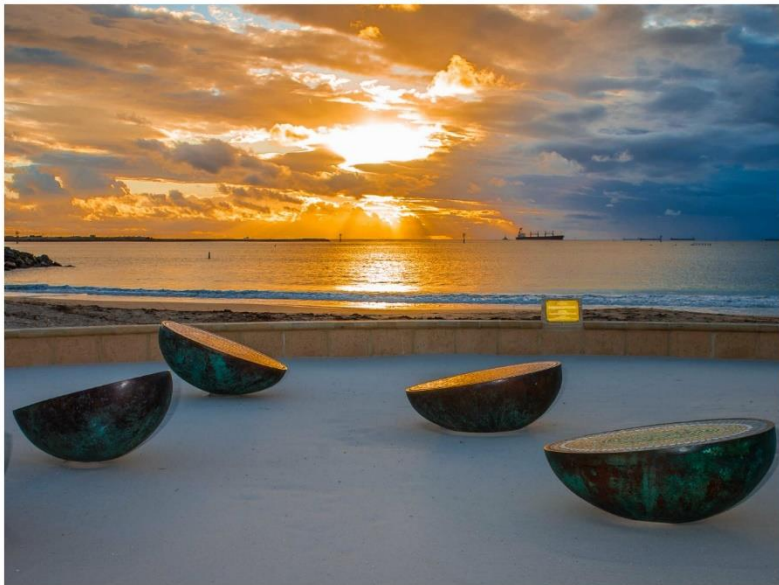




City of
Greater Geraldton
a vibrant future



CITY OF GREATER GERALDTON MONTHLY MANAGEMENT REPORT

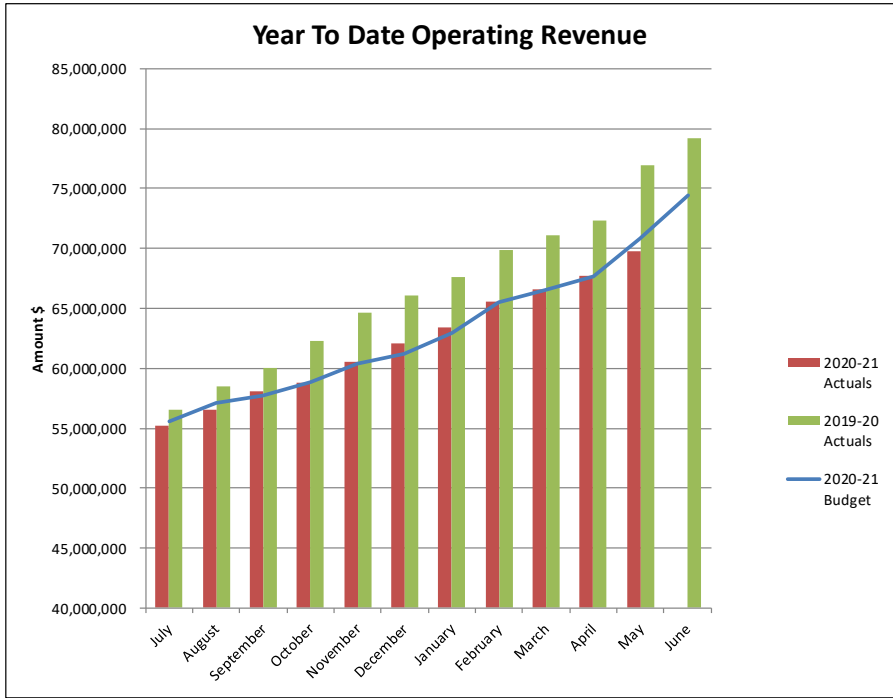


FOR THE PERIOD ENDED 31 MAY 2021

Table of Contents

1. ECONOMIC KEY PERFORMANCE INDICATORS	3
2. SOCIAL KEY PERFORMANCE INDICATORS	6
3. GOVERNANCE KEY PERFORMANCE INDICATORS	7
4. ENVIRONMENTAL KEY PERFORMANCE INDICATORS	7
5. BUILDING APPROVALS STATISTICS.....	10
6. STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 31 MAY 2021.....	11
7. MAJOR VARIANCES – 31 MAY 2021.....	12
8. NET CURRENT FUNDING POSITION – 31 MAY 2021	13
9. MONTHLY INVESTMENT REPORT – 31 MAY 2021	14

ECONOMIC KEY PERFORMANCE INDICATORS

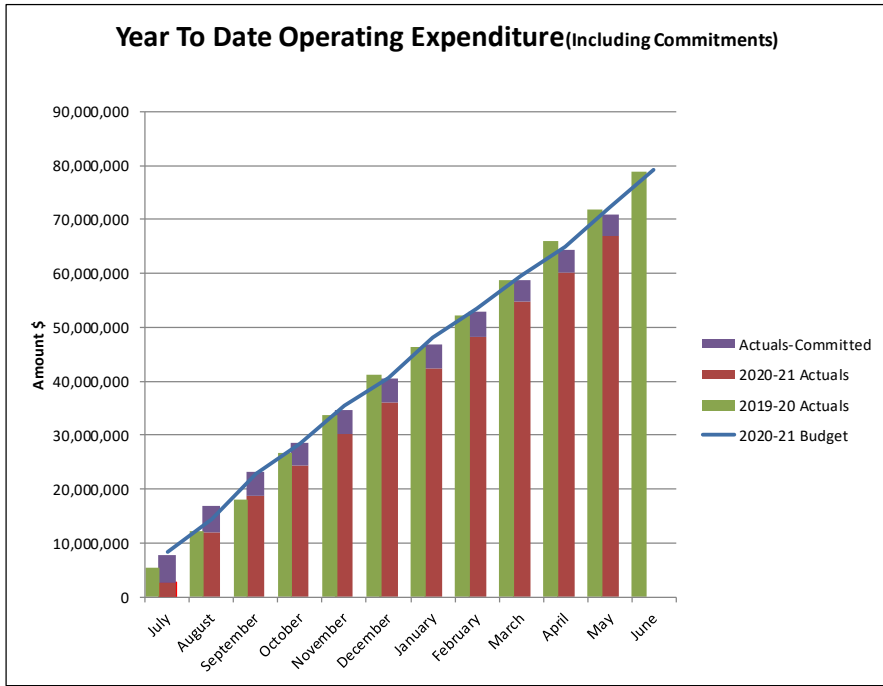


Comments:
 Operating revenue recorded as at 31 May is \$69,763,657 against a budget of \$69,797,628.

Major variances have been adjusted in the Q3 budget assessment.

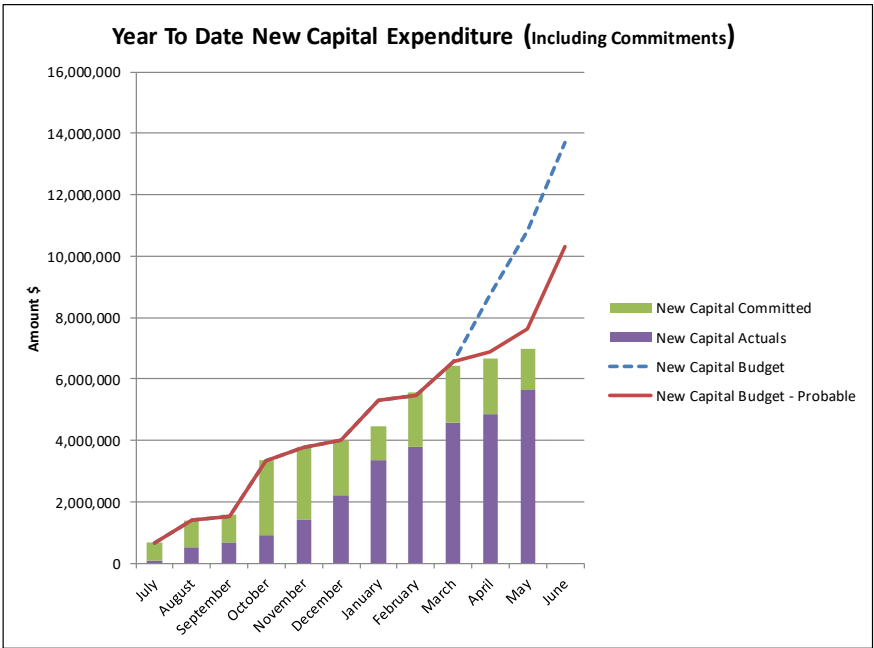
Adjustments included allowance for:

- Increase in Airport rents and leases.
- Building applications continue to exceed forecast as more people take advantage of the government building incentive.
- Increase in Meru Waste Fees and Charges.



Comments:
 Operating expenditure recorded as at 31 May is \$66,854,773 plus commitments of \$3,981,860.

- The variance on employment costs is largely due to vacant positions.
- Utilities remain below budget due to savings from solar installations.



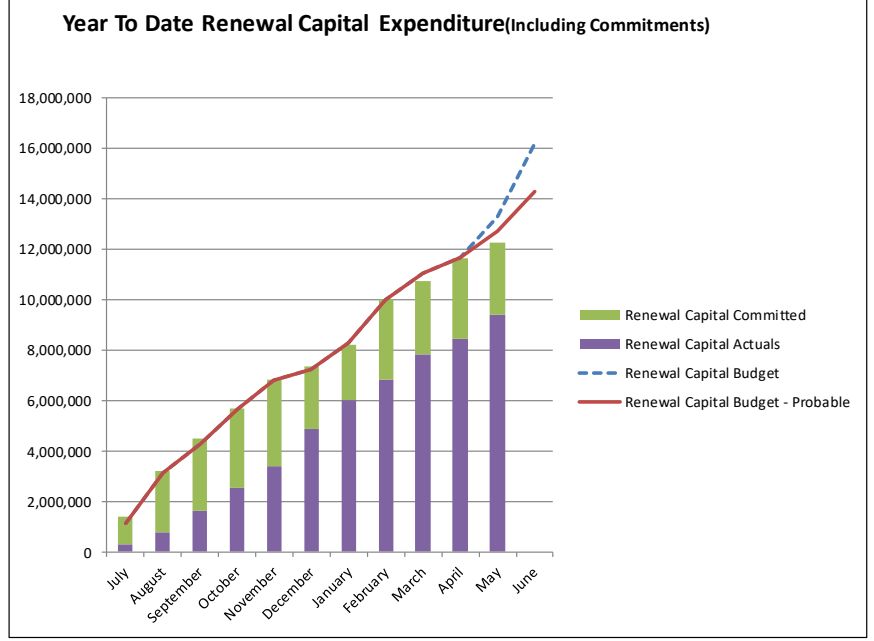
Comments:
 New capital expenditure recorded at 31 May is \$5,637,661 plus commitments of \$1,358,354.

Projects removed from the budget at Q3 and reallocated to 2021-22 were:

- Meru Transfer Station \$2m
- Footpath projects \$1m
- Railway Street \$1.1m
- Meru - Fibre Optic Install \$300k

To allow for quotes/tenders to be issued in this financial year, the total capital budgeted incorporates the full budget for upcoming projects. Some of these projects however, are not anticipated to be completed during this financial year and a new line has been added to exclude the following from the Probable Budget:

- Potential land purchases \$3m
- Airport - Solar Install \$400k
- Meru Power Upgrade \$250k

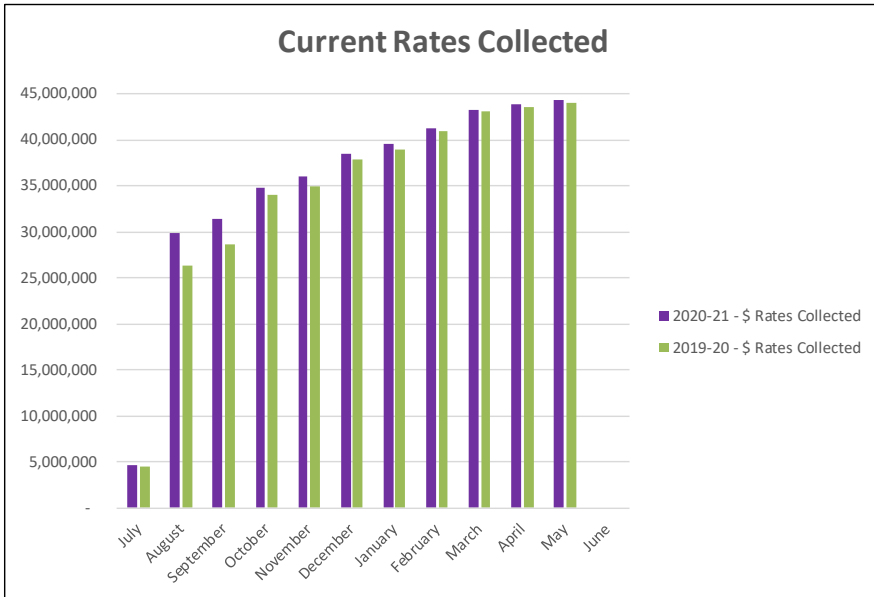


Comments:
 Renewal capital expenditure recorded at 31 May is \$9,382,036 plus commitments of \$2,854,586.

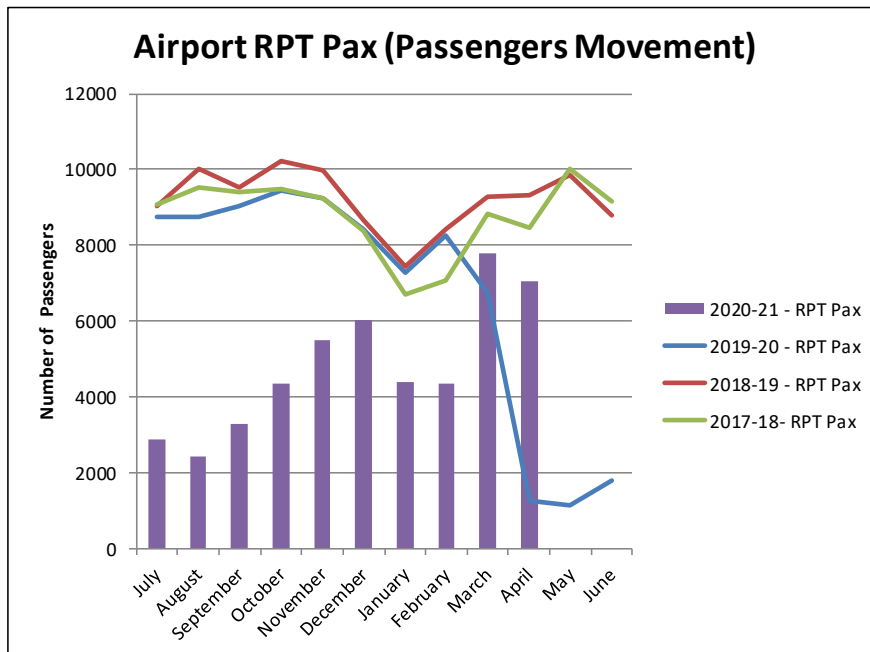
- No Material variance to report on.
- Renewal projects remain scheduled for completion this year, however with Tropical Cyclone Seroja clean up there may be some planned projects delayed into next year. (Reflected in Probable Budget).

Projects removed from the budget at Q3 and reallocated to 2021-22 were:

- Aquarena Outdoor Pool \$3.6m
- Some Footpath Renewals \$900k

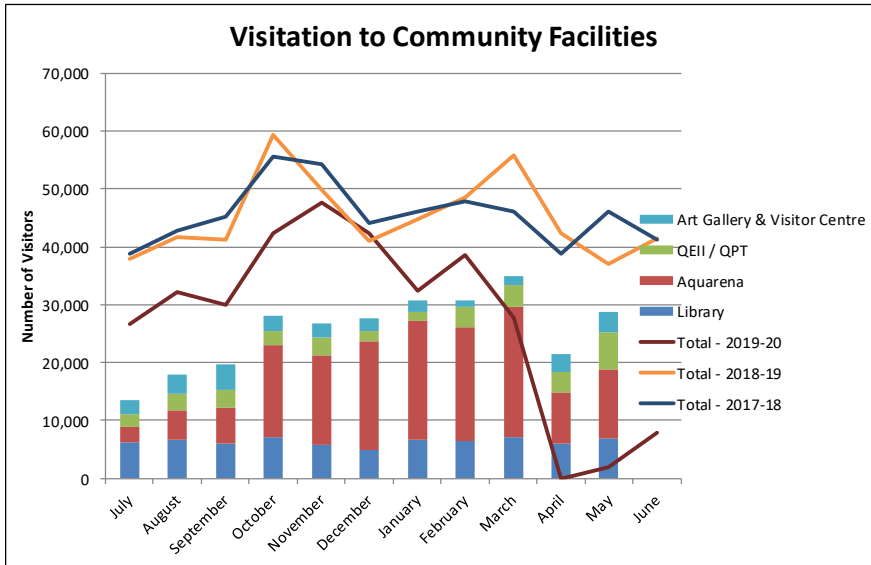


Comments:
 In 2020/21 \$46,852,539 rates have been levied.
 As at 31 May 2021 \$44,238,183 of current rates have been paid compared with \$43,976,665 at the same time last year.
 99.19% of Rates & Rubbish were collected to 31 May compared to 98.27% to the same period last year.
 Final rates instalments were due early March, following which interest charges have been applied to unpaid rates.

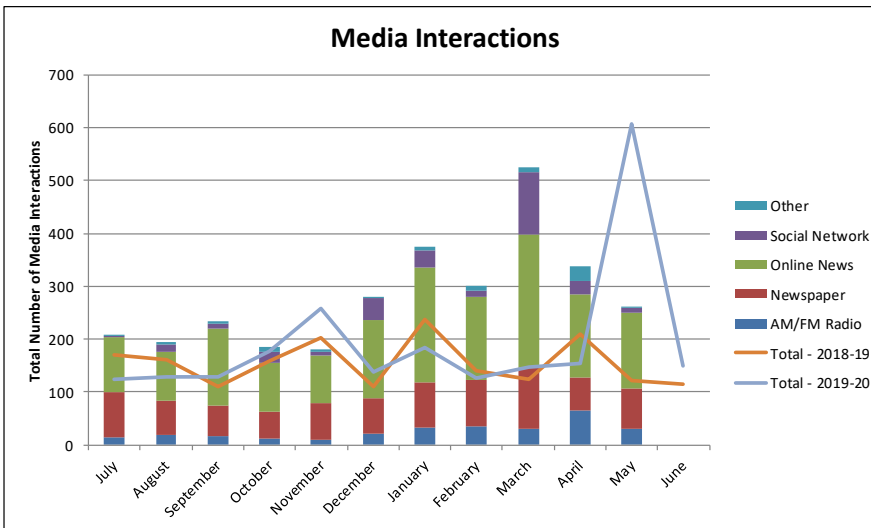


Comments:
 For the month of May flights have returned to 13 per week.
 For the month of April total passenger movements were 7,039 compared to 1,239 last year, when COVID impacted movement between regions. The recovery of passenger numbers continues, with a dip in numbers over school holiday periods consistent with prior years.
**Passenger movement reporting is 1 month in arrears due to delays in airlines reporting actual figures.*

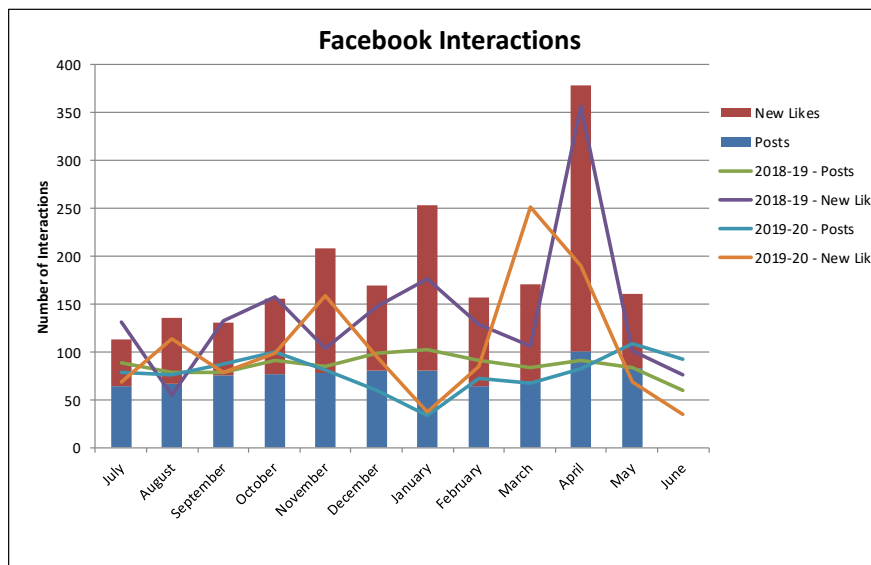
SOCIAL KEY PERFORMANCE INDICATORS



Comments:
 Library visitations recorded in May were 6,938.
 Visitation to the Aquarena in May was 11,800 compared to 8,797 in April. This is consistent with prior year activity leading into winter.
 QEII had 3,741 attendances in May.
 The QPT returned to life in May, hosting 4 events with 2,761 attendances in May, well above February's post-COVID peak of 339. Ticket sales for upcoming shows have continued with 9 shows on sale as at 31 May.
 Art Gallery and Visitors Centre recorded a total of 3,616 visits (door count) in May compared to 3,020 visits in April.

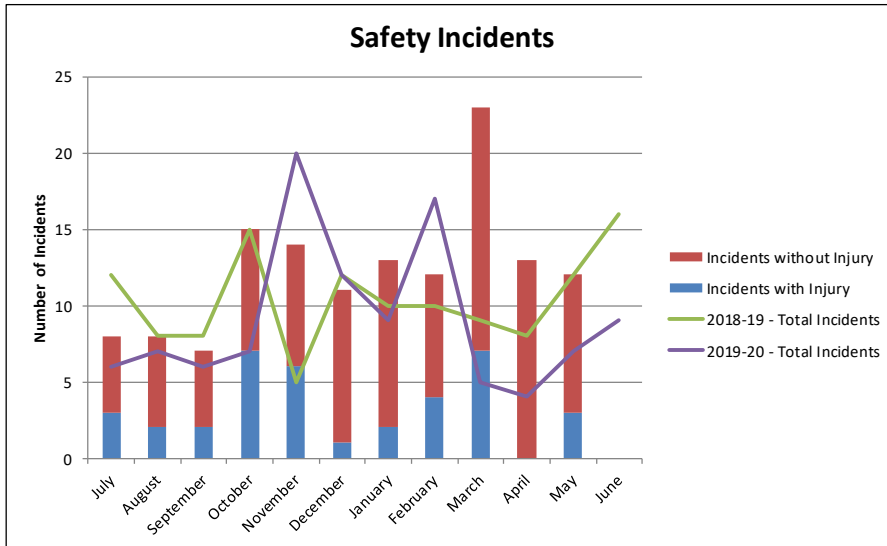


Comments:
 Media interactions during the month of May included 1 mention on TV in addition to the usual media types. Top stories for the month included:
 • Saving the leaning tree
 • Ellendale pool toilet issues
 • Tourism conference
 • HMAS Sydney 80th event support conflict
 • City looking to reinstate vergeside pickup
 • Death at Aquarena
 Total media types - 5
 Total mentions - 260
 Total Potential Reach - 1.05m



Comments:
 City of Greater Geraldton's Facebook page visits for May resulted in 83 new posts and 78 new likes.
 Top social media posts included:
 • RAAF Open Day announcement – 17.9k reach
 • HMAS Toilet complete – 16.4k
 • RAAF Open Day reminder – 12.6k
 • Drive safe in the rain 9.4k
 • Nanna's Story – 9.2k
 Average post reach - 6,707

GOVERNANCE KEY PERFORMANCE INDICATORS

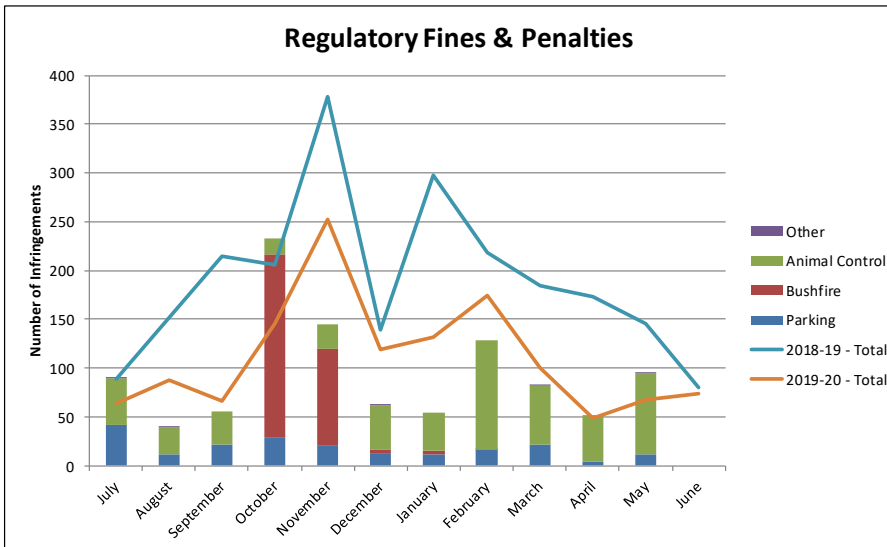


Comments:
 There were 3 incidents with injury and 9 incidents without injury in May.

Incidents:

- Security - 2
- Injury/Illness – 3
- Vehicle/Property – 3
- Report only - 4 (2 CGG, 1 Member of the public, 1 Contractor)

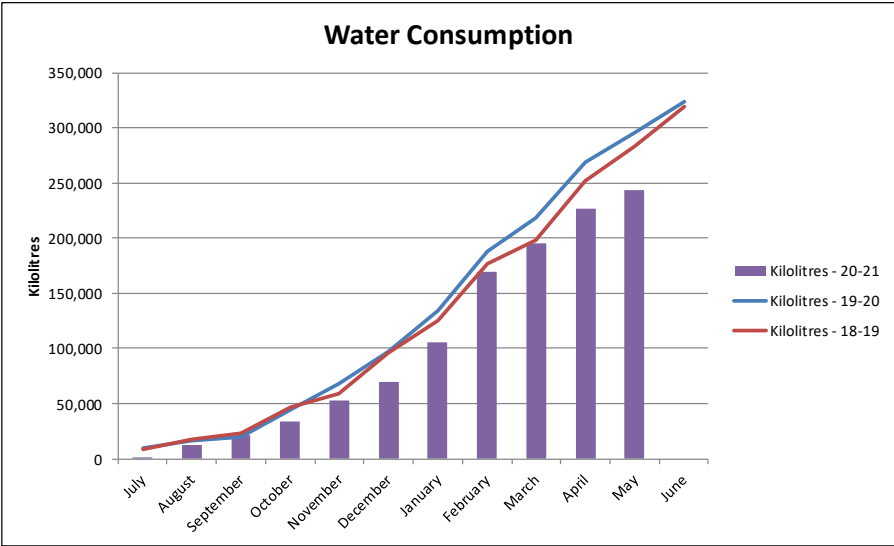
ENVIRONMENTAL KEY PERFORMANCE INDICATORS



Comments:
 Fines issued in May:

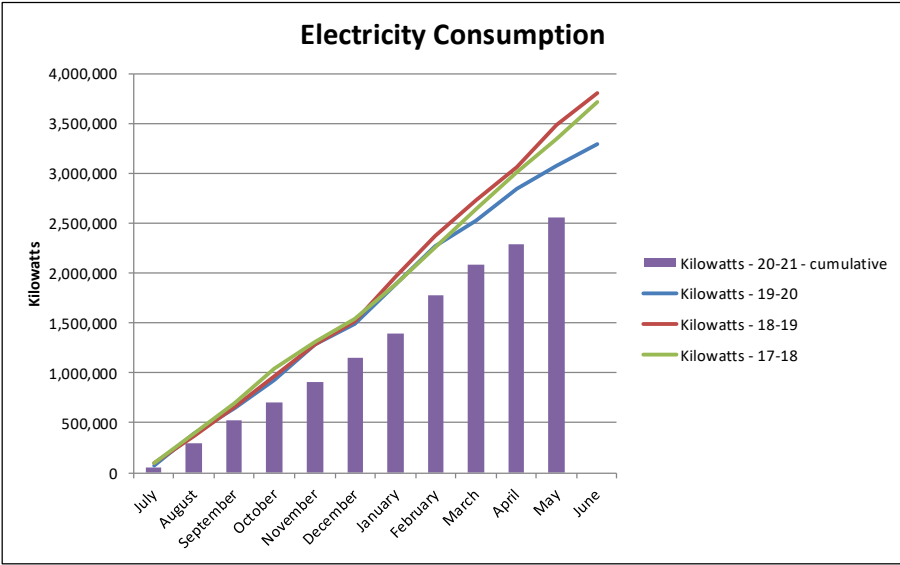
Parking: 11
 Animal Control: 83
 Bushfires Act: nil
 Health: 1

This compares to 68 for the same period last year.



Comments:
 Total kilolitres used to 31 May is 243,873kL compared to 296,167 for last year.

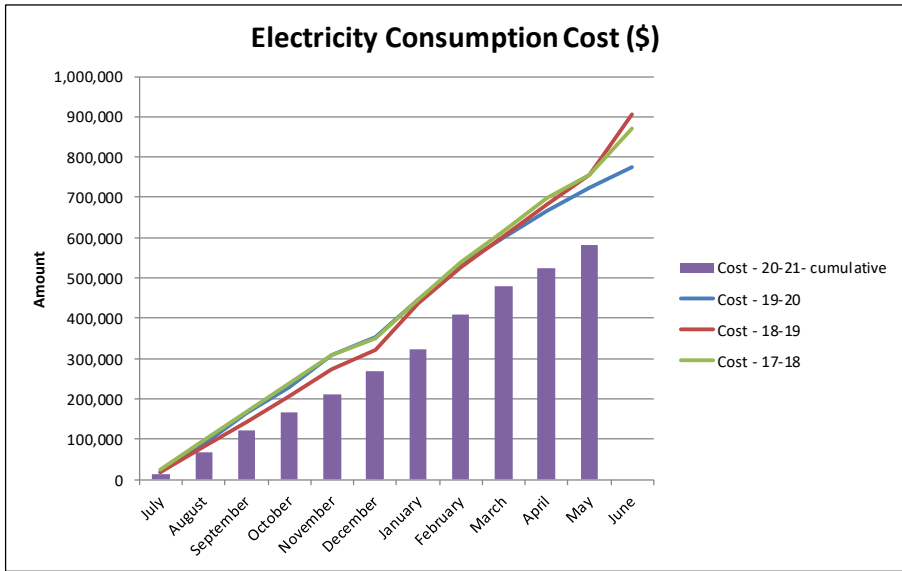
Variable billing periods do not allow for precise correlation to the previous financial year but usage is trending below the last 2 years.



Comments:
 Total kilowatts used to 31 May is 2,551,571 compared to 3,072,246 for last year.

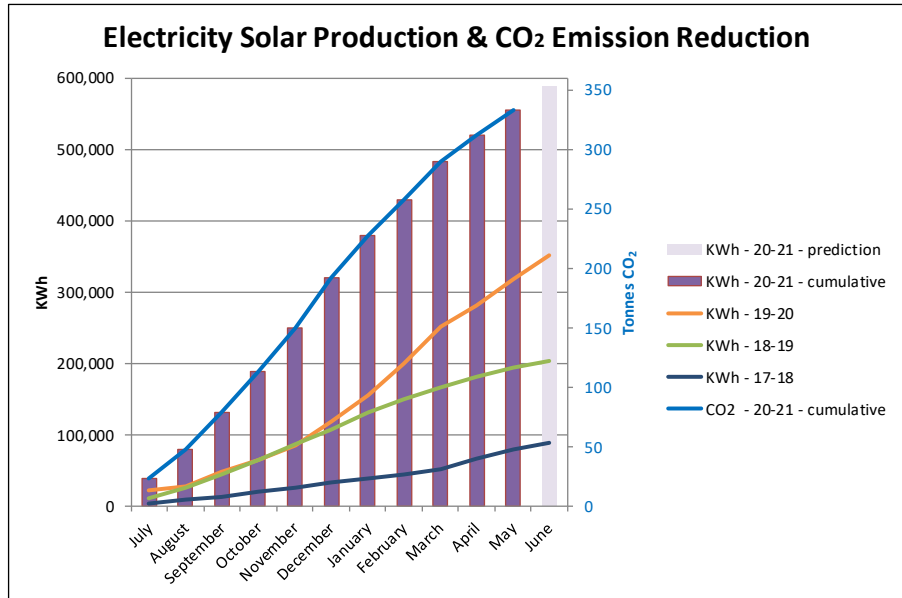
Installation of solar has seen a reduction in total consumption.

Variable billing periods do not allow for precise correlation to the previous financial year, however usage is trending below the last 3 years.



Comments:
 Electricity consumption cost as at 31 May is \$583,241 compared to \$722,402 for the same period last year.

 The benefits of the City's investment in solar systems are evident in the reduced power bills.



Comments:
 The City's solar systems produced 35,168 kW in May.

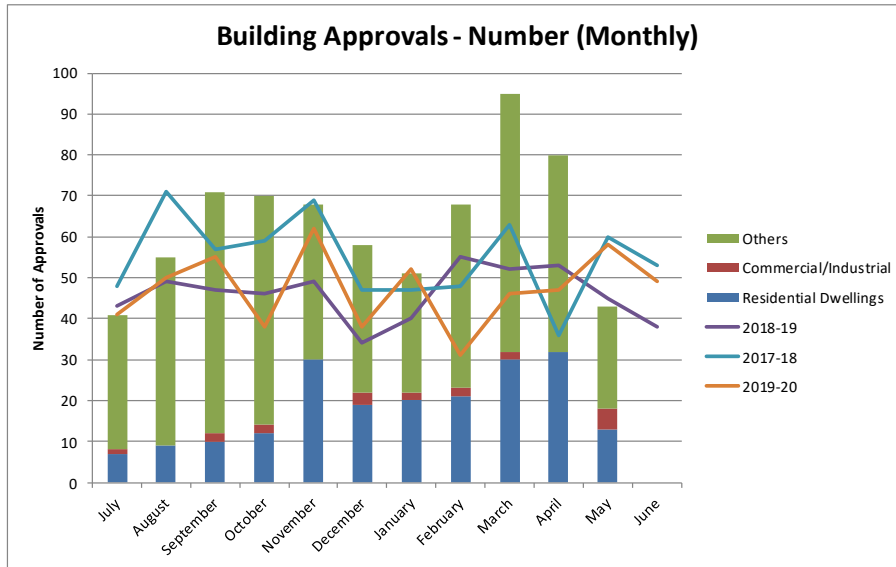
 Six solar systems are reported here (total capacity 285 KW):

1. Aquarena (2020) - 120 KW
2. Library (2019) - 60 KW
3. QPT (2018) - 30 KW
4. Art Gallery (2018) - 25 KW
5. GMC (2018) - 20 KW
6. Aquarena (2015) - 30 KW

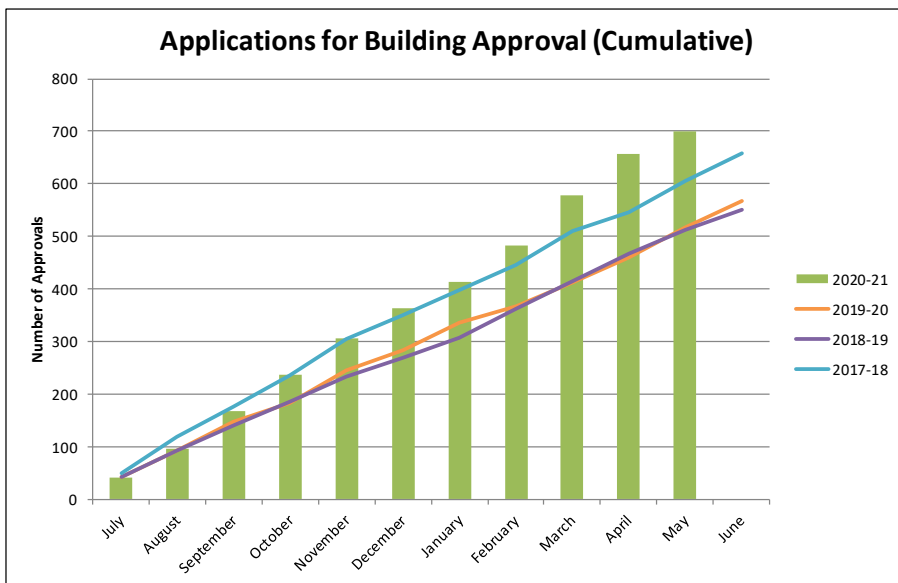
Key numbers for the last 12 months:

- 588,157 KWh produced
- 353 tonnes CO₂ emissions reduced
- 18% of electricity from solar

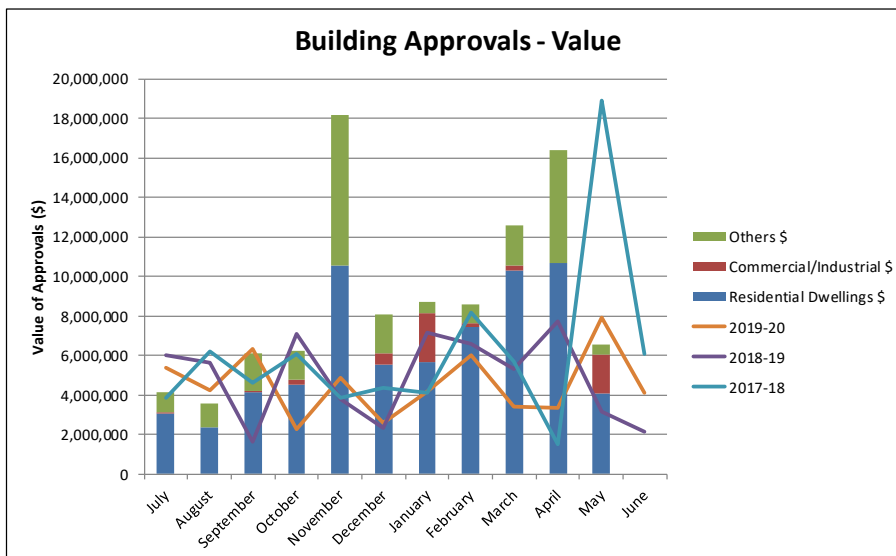
BUILDING APPROVALS STATISTICS



Comments:
 Residential approvals for May were 13 compared with 11 at the same time last year.
 Commercial approvals were 5 for May compared to 5 for the same time last year.
 Year to date commercial approvals remain slightly below last year at 19, compared with 22 to 31 May 2020.
 "Others" classification includes buildings such as gazebo, patio, retaining walls, sheds, swimming pools etc.



Comments:
 700 applications for building approvals were received as at the end of May. During the same period last year the City received 518 applications.
 Overall the number of approvals is trending higher than the prior three years and the variance primarily relates to Residential applications as well as 'Other' applications led by sheds, swimming pools, patios and carports.



Comments:
 Residential dwelling approvals for the month of May had a value of \$4,092,315 compared with \$2,764,058 during the same period last year.
 There were \$1,929,091 of Commercial applications for the month of May compared with \$3,219,089 for the same period last year.
 The total value of Commercial applications year to date is \$5,697,592, well below the same period last year at \$11,883,894.

CITY OF GREATER GERALDTON

STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 31 MAY 2021

	Current Budget	Current YTD Budget	YTD Actual	YTD Major Commitments	Variances (commitments incl)		
					\$	%	
Operating Income							
Rates	45,615,968	45,615,964	45,601,826	-	14,138	0.0%	✓
Operating Grants & Subsidies	7,629,421	4,140,528	4,116,717	-	23,812	0.6%	✓
Contributions Reimbursements & Donations	826,516	661,028	663,061	-	-2,033	-0.3%	✓
Fees & Charges	19,352,335	18,546,482	18,542,746	-	3,736	0.0%	✓
Interest Earnings	478,688	355,688	371,808	-	-16,120	-4.5%	✓
Other	506,181	471,669	461,230	-	10,439	2.2%	✓
Profit On Disposal Of Assets	6,269	6,269	6,269	-	-0	0.0%	
	74,415,378	69,797,628	69,763,657		33,971	0.05%	
Operating Expenditure							
Employee Costs	-27,249,754	-24,794,943	-24,286,148	-70,774	-438,021	1.8%	✗
Materials & Contractors	-20,177,150	-17,780,342	-13,793,713	-3,910,813	-75,816	0.4%	✗
Utility & Govt Charges	-2,873,305	-2,521,101	-2,312,491	0	-208,610	8.3%	✗
Insurance	-813,989	-723,644	-717,627	0	-6,017	0.8%	✓
Interest/Borrowing Costs	-1,174,734	-879,857	-879,857	0	0	0.0%	✓
Other Expenditure	-1,942,894	-1,900,134	-1,913,860	-273	13,999	-0.7%	✓
Depreciation On Assets	-24,646,964	-22,522,174	-22,518,149	0	-4,025	0.0%	✓
Loss On Disposal Of Assets	-304,116	-301,392	-432,928	0	131,536	-43.6%	✗
	-79,182,906	-71,423,587	-66,854,773	-3,981,860	-586,954	0.8%	
NET OPERATING	-4,767,528	-1,625,959	2,908,884	-3,981,860	-552,983	34.0%	
Non-Cash Expenditure and Revenue							
Profit / (Loss) on Asset Disposals	297,847	295,123	426,659		-131,536	-44.6%	✗
Depreciation on Assets	24,646,964	22,522,174	22,518,149		4,025	0.0%	✓
	24,944,811	22,817,297	22,944,808		-127,511	-0.6%	
Capital Expenditure							
Purchase Land	-3,138,500	-121,574	-123,918	-827	3,172	-2.6%	✓
Purchase Buildings	-2,651,660	-1,846,717	-1,207,169	-227,687	-411,862	22.3%	✗
Purchase Plant and Equipment	-1,114,290	-600,649	-776,441	-41,618	217,411	-36.2%	✗
Purchase Furniture and Equipment	-427,397	-346,484	-281,500	-37,967	-27,017	7.8%	✓
Purchase Infrastructure Assets - Roads	-11,175,762	-9,523,118	-7,648,793	-1,883,166	8,840	-0.1%	✓
Purchase Infrastructure Assets - Parks	-5,997,506	-3,756,749	-2,281,753	-1,460,154	-14,843	0.4%	✓
Purchase Infrastructure Assets - Airport	-542,552	-529,086	-36,559	-145,425	-347,102	65.6%	✗
Purchase Infrastructure Assets - Meru	-554,000	-553,083	-273,398	-19,793	-259,892	47.0%	✗
Purchase Infrastructure Assets - Other	-4,713,574	-2,715,501	-1,925,191	-772,955	-17,355	0.6%	✓
Purchase Intangibles	-56,000	-56,000	-55,316	0			
Self Supporting Loan Paid Out	-200,000	-200,000	-200,000	0			
Lease Payments	-49,637	-44,617	-43,600	0	-1,017	2.3%	✓
Repayment of Debentures	-4,798,496	-4,448,079	-4,463,951	0	15,872	-0.4%	✓
	-35,419,374	-24,741,657	-19,317,589	-4,589,592	-833,793	3.4%	
Capital Revenue							
Non Operating Grants & Subsidies	7,551,662	2,742,625	2,731,482	0	11,143	0.4%	✓
Proceeds from Disposal of Assets	1,954,500	1,954,498	2,020,500	0	-66,002	-3.4%	✗
Proceeds from New Debentures	200,000	200,000	200,000	0	0	0.0%	✓
Self-Supporting Loan Principal Income	52,977	52,977	68,497	0	-15,520	-29.3%	✗
Council Loan Principle Income	0	0	0		0		
	9,759,139	4,950,100	5,020,478		-70,378	-1.42%	
Reserves							
Transfers to Reserves	-6,155,297	0	0		0		
Transfers from Reserves	8,873,880	0	0		0		
	2,718,583	0	0		0		✓
Current Funding Surplus (Deficit)	-2,764,368						

MAJOR VARIANCES – 31 MAY 2021

Operating Revenue

Operating income recorded as at 31 May is \$69,763,657 against a budget of \$69,797,628.

Major variances reported in previous months are no longer highlighted after the Q3 budget assessment and adoption of amendments.

Other variances:

- REDS grant will be received in 2021-22 with the postponing of the associated event;
- Interest on investments and rates is tracking slightly above budget.

Operating Expenditure

Operating expenditure recorded as at 31 May is \$66,854,773 plus commitments of \$3,981,860. Overall, operating expenditure is tracking under budget.

Major variances in employment costs are largely due to vacant positions. A number of positions have recently been recruited therefore it is likely this variance will reduce by year end.

Other variances:

- Utility and government charges have variable billing cycles however electricity is tracking to achieve savings over the year.
- Replacement of phones and tablets were budgeted in Materials and Contractors however are a capital expense.
- Loss on Disposal of assets is for the demolition of the old toilet block at HMAS Sydney.
- No other material variances to report on.

Capital Expenditure

Capital Expenditure recorded as at 31 May is \$19,317,589 plus commitments of \$4,589,592.

As part of the Q3 budget assessment and amendments the following projects were removed from the budget and reallocated to 2021-22:

- | | |
|-------------------------------------|--------|
| • Meru Transfer Station | \$2m |
| • Footpath projects (New and Renew) | \$1.9m |
| • Railway Street | \$1.1m |
| • Aquarena Outdoor Pool | \$3.9m |
| • Meru Fibre Optic Installation | \$300k |

As we near the end of financial year we can identify additional budgeted projects which are unlikely to be completed by 30 June 2021. A probable budget line has been included in the above Capital Expenditure graphs which excludes the following projects:

- | | |
|------------------------------|--------|
| • Potential Land Purchases | \$3m |
| • Airport Solar Installation | \$400k |
| • Meru Power Upgrade | \$250k |

Other variances:

- Other variances are between asset expenditure categories and do not represent an overall variance:
 - Aquarena hot water boiler – budgeted as buildings, recognised as infrastructure
 - Airport screening equipment – budgeted as infrastructure, recognised as plant and equipment

Capital Revenue

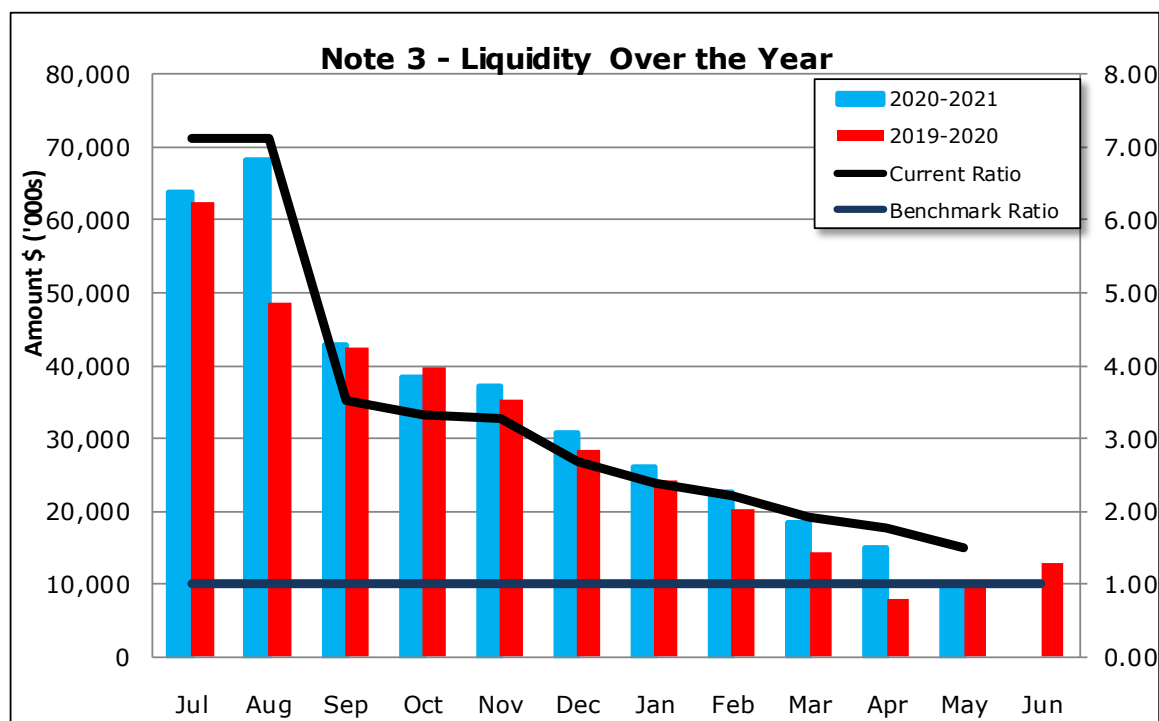
Capital Revenue recorded as at 31 May is \$5,020,478. Capital Revenue is tracking in line with budget, with some significant non-operating grants expected at year end.

Other variances:

- An additional lot has sold at Cape Burney resulting in an increase to proceeds from sale;
- Geraldton Hockey Association have paid out their existing self-supporting loan early.

NET CURRENT FUNDING POSITION – 31 MAY 2021

	Positive=Surplus (Negative=Deficit)		
	2020-2021		2019-2020
	This Period	Last Period	This Period
	\$	\$	\$
Current Assets			
Cash at Bank			
Municipal Account	22,251,322	26,755,247	14,651,638
Reserve Account	24,294,970	23,008,955	22,089,917
Restricted Assets	3,020,315	3,020,315	3,069,572
Total Cash at Bank	49,566,607	52,784,517	39,811,127
Receivables			
Prepayments	598,496	538,993	385,767
Tax Recoverable	184,871	126,844	169,941
Sundry Debtors	834,428	791,578	566,817
Rates Receivable	5,070,705	5,573,872	5,442,473
Inventories	427,660	426,549	492,092
Total Current Assets	56,682,767	60,242,353	46,868,217
Less: Current Liabilities			
Creditors and Provisions	9,981,199	8,473,392	1,877,463
Current Borrowings	3,722,482	4,960,550	5,042,796
Employee Entitlements	5,788,275	5,788,275	5,053,961
	19,491,955	19,222,217	11,974,220
Less: Cash Restricted	(27,315,284)	(26,029,270)	(25,159,489)
Net Current Funding Position	9,875,527	14,990,866	9,734,508



MONTHLY INVESTMENT REPORT – 31 MAY 2021

Deposit Ref	Current Credit Rating	Maturity/ Conversion	Invested Interest rates	Amount Invested	Interest Earned YTD	Current Value @ 31/05/2021	Percentage of Portfolio
Commonwealth							
BOS Call Account - Muni	A1+	On Demand	0.20%	6,134,193		6,134,193	
BOS Call Account - Reserve	A1+	On Demand	0.20%	-		-	
Subtotal				6,134,193	-	6,134,193	13.24%
Bankwest							
Reserve Investment 306	A1+	2/6/2021	0.80%	15,947,955		15,947,955	
Subtotal				15,947,955	-	15,947,955	34.42%
National Bank							
Reserve Investment 307	A1	22/11/2021	0.54%	650,000		650,000	
Subtotal				650,000	-	650,000	1.40%
AMP Bank							
Reserve Investment 305	A2	29/11/2021	0.70%	1,361,000		1,361,000	
Reserve Investment 297	A2	20/8/2021	0.70%	2,300,000		2,300,000	
Reserve Investment 308	A2	18/2/2022	0.35%	1,286,015		1,286,015	
Subtotal				4,947,015	-	4,947,015	10.68%
Bank of Queensland							
Municipal Investment 313	A2	22/6/2021	0.35%	4,500,000		4,500,000	
Subtotal				4,500,000	-	4,500,000	9.71%
Members Equity Bank							
Municipal Investment 316	A2	8/6/2021	0.45%	2,002,219		2,002,219	
Municipal Investment 320	A2	23/7/2021	0.35%	4,000,000		4,000,000	
Subtotal				6,002,219	-	6,002,219	12.95%
Bendigo and Adelaide Bank							
Municipal Investment 316	A2	4/6/2021	0.30%	500,000		500,000	
Subtotal				500,000	-	500,000	1.08%
Judo Bank							
Reserve Investment 304	Unrated	29/10/2021	0.90%	2,750,000		2,750,000	
Municipal Investment 315	Unrated	1/6/2021	0.70%	2,900,000		2,900,000	
Subtotal				5,650,000	-	5,650,000	12.19%
Bank of Sydney							
Municipal Investment 314	Unrated	1/6/2021	0.45%	2,000,000		2,000,000	
Subtotal				2,000,000	-	2,000,000	4.32%
Total Funds Invested				46,331,382	-	46,331,382	100.0%

