



City of  
Greater Geraldton  
a vibrant future



## CITY OF GREATER GERALDTON MONTHLY MANAGEMENT REPORT

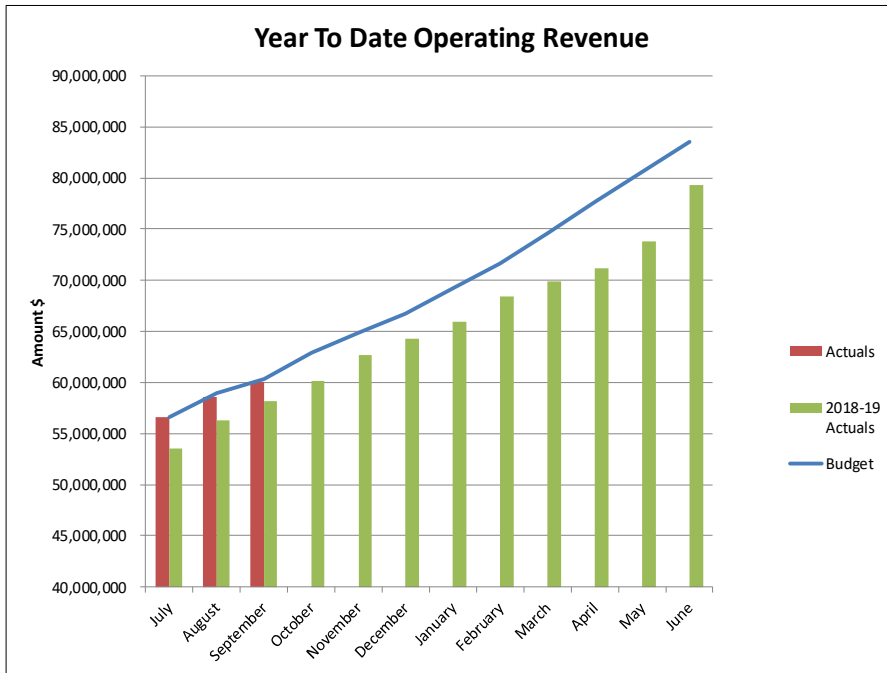


FOR THE PERIOD ENDED 30 September 2019

## Table of Contents

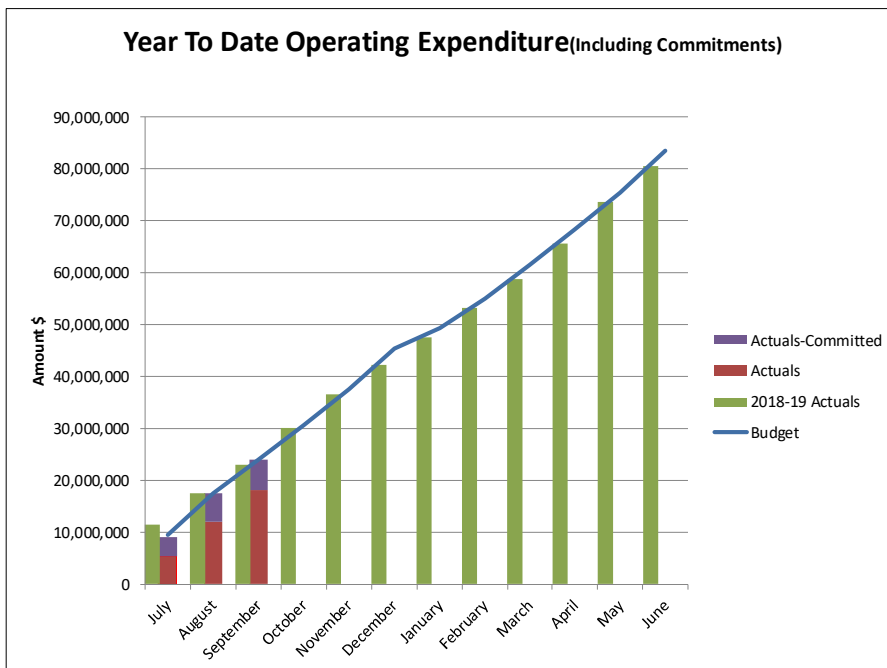
1. ECONOMIC KEY PERFORMANCE INDICATORS .....	3
2. SOCIAL KEY PERFORMANCE INDICATORS .....	5
3. GOVERNANCE KEY PERFORMANCE INDICATORS .....	6
4. ENVIRONMENTAL KEY PERFORMANCE INDICATORS .....	7
5. BUILDING APPROVALS STATISTICS.....	8
6. STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 30 September 2019.....	9
7. MAJOR VARIANCES .....	10
8. NET CURRENT FUNDING POSITION.....	11
9. MONTHLY INVESTMENT REPORT.....	12

**ECONOMIC KEY PERFORMANCE INDICATORS**



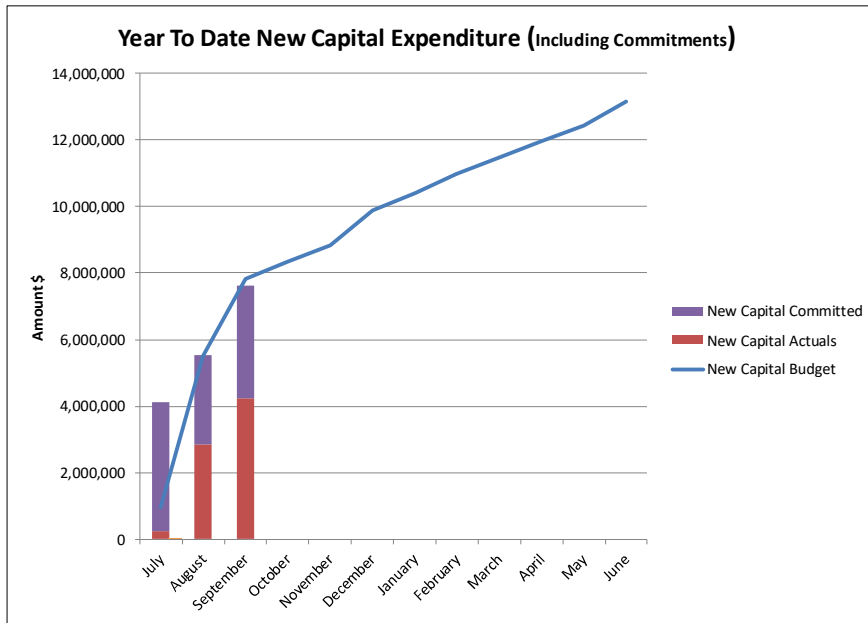
**Comments:**

- \*Operating revenue recorded as at 30 September is \$60,058,078.
- The variance on Rates reflects adjustment for rates concessions post levying of rates.
- The variance on Contributions, Reimbursement & Donations in September is due to residual contribution, not budgeted for, from Mt Gibson.
- The variance on Fees & Charges, though not significant at 0.09%, is due to the number of user pay income streams slightly under budget.
- There are no other material variances to report on.



**Comments:**

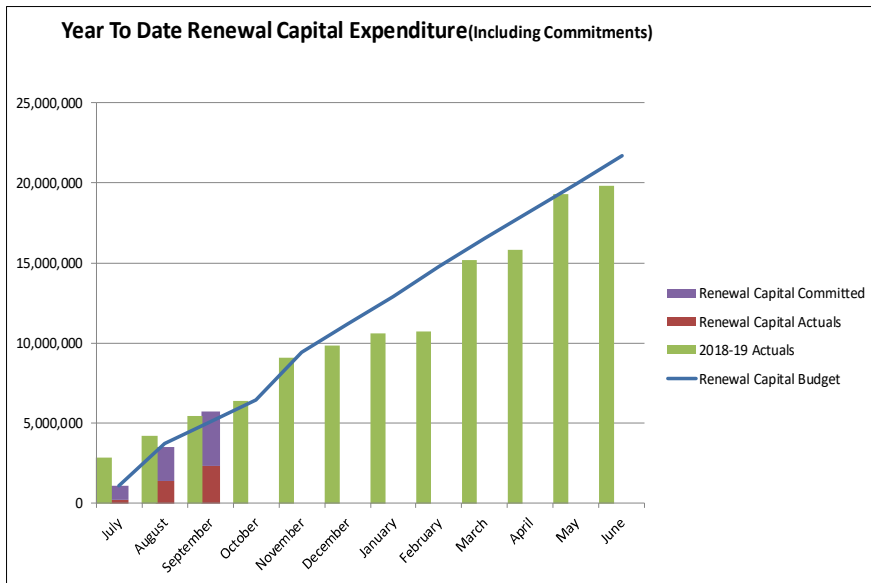
- \* Operating expenditure recorded as at 30 September is \$24,024,165 including commitments of \$5,897,171.
- Employee Costs variance is due to lag in filling vacant positions.
- Materials & Contractors YTD variance is due to timing of commitments.
- Utility & Govt. Charges variance is as a result of timing of the billing cycle, the actuals do not reflect the whole of September.
- There are no other material variances to report on.



**Comments:**

- New capital expenditure recorded as at 30 September is \$7,610,846 including commitments of \$3.4 mil.
- Variance due to profiling of expenditure for CHRMAP Adoption Measures (under review)
- There are no other material variances to report on

**NOTE:** The comparative figures for 2018/2019 have been removed. This is due to the abnormally high figure for that year's New Capital Expenditure which made comparison between the years (current year and 2018/19) less meaningful.

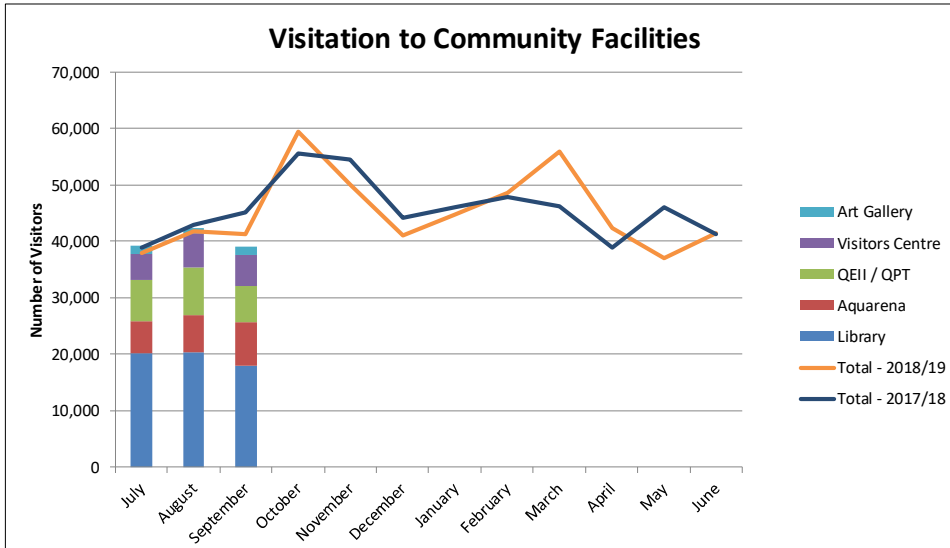


**Comments:**

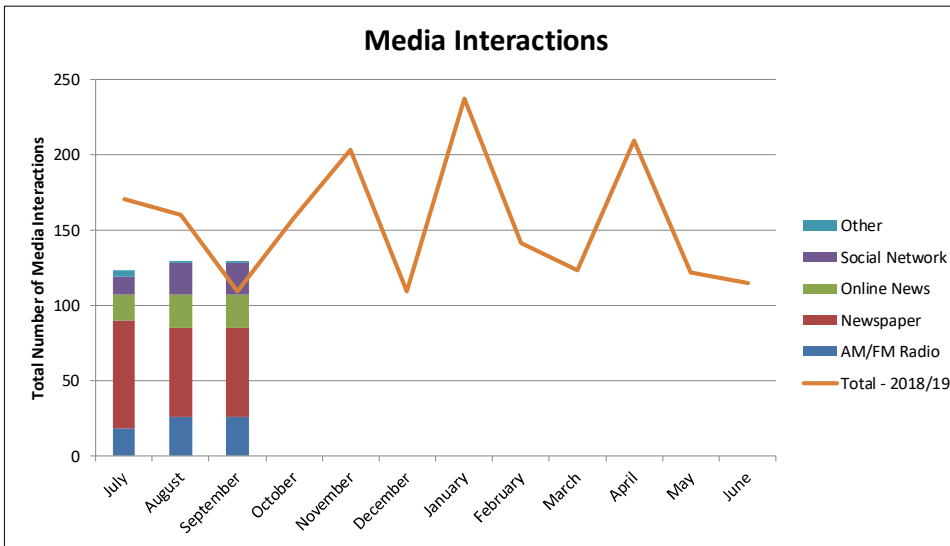
Renewal capital expenditure recorded as at 30 September is \$5,700,536 including commitments of \$3.4 mil.

- DFES fully funded replacement of Waggrakine fire truck reflected in \$536k (including \$117k commitments) variance in Plant & Equipment
- There are no other material variances to report on.

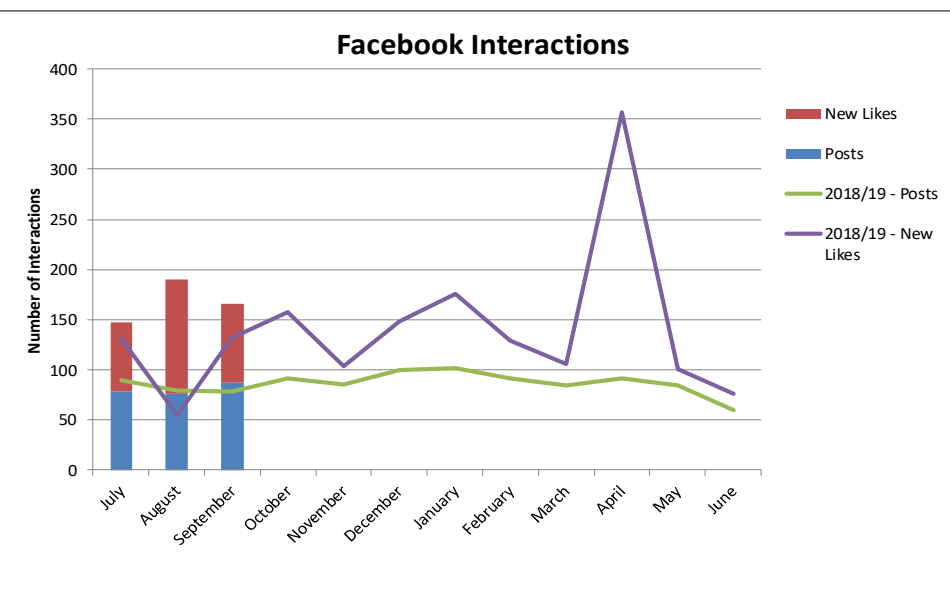
**SOCIAL KEY PERFORMANCE INDICATORS**



**Comments:**  
 Library visitations recorded in September was 17,875.  
 There was an increase in Aquarena visits from 6,619 in August to 7,704 in September.  
 Art Gallery had 1,403 patrons through the door in September compared to 820 in August.  
 QPT bookings in September:  
 Morning Melodies 2019 - The Dream Girls - 261  
 QPT Club Pizza Wine & Film Night #40 - 150  
 100 Years of the History of Dance - 135  
 WAYJO - The Afro Cuban Explosion! - 212  
 Cinderella by Creative Works Youth Theatre - 615



**Comments:**  
 Media interactions during the month of September:  
 • Rocks Laneway opening  
 • Council no longer serving violent citizens  
 • Abrolhos drug bust  
 • Horizon sculpture reveal  
 • Council election candidates  
 Total media types - 5  
 Total Items - 129  
 Total Potential Reach - 1.19M



**Comments:**  
 City of Greater Geraldton's Facebook page visits for September resulted in 87 new posts and 79 new likes.  
 Main Topics:  
 • Rocks Laneway opening video - 14.8k reach  
 • Clock returns to Ghost Office - 11.3k  
 • Clem Keeffe becomes a Freeman - 10.6k  
 • Rocks Laneway invitation - 8.2k  
 • Cathedral Ave roundabout announcement - 8.1k  
 Average post reach - 6471

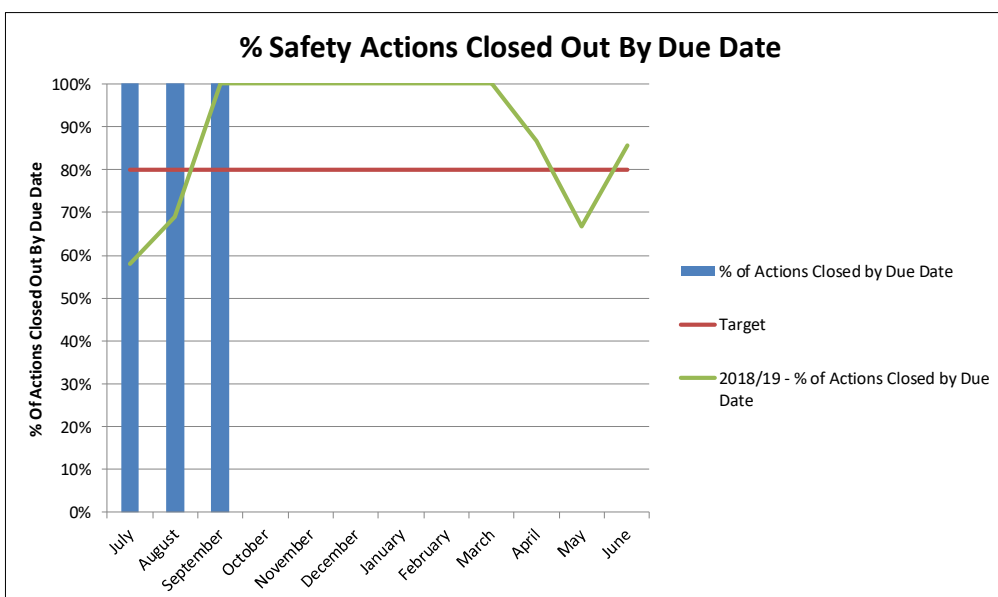
**GOVERNANCE KEY PERFORMANCE INDICATORS**



**Comments:**  
 There were 2 incidents with injury and 4 incidents without injury in September.  
  
 Incidents:  
 - Medical Treatment Injury - 2  
 - Security - 2  
 - Equipment - 2

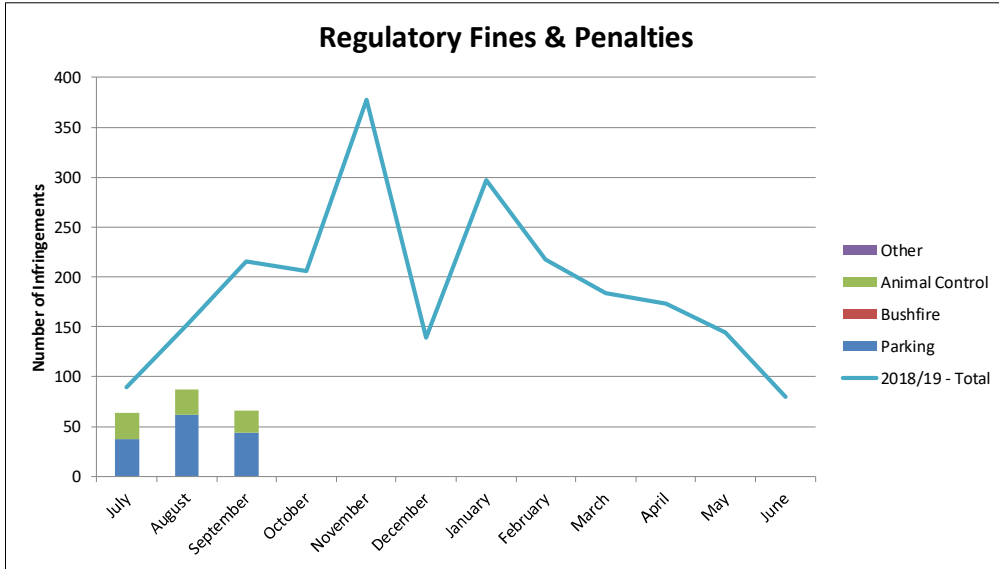


**Comments:**  
 Due to complications with the Safety Management System upgrade there has been a delay in updating figures for September.



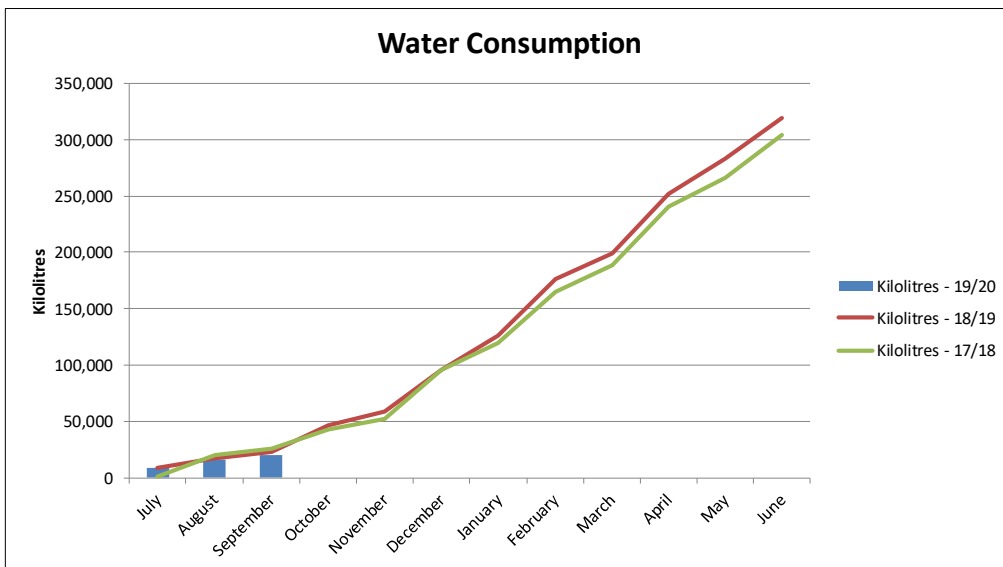
**Comments:**  
 4 actions were closed in September, 10 new actions were opened during the month, and of the 10 open actions, 0 actions are currently overdue by more than 30 days.

**ENVIRONMENTAL KEY PERFORMANCE INDICATORS**



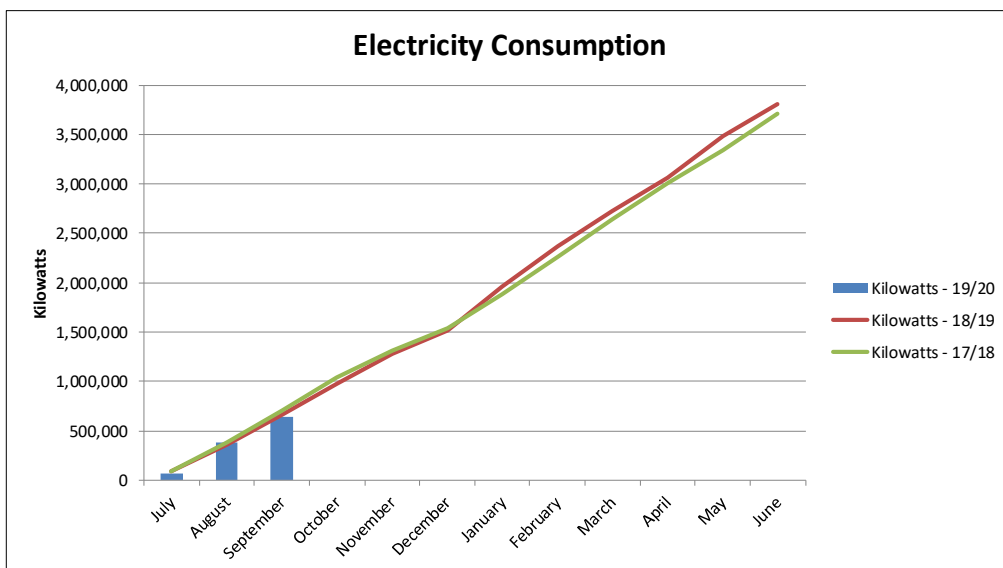
**Comments:**  
 Fines issued in September:  
 Parking: 44  
 Animal Control: 22  
 Bushfires Act: 0  
 Other: 0

This compares to 215 for the same period last year.



**Comments:**  
 Total kilolitres used up to 30 September is 20,106 compared to 22,618 for last year.

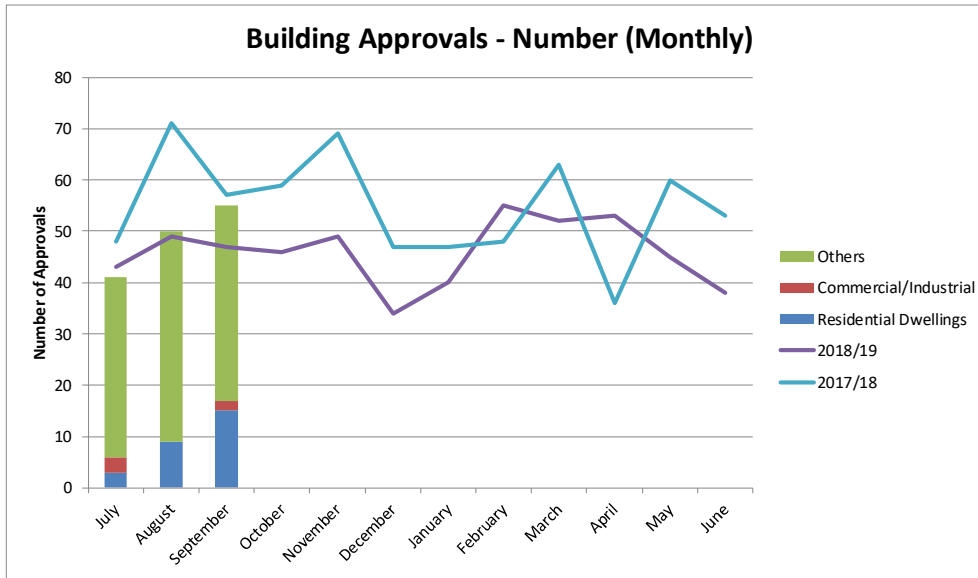
Variable billing periods do not allow for precise correlation to the previous financial year.



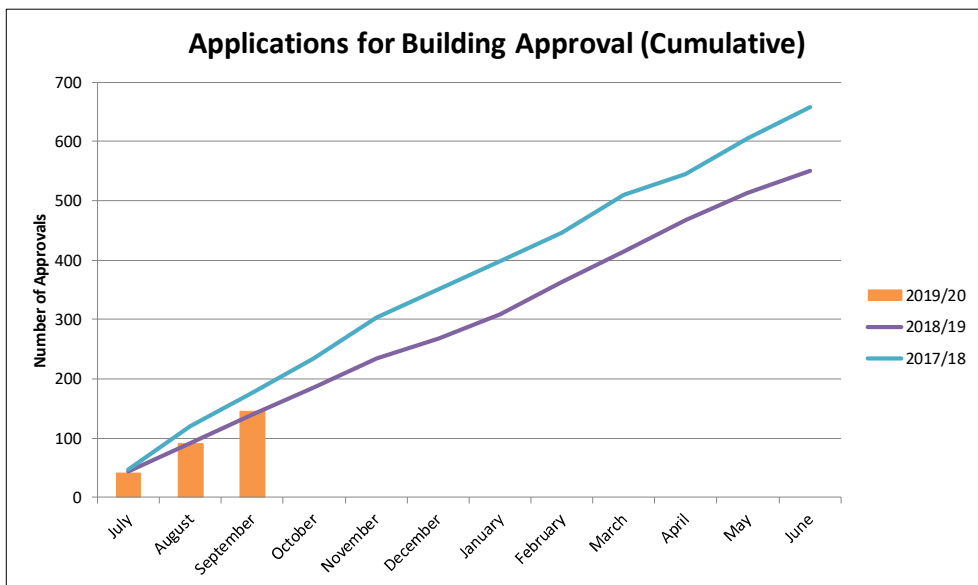
**Comments:**  
 Total kilowatts used up to 30 September is 645,743 compared to 660,291 for last year.

Variable billing periods do not allow for precise correlation to the previous financial year.

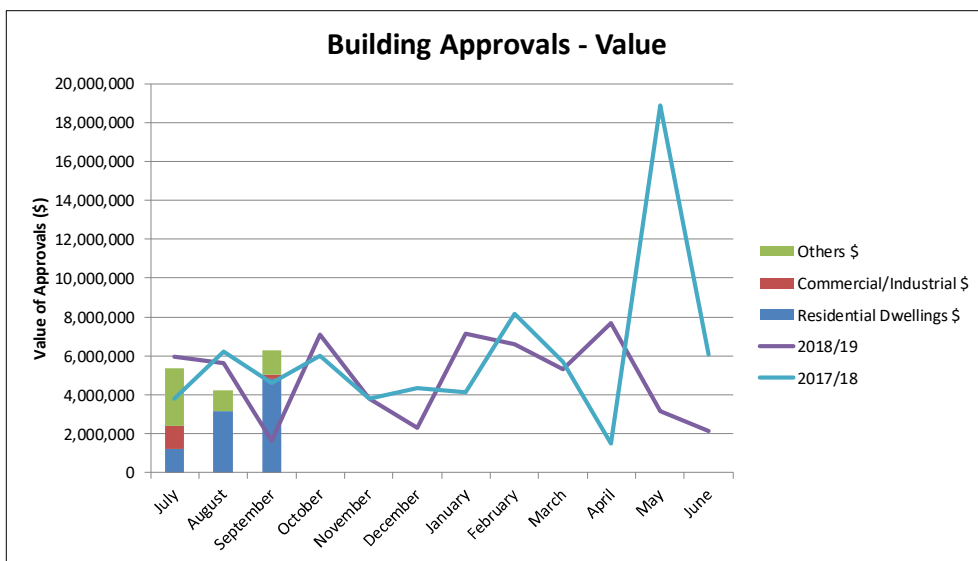
**BUILDING APPROVALS STATISTICS**



**Comments:**  
 "Others" classification includes buildings such as gazebo, patio, retaining walls, sheds, swimming pools etc.  
 Residential approvals for the month of September were 15 compared with 2 at the same time last year. Commercial approvals were 2 for the month of September compared to 1 for the same time last year.



**Comments:**  
 146 applications for building approvals were received as at the end of September. During the same period last year the City received 139 applications.



**Comments:**  
 Residential dwellings came in at \$4,814,781 for the month of September compared with \$340,662 during the same period last year. Commercial values were \$212,087 for the month of September compared with \$200,000 for the same period last year.



## CITY OF GREATER GERALDTON

## STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 30 September 2019

	Current	Current	YTD Actual	YTD Major Commitments	Variances (commitments incl)	
	Budget	YTD Budget			\$	%
<b>Operating Income</b>						
Rates	46,939,412	46,744,407	46,556,373		188,034	0.4%
Operating Grants & Subsidies	7,651,257	1,491,030	1,470,961		20,069	1.3%
Contributions Reimbursements & Donations	623,931	268,032	327,416		-59,384	-22.2%
Fees & Charges	24,674,970	11,322,070	11,217,885		104,185	0.9%
Interest Earnings	2,047,851	356,294	331,813		24,481	6.9%
Other	1,638,150	145,046	134,059		10,987	7.6%
Profit On Disposal Of Assets	74,898	18,723	19,570		-847	-4.5%
	<b>83,650,469</b>	<b>60,345,602</b>	<b>60,058,078</b>		<b>287,524</b>	<b>0.48%</b>
<b>Operating Expenditure</b>						
Employee Costs	-28,487,934	-6,207,521	-6,006,927	-61,530	-139,065	2.2%
Materials & Contractors	-22,378,848	-10,637,963	-5,080,209	-5,827,211	269,457	-2.5%
Utility & Govt Charges	-2,978,255	-553,541	-458,636	-2,033	-92,872	16.8%
Insurance	-739,321	-118,556	-128,811	0	10,255	-8.6%
Interest/Borrowing Costs	-1,373,139	163,441	163,441	0	0	0.0%
Other Expenditure	-2,853,573	-489,898	-454,324	-6,397	-29,177	6.0%
Depreciation On Assets	-24,679,101	-6,169,521	-6,161,530	0	-7,991	0.1%
Loss On Disposal Of Assets	-759,710	0	0		0	
	<b>-84,249,881</b>	<b>-24,013,559</b>	<b>-18,126,995</b>	<b>-5,897,171</b>	<b>10,606</b>	<b>0.0%</b>
<b>NET OPERATING</b>	<b>-599,412</b>	<b>36,332,043</b>	<b>41,931,083</b>	<b>-5,897,171</b>	<b>298,130</b>	<b>0.8%</b>
<b>Non-Cash Expenditure and Revenue</b>						
(Profit) / Loss on Asset Disposals	684,812	-18,723	-19,570		847	-4.5%
Depreciation on Assets	24,679,101	6,169,521	6,161,530		7,991	0.1%
	<b>25,363,913</b>	<b>6,150,798</b>	<b>6,141,959</b>		<b>8,839</b>	<b>0.1%</b>
<b>Capital Expenditure</b>						
Purchase Land	-2,911,645	-1,533,395	-1,134,169	-388,935	-10,291	0.7%
Purchase Buildings	-2,443,341	-834,288	-299,836	-556,498	22,046	-2.6%
Purchase Plant and Equipment	-2,343,719	-91,590	-511,041	-117,386	536,837	-586.1%
Purchase Furniture and Equipment	-799,466	-158,324	-24,153	-122,722	-11,449	7.2%
Purchase Infrastructure Assets - Roads	-11,975,876	-4,554,434	-911,437	-3,596,003	-46,994	1.0%
Purchase Infrastructure Assets - Parks	-6,531,652	-1,188,934	-438,816	-682,644	-67,475	5.7%
Purchase Infrastructure Assets - Airport	-2,392,291	-2,049,541	-1,320,444	-715,087	-14,010	0.7%
Purchase Infrastructure Assets - Meru	-1,878,759	-1,189,344	-1,148,376	-10,498	-30,470	2.6%
Purchase Infrastructure Assets - Other	-3,597,466	-1,285,314	-748,436	-584,904	48,025	-3.7%
Repayment of Debentures	-5,296,122	-184,496	-184,537	0	40	0.0%
	<b>-40,170,337</b>	<b>-13,069,660</b>	<b>-6,721,243</b>	<b>-6,774,676</b>	<b>426,259</b>	<b>-3.3%</b>
<b>Capital Revenue</b>						
Non Operating Grants & Subsidies	5,627,482	187,200	596,388		-409,188	-218.6%
Proceeds from Disposal of Assets	1,901,500	160,909	160,909		0	0.0%
Proceeds from New Debentures	0	0	0		0	
Self-Supporting Loan Principal Income	69,939	12,453	12,453		0	0.0%
Council Loan Principle Income	0	0	0		0	
	<b>7,598,921</b>	<b>360,562</b>	<b>769,750</b>		<b>-409,188</b>	<b>-113.49%</b>
<b>Reserves</b>						
Transfers to Reserves	-2,809,000	0	0		0	
Transfers from Reserves	10,242,423	0	0		0	
	<b>7,433,423</b>	<b>0</b>	<b>0</b>		<b>0</b>	
<b>Current Funding Surplus (Deficit)</b>	<b>-373,492</b>					

## **MAJOR VARIANCES**

### **Operating Revenue**

Operating income recorded as at 30 September is \$60,058,078. Overall, the variance for operating income is \$287,524 under budget.

- The variance on Rates reflects adjustment for rates concessions post levying of rates.
- The variance on Contributions, Reimbursement & Donations is due to residual contribution, not budgeted for, from Mt Gibson.
- The variance on Fees & Charges, though not significant at 0.09%, is due to the number of user pay income streams slightly under budget.

### **Operating Expenditure**

Operating expenditure recorded as at 30 September is \$24,024,165 including commitments of \$5,897,191. The overall variance for operating expenditure is \$10,606 over budget.

- Utility & Govt. Charges variance is a result of timing of the billing cycle, the actuals do not reflect the whole of September.

### **Capital Expenditure**

Capital Expenditure recorded as at 30 September is \$13,311,382 including commitments of \$6,774,676. This shows a variance of \$426,259 over budget.

- Variance is due to acquisition of Waggrakine new fire truck, which is fully funded by DFES. This requires budget amendment and this will be included in the Mid-year review budget.
- Variance due to profiling of expenditure for CHRMAP Adoption Measures (under review)

### **Capital Revenue**

Capital Revenue recorded as at 30 September is \$769,750. This shows a variance of \$409,188 over budget.

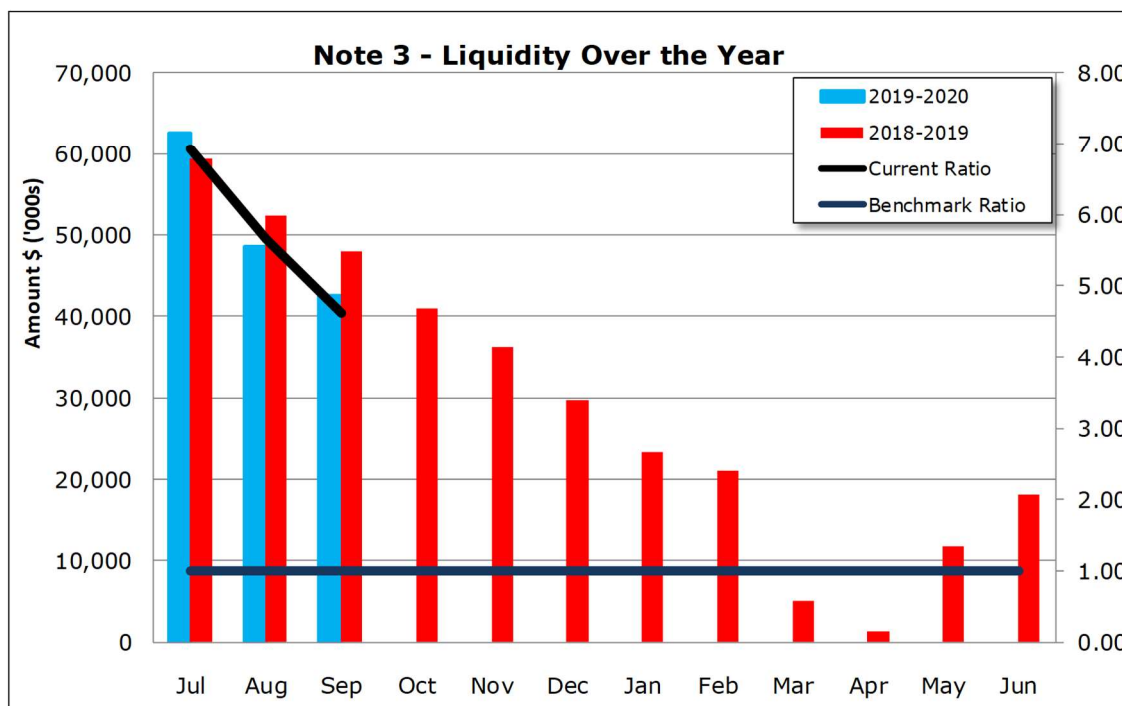
- Variance is due to the recognition of DFES grant funding associated with Waggrakine new fire truck.

**NET CURRENT FUNDING POSITION**

**City of Greater Geraldton  
NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY  
For the Period Ended 30 September 2019**

**Note 3: NET CURRENT FUNDING POSITION**

	Positive=Surplus (Negative=Deficit)		
	2019-2020		2018-2019
	This Period	Last Period	This Period
	\$	\$	\$
<b>Current Assets</b>			
Cash at Bank			
Municipal Account	32,881,456	34,679,830	34,941,568
Reserve Account	22,161,370	22,035,630	16,221,375
Restricted Assets	4,708,118	4,708,118	6,623,450
Total Cash at Bank	59,750,943	61,423,579	57,786,393
Receivables			
Prepayments	22,966	72,528	6,121
Tax Recoverable	402,931	409,824	273,170
Sundry Debtors	1,073,566	1,150,327	1,283,074
Rates Receivable	20,867,924	23,261,956	20,845,402
Inventories	417,057	438,461	442,076
<b>Total Current Assets</b>	82,535,387	86,756,675	80,636,235
<b>Less: Current Liabilities</b>			
Creditors and Provisions	2,922,332	1,291,935	937,407
Current Borrowings	5,111,627	5,119,911	3,967,901
Employee Entitlements	5,053,961	5,053,961	5,004,443
	13,087,920	11,465,806	9,909,751
Less: Cash Restricted	(26,869,488)	(26,743,749)	(22,844,826)
<b>Net Current Funding Position</b>	<b>42,577,979</b>	<b>48,547,120</b>	<b>47,881,659</b>



**MONTHLY INVESTMENT REPORT**

City of Greater Geraldton  
**NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY**  
 For the Period Ended 30 September 2019

**Note 4 - Monthly Investment Report**

Deposit Ref	Current Credit Rating	Maturity/ Conversion	Invested Interest rates	Amount Invested	Interest Earned YTD	Current Value @ 30/09/2019	Percentage of Portfolio
<b>Commonwealth</b>							
BOS Call Account - Muni	A1+	On Demand	1.30%	13,890,599	-	13,890,599	
				<b>Subtotal</b>	<b>13,890,599</b>	<b>13,890,599</b>	<b>25.68%</b>
<b>Bankwest</b>							
Call Account - Reserve	A1+	On Demand	1.30%	6,608,082	125,739	6,733,821	
				<b>Subtotal</b>	<b>6,608,082</b>	<b>6,733,821</b>	<b>12.45%</b>
<b>AMP Bank</b>							
Reserve Investment 297	A2	24/2/2020	2.00%	2,300,000	-	2,300,000	
				<b>Subtotal</b>	<b>2,300,000</b>	<b>2,300,000</b>	<b>4.25%</b>
<b>BOQ</b>							
Reserve Investment 293	A2	28/11/2019	2.10%	5,000,000	-	5,000,000	
Municipal Investment 294	A2	20/2/2020	1.75%	3,000,000	-	3,000,000	
				<b>Subtotal</b>	<b>8,000,000</b>	<b>8,000,000</b>	<b>14.79%</b>
<b>NAB</b>							
Municipal Investment 292	A1	5/2/2020	1.83%	8,000,000	46,672	8,046,672	
				<b>Subtotal</b>	<b>8,000,000</b>	<b>8,046,672</b>	<b>14.87%</b>
<b>Judo Bank</b>							
Reserve Investment 296	Unrated	26/2/2020	2.10%	1,000,000	-	1,000,000	
Reserve Investment 298	Unrated	27/11/2019	2.00%	2,127,548	-	2,127,548	
				<b>Subtotal</b>	<b>3,127,548</b>	<b>3,127,548</b>	<b>5.78%</b>
<b>Westpac</b>							
Municipal Investment 295	A1	6/1/2020	1.75%	7,000,000	-	7,000,000	
				<b>Subtotal</b>	<b>7,000,000</b>	<b>7,000,000</b>	<b>12.94%</b>
<b>Macquarie</b>							
Reserve Investment 299	A1	7/1/2020	1.80%	5,000,000	-	5,000,000	
				<b>Subtotal</b>	<b>5,000,000</b>	<b>5,000,000</b>	<b>9.24%</b>
				<b>Total Funds Invested</b>	<b>53,926,229</b>	<b>54,098,640</b>	<b>100.0%</b>

