



City of
Greater Geraldton
a vibrant future



CITY OF GREATER GERALDTON MONTHLY MANAGEMENT REPORT



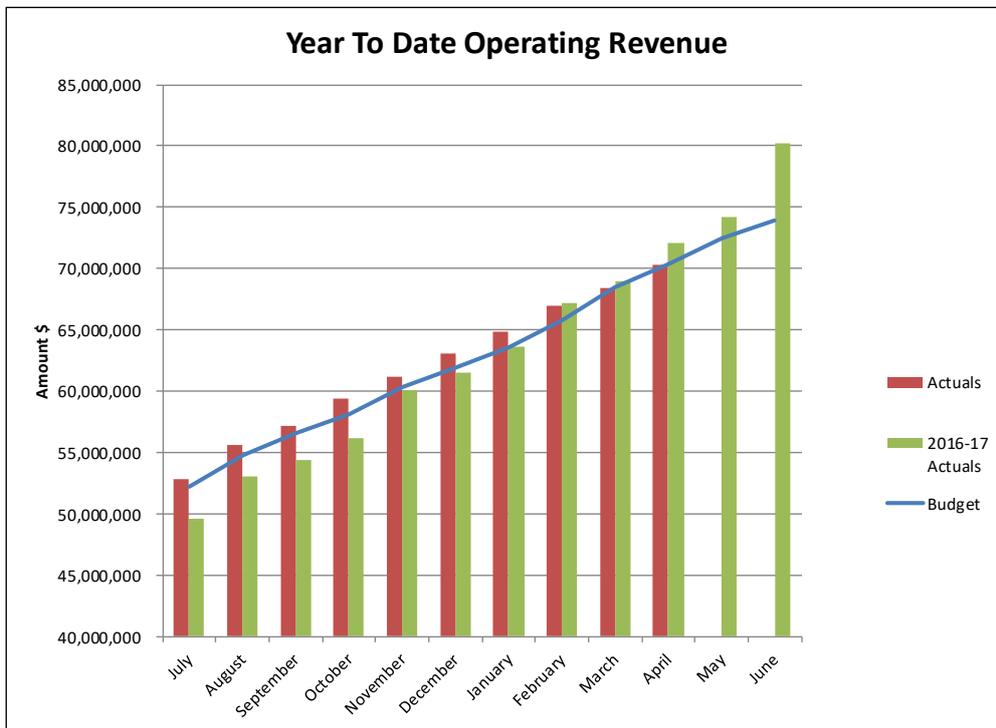
FOR THE PERIOD ENDED 30 April 2018

CONTENTS

Table of Contents

1. ECONOMIC KEY PERFORMANCE INDICATORS	3
2. SOCIAL KEY PERFORMANCE INDICATORS	5
3. GOVERNANCE KEY PERFORMANCE INDICATORS	6
4. ENVIRONMENTAL KEY PERFORMANCE INDICATORS	7
5. BUILDING APPROVAL STATISTICS	8
6. STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 30 April 2018.....	9
7. MAJOR VARIANCES	10
8. NET CURRENT FUNDING POSITION.....	11
9. MONTHLY INVESTMENT REPORT.....	12

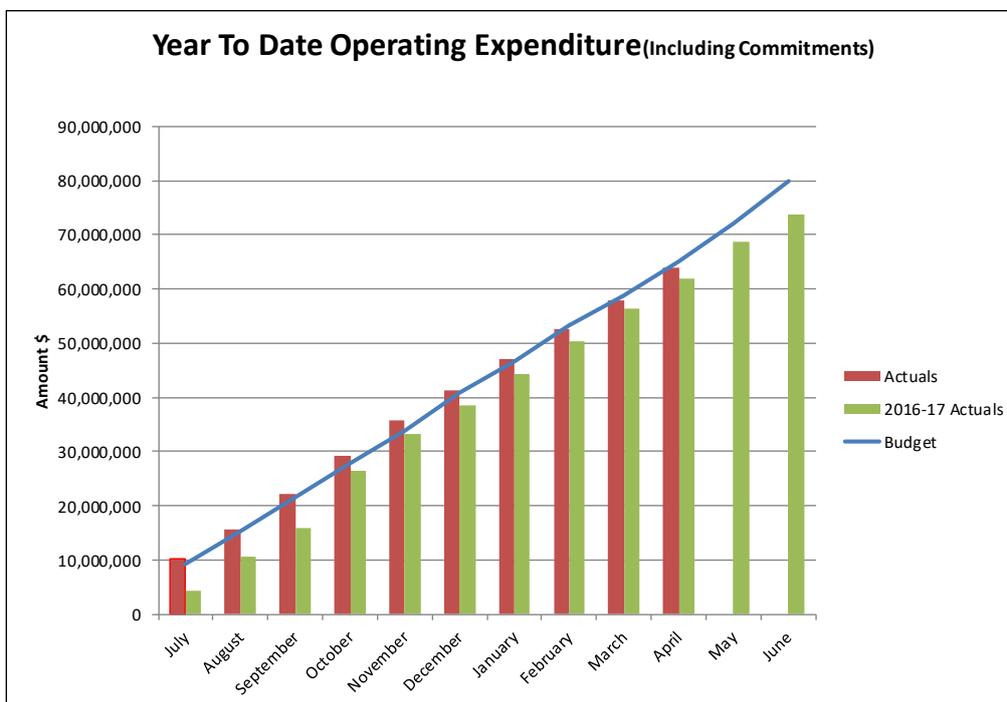
ECONOMIC KEY PERFORMANCE INDICATORS



Comments:
 *Operating revenue recorded as at 30 April is \$70,282,687

 *Income from reinstatements will be below budget target - Water Corp no longer engages the City for these works.

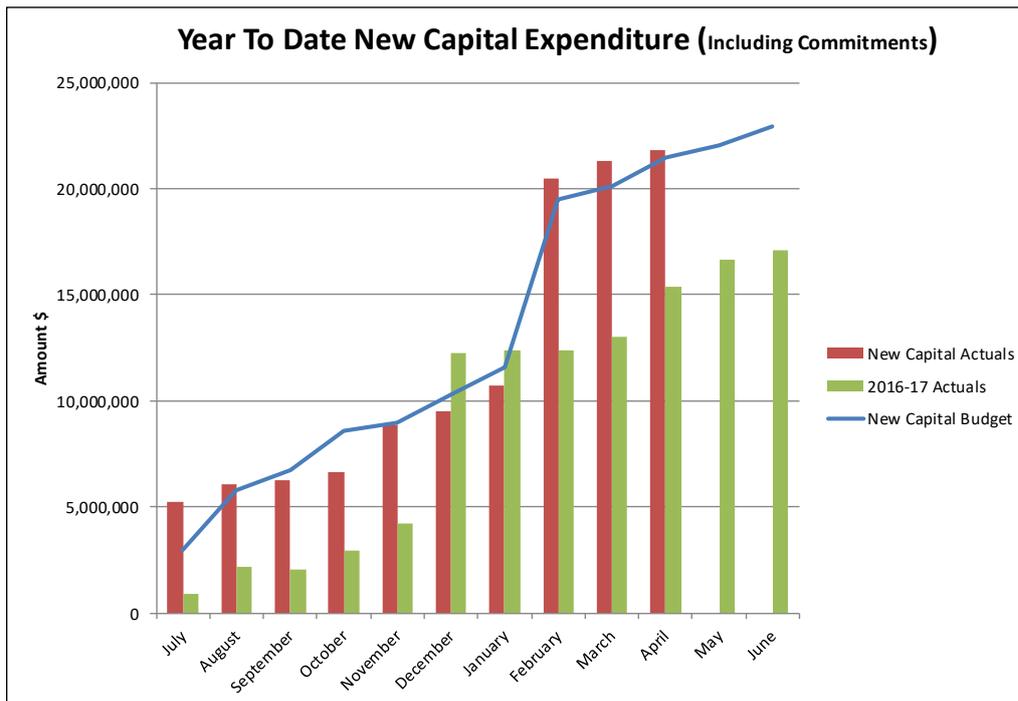
 *There is no material variance for Operating Revenue.



Comments:
 * Operating expenditure recorded as at 30 April is \$63,867,072 including commitments of \$2.2mil.

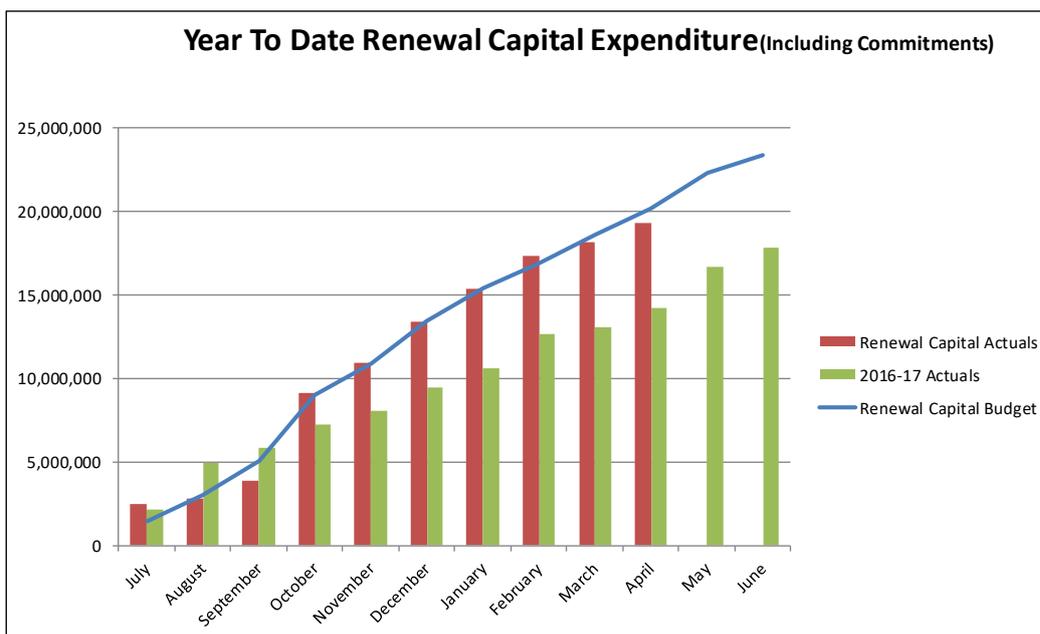
 * Employee Costs has a positive variance of \$413k due to Savings from lag in filling vacant positions and savings in Workers Comp premiums paid and including \$137k discount for prior year and performance base adjustments

 * Utilities and Government charges - Expected year-end savings. Achieved to date from new supply agreements and tariff adjustments. Solar installation completed and now on-line at 3 sites (GMC, QPT and Art Gallery).



Comments:

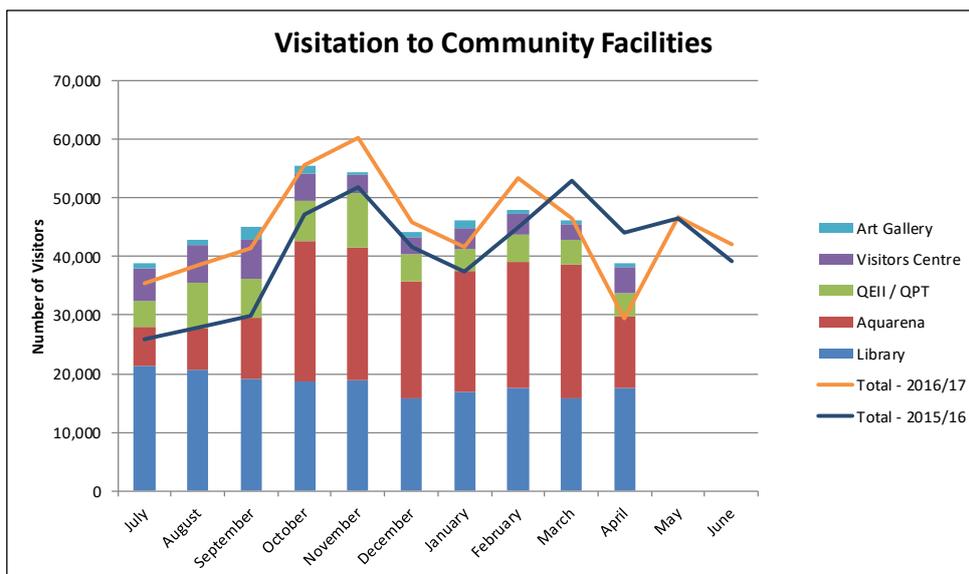
- * New capital expenditure recorded as at 30 April is \$21,849,351 including commitments of \$10.9mil.
- * Commitments reflect full contract value for stage 2 Beresford Project whereas budget does not reflect total estimated project cost. The Mid Year Review shifted part of Beresford projects costs to 2018-19. Variance will continue to be identified for the balance of the full year.
- * Stage 2 NorthWest Costal Highway new pathway works now not due to be completed until end of May



Comments:

- * Renewal capital expenditure recorded as at 30 April is \$19,261,572 including commitments of \$3.4mil.
- * Timing of road renewal works - Yuna-Tenindewa Rd & Eradu North Road. Completed road renewals projects to date overall spend \$570k under budget estimates
- * Security Screening and Trace Detection Equipment - budget to be revised from \$651,500 to \$85,000 as now only required to upgrade Trace Detection equipment.
- * QPT lighting upgrade - expected to "rollover" into 2018-19

SOCIAL KEY PERFORMANCE INDICATORS

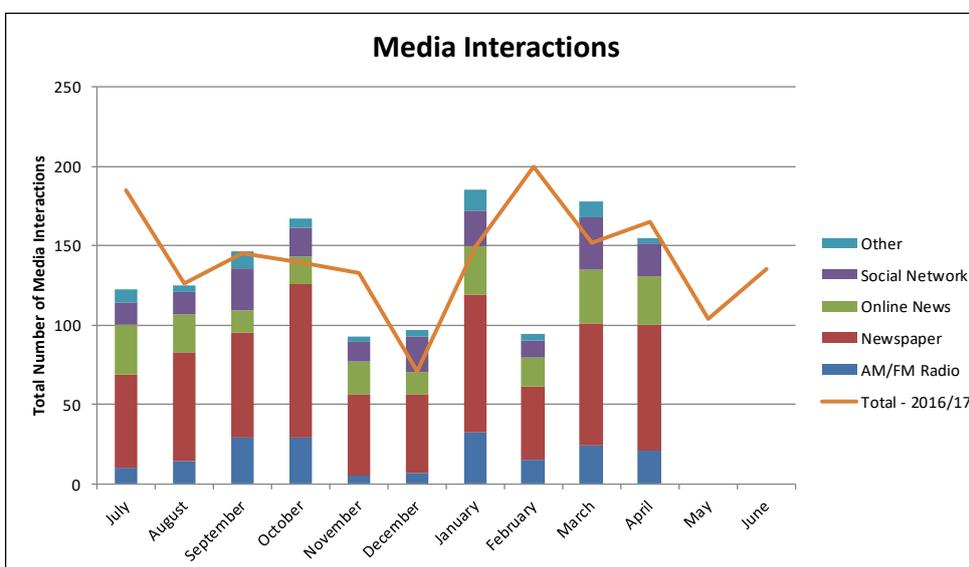


Comments:
 Library visitations recorded in April was 17,539.

There was a decrease in Aquarena visits from 22,728 in March to 12,246 in April.

Art Gallery had 743 patrons through the door in April compared to 773 in March.

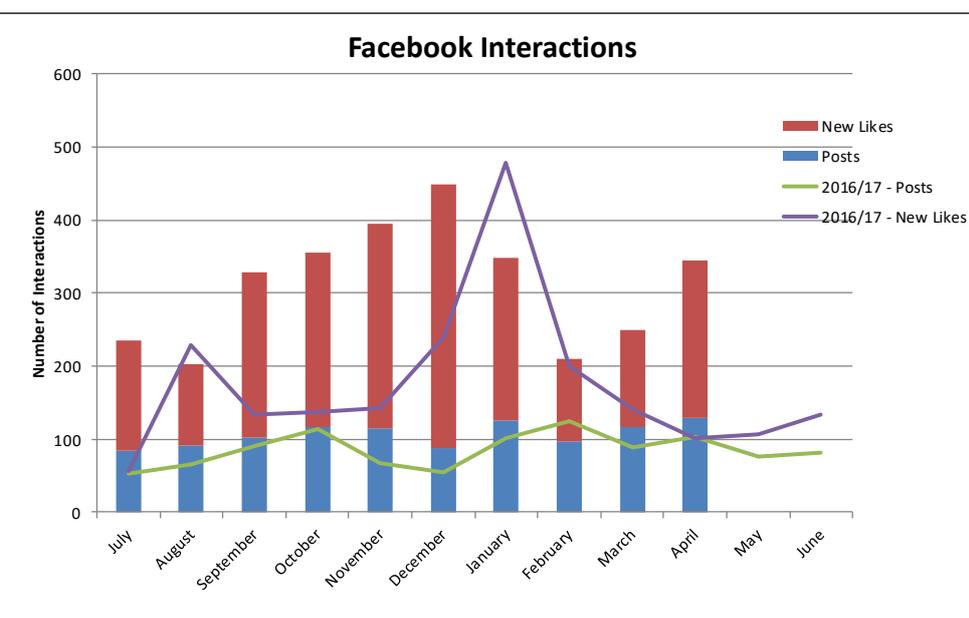
QPT bookings in April:
 Menopause - The Musical - 646
 Rotary State Conference - 530
 GUC Graduation Ceremony - 310



Comments:
 Media interactions during the month of April:

- WoW Fest
- Illegal business
- Fools Fest
- School Holiday Program
- Abrolhos Tourism

Total media types - 7
 Total Items - 155
 Total audience - 801,053



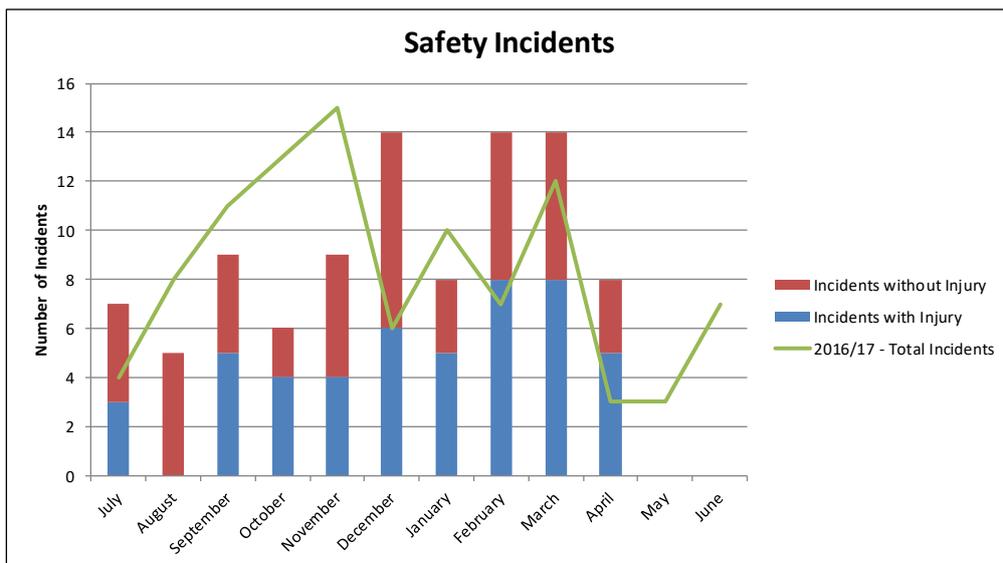
Comments:
 City Of Greater Geraldton's Facebook page visits for April resulted in 129 new posts and 215 new likes.

Main Topics:

- Alcohol at WoW Fest Concert announcement – 12.1k
- Films on the Foreshore promotion – 11.1k
- Rabbit Control media release – 9.5k
- Crash near Mullewa – 9.1k
- WoW Fest photos – 8.8k

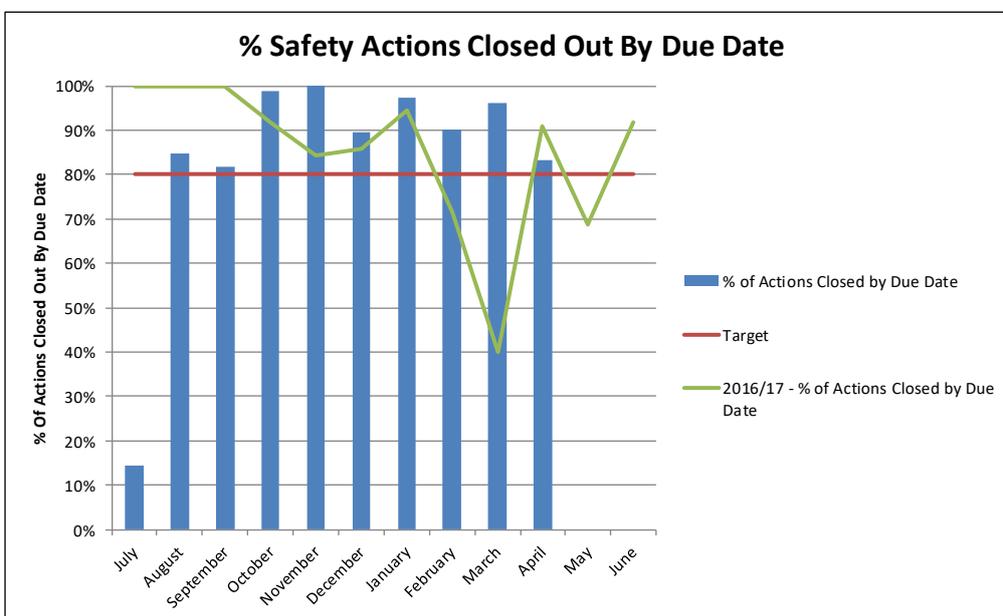
Average post reach - 7,619

GOVERNANCE KEY PERFORMANCE INDICATORS



Comments:
 There were 6 incidents with an injury and 3 incidents without injury in April.

- 3 x Near Miss
- 3 x FAI (First Aid Injury)
- 2 x Minor Injury (where no first aid was administered)

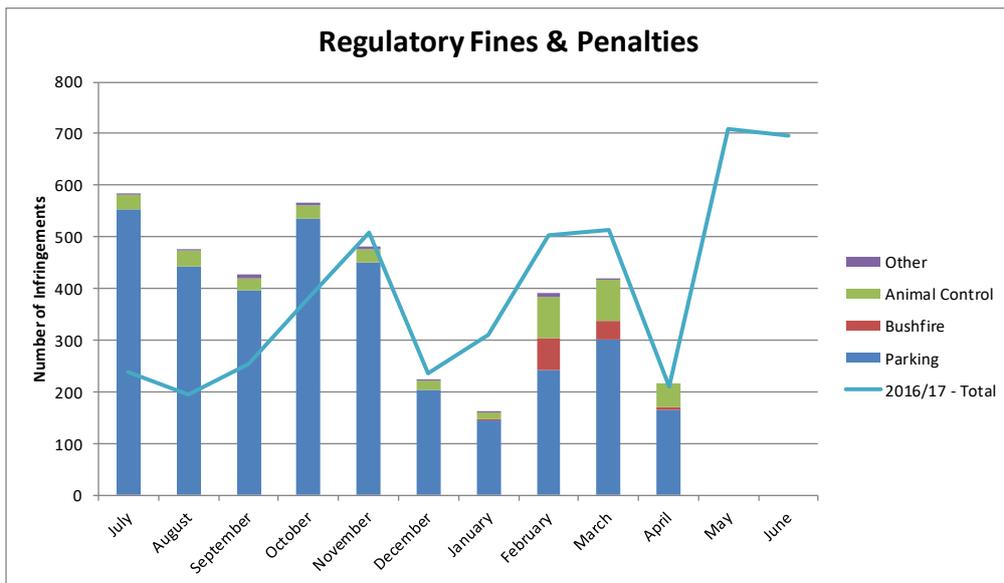


Comments:
 8 actions were closed in April, 33 new actions were opened during the month and of the 54 open actions, 9 actions are currently overdue by more than 30 days.



Comments:
 17 inspections were scheduled in April and 13 were completed.

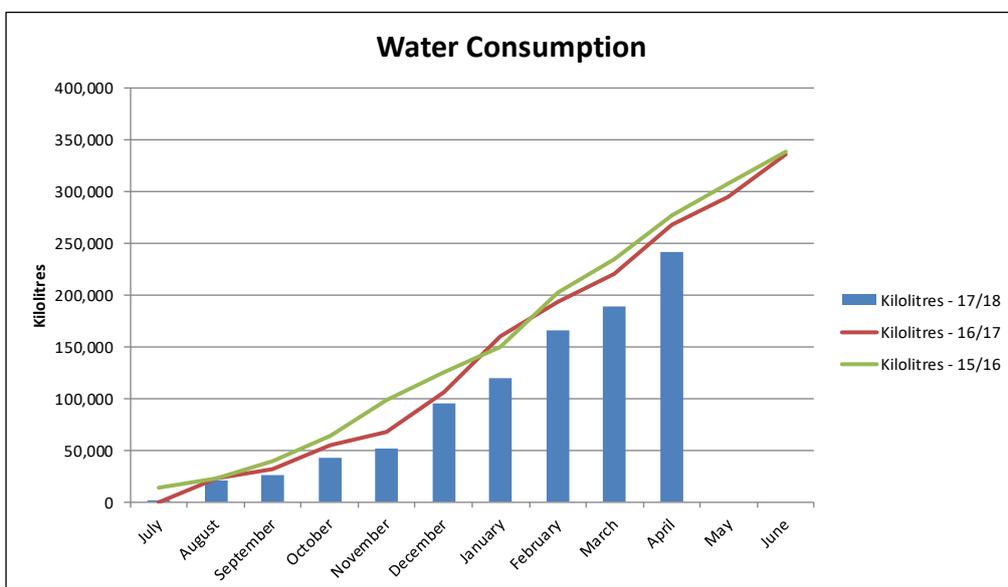
ENVIRONMENTAL KEY PERFORMANCE INDICATORS



Comments:
 Fines issued in April:
 Parking: 166
 Animal Control: 47
 Bushfires Act: 3
 Other: 0

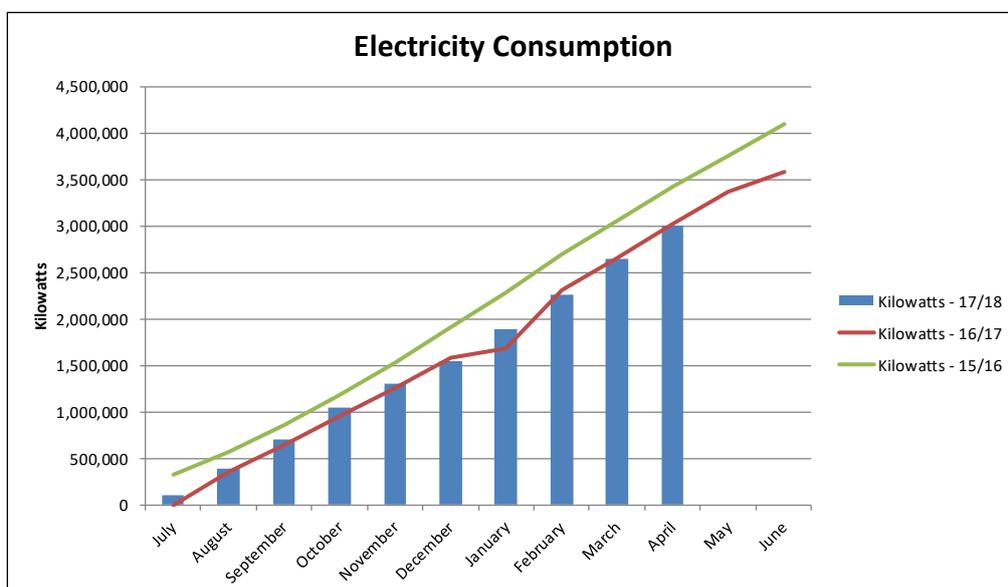
This compares to 210 for the same time last year.

Infringements issued will vary month to month and year to year depending on available ranger resources and the prioritising of ranger tasks for that individual month.



Comments:
 Total kilolitres used up to 30 April is 241,000 compared to 267,979 last year.

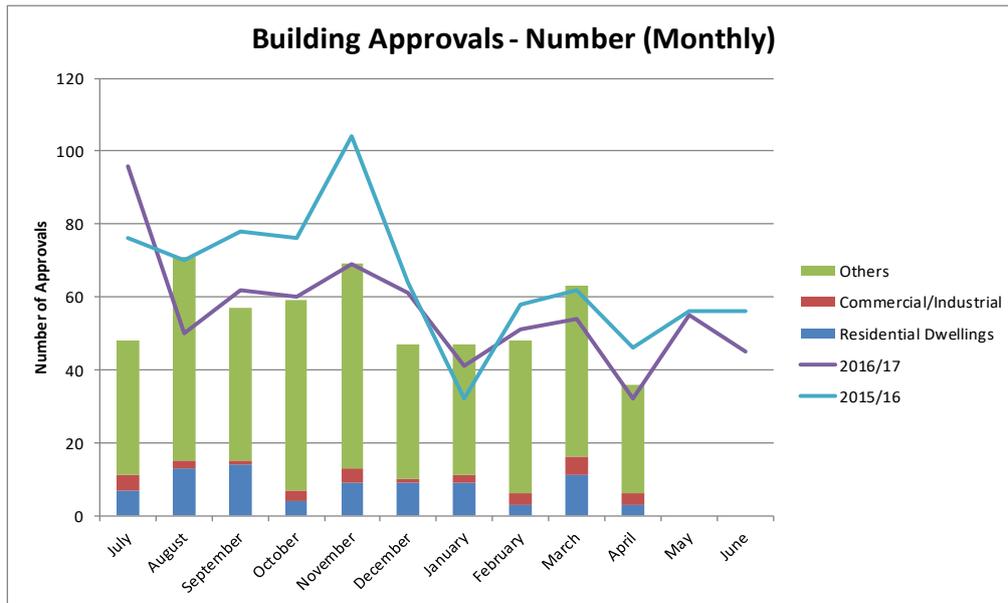
Variable billing periods do not allow for precise correlation to the previous financial year.



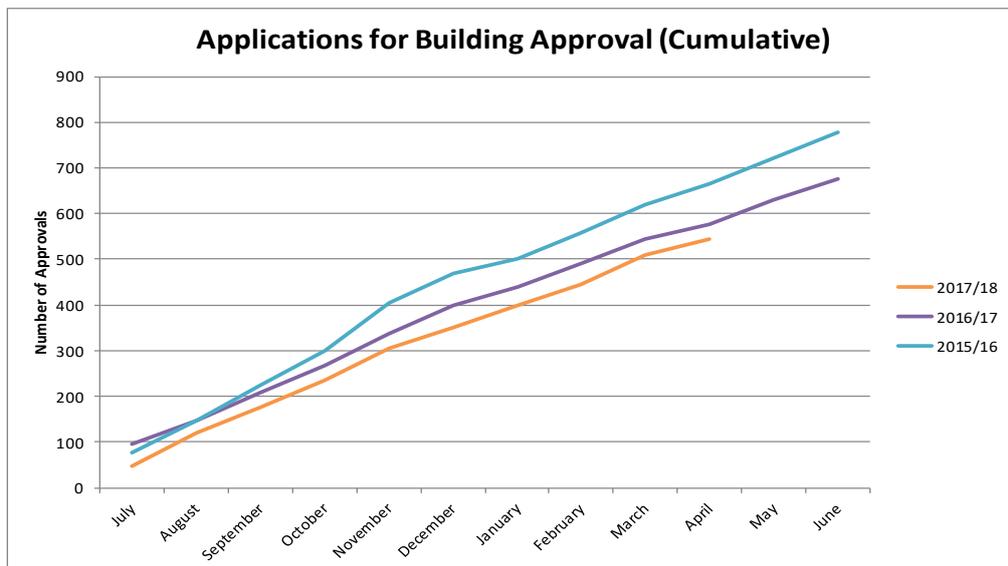
Comments:
 Total kilowatts used up to 30 April is 3,005,512 compared to 3,024,326 last year.

Variable billing periods do not allow for precise correlation to the previous financial year.

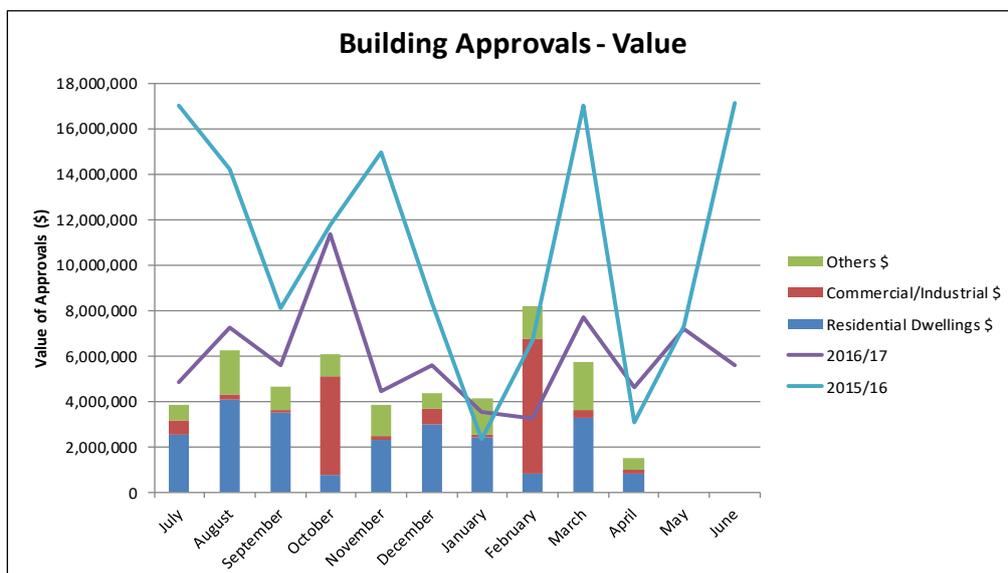
BUILDING APPROVAL STATISTICS



Comments:
 "Others" classification includes buildings such as gazebo, patio, retaining walls, sheds, swimming pools etc.
 Residential approvals for the year to the end of April were 82 compared with 78 at the same time last year.
 Commercial approvals are at 28 as at the end of April compared to 31 at the same time last year.



Comments:
 545 applications for building approvals were received year to date at the end of April. In the same period last year the City had received 576 applications.



Comments:
 Residential dwellings came in at \$819,142 for the month of April compared with \$2,561,347 during the same period last year. Commercial values were \$165,621 for the month of April compared with \$1,014,236 for the same period last year.
 Values are down on previous years due to the downturn in the building sector which has seen a decrease in the number and value of Building Applications.

CITY OF GREATER GERALDTON

STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 30 April 2018

	Current Budget	Current YTD Budget	YTD Actual	YTD Major Commitments	Variances (commtments incl)		
					\$	%	
Operating Income							
Rates	44,963,763	44,918,276	44,879,347		38,929	0.1%	✓
Operating Grants & Subsidies	4,180,846	3,146,667	3,214,026		-67,359	-2.1%	✗
Contributions Reimbursements & Donations	1,000,524	917,302	911,437		5,865	0.6%	✓
Fees & Charges	22,514,828	19,276,127	19,193,658		82,469	0.4%	✗
Interest Earnings	1,648,332	1,522,246	1,528,759		-6,513	-0.4%	✓
Other	859,596	471,212	440,922		30,290	6.4%	✓
Profit On Disposal Of Assets	127,816	106,510	114,538		-8,028	-7.5%	✓
	75,295,705	70,358,340	70,282,687		75,653	0.1%	
Operating Expenditure							
Employee Costs	-27,760,111	-22,084,149	-21,632,283	-38,000	-413,866	1.9%	✗
Materials & Contractors	-22,843,979	-18,612,255	-15,836,439	-2,210,043	-565,773	3.0%	✗
Utility & Govt Charges	-3,184,235	-2,538,038	-2,291,873	-18,356	-227,809	9.0%	✗
Insurance	-709,567	-685,492	-653,893	0	-31,599	4.6%	✓
Interest/Borrowing Costs	-1,162,422	-722,181	-687,009	0	-35,172	4.9%	✓
Other Expenditure	-2,322,801	-2,170,766	-2,207,018	-8,514	44,766	-2.1%	✓
Depreciation On Assets	-21,770,436	-18,131,845	-18,230,002	0	98,157	-0.5%	✗
Loss On Disposal Of Assets	-113,030	-94,190	-53,642	0	-40,548	43.0%	✗
	-79,866,581	-65,038,916	-61,592,159	-2,274,913	-1,171,844	1.8%	
NET OPERATING	-4,570,876	5,319,424	8,690,528	-2,274,913	-1,096,191	-20.6%	
Non-Cash Expenditure and Revenue							
(Profit) / Loss on Asset Disposals	-14,786	-12,320	-60,896		48,576	-394.3%	✗
Depreciation on Assets	21,770,436	18,131,845	18,230,002		-98,157	-0.5%	✗
	21,755,650	18,119,525	18,169,106		-49,581	-0.3%	
Capital Expenditure							
Purchase Land	-3,021,753	-2,459,792	-2,474,093	-778	15,079	-0.6%	✓
Purchase Buildings	-1,924,076	-1,366,789	-1,088,813	-194,575	-83,401	6.1%	✗
Purchase Plant and Equipment	-2,940,714	-2,905,650	-2,139,279	-763,514	-2,857	0.1%	✓
Purchase Furniture and Equipment	-438,000	-235,310	-227,467	-4,491	-3,352	1.4%	✓
Purchase Infrastructure Assets - Roads	-13,462,985	-12,420,527	-9,615,276	-1,987,286	-817,965	6.6%	✗
Purchase Infrastructure Assets - Parks	-19,428,796	-18,204,321	-8,329,875	-10,632,155	757,709	-4.2%	✗
Purchase Infrastructure Assets - Airport	-870,500	-242,391	-199,169	-85,000	41,778	-17.2%	✗
Purchase Infrastructure Assets - Meru	-527,000	-429,984	-164,219	-63,168	-202,597	47.1%	✗
Purchase Infrastructure Assets - Other	-3,280,254	-3,081,683	-2,256,330	-626,676	-198,677	6.4%	✗
Purchase Intangibles	-385,000	-260,820	-258,759	0	-2,061	0.8%	✓
Self Supporting Loan Paid Out	-250,000	0	0	0	0		⊕
Repayment of Debentures	-3,978,365	-2,908,788	-2,908,806	0	18	0.0%	✓
	-50,507,443	-44,516,055	-29,662,086	-14,357,643	-496,326	1.1%	
Capital Revenue							
Non Operating Grants & Subsidies	13,468,006	3,689,553	3,661,988		27,565	0.7%	✓
Proceeds from Disposal of Assets	620,950	620,952	655,405		-34,453	-5.5%	✓
Proceeds from New Debentures	250,000	0	0		0		⊕
Self-Supporting Loan Principal Income	71,014	49,336	49,333		3	0.0%	✓
Council Loan Principle Income	0	0	0		0		
	14,409,970	4,359,841	4,366,726		-6,885	-0.2%	
Reserves							
Transfers to Reserves	-7,317,175	-4,780,510	-4,780,510		0	0.0%	
Transfers from Reserves	21,097,531	8,535,205	8,535,205		0	0.0%	
	13,780,356	3,754,695	3,754,695		0	0.0%	✓
Current Funding Surplus (Deficit)	-5,132,343						

MAJOR VARIANCES

Operating Revenue

Operating revenue recorded as at 30 April is \$70,282,687. Operating income is showing an overall variance of \$75,653 under budget.

- Income from reinstatements will be below budget target - Water Corp no longer engages the City for these works.
- Operating Grants & Subsidies is over budget by \$67,359 due to timing of external grants payments.

Operating Expenditure

Operating expenditure recorded as at 30 April is \$61,592,159 plus commitments of \$2,274,913. The overall variance for operating expenditure is \$1,171,844 under budget. The variance consists of the following components:

- Employee Costs has a positive variance of \$413,866 due to Savings from lag in filling vacant positions and savings in Workers Comp premiums paid and including \$137k discount for prior year and performance base adjustments.
- Materials & Contracts variance is \$565,773 under budget due to road operations actuals below year to date forecast.
- Utilities and Government charges has a variance (less than budget) of \$227,809. Expected year-end savings achieved to date from new supply agreements and tariff adjustments. Solar installation completed and now on-line at 3 sites (GMC, QPT and Art Gallery).

Capital Expenditure

Capital Expenditure recorded as at 30 April is \$41,110,923 that includes commitments of \$14,357,643. This shows a positive variance of \$496,326. The variance is due to the following:

Buildings - Timing of QPT lighting upgrade - expected to "rollover" into 2018-19.

Infrastructure Roads - Timing of road renewal works - Yuna-Tenindewa Rd & Eradu North Road. Completed road renewals projects to date overall spend \$570k under budget estimates.

Infrastructure Parks - Commitments reflect full contract value for stage 2 Beresford Project whereas budget does not reflect total estimated project cost. The Mid-Year Review shifted part of Beresford projects costs to 2018-19. Variance will continue to be identified for the balance of the full year.

Airport - Security Screening and Trace Detection Equipment - budget to be revised from \$651,500 to \$85,000 as now only required to upgrade Trace Detection equipment.

Meru - No budget variance - timing of cash outflows.

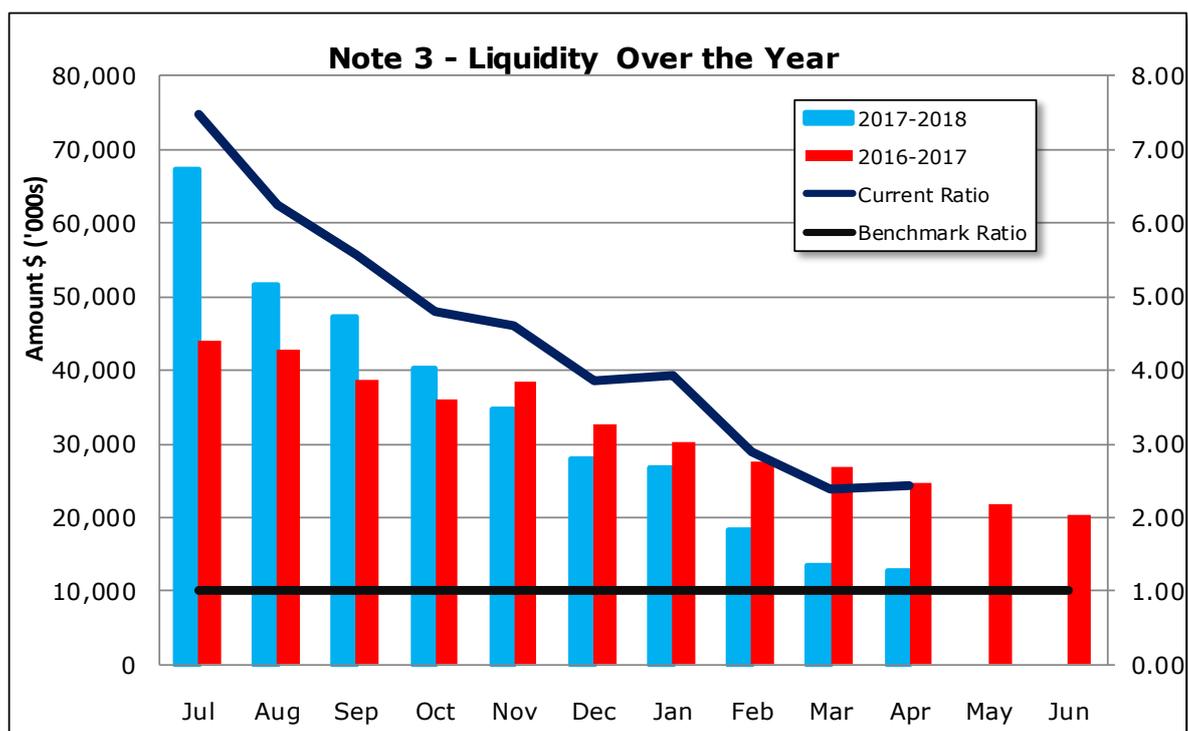
Pathways - Stage 2 NWCH new pathway works now not due to be completed until end of May.

NET CURRENT FUNDING POSITION

City of Greater Geraldton
NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY
For the Period Ended 30 April 2018

Note 3: NET CURRENT FUNDING POSITION

	Positive=Surplus (Negative=Deficit)		
	2017-2018		2016-2017
	This Period	Last Period	This Period
	\$	\$	\$
Current Assets			
Cash at Bank			
Municipal Account	16,171,795	16,698,378	27,831,088
Reserve Account	18,314,473	22,157,167	10,469,759
Restricted Assets	9,090,548	9,079,367	8,959,765
Total Cash at Bank	43,576,815	47,934,911	47,260,612
Receivables			
Prepayments	155,230	109,905	129,903
Tax Recoverable	272,787	500,183	17,865
Sundry Debtors	813,010	716,397	1,224,558
Rates Receivable	4,975,620	5,595,925	4,396,698
Inventories	500,966	525,624	668,369
Total Current Assets	50,294,429	55,382,946	53,698,004
Less: Current Liabilities			
Creditors and Provisions	1,582,792	2,114,093	1,332,662
Current Borrowings	3,974,745	3,948,428	3,678,907
Employee Entitlements	4,644,083	4,651,674	4,504,970
	10,201,619	10,714,195	9,516,539
Less: Cash Restricted	(27,405,020)	(31,236,533)	(19,429,524)
Net Current Funding Position	12,687,789	13,432,218	24,751,941



MONTHLY INVESTMENT REPORT

**City of Greater Geraldton
NOTES TO THE STATEMENT OF FINANCIAL ACTIVITY
For the Period Ended 30 April 2018**

Note 4 - Monthly Investment Report

Deposit Ref	Current Credit Rating	Maturity/ Conversion	Invested Interest rates	Amount Invested	Interest Earned YTD	Current Value @30/04/2018	Percentage of Portfolio
Commonwealth							
BOS Call Account	A1+	On Demand	1.80%	3,355,394		3,355,394	
Subtotal				3,355,394	-	3,355,394	10.0%
Westpac							
Reserve Investment 277	A1+	16/5/2018	2.50%	2,000,000		2,000,000	
Reserve Investment 278	A1+	6/6/2018	2.59%	4,511,961		4,511,961	
Reserve Investment 281	A1+	27/7/2018	2.79%	8,000,000		8,000,000	
Subtotal				14,511,961	-	14,511,961	43.1%
Bankwest							
Call Account	A1+	On Demand	1.80%	6,000,000	28,033	6,028,033	
Municipal Investment 279	A1+	7/5/2018	2.40%	6,000,000		6,000,000	
Subtotal				12,000,000	28,033	12,028,033	35.7%
NAB							
Reserve Investments 280	A1+	25/6/2018	2.45%	3,801,912		3,801,912	
Subtotal				3,801,912	-	3,801,912	11.3%
Total Funds Invested				33,669,267	28,033	33,697,300	100.0%

