# COUNCIL POLICY COMPARISON TABLE

CP 2.2 ESTABLISHING INTERNATIONAL RELATIONS	CP 2.2 ESTABLISHIN	G INTERNATIONAL RELATIONS			
CURRENT POLICY CONTENT (D-19-085678)	PROPOSED CONTENT (D-22-006224)			CHANGE NOTES	
SUSTAINABILITY THEME	SUSTAINABILITY THEME			No changes	
Economy	Economy				
OBJECTIVES	OBJECTIVE			Replaced the word purpose with the word objective for clarity.	
The purpose of this policy is to set out the goals, objectives, selection criteria, and the requirements for managing processes associated with the development and operation of formal relationships between the governments of the City of Greater Geraldton and Cities in other Nations.	The objective of this policy is to set out the goals, principles, selection criteria, and the management processes associated with the development and operation of formal relationships between the governments of the City of Greater Geraldton and Cities in other Nations and to align City of Greater Geraldton principles with those contained in the Australia's Foreign Relations (State and Territory Arrangements) Act 2020.			Included a reference in the new policy to the Australia's Foreign Relations (State and Territory Arrangements) Act 2020	
POLICY STATEMENT	POLICY STATEMEN	г			
The Council of the City of Greater Geraldton may establish formal or informal relationships with the Governments of Cities in other Nations for the purposes or economic, social, cultural or environmental development in the mutual interests of the Cities.	The Council of the City of Greater Geraldton may establish formal or informal relationships with the Governments of Cities in other Nations for the purposes or economic, social, cultural or environmental development in the mutual interests of the Cities.				
For the purposes of this policy - Sister City Relationships and Strategic Partnerships are defined as:	For the purposes of th	is policy - Sister City Relationships and Strate	gic Partnerships are classified as:		
Sister City Relationships are formal agreements between City governments with economic, social and cultural dimensions.	• Sister City Relationships are formal agreements between City governments with economic, social and cultural dimensions.			No Changes	
• Sister City relationships are much broader in scope than a Strategic Partnership, with emphasis on developing and nurturing long-term relationships on behalf of, and involving, their respective businesses and communities.	• <b>Sister City Relationships</b> are much broader in scope than a Strategic Partnership, with emphasis on developing and nurturing long-term relationships on behalf of, and involving, their respective businesses and communities.				
• <b>Strategic Partnerships</b> are formal relationships between cities that are typically less broad in scope than a Sister City relationship. This may involve strong business or community level synergies, focused toward specific areas.	• <b>Strategic Partnerships</b> are formal relationships between cities that are typically less broad in scope than a Sister City relationship. This may involve strong business or community level synergies, focused toward specific areas.				
POLICY DETAILS	POLICY DETAILS			1. Removed the word objectives since it is covered in paragraph 1	
1. Goals and Objectives	1. Goals		of this report.		
International relationships will offer benefits to the City of Greater Geraldton and should align with the City of Greater Geraldton's strategic directions as outlined in the City's current Community Strategic Plan, and other key planning documents, including the Geraldton Jobs and Growth Plan.	International rel City of Greater Strategic Comm	2. Added detailed information			
All international relationship proposals should be analysed based on the following goals and object and must be submitted to the Executive Management Team for endorsement and then to Counc deliberation.	Alignment with t				
	Strategic Direction	Aspiration	Outcomes: What will happen	regarding the alignment with the Strategic Community Plan Outcomes and the Geraldton Jobs	
<ul> <li>Benefits may include:</li> <li>Enhanced economic development and trade relationships</li> <li>Increased tourism</li> <li>Cross cultural community development</li> <li>International cooperation</li> <li>Educational exchanges and learning.</li> </ul>	provides opportunities for all whilst protecting the environment and enhancing our social and cultural fabric. using 2.5: Our advantages are bui our business s celebrated.		visit. 2.5: Our competitive advantages are built upon and our business success is celebrated.	and Growth Plan 2020 – 2023.	
<ol> <li>Principles of Establishing International Relationships</li> <li>The following principles should apply to International relationships:</li> </ol>			2.6: A diverse and globally recognised regional capital		



<ul> <li>The City of Greater Generation may only add one Sitter City per year:</li> <li>The proposed condition City matches the stability connected regional capital.</li> <li>Commend Materials and/or Covernment of Western Australia has a positive relationship:</li> <li>Proposals that conform to the selection of Western Australia has a positive relationship:</li> <li>Proposals that conform to the selection of Sitter City or Strategic Partner City.</li> <li>Generat Citetion:</li> <li>Selection Criteria</li> <li>The biolowing criteria should be utilised in the selection of Sitter City or Strategic Partner City.</li> <li>Generat Citetion:</li> <li>Generat Citetion:</li> <li>Process Cover Cite Citetion Citetion in the selection of Sitter City or Strategic Partner City.</li> <li>Generat Citetion:</li> <li>Process Cover Citetion Citet</li></ul>	• The City of Greater Geraldton may have one Sister City per country and a maximum of 6 Sister city relationships at any one time;	Alignment with the Geraldton Jobs and Growth Plan 2020 - 2023 as follows:	
<ul> <li>Covernment of Australia and/o Covernment of Western Australia has a positive relationship:         <ul> <li>In addition to formal State Client, the City may also evaluable Stategic Partnerships as downed by a Council design.</li> <li>Section Criteria</li> </ul> </li> <li>Section Criteria</li> <li>General Criteria</li> <li>Comment Australia Di Partes Angeneration: Composition Comparation: Complexity Conditate Clies should have potential comportation in commencially applicate in the selection courspone new technologies, research and invention:</li> <li>Advention Constation Clies Should Chave potential Criteria</li> <li>Advention Constation Clies Should Pare Criteria</li> <li>Support the City of General Criteria</li> <li>Support the City of General Criteria</li> <li>Support the City of General Criteria</li> <li>Constation Clies Should Pare Criteria</li> <li>Support the City of General Criteria</li> <li>Support the City of</li></ul>	The City of Greater Geraldton may only add one Sister City per year;	GJGP Vision	Geraldton - A Diverse and globally connected regional capital.
3. Selection Criteria       Identify and pursue prove the opportunities with China and arising from new Free Trade Agreements.         The following criteria should be utilised in the selection of Sister Chy or Strategic Partner Chy.       Partorn for success.         General Criteria       For Trade Agreements.         Or stars Domestic Product should be comparable to the Mid West region or larger or of an equivatery is proportional GPP ratio or Comparable to the Mid West region or larger or of an equivatery.       Partorn for success.       Partorn for	<ul> <li>Government of Australia and/or Government of Western Australia has a positive relationship;</li> <li>In addition to formal Sister Cities, the City may also establish Strategic Partnerships as determined by Council;</li> <li>Proposals that conform to the selection criteria will be submitted for endorsement by Executive</li> </ul>		To identify and grow Geraldton's established strengths and niche specialisations, where deep local competencies align with global demand.
Cliv.       General Citerian         General Citerian       Flatform for discovery         Group: Condition of sourthy to region;       Flatform for success:         For condition of sourthy to region;       Flatform for success:         For condition of sourthy to region;       Flatform for success:         For condition of sourthy to region;       Flatform for success:         For condition of sourthy to region;       Flatform for success:         For condition of sourthy to region;       Flatform for success:         For condition of sourthy to region;       Flatform for success:         For condition of sources       Flatform for success:         For condition of sources       Flatform for success:         Flatform for an exportance (Cites should have potential for cooperation in commercially applicable       Flatform for success:         Flatform for success:       Flatform for success:       Flatform for success:         Innovation:       Commercial cites should have potential for cooperation in commercially applicable       Flatform for success:         Innovation:       Commercial cites should have potential for cooperation in structure development:       Flatform for success:         Innovation:       Condition Cites and flatform for success:       Flatform for success:         Flatform for success:       Flatform for successton dintexpression success:			Identify and pursue growth opportunities with China and arising from new
Support Institution United            Groups Constitute Cites should be comparable to the Mid West region or larger or of an equivalent, if retreational CDP ratio of country to region;            Groups Conditate Cites should have strong trade activity;            Economic Activity: Candidate Cites should have strong trade activity;            Protecting Conditate Cites should have strong trade activity;            Commer Conditate Cites should have potential for maps research activity;            Commer Conditate Cites should have potential for mouse institutions such as colleges, universities and research centres;            Commer Conditate Cites should have academic institutions such as colleges, universities and research centres;            Commer Conditate Cites should have academic institutions such as colleges, universities and research centres;            Support the City of Greater Geraldon's strategic priorities             Support the City of Greater Geraldon's strategic priorities             Economic Davidonment:             Crose Cultural Development:             Promote the Mid West region as an attractive tourist destination             Promote the Mid West region as an attractive tourist destinati			Platform Goal
<ul> <li>Gross Domesic Product: should be comparable to the Mid West region or larger or of an equivalent proportional computy to region.</li> <li>Gross Domesic Product: should have comparable to the Mid West region or larger or of an equivalent proportional comparable controls.</li> <li>Growth: Candidate Cities should have academic institutions such as colleges, universities and research centers.</li> <li>Commercialisation: Candidate Cities should have potential for mutual investment;</li> <li>Commercialisation: Candidate Cities should have academic institutions such as colleges, universities and research centers.</li> <li>Innovation: Candidate Cities should have academic institutions such as colleges, and research centers.</li> <li>Innovation: Candidate Cities should have academic institutions such as colleges, anseture allocation.</li> <li>Fronovation: Candidate Cities should have academic institutions such as colleges, anseture allocation.</li> <li>Fronovation: Candidate Cities should have academic institutions such as colleges, a sesurce allocation.</li> <li>Fronovation: Candidate Cities should have academic institutions academic and invention;</li> <li>A new Relationship estemation private priorities</li> <li>Expand the City of Greater Genation is strategic priorities</li> <li>Expand the City of Greater Genation and international industry</li> <li>Accelerate cenomic growth through comment of have protecting and industry is therefy is no increased innovation and job creation</li> <li>Fromote City of Greater Genation as an attractive to traits destination</li> <li>Fromote City of Greater Genation as an innovative City</li> <li>Promote City of Greater Genation as an innovative City</li> <li>Promote City of Greater Genation as an innovative City</li> <li>Promote City of Greater Genation as an innovative City</li> <li>Promote City of Greater Genation as an innovative City</li> <li>Promote City of Greater Genation as an innovati</li></ul>	General Criteria:	Platform for success:	
<ul> <li>Growth: Candidate Cities should have favourable growth rates;</li> <li>Economic Activity: Candidate Cities should have activity:</li> <li>Protential: Candidate Cities should have potential for mutual investment;</li> <li>Commercialisation: Candidate Cities should have potential for cooperation in commercially applicable research;</li> <li>Academic organisations: Candidate Cities should have academic institutions such as colleges, universities and research centres;</li> <li>Innovation: Candidate Cities should have potential for mutual investment;</li> <li>Commercialisation: Candidate Cities should have academic institutions such as colleges, universities and research and investment;</li> <li>Commercialisations: Candidate Cities should have academic institutions such as colleges, universities and research and investment;</li> <li>Innovation: Candidate Cities should encourage new technologies, research and invention;</li> <li>A new Relationship needs to be based on agreed projects / programs for which Council has endorsed a resource allocation.</li> <li>Economic Development:</li> <li>Support the City of Greater Geraldtom's strategic priorities</li> <li>Expand the City's or Greater Geraldtom's strategic priorities</li> <li>Expand the City's or Greater Geraldtom's strategic priorities</li> <li>Expand the City's or Greater Geraldtom's and international industry</li> <li>Accelerate economic growth through commercial partnerships</li> <li>Leverage condult between cutural institutions, universities and colleges, museums, heritage institutions, community arts, libraries and sports</li> <li>Promote City of Greater Geraidtom as an innovative City</li> <li>Promote City of Greater Geraidtom as an innovative City</li> <li>Promote City of Greater Geraidtom as an innovative City</li> <li>Promote City of Greater Geraidtom as an innovative City</li> <li>Promote City of Greater Geraidtom as an innovative City</li> <li>Promote City</li></ul>			
<ul> <li>Commercialisation: Candidate Cities should have potential for cooperation in commercially applicable research.</li> <li>Academic organisations: Candidate Cities should have academic institutions such as colleges, universities and research contres:.</li> <li>Innovation: Candidate Cities should encourage new technologies, research and invention:</li> <li>A new Relationship needs to be based on agreed projects / programs for which Council has endorsed a resource allocation.</li> <li>Economic Development:</li> <li>Support the City of Greater Geraldton's strategic priorities</li> <li>Expand the City's network of Dusiness contacts and relationships</li> <li>Increase international private sector inversities and colleges, museums, heritage institutions, community arts, libraries and sports</li> <li>Formate City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Geraldton as an innovative City</li> <li>Promote City of Greater Ge</li></ul>	<ul> <li>Growth: Candidate Cities should have favourable growth rates;</li> <li>Economic Activity: Candidate Cities should have strong trade activity;</li> <li>Potential: Candidate Cities should be identified as priorities for future development;</li> </ul>		and business, focusing on leveraging existing Sister City Relationships whilst scanning for new opportunities emerging from new Free Trade
endorsed a resource allocation.	<ul> <li>Commercialisation: Candidate Cities should have potential for cooperation in commercially applicable research;</li> <li>Academic organisations: Candidate Cities should have academic institutions such as colleges, universities and research centres;</li> <li>Innovation: Candidate Cities should encourage new technologies, research and invention;</li> <li>A new Relationship needs to be based on agreed projects / programs for which Council has endorsed a resource allocation.</li> <li>Economic Development:</li> <li>Support the City of Greater Geraldton's strategic priorities</li> <li>Expand the City's network of business contacts and relationships</li> <li>Increase international private sector investment in the Mid West</li> <li>Provide a conduit between local innovation and international industry</li> <li>Accelerate economic growth through commercial partnerships</li> <li>Leverage existing industry strengths into increased innovation and job creation</li> <li>Grow the Traded Sectors of the City's regional economy</li> <li>Promote the Mid West region as an attractive tourist destination</li> <li>Cross Cultural Development:</li> <li>Promote City of Greater Geraldton's cultural community</li> <li>Establish relationships between cultural institutions, universities and colleges, museums, heritage institutions, community arts, libraries and sports</li> <li>International Cooperation:</li> <li>Support international education, research and cooperation</li> </ul>	The following print The City of O Sister City re The City of O The propose Australia and In addition to determined I Proposals th Executive M <b>3. Selection Criteria</b> The following crite <u>General Criteria</u> : Gross Dome equivalent p Growth: Car Economic A Potential: Ca Investment: Commercial applicable re Academic of colleges, un Innovation: O A new relation	nciples should apply to International relationships: Greater Geraldton may have one Sister City per country and a maximum of 6 elationships at any one time; Greater Geraldton may only add one Sister City per year; ed Candidate City must be with a country with which the Federal Government of d/ or Government of Western Australia has a positive relationship; o formal Sister Cities, the City may also establish Strategic Partnerships as by Council; at conform to the selection criteria will be submitted for endorsement by the lanagement Team followed by a Council decision. ia eria should be utilised in the selection of Sister City or Strategic Partner City. estic Product: should be comparable to the Midwest region or larger or of an roportional GDP ratio of country to region; ndidate Cities should have favourable growth rates; ctivity: Candidate Cities should have strong trade activity; andidate Cities should be identified as priorities for future development; Candidate Cities should have potential for mutual investment; isation: Candidate Cities should have potential for cooperation in commercially esearch; rganisations: Candidate Cities should have potential for cooperation in commercially esearch; rganisations: Candidate Cities should have potential for cooperation in commercially esearch; rganisations: Candidate Cities should have potential for mutual investment; Candidate Cities should encourage new technologies, research and invention; onship needs to be based on agreed projects/ programs for which Council has

#### 4. Process to Establish a New International Relationship

All international relationship proposals should be analysed based on the goals and objectives and must be submitted to the Executive Management Team for endorsement and then to Council for deliberation.

#### 5. Management of International Relationships

After a new relationship has been approved by Council, all activities associated with programs (such as visits overseas, hosting visits and coordinating local groups seeking to engage with Sister Cities or Strategic Partner Cities) should be coordinated by the Economic Development Officer responsible for foreign affairs, in consultation as necessary with the Mayor and CEO, to ensure that all activities meet the objectives of this policy.

#### 6. Relationship Plan

Every International relationship under consideration should have a relationship plan outlining:

- The key objectives of the relationship. For example, encouraging and facilitating economic, socialcultural and environmental exchanges, developing networks;
- Long-term goals;
- Key focus areas for the relationship;
- The main stakeholders;
- Key performance indicators to measure benefits/outcomes.

## 7. Budget and Resource Commitment

Currently, the City of Greater Geraldton has an on-going and budgeted operational level of funding in order to support existing Sister City or Strategic Partner relationships. This recurrent allocation is reflected in the City's Long Term Financial Plan (LTFP) and aligned with actions set out in the City's Corporate Business Plan. Each year the level of funding is reviewed through the annual budget process and review of the LTFP.

Where an existing or proposed new relationship requires a new project or program to be established by the City of Greater Geraldton, a proposal should be developed containing all costs and resource commitments associated with the project or program. This will be subject to the annual budget allocation processes of the City of Greater Geraldton and will treated as a new proposal to be assessed by Council on its merit alongside any other new projects competing for funding through the annual budget process.

#### 8. Termination of Relationships:

Termination of relationships should be based on consensus by both parties, due to the following reasons:

- No actual interactions in 2 years
- Not reaching the goals and objectives set by this Policy

# Economic Development:

- Support the City of Greater Geraldton's strategic priorities;
- Expand the City's network of business contacts and relationships ;
- Increase international private sector investment in the Midwest;
- Provide a conduit between local innovation and international industry;
- Accelerate economic growth through commercial partnerships;
- Leverage existing industry strengths into increased innovation and job
- Grow the Traded Sectors of the City's regional economy;
- Promote the Midwest region as an attractive tourist destination.

#### Cross Cultural Development:

- Promote City of Greater Geraldton as an innovative City;
- Promote City of Greater Geraldton's cultural community;
- Establish relationships between cultural institutions, universities and co heritage institutions, community arts, libraries and sports.

#### International Cooperation:

- Support international education, research and cooperation;
- Increase global awareness of the City of Greater Geraldton and the Mid

#### 4. Management processes associated with the development and opera Relationships

## 4.1. Australia's Foreign Relations (State and Territory Arrangements) A

According to the Australia's Foreign Relations (State and Territory Arra Local Government should:

- Notify the Minister of foreign Affairs of a proposal to enter a arrangement.
- Notify the Minister of Foreign Affairs within 14 days after enterin arrangement.

\* A non-core foreign arrangement are any arrangements that State/Territory government and a foreign national government. This in between local governments and any foreign government entities.

#### 4.2. Management of International Relationships

After a new relationship has been approved by Council, and the Minis notified, all activities associated with programs (such as visits overse coordinating local groups seeking to engage with Sister Cities or Str should be coordinated by the Economic Development Officer responrelationships, in consultation as necessary with the Mayor and CEO, to emeet the objectives of this policy.

# 4.3. Relationship Plan

Every international relationship under consideration should have a relat

- The key objectives of the relationship. For example, encouraging an economic, social-cultural and environmental exchanges, developing
- Long-term goals;
- Key focus areas for the relationship;
- The main stakeholders; and
- Key performance indicators to measure benefits/ outcomes.

creation; olleges, museums,	
dwest.	
tion of International	3.Sections 4,5 and 6 of the existing
Act 2020. Ingements) Act 2020 a any non-core* foreign ng a non-core foreign	Policy is replaced with Section 4 in the proposed policy: Management processes associated with the development and operation of formal relationships. The change incorporates the guidelines from the Australia's Foreign Relations (State and
do not involve both includes arrangements	Territory Arrangements) Act 2020.
ster of Foreign Affairs eas, hosting visits and rategic Partner Cities) nsible for international ensure that all activities	
tionship plan outlining: nd facilitating networks;	

				4.4.	Budget and Resource (	Commitment		4. Changed and resour	
					Funding for international City's annual budget pro	relationships is subject to an annual allocation cess.	on of funds through t		
				4.5.	Termination of Relation	ships			
					Termination of relationsh following reasons:	ips should be based on consensus by both pa	arties, due to the		
					<ul><li>No actual interactions</li><li>Not reaching the goal</li></ul>	s in 2 years. Is and objectives set by this Policy.			
EY TERM DEFINITIONS				KEY TERM	DEFINITIONS				
000				Australia's F	oreign Relations (State a	nd Territory Arrangements) Act 2020:		Key term d	
			Introduced with the Australia's Foreign Relations (State and Territory Arrangements) (Consequential Amendments) Bill 2020, the Act establishes a legislative scheme for Commonwealth engagement with arrangements between State or Territory governments and foreign governments, and their associated entities.			rith added to ne			
OLES AND RESPONSIBILITIES				ROLES AN	D RESPONSIBILITIES				
			The Director Corporate Services is responsible for implementing this policy.						
The Director Corporate & Commercial Services is responsible for implementing this policy. City of Greater Geraldton is the facilitator/enabler of all City-to-City International relationships, including Sister City Relationships and Strategic Partnerships. The City will work with local industries and other groups to maximise benefits from developing international relationships.			City of Greater Geraldton is the facilitator/ enabler of all City-to-City International relationships, including Sister City Relationships and Strategic Partnerships. The City will work with local industries and other groups to maximise benefits from developing international relationships.						
ORKPLACE INFORMATION				WORKPLA	CE INFORMATION				
Local Government Act 1995			Local Government Act 1995				Added to th		
City of Greater Geraldton's Code of Conduct			City of Greater Geraldton's Code of Conduct				Geraldton		
Community Strategic Plan			Greater Geraldton 2031 Strategic Community Plan				2020 – 202 Avertrelie 'e		
Corporate Business Plan			Corporate Business Plan 2021-2025				Australia's (State and		
Long Term Financial Plan			Long Term Financial Plan				Act 2020		
Geraldton Jobs and Growth Plan			Geraldton Jobs and Growth Plan 2020 – 2023						
				Australia's F	oreign Relations (State a	nd Territory Arrangements) Act 2020			
OLICY ADMINISTRATION				POLICY ADM	INISTRATION				
Directorate Officer		Review Cycle	Next D	Directorate		Officer	Review Cycle	Next Due	
Corporate and Commercial Services Economic Developme	nt Officer	Biennially	2021	Corporate Se	rvices	Coordinator Economic Development	Biennially	2024	
Version Decision Reference Synopsis	Synopsis			Version	Decision Reference	Synopsis	opsis		
3. CCS458 17 December 2019 Scheduled Review	Scheduled Review			4.	ТВА	Policy Review	Policy Review		
				L	1	1			
			I						

n of funds through the	4. Changed wording under Budget and resource commitment sections. (Point 7 in the existing Policy and 4.4 in new Policy)
rties, due to the	
nents) (Consequential ealth engagement with , and their associated	Key term definition for Australia's Foreign Relations (State and Territory Arrangements) Act 2020 added to new Policy.
elationships, including I industries and other	Position updated
	Added to the proposed Policy: Geraldton Jobs and Growth Plan 2020 – 2023 Australia's Foreign Relations (State and Territory Arrangements) Act 2020