Name on card**

**Signature** \_\_\_\_\_

## TERMS AND CONDITIONS

The Chamber of Commerce and Industry of Western Australia (Inc), 180 Hay Street, East Perth, Western Australia (hereinafter called "CCI"), agrees to arrange the travel facilities in relation to the tour upon the following conditions viz:

1. All tour participants are responsible for arranging personal medical and travel insurance.
2. Payment required by 15 September 2013.
3. Any cancellation shall be in writing.
4. CCI reserves the right to cancel the tour in the event of insufficient bookings or operational difficulties. In the event of such cancellation CCI will refund all monies paid.
5. CCI will not be liable in respect of any loss, damage, injury, accident, delay or irregularity occurring to, or affecting any person or property in the course of the tour and in particular will not be liable for any loss, damage or injury arising out of the use of any facility booked by or through CCI. The persons or corporations providing the means of travel or accommodation (hereinafter called "the Operators") will carry persons and goods and provide travel and accommodation only on the conditions imposed by them respectively.
6. CCI reserves the right to require further payment to cover any such increases or to vary the travel arrangements or accommodation to compensate wholly or partly for any such increase or change by the operators.
7. If after departure because of sickness or any other reason whatsoever, a person does not avail themselves of any travel arrangements or accommodation, no refund or allowance will be made.
8. CCI believes the contents of the brochure to have been true at the time of printing but makes no express or implied agreement, representation or warranty to that effect or with respect to the standard service or accommodation to be provided by any of the Operators. Nor does it hold out that any route will be the best or most suitable at any particular time. Routings and type of transport and the type of accommodation to be provided may vary at any time without notice by CCI and or the Operators.
9. CCI and the Operators reserve the right, either before or during the tour, to refuse to carry or accommodate any person considered unsuitable by reason of physical or mental condition.

Chamber of Commerce and Industry of Western Australia (Inc) 2007; Travel Agents Licence No. 9 1A 00026 CCIWA2784

7TH - 14TH OF OCTOBER 2013

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臺  
巖

JING HUA

WEN ZHOU

MISSION

CO-ORGANIZED BY THE WEST LAKE

AITA AUSTRALIAN INTERNATIONAL  
ASSOCIATES IS ORGANIZING A DELEGATION  
7TH TO THE 14TH OF OCTOBER 2013  
CHANCE TO PARTICIPATE TO THE  
HANGZHOU (OCTOBER 12TH TO 18TH)

- **Cooperation between your region and different Chinese areas;**
- **Business opportunity in different sectors** (*tourism and leisure, technology and information, trade and investment, cultural and creative, e-commerce, real estate and automotive*)



Australia International Trade  
Association & Associates



## ***The West Lake Expo of Hangzhou***

The Hangzhou West Lake Expo started in 1929. The Expo gives prominence to the aim for "a platform for developing the convention and exhibition industry, a carrier of cultural and ideological progress, and a festival for the ordinary people and the tourists from home and abroad", sticks to the goal of "people first, thrift, virtue and safety", thus playing the role as a platform, leader and incubator for developing the convention and exhibition industry.

Since it was resumed in 2000, it has been successfully staged for eight consecutive times. The West Lake Expo has received visitors totaling 72,193,7000 person-times, the trade transaction value amounted to 63.241 billion RMB yuan and the contracted foreign investment reached 4.924 billion USD. It provides a platform and plays a leading role in developing the convention and exhibition industry in Hangzhou.



The West Lake Expo has facilitated the development of the convention and exhibition industry not only in the city proper, but also in the counties (county-level cities) of Hangzhou.

***This year, the 2013 The International Expo will be held from the 12<sup>th</sup> to the 18<sup>th</sup> October, at Hangzhou, Zhejiang Province, China.***

During this occasion CTFA can have a chance to meet government authorities, small and big enterprises, manufacturers, investors and so on.

## ***What is Aita offering? Our Services***

### **SERVICES INCLUDED IN THE PACKAGE**


(3,900 AU\$ per person)



- ◆ Round trip ticket to and back from China
- ◆ Air tickets in China
- ◆ Local transportation
- ◆ Networking banquets in each city
- ◆ Venue hire for the conferences and forums
- ◆ Accommodation
- ◆ Translation and interpreting
- ◆ Business visits and meetings
- ◆ Mission coordination and logistic support
- ◆ Production of mission booklet
- ◆ Coordination of bookings for air tickets, hotel and transportation
- ◆ Coordination with Chinese governments and associations
- ◆ Coordination of group visits

### **EXTRA SERVICES**

- ◆ special promotion conference (promoting products, services etc)
- ◆ advertising (media coverage, website, newspaper etc)
- ◆ business matching & consulting
- ◆ legal and financial affairs
- ◆ public relations
- ◆ exhibition services
- ◆ other Tailor made Tour in China

## ITINERARY

DATE	PLACE	ACTIVITY
Monday 7/10	<b>Australia</b> 	<b>Flight from Perth to Guangzhou to Beijing</b> 
Tuesday 08/10	<b>Beijing</b>  Beijing is the capital of the People's Republic of China located in northern China and one of the most populous cities in the world, with a population of over 20 million.	<b>Arrival in Beijing</b> Program of the day: Tour of the City: visit of the famous scenic spots. <b>Welcome and Business dinner with Beijing Municipal Government</b>
Wednesday 09/10	 <b>Beijing</b>	<b>From 08:00 to 15.00</b> <b>Meeting with Central Departments and Associations</b> <b>Flight from Beijing to Wenzhou</b> 
Thursday 10/10	<b>Wenzhou</b> Wenzhou is a prefecture-level city in southeastern Zhejiang province in the People's Republic of China. Wenzhou is a city full of vibrant business activities. It is the first city in China to set up individual and private enterprises as well as shareholder cooperatives	<b>From 8.30 to 11.00</b> <b>Wenzhou-WESTERN AUSTRALIA Sister City &amp; Friendship City Forum Business Forum</b> <b>From 12.30 to 13.30</b> Visit of Wuma Street: the most famous business street of the City. <b>Drive to Jinhua City</b>

<p style="text-align: center;"><b>Friday</b> 11/10</p>	<p><b>Jinhua</b></p> <p>Jinhua is a prefecture-level city in central Zhejiang province, people's Republic of China, with a population of over 5 million.</p> <p>Jinhua has a rather flexible economic system with distinctive economic characteristics in different areas.</p>	<p style="text-align: center;"><b>From 9.00 to 10.30 Jinhua-WESTERN AUSTRALIA</b></p> <p style="text-align: center;"><i>Sister City &amp; Friendship City Forum</i></p> <p style="text-align: center;"><b>Drive to Hangzhou City</b></p> <p style="text-align: center;">From 16.00 to 17.30</p> <p style="text-align: center;">Meeting with:</p> <ul style="list-style-type: none"> <li>● <b>Hangzhou City Government;</b></li> <li>● <b>Foreign Affairs Office;</b></li> <li>● <b>Business Bureau;</b></li> <li>● <b>CCPIT.</b></li> </ul>
<p style="text-align: center;"><b>Saturday</b> 12/10</p>	<p><b>Hangzhou</b></p> <p>is the capital and largest city of Zhejiang Province in Eastern China. Hangzhou is also the center of the Hangzhou Metropolitan Area,<sup>[2]</sup> which is the fourth-largest metropolitan area nationally.<sup>[4]</sup> It is governed as a sub-provincial city.</p>	<p style="text-align: center;"><b>From 9.00 to 10.00</b></p> <p style="text-align: center;">Attending the Opening Ceremony of</p> <p style="text-align: center;"><b>The 15<sup>th</sup> West Lake International Expo of Hangzhou</b></p> <p style="text-align: center;"><b>From 10.00 to 11.30</b></p> <p style="text-align: center;"><i>Visit Hangzhou the West Lake</i></p>
<p style="text-align: center;"><b>Sunday</b> 13/10</p>	<p style="text-align: center;"><b>Hangzhou</b></p> 	<p style="text-align: center;"><b>From 9.00 to 11.30</b></p> <p style="text-align: center;">1. Attending The West Lake Expo</p> <p style="text-align: center;"><b>Sister City and Friendship City Forum</b></p> <p style="text-align: center;"><b>Zhejiang-WESTERN AUSTRALIA</b></p> <p style="text-align: center;"><b>Business visit and meeting</b></p> <p style="text-align: center;">Flight from Hangzhou to Guangzhou</p> <p style="text-align: center;">And from Guangzhou to Perth</p>
<p style="text-align: center;"><b>Monday</b> 14/10</p>	<p style="text-align: center;"><b>Australia</b></p> 	<p style="text-align: center;"><b>Arrival in Perth</b></p>

The Australia International Trade Association & Associates  
Australia China Sister City Summit & Australia China Business Summit

New Zealand International Exchange Center

Add: level 4, Office Building A2, Midtown

Dongcheng District,

Beijing, China Post Code 100061

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6717 9545/ 6710 3163

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[michael@internglobal.com](mailto:michael@internglobal.com),

Web Site: [www.aita.com.cn](http://www.aita.com.cn), [www.acscs.com.au](http://www.acscs.com.au), [www.internglobal.com](http://www.internglobal.com),

[www.nziec.com](http://www.nziec.com)

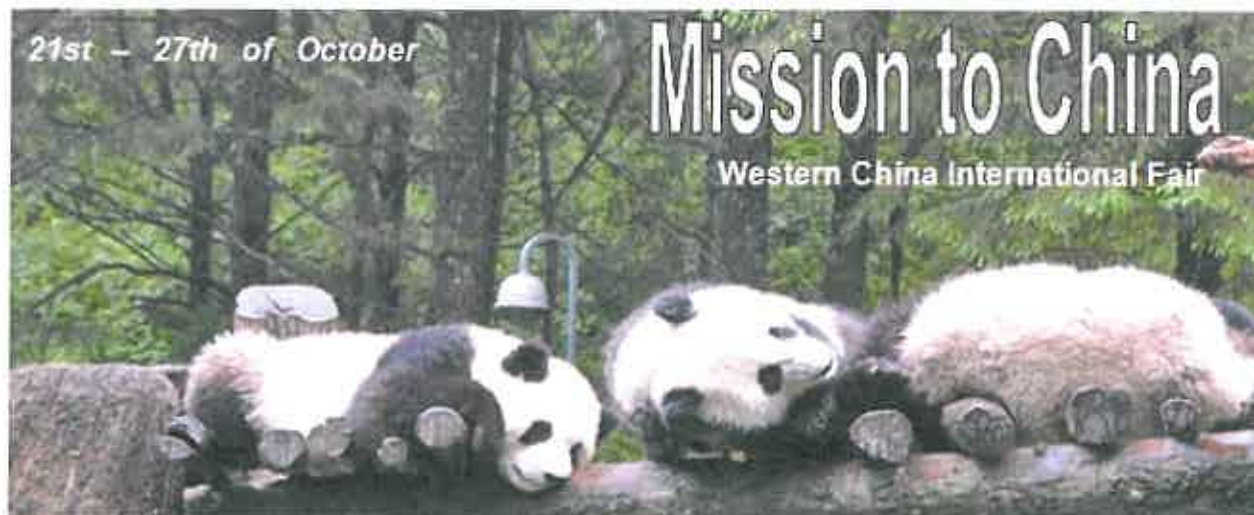
*Please save your time for this year Mission to China*  
*You will definitely match pleasure with business efficiently.*



  
**Michael Guo**

Michael Guo CEO

(Australia 612 80061198, China 86 186 11798416 )



## THE 14<sup>TH</sup> WESTERN CHINA INTERNATIONAL FAIR

WCIF is organized by Sichuan Provincial People's Government and co-hosted 15 national ministries and commissions, 12 provinces in Western China and by the Xinjiang Production and Construction Corps. The 14<sup>th</sup> edition will be held during October 23<sup>rd</sup> to 27<sup>th</sup>.

Australian International Trade Associations & Associates (AITA & Associates) is organizing a delegation to China from the 21<sup>st</sup> to the 27<sup>th</sup> of October to attend the expo and to visit other important cities of the region, such as Chongqing, Ziyang and Neijiang. The delegates will be provided with **unique opportunities**, such as:

- ◆ **Sister Cities and Friendship Forum**
- ◆ **Opening Ceremony, Welcome Dinner and visiting the WCIF**
- ◆ **Western China International Sourcing Fair and its activities**
- ◆ **South Pacific Environmental Tourism City Economic and Trade Forum**
- ◆ **Western China International Cooperation Forum**
- ◆ **EU-China Investment and Trade Fair and its activities**
- ◆ **Meetings with City Government, Foreign Affairs, Bureau of Commerce, Trade Promotion Organization of several cities**
- ◆ **Investment and trade promotions held by western, central and eastern provinces/municipalities and cities/prefectures (e.g. Chengdu, Ziyang...)**
- ◆ **Industry workshops and business networkings in the environment of one of the biggest fairs in China, among local and international exhibitors**
- ◆ **Exhibitions:**
  - **Consumer Electronics; Electronic Elements and Components; Software and Technology**
  - **Equipment for Energy Saving and Environmental Protection; Intelligent Machinery; Aerospace and Precision Work**
  - **Electromechanical equipment; Automobile Manufacturing and other manufacturing industries;**
  - **Agriculture and Food-processing Industry; Agriculture Equipment and Production Materials; Agricultural Demonstration Gardens**
  - **Hi-tech Indigenous Innovation; Hi-tech Achievements and Conversion; Hi-tech Product; Comprehensive Hi-tech**
- ◆ **Investment opportunities**
- ◆ **New possibilities for production and sales in China**
- ◆ **Potential for joint venture programs**
- ◆ **Enhancement of the cooperation between Australia and China**



**Australia International Trade  
Association & Associates**





Originated in 2000, Western China International Fair (Hereinafter referred to as the WCIF) is co-hosted by 15 national ministries/commissions, including National Development and Reform Commission and Ministry of Commerce of the People's Republic of China, 12 provinces in western China and Xinjiang Production and Construction Corps, and it is organized by Sichuan Provincial People's Government.

This international expo event has seen 13 successful sessions. Several Chinese leaders, hundreds of foreign leaders as well as heads of the international organizations attended the Fair. In its 13 years, WCIF has served as a platform in the western region for investment promotion, trade cooperation and diplomatic service, as well as the biggest portal and most significant platform for the opening-up of western China.



The 13th WCIF, held in September 2012, saw the signing of 1590 investment projects, with a total volume breaking 1 trillion yuan, up 11.4% year on year.

This year, the 14<sup>th</sup> *Western China International Fair* will be held from 23<sup>rd</sup> to 27<sup>th</sup> October, at Chengdu, Sichuan Province, China.

During this occasion our delegates will have a chance to meet government authorities, small and big enterprises, manufacturers, investors and so on.

## ***What is Aita offering? Our Services***

### **SERVICES INCLUDED IN THE PACKAGE**

(3900 AU\$ per person)

- ◆ Round trip ticket to and back from China
- ◆ Air tickets in China
- ◆ Local transportation
- ◆ Networking banquets in each city
- ◆ Venue hire for the conferences and forums
- ◆ Accommodation
- ◆ Translation and interpreting
- ◆ Business visits and meetings
- ◆ Mission coordination and logistic support
- ◆ Production of mission booklet
- ◆ Coordination of bookings for air tickets, hotel and transportation







- ◆ Coordination with Chinese governments and associations
- ◆ Coordination of group visits


### **EXTRA SERVICES**

- ◆ special promotion conference (promoting products, services etc)
- ◆ advertising (media coverage, website, newspaper etc)
- ◆ business matching & consulting
- ◆ legal and financial affairs
- ◆ public relations
- ◆ exhibition services
- ◆ other Tailor made Tour in China



**ITINERARY**

<b>DATE</b>	<b>PLACE</b>	<b>ACTIVITIES</b>
<p>Sunday 20/10</p>	<p><b>Australia</b></p> 	<p><b>Flight from Australia to Chengdu</b></p> 
<p>Monday 21/10</p>	<p><b>Chengdu</b> Chengdu is the capital of Sichuan province in Southwest China. It is one of the most important economic, transportation and communication centers of the country.</p> 	<p><b>Arrival in Chengdu, Sichuan Province</b></p> 
<p>Tuesday 22/10</p>	<p><b>Chengdu</b></p> 	<p><b>From 09:00 to 11.00</b> South Pacific Environmental Tourism City Economic and Trade Forum</p> <p><b>From 11:30 to 13:00</b> Lunch</p> <p><b>From 14:00 to 15:00</b> Foreign Affairs of Sichuan Province</p> <p><b>From 15:00 to 16:00</b> Commerce department of Sichuan Province</p> <p><b>From 18:00 to 20:00</b> Opening ceremony if WCIF; Welcome Dinner</p>
<p>Wednesday 23/10</p>	<p><b>Chengdu</b></p> 	<p><b>From 10:30 to 11:30</b> Western International Cooperation Forum or EU International Fair for investment and trade cooperation</p> <p><b>From 14:00 to 16:00</b> Sightseeing: the Temple of Marquis Wu</p> <p><b>From 16:30 to 18:00</b> Trade Promotion Organization of Sichuan Province</p>
<p>Thursday 24/10</p>	<p><b>Ziyang (Car Ride)</b></p> <p>Ziyang is a prefecture-level city in eastern Sichuan province, with more than 300,000 inhabitants residing in its urban area.</p> <p>Autos, food processing, pharmaceuticals, textiles and building materials are the pillar industries of the city.</p>	<p><b>From 11:00 to 13:00</b> Ziyang City Government invite for lunch</p> <p><b>From 14:30 to 16:00</b> Ziyang Sister City Friendship and cooperation forum</p> <p><b>From 16:30 to 19:00</b> Sightseeing: Anyue Sculpture and Thousand Buddha village</p> <p><b>From 19:30 to 20:30</b> Dinner</p>

Friday 25/10	<p><b>Neijiang (Car ride)</b></p> <p>Neijiang is a prefecture-level city in the Southeast of Sichuan province, in Southwest of China, with a population of about 4,200,000.</p> <p>Neijiang's industry range from engineering, electronics, chemicals, construction materials to consumer goods.</p>	<p><b>From 11:00 to 13:00</b></p> <p>Neijiang City Government invite for lunch</p> <p><b>From 14:30 to 16:00</b></p> <p>Neijiang Sister City Friendship and Cooperation Forum</p> <p><b>From 16:30 to 19:00</b></p> <p>Sightseeing: Giant Buddhist Temple, Big Garden, Westwood Temple</p> <p><b>From 19:30 to 20:30</b></p> <p>Dinner</p>
Saturday 26/10	<p><b>Chongqing (High Speed Rail)</b></p> <p>Chongqing is a major city in Southwest China and one of the five national central cities in the PRC. Common local factories produce processed foods, autos, chemicals, textiles, machinery, and electronics. The city includes a number of economic and technological development zones and is part of the West Triangle Economic Zone along with Chongde and Xi'an.</p>	<p><b>From 11:00 to 13:00</b></p> <p>Chongqing City Government invite for lunch</p> <p><b>From 14:30 to 16:00</b></p> <p>Chongqing Sister City Friendship and Cooperation Forum</p> <p><b>From 16:30 to 19:00</b></p> <p>Sightseeing: Chaotianmen Square, Laogai 18 Ladders, Hongya Dong</p> <p><b>From 19:30 to 20:30</b></p> <p>Dinner</p>
Sunday 27/10	<b>Chongqing - Australia</b>	
Monday 28/10	<b>Arrival in Australia</b>	

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